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CAPITOL.

WASHINGTON, D. C.

With its

Points of Interest

Illustrated

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WASHINGTON

AND ITS POINTS OF INTEREST ILLUSTRATED

Everybody knows that Washington is the great political centre of the United States. That the President resides here, that Congress assembles and the Supreme Court sits here. That all the Departments of the Government—State, Treasury, War, Navy, Interior, Agriculture and Postal—are here. That political patronage is here bestowed and all the functions of a great government conducted.

But it is not so generally known that Washington is the most beautiful city of the United States, and is becoming the most beautiful city of the world and the most desirable place of residence.

That it is great financially, commercially and industrially. That it contains the most extensive museums, libraries, art galleries and more of culture and refinement than any other city.

That its climate is more delightful and the general health not equalled.

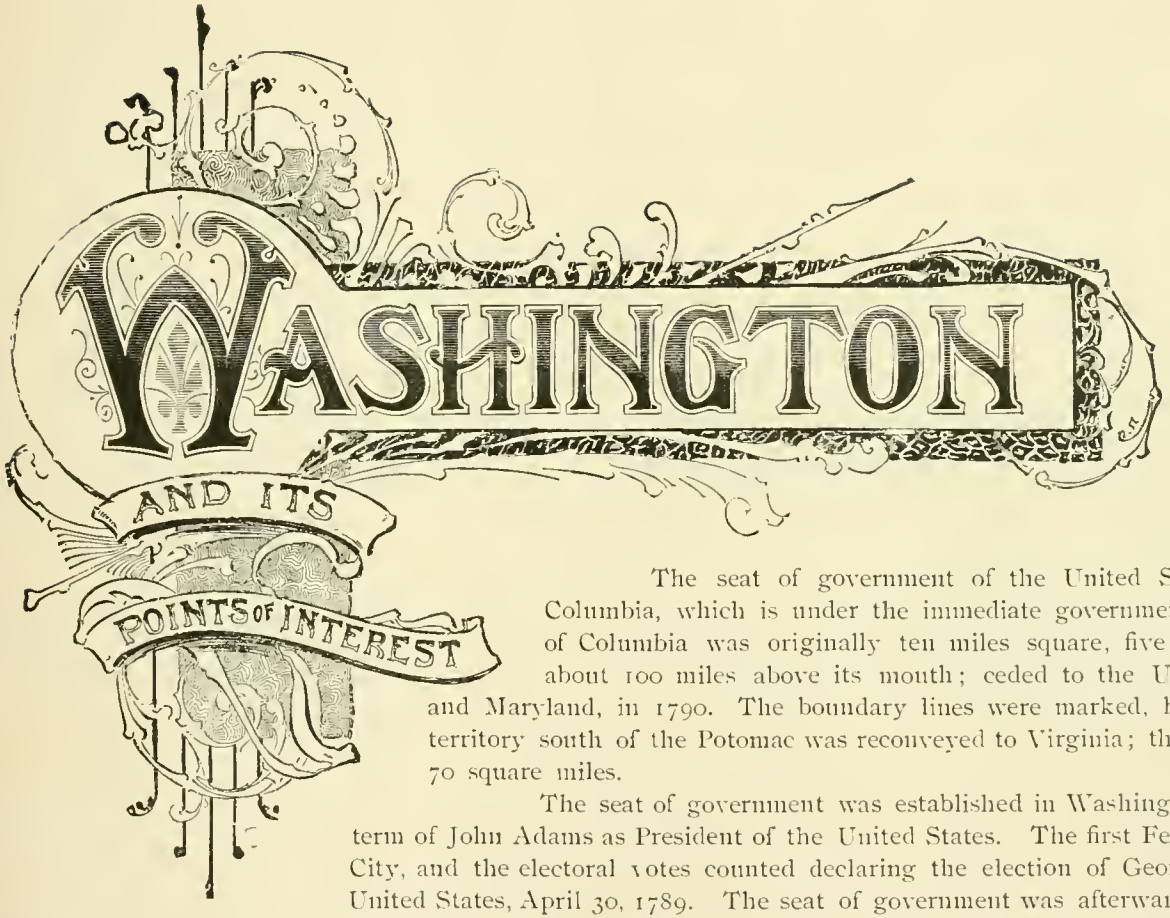
By a careful and elaborate comparison of the weather reports taken from the weather bureaus of Washington, Philadelphia, New York, Boston, Chicago and St. Louis, we find that WASHINGTON far exceeds all of these named in the greater number of pleasant days and equable climate throughout the year. And, therefore, WASHINGTON is the residential city of America, attracting the attention of the wealthy, cultured and refined from all sections. That in its municipal government there are no bosses and the people are not plundered. That it is the most cosmopolitan of all cities.

PREFACE.

WASHINGTON, the Capital City of a mighty nation of 65,000,000 of people, founded upon the inalienable rights of all men to life, liberty and the pursuit of happiness, though hardly 100 years old, is to-day the most beautiful city of the Western Hemisphere, and surpassed by none of the cities of the Old World. Surpassingly lovely, whether viewed in its natural or artificial aspects, spacious and majestic, it is the political and social centre of a Great Republic; a spot pervaded and hallowed with recollections of great men and great deeds; an epitome of American life; already, in most things, an ideal and model city, and steadily progressing toward the fuller realization of the grand hopes of him, "first in war, first in peace, and first in the hearts of his countrymen," who brought it into being, and by whose foresight and imagination has been developed the grandest city of modern times. Unlike the cities of the Old World founded by dynasties, and built up, century upon century, by the force of absolute power commanding life, liberty and labor, Washington is the accomplishment of a people—built to establish a centre of government "of the people, by the people and for the people." As the pyramids of Egypt stand to-day as monuments of absolute power, of dynasties overthrown, and living only in history, Washington stands, and shall continue to stand, among the great cities of the world as a monument to freedom and liberty, whose dynasty shall not be overthrown, but endure forever supported by the union of an enlightened people, maintaining the liberty of all and the equality of all men before the law.

Washington is built on a spot unexcelled by any other spot in the Old World or in the New. Before the Revolution George Washington had recognized the peculiar fitness of this place on the bank of the Potomac for the location of a city. In less than one century, Washington numbers a population of nearly 300,000 souls, and has unquestionably a national prestige and possibilities which no rival can eclipse, or her glory be given to another, nor can her pre-eminence in the eyes of the world be diminished as long as this imperial republic is guided by the Constitution and laws enacted by the founders. The greatness and growth of the city can only be limited by the greatness and growth of the most progressive, if not the greatest, of all great nations, and from

this time forward the measure of her exaltation will be the measure of the supremacy of a free, enlightened and highly favored people. She has become the people's pride, the people's representative of a model municipality; the Federal Government is her munificent patron, and she sits as a Queen on the banks of the Potomac. Science, art and statesmanship, wisdom, power and beauty, knowledge, wealth and refinement, are fast crowning Washington with a radiance beyond compare, which renders her position not only commanding but unique. Here are gathered continually the leaders of men and lovers of liberty and light; here are clustered the homes of the savant, the statesman and the millionaire; here the author, the man of leisure, the soldier, the naval hero and the foreign ambassador find a domicile and form a congenial society; here the ruler of the land resides, Congress assembles, and all the busy departments of a great government are centered. Here are meetings year by year in increasing variety and numbers, visitors from every corner of the continent, from every country on the face of the globe, and countless popular assemblies, conventions and representative councils composed of all creeds, professions and nationalities. Every citizen of the United States comes or hopes to come to Washington. Every foreigner turns his face towards Washington. No city is more known over the civilized world, no more talked about, than Washington. Universal admiration is excited by the public buildings, her broad avenues, her palatial residences, her noble monuments, art galleries and libraries, and the vastness and richness of her public domain. And when judging the future by the past, in a few decades, these United States shall contain a population of 200,000,000, the National Capital partaking of the general growth and prosperity, what conception can estimate the power and ascendancy which shall then distinguish Washington! Cosmopolitan in character, world-wide in outreach, embracing nothing merely local or narrow, but everything large and liberal, upholding ever and advancing the standard of the great cause of popular government and human freedom—who will outcast the future? Rome, when mistress of the world—regal Rome at the culmination of her power, in the golden age of unexampled brilliancy and affluence—was not possessed of such extensive influences as Washington will boast and experience when within the years to come the height of her grandeur as the busy and illustrious capital of the New World shall have been attained.



1791---1894

The seat of government of the United States forms a part of the District of Columbia, which is under the immediate government of the United States. The District of Columbia was originally ten miles square, five miles on each side of the Potomac, about 100 miles above its mouth; ceded to the United States by the States of Virginia and Maryland, in 1790. The boundary lines were marked, but subsequently that portion of the territory south of the Potomac was reconveyed to Virginia; the area of the District now being about 70 square miles.

The seat of government was established in Washington in the year 1800, during the first term of John Adams as President of the United States. The first Federal Congress assembled in New York City, and the electoral votes counted declaring the election of George Washington, first President of the United States, April 30, 1789. The seat of government was afterwards removed to Philadelphia; thence to Washington. The plan of the city, as prepared by Major L'Enfant, an officer of the Engineer Corps of the French Army, serving with the Americans during the Revolutionary struggle, with the approval of George Washington, is regular and symmetrical. The Capitol was to be considered the centre of the city, and radiating from it are three streets running north, south and east, and known respectively as North, South and East Capitol streets. These, together with a line of public parks running west from the Capitol, divide the city into quarters, known as Northwest, Northeast, Southeast and Southwest quarters. The streets run in cardinal directions, the north and south ones being designated by numbers—1st, 2d, 3d, etc.—and the east and west ones by letters of the alphabet—A, B, C, etc.—the numbers increasing eastward and westward from the meridian of the Capitol, the letters progressing northward and southward from a parallel through that building.

In addition to these streets, there is a system of avenues, which run diagonally to the cardinal directions, and which bear the names of States. To the names of the original thirteen States are added the names of Vermont, Kentucky, Tennessee, Ohio, Louisiana, Indiana, Maine and Missouri, twenty-one in all. The intersection of streets and avenues has given opportunity for the construction of many small parks in the form of triangles, circles, quadrilaterals, etc., which, with numerous larger parks scattered about the city, add greatly to its beauty and healthfulness. In 1871 Executive avenue was added to the number. It encloses a portion of the grounds attached to the Executive Mansion or White House, extending from 15½ to 16½ streets, and forms a semicircle south of the mansion.

The plan of the city was laid out on a most magnificent scale—the finest in the world, and the original designs have been admirably carried out. Various efforts have been made to remove the Capital, but the wisdom of the selection of the site on the banks of the Potomac is now universally approved and admired.

August 24, 1814, an attack was made on Washington by the British, and, within twelve hours after they entered the city, the Capitol, White House, Navy Yard, Treasury, War Office, Arsenal, Rope Walk and the great bridge over the Potomac were burned.

The following figures illustrate the growth of the District of Columbia in population: 1800, 14,093; 1820, 33,039; 1840, 43,712; 1860, 75,080; 1870, 131,700; 1880, 177,624; 1885, 203,459; 1890, 230,392; the estimated population now being about 260,000.

THE CAPITOL BUILDING.

Like that of ancient Rome, the Capitol stands upon a hill commanding a western view, the site having been pronounced by the great traveler Humboldt one of the most beautiful he had ever seen. The building is 751 feet 4 inches in length, and the greatest breadth, including the steps of the extensions, is 324 feet, the whole covering an area of 3½ acres. The cost of the building up to the present has been over $30,000,000. The original Capitol is built of yellow sandstone, and the extensions are of white marble from Lee, Mass. The monolith marble columns of the extensions, one hundred in number, were taken from a quarry in Maryland.

The eastern front of the Capitol is, properly speaking, its main front. It consists of a central portico, 160 feet wide, with a projection, including the steps, of 65 feet, ornamented with 24 pillars and 12 pilasters, crowned with a pediment of 80 feet span. The whole front of what was the original Capitol is 352 feet; to this has been added, on either side, a corridor of 44 feet; to these are attached the extensions—that of the Senate on the north, and that of the House of Representatives on the south end. Each extension is adorned with a portico 142 feet 8 inches wide, with a pediment of 72 feet span; 22 columns and 12 pilasters of the Corinthian style of architecture adorn the extension porticoes.

The north and south fronts of the Capitol are alike. They extend 239 feet, and have each a portico 120 feet front, with a projection of 10 feet 6 inches, and an entablature supported by ten columns. The west front of the Capitol is that with which strangers are most familiar. It consists also of three highly ornamented porticoes; the central one a colonnade, 100 feet front, with ten columns, eight of which are coupled, and a like number of pilasters. This portico communicates with the Library of Congress. Then to each of the extensions is attached a portico, similar in architectural details to the north and south porticoes, with a length of 105 feet, ornamented with ten columns. A stone terrace has been erected on the north, west and south sides, which removes the impression of insecurity and gives the building an appearance of greater stability. A great stone stairway is erected to the main western portico.

APPROACH TO THE CAPITOL.

The dome is of iron, surmounted by a statue of Freedom—a bronze figure 19½ feet in height. The top of this statue is 288 feet above the base line of the building. Capitol Hill being nearly 90 feet high, the top of the statue is therefore about 377 feet above tide-water. The monument at the foot of the hill, where Pennsylvania avenue intersects the Capitol grounds, commemorates the services of the Navy during the recent Civil War. The height of the monument is about 40 feet. The inscription to which "History" points in her tablets reads: "They died that their country might live."

STATUE OF WASHINGTON.

Immediately opposite the East Central Portico of the Capitol is Greenough's Statue of Washington. The chair upon which the figure sits is ornamented with lions' heads and the acanthus leaf. On the pedestal is inscribed the familiar eulogy, pronounced by Governor Henry Lee: "First in war, first in peace, first in the hearts of his countrymen." Washington sits in majesty, nude to the waist, holding in his hand a sheathed sword, his right hand lifted heavenward. On the back of the chair is inscribed in Latin the sentence which has been translated as follows:

"This Statue cast in Freedom's stately form,
And by her e'er upheld."

Upon the steps in front of this monument the Presidents of the United States are inaugurated. Above the south end of the steps, on an elevated block, stands a marble group, called "The Discovery." It consists of two figures—Columbus holding the globe in his hand, and a female figure symbolizing the Indian race. On the north side of the steps, on a similar elevation, is a second group in marble, called "Civilization, or the Settlement of the Country." It represents a desperate conflict between the American pioneer and the Indian. The pioneer's wife, with her babe and a faithful dog, are features of this group. Both groups are by Greenough. The three allegorical figures occupying the tympanum of the portico are Justice, Genius of America and Hope. On either side of the bronze door, in niches, are statues of War and Peace, and above the door is a bust of Washington crowned by Fame and Peace.

The famous Rogers bronze door is the main central door of the Capitol. It is 17 feet high, 9 feet in width, and weighs 20,000 pounds. It is a double door, inside of a bronze casing on which are four figures at the top and bottom, representing Europe, America, Asia and Africa. Beside the semicircular one on top the door has eight panels, each having a picture in *alto-relievo*, telling the story of Columbus and the discovery of America. It was designed and modelled by Randolph Rogers, an American, and was cast in Munich in 1861. The cost of the door in place was more than $30,000.

Entering the Rotunda the visitor sees eight large paintings, each occupying a panel. They represent the Landing of Columbus, De Soto's Discovery of the Mississippi; The Baptism of Pocahontas; The Embarkation of the Pilgrims from Delft-Haven in 1620; The Declaration of Independence; The Surrender of General Burgoyne; The Surrender of Cornwallis, and The Resignation of General Washington.

Over each of the four doors leading from the Rotunda are *alto-relievos* in stone. They are The Landing of the Pilgrims at Plymouth Rock; Penn's Treaty with the Indians; Preservation of Captain Smith by Pocahontas, and Conflict between Daniel Boone and the Indians. In panels above the pictures are seen in *basso-relievo*, of arabesque pattern, medallion heads of Columbus, Cabot, Sir Walter Raleigh and

WASHINGTON STATUE.

La Salle. Above the architrave a sunken space or shelf about nine feet high traverses the entire circuit of the Rotunda. It is known as the "Belt of the Rotunda," and is filled with a fresco in imitation of *alto-relievo*. It is a series of sketches of American history of wonderful execution. The first figure represents America, armed with a spear and shield, and seated on the ground at her right is the American Indian with bow and arrows, while on her left kneels the Genius of History sketching events. The first of these sketches is The Landing of Columbus; 2d, Cortez Entering the Temple of the Sun in Mexico; 3d, Pizzaro, with the Horse, Progressing in the Conquest of Peru; 4th, The Burial of De Soto in the Mississippi River; 5th, The Rescue of Captain John Smith by Pocahontas; 6th, The Disembarkation of the Pilgrim Fathers; 7th, Penn's Treaty with the Indians and Settlement of Pennsylvania; 8th, Industrial Colonization of New England; 9th, Gen. Oglethorpe and Muscogee Chief; 10th, The Battle of Lexington; 11th, The Declaration of Independence; 12th, Surrender of Lord Cornwallis; 13th, Death of Tecumseh; 14th, The American Army Entering the City of Mexico, and, 15th, Laborers in the Gold Mines of California. Above this, within the canopy that overhangs it, is painted Brumidis' allegorical fresco of the Apotheosis of Washington. The central figure represents Washington seated in majesty. On his right is the Goddess of Liberty, and on his left is a winged idealization of Victory and Fame, sounding a trumpet and displaying the victors' palm. Before these stand thirteen female figures, representing the thirteen original States. Each is crowned with a star, and they hold up a ribbon on which is inscribed "E Pluribus Unum."

Around the base of the canopy are six other groups; the first is War—Freedom with uplifted sword is striking down tyranny and kingly power. An angry eagle, striking with his beak, stands by Freedom's side. The second represents Agriculture—Ceres, Flora and Pomona constituting the group. The next is Mechanics, representing Vulcan, with his right foot resting on a cannon. The next is Commerce—Mercury holding in his hand a bag of gold, to which he is directing the attention of Robert Morris. The next group symbolizes the Marine—Aphrodite, half risen from the waves, holds in her hand the Atlantic cable; Neptune is emerging from the sea. The last group represents the Arts and Sciences—Minerva stands prominent with helmet and spear; near her, listening to her instructions, are Benjamin Franklin, Robert Fulton and S. F. B. Morse, with a group of boys, also attentive to her instruction.

The spherical shape of the dome produces a singular acoustic effect. Two persons standing opposite each other at the base of the canopy can converse with utmost ease in a low tone of voice, although separated from each other a distance of nearly 70 feet; and, when there is comparative quiet in the Rotunda below, a whisper is distinctly audible. The circumference of the base of the canopy is 205 feet 4 inches; its diameter is 65 feet 4 inches, and its height from base to top in a straight line is 20 feet 7¼ inches. The painting in the dome covers an area of 4,664 square feet.

The Statue of Freedom crowns the dome. It weighs 14,985 pounds, and was placed in position December 2, 1863. The rotunda, dome and tholus are lighted at night-time by 1,280 gas jets, ignited by electricity.

THE OLD HALL OF REPRESENTATIVES

Is now used as a statuary room, and here are seen, in marble or bronze, statues contributed by different States of the Union, representing one or more of each State's distinguished sons. Rhode Island is represented by Major-General Nathaniel Greene and Roger Williams; Connecticut by Jonathan Trumbull and Roger Sherman; New York by George Clinton and Robert R. Livingston; Massachusetts by Gov. John Winthrop; Vermont by Col. Ethan Allen; Ohio by James A. Garfield and William Allen; New Jersey by Richard Stockton and

WHITE HOUSE AT DISTANCE.

General Phil Kearney, and Maine by Gov. William King. Besides these there is a statue of Col. Edward D. Baker ordered by Congress, and Gen. James Shields, of Missouri—warrior, jurist and statesman; a plaster cast of Houdon's Washington; a bust of Kosciusko; Miss Ream's statue of Lincoln, Ames' bust of Lincoln; a bust of Thomas Crawford, sculptor; a statue of Alexander Hamilton; the bronze statue of Thomas Jefferson, and portraits of Mr. Lincoln in mosaic, Joshua R. Giddings, Charles Carroll, Gunning Bedford, Thomas Jefferson (an original painting by Sully); an original portrait of Washington, and a portrait of Benjamin West.

Statuary Hall has also some singular acoustic properties, produced by the arched roof, the lines of which are elliptical. Persons standing at the face of these ellipses can easily converse in low tones, and even a whisper can be distinctly heard across the entire hall, a distance of 100 feet, when the conditions are favorable. On the wall above the western staircase leading to the galleries of the House of Representatives is seen Lentze's famous picture, "Western Emigration," and Carpenter's *chef d'œuvre*, "Lincoln's War Cabinet," occupies the same position above the eastern staircase. At the foot of this staircase is a statue of Thomas Jefferson by Powers.

THE LIBRARY OF CONGRESS

Occupies the western projection of the original Capitol. The aggregate number of volumes is over 700,000, and over 200,000 pamphlets—making it the largest in the world for public uses. In the north wing of the original Capitol is found the Supreme Court room of the United States, and was formerly the Senate Chamber. Busts of deceased Chief Justices are placed in brackets around the semicircular walls of the chamber. In the robing room hangs a portrait of Chief Justice Marshall by Rembrandt Peale, and also of John Jay, the first Chief-Justice, and Chief Justice Taney. In the roof of the Senate Chamber are painted symbols of Progress, the Union, the Army, the Navy and the Mechanical Arts. In the President's room are found portraits of Washington and his Cabinet, and the ceiling is beautifully ornamented in fresco with illustrations of Religion, Liberty, Executive Power and Legislative Authority, with portraits of Columbus, Americus Vespucius, William Brewster and Benjamin Franklin. The celebrated portrait of Washington by Rembrandt Peale is hung in the Vice-President's room. On the ceiling of the Senate Post Office in fresco work are representations of History, Geography, Physics and the Telegraph. The imposing bronze door, by Crawford, opens from the east Senate extension portico. It illustrates Revolutionary and Federal history—one side representing War and the other Peace.

The top of the first shows the Battle of Bunker Hill and death of Warren; below this is seen the Battle of Monmouth and rebuke of General Charles Lee, the traitor, and below this Yorktown—the gallantry of Hamilton, and at the bottom a Hessian soldier in a death struggle with an American; opposite this the Blessings of Peace are observed in allegory; above this is the ovation to Washington at Trenton, 1789, and next above this the first inauguration of President Washington; and in the top panel one sees the laying of the corner-stone of the United States Capitol, September 3, 1793; above the door is a group in marble representing History and Justice. Above the door of the Senate extension portico, in separate figures, there is an illustration of the Progress of American Civilization and the Decadence of the Indian Race. At the foot of the east staircase of the Senate is a statue of Franklin, by Powers, and on the walls of the hall hangs Powell's famous painting, The Battle of Lake Erie. In the vestibule on the floor above, Moran's paintings of the Cañon of the Yellowstone and the Cañon of the Colorado are hung. *Il Penseroso*, a beautiful female figure in marble, by Mozier, is also placed here. In the corridor north of this vestibule are two pictures on canvas; one is an equestrian likeness of General Scott, painted from life, and the other

is a full-length portrait of Henry Clay, both by Froye. Over the west staircase of the Senate, which is of white marble, hangs a picture of The Storming of Chepultapec, and at the foot of the staircase is a statue of John Hancock by Dr. Stone.

THE BOTANICAL GARDEN

Is immediately west of the Capitol, between Maryland and Pennsylvania avenues. It contains a conservatory 300 feet long, beside ten smaller ones. The principal one is filled with palms of almost every description and other tropical plants, and this collection is one of the largest and finest in the world. The display of orchids is also very large and elegant, and many of the rarest specimens of this singular and beautiful family are observed. North of this large conservatory is seen the Bartholdi Fountain, so much admired at the Centennial Exposition.

The Capitol is opened during the day and every day except Sunday, and at night while Congress is sitting; the Congressional Library from 9 A. M. to 4 P. M., and the Botanical Garden every weekday.

THE CORCORAN GALLERY OF ART

Is located at 17th street and Pennsylvania avenue, N. W., and is open daily from 10 A. M. to 4 P. M. Mondays, Wednesdays and Fridays are paydays; the three other days admission is free. Here may be seen a very fine exhibition of antique casts, the original Greek Slave, in marble, by Powers, The Last Days of Napoleon; the famous collection of Barye bronzes; the electrotype reproductions of well-known gold and silver plate, and many paintings, of which the best known are Charlotte Corday, The Helping Hand, The Vestal Lucia, all original; Murillo's Virgin and Child, and one of Van Dyck's finest works. All paintings, and indeed the entire collection, including bronzes, statuary, etc., are of the highest grade.

THE EXECUTIVE MANSION

Is about a mile and a half from the Capitol, west by north. It stands between 15th and 17th streets, N. W., on high ground, and fronting it is Lafayette Square. It is two stories high, 170 feet long, with a portico 86 feet wide. A fine conservatory adjoins the house on the west. The building is modeled after the palace of the Duke of Leinster, Dublin. The portraits of all the ex-Presidents, except Buchanan and Johnson, hang on its walls. The corner stone of this building was laid October 13, 1792, and was first occupied by John Adams in 1800. It was burned by the British in 1814, and it was again erected according to the original plans, and was first again occupied by President Monroe.

THE EQUESTRIAN STATUE OF GENERAL ANDREW JACKSON,

North of the White House, is in bronze, designed and cast by Clark Mills. It was made from captured guns, weighs fifteen tons, and the entire cost aggregated $50,000, $12,000 of which was subscribed by the Jackson Monument Association.

WASHINGTON AND ITS POINTS OF INTEREST.

THE COLOSSAL STATUE OF THE MARQUIS DE LAFAYETTE

Is located in the southeast corner of Lafayette Square. On the front is a female figure representing Freedom tendering him the sword of a soldier. On the west side of the shaft are the figures of the Count de Rochambeau and the Chevalier Duportail, representing the Army, and the Counts D'Estaing and De Grasse are on the east side, representing the Navy. The figure of Lafayette is ten feet high; the others nine.

THE STATE, WAR AND NAVY DEPARTMENT BUILDING

Is located west of the Executive Mansion. It is 342 feet from east to west, including projections, and 567 feet from north to south. It is in Italian Renaissance style of architecture, the walls being of granite.

The State Department is located in the south section of the building, the War and Navy Departments occupying the east, north, west and centre of the building. In the ante-room of the Secretary are portraits of all the Secretaries from Jefferson to the present incumbent. The original Declaration of Independence is in charge of this Department.

THE TREASURY DEPARTMENT

Is on the east side of the White House, and has four fronts facing the points of the compass. Including porticoes and steps, it is 582 feet in length by 300 feet in width. The Treasury contains 195 rooms. The display of foreign marbles in the cash room is very fine.

THE POST-OFFICE DEPARTMENT BUILDING

Occupies the whole square between 7th, 8th and E and F streets, N. W., and is opposite the Patent Office. It is in Corinthian order of architecture, modified, and is built of white marble. It is 300 by 204 feet in dimensions. In the centre of the front facing 8th street is a fine carving, representing the Railroad and the Telegraph.

DEPARTMENT OF THE INTERIOR.

This building, generally called the Patent Office, covers two blocks—from 7th to 9th and from F to G streets, N. W. It covers an area of 410 by 275 feet, and is in Doric style of architecture.

DEPARTMENT OF JUSTICE.

Opposite the United States Treasury is located the splendid building used by this department, and originally built for the Freedmen's Bank.

DEPARTMENT OF AGRICULTURE.

The building used by this department is located between the Smithsonian Institution and the Washington Monument grounds, between 12th and 14th streets, N. W. It is 170 feet long and 61 feet in depth, and was finished in 1868.

TREASURY BUILDING.

WASHINGTON AND ITS POINTS OF INTEREST.

THE GOVERNMENT PRINTING OFFICE.

The most extensive publishing house in the world is situated at the corner of North Capitol and H streets. Its length is 300 feet on H street and 175 feet on North Capitol street.

COURT HOUSE AND STATUE OF LINCOLN.

The Court House, formerly City Hall, is situated opposite the northern terminus of 4½ street, on Judiciary Square. The courts of the District, excepting the Police Court, are held in this building. In front of the building, on a marble column, is a statue of President Lincoln, erected by contribution of citizens.

THE WASHINGTON MONUMENT

Is erected on a bluff on the Potomac River, near the northern terminus of Virginia avenue, on the spot indicated by Washington himself after Congress had voted to erect the monument in honor of his services. The Washington Monument Association was formed in 1835, Chief-Justice Marshall being its first president. The design accepted was that of Robert Mills, and was intended to be the highest structure ever reared by man. The corner-stone was laid July 4, 1848, and the capstone was placed December 6, 1884. The height of the apex of the corner-stone is 555 feet—carrying out the design to make it the highest structure in the world, it being 20 feet higher than the dome of the municipal building of Philadelphia; 44 feet higher than the Cathedral of Cologne; 75 feet higher than the Pyramid of Cheops; 85 feet higher than Strasburg Cathedral, and 107 feet higher than St. Peter's at Rome.

THE GARFIELD STATUE,

The *chef d'œuvre* of Mr. J. Q. A. Ward, is a more ornate work of art as a whole than any of the other monuments in this city. It occupies a commanding location in the circle at the intersection of First street and Maryland avenue, adjoining the Capitol grounds to the west. The statue rises 30 feet into the air, and surmounts a broad granite base and shapely pedestal.

There were originally set apart for various purposes 17 reservations, designated in early maps from 1 to 17, most of which, with slight modification, still remain in possession of the Government. The aggregate area of these reservations is about 513 acres.

No. 1—The President's Grounds. Includes the tract of land surrounding the Executive Mansion, extending from Lafayette Square on the north to the mouth of Tiber creek, in the vicinity of the Washington Monument. On it are the State, Army and Navy Departments, and the White House. Its area is 83 acres.

No. 2—Embraces the Capitol Grounds. This is the Mall, with the East and West Capitol parks, and on it are the Capitol, Botanical Gardens, Smithsonian Institution and Agricultural Departments. Its original area was 227 acres.

No. 3—The Park. Bounded by 14th street west on one side and the Potomac River on the other. This reservation is occupied by the Washington Monument and Government Nurseries, and the building occupied by the Bureau of Engraving and Printing.

No. 4—University Square. Occupied by the United States Naval Observatory.

GARFIELD STATUE.

No. 5—The Arsenal Grounds. At the foot of 4½ street west. The penitentiary formerly stood here, but is now replaced by officers' quarters. This place was made historical by the trial and execution of the conspirators adjudged guilty of President Lincoln's murder.

No. 6—West Market Square. Is at the foot of 20th and 21st streets.

No. 7—Centre Market Square. Occupied by the principal market in the city, 7th to 9th streets west, facing Pennsylvania avenue.

No. 8—National Church Square. Is now occupied by the Patent Office.

No. 9—Judiciary Square. The site of Court House and surrounding grounds.

Nos. 10, 11 and 12—Were disposed of in lots to pay for removal of the canal and filling up the low grounds.

No. 13—Hospital Square. This is between B and G streets south, and 19th and Anacostia streets east. On it are erected Washington Asylum and the District Jail.

No. 14—The Navy Yard. Area 12½ acres.

Nos. 15 and 16—Eastern Market House Square. Near Navy Yard, granted for market-house purposes.

No. 17—Town House Square. Located southeast of the Capitol, 3d street and South Capitol street. The old Duddington Manor house fronts on this reservation.

There are a number of open squares in this city, besides those referred to as reservations; most of them are formed by diverging lines of avenues intersecting other avenues and streets. The most prominent of these are: McPherson Square, formed by the intersection of Vermont avenue, 15th, J and K streets, N. W.

THE EQUESTRIAN STATUE OF GENERAL McPHERSON

Is erected here, the cost of the same being contributed by the Society of the Army of the Tennessee.

STATUE OF ADMIRAL FARRAGUT.

Farragut Square is at the intersection of Connecticut avenue, 17th, J and K streets, N. W. Here is seen the colossal statue of Admiral Farragut, by Miss Ream.

EQUESTRIAN STATUE OF GENERAL SCOTT.

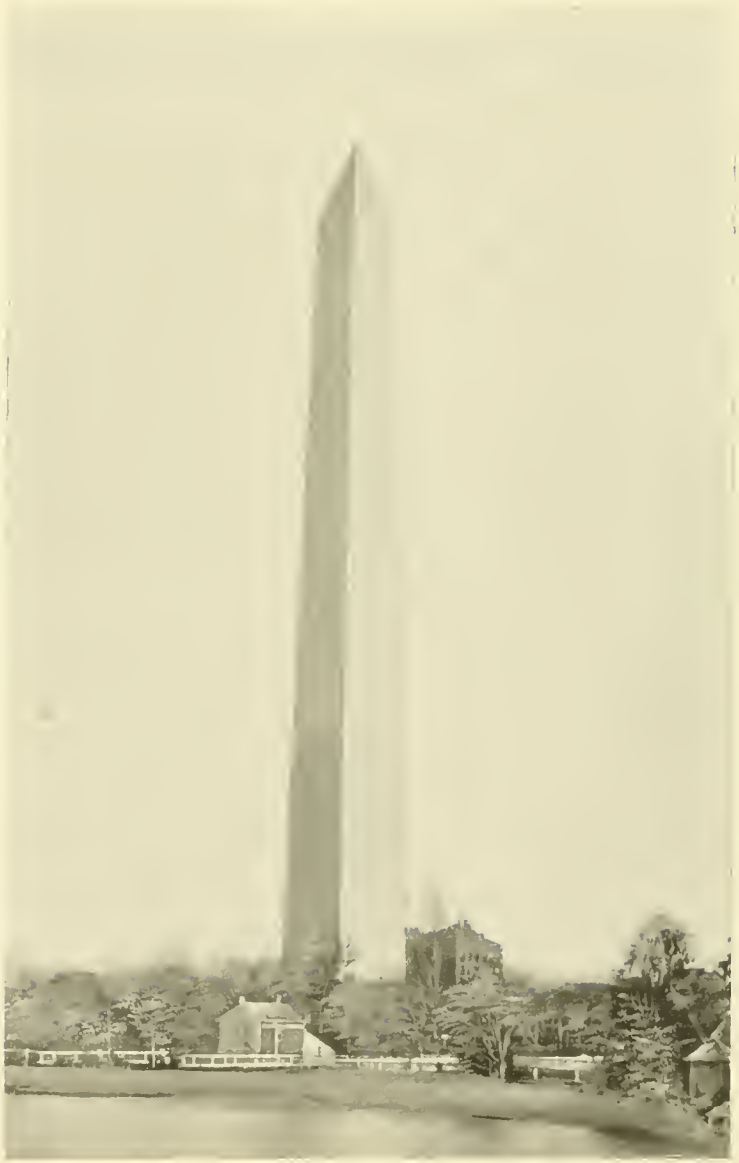
Scott Place, intersection of Massachusetts and Rhode Island avenues with N and 16th streets, is noted for the colossal equestrian statue of General Scott which occupies its centre.

Franklin Square is bounded by 13th and 14th streets, West, and J and K streets, North. It contains a fine spring which is the source of water supply for the President's house and Executive offices.

STATUE OF GENERAL RAWLINS.

Opposite the west wing of the Centre Market, Pennsylvania avenue and 9th street, N. W., is the bronze statue of General John A. Rawlins, who died while Secretary of War.

FARRAGUT STATUE.



WASHINGTON MONUMENT.

WASHINGTON AND ITS POINTS OF INTEREST.

A beautiful fountain occupies the centre of Mount Vernon Place, at the intersection of K and 8th streets, N. W., with Massachusetts and New York avenues.

EQUESTRIAN STATUE OF GENERAL GEORGE H. THOMAS.

Fourteenth Street Circle, at the intersection of Massachusetts and Vermont avenues and 14th and M streets, N. W., is handsomely laid out, and the centre is occupied by an equestrian statue of Major-General George H. Thomas, contributed by the Society of the Army of the Cumberland.

EQUESTRIAN STATUE OF GENERAL WASHINGTON.

The Washington Circle is at the intersection of Pennsylvania avenue and 23d street, N. W., near Georgetown. Here is the equestrian statue of General Washington in bronze, by Clark Mills, and is cast out of captured cannon donated by Congress.

Stanton Place is at the intersection of Maryland and Massachusetts avenues at 5th street, N. E. An equestrian statue of Major-General Nathaniel Greene stands in this space.

Lincoln Square is one mile directly east of the Capitol where Massachusetts, North Carolina, Tennessee and Kentucky avenues intersect between 11th and 13th streets. Here is placed the

BRONZE GROUP, EMANCIPATION,

representing President Lincoln breaking the fetters of the slave. It was erected by the freedmen at a cost of $17,000.

The figure of Lincoln is 10 feet 6 inches in height.

THE WATER SUPPLY OF WASHINGTON

Is in quality excellent and in quantity abundant. The aqueduct is a succession of wonderful instances of engineering science. The water is brought from above the Great Falls of the Potomac, 18½ miles from the Navy Yard. The aqueduct is a cylindrical conduit of nine feet internal diameter, and conveys the water from the Great Falls to a distributing reservoir, 4½ miles from the Capitol. The daily supply is thirty million gallons; daily consumption about twenty-five millions, and full capacity of the aqueduct is eighty million gallons, thus making ample provision for prospective growth of the city for many years to come. The first ground was broken in the aqueduct by President Pierce, November 8, 1853. It has cost three and one-half million dollars.

ENVIRONMENT OF THE CITY.

In no particular is Washington more fortunate than in the delightful character of the suburb surroundings. The Little Falls of the Potomac are very beautiful, and are situated about four miles above the city. They consist of a series of cascades, making a fall of 37 feet. It is here that the "Chain Bridge," as it is called, crosses the river. The Great Falls, about 10 miles above Little Falls, are wonderfully

BIRD'S-EYE VIEW.

grand. The rocky channel is here narrowed to 100 yards, and in a succession of cascades the river descends 80 feet in the course of a mile and a half. The Virginia shore towers 70 feet of perpendicular rock above the river. Analostan Island is situated opposite Georgetown and contains about 70 acres. It is connected to the Virginia shore by a causeway. It is now a favorite place of resort for picnics, etc.

GEORGETOWN

Is separated from Washington by Rock Creek, and lies northwest of the city. Cable-cars run between Washington and this suburb by both the Pennsylvania and the P street routes. Georgetown Heights presents admirable building sites, and is occupied by beautiful residences, many of them of a palatial character. Oak Hill Cemetery is situated on the Heights, and for beauty of its site and the taste displayed in its adornment it will favorably compare with any cemetery in the world. Secretary Stanton, Chief-Justice Chase and many other distinguished dead sleep their last sleep in this beautiful "God's Acre."

ALEXANDRIA

Is six miles distant from Washington. Boats ply every hour during the day between the two cities, and hourly railroad communication may be had. Christ Church (Epispocal), in this place, was built in 1773. The pew of General Washington in this church is still pointed out to strangers. A national cemetery here contains the graves of 4,000 soldiers.

MOUNT VERNON.

The home and tomb of Washington, is abont 16 miles below Washington, on the Potomac. A boat starts daily, excepting Sunday, from Washington, 7th street wharf, returning the same day, giving ample time for visitors to explore the grounds.

The scenery between Washington and Mount Vernon is not only delightful, but interesting, on account of the historical associations. A fine view is had of the Arlington House, on the Virginia shore, and opposite it is the Washington Monument. The Arsenal, Insane Asylum, Navy Yard and Capitol pass in panoramic view. Fort Foot and Fort Washington are next passed in review, and opposite the latter, on a high elevation, is seen the Mount Vernon House. A walk from the wharf leads to Washington's Tomb. The front of the vault is open, defended by an open iron gateway, through which can be plainly seen the sarcophagus containing the remains of the Father of his Country. The sarcophagus of Martha Washington is also here, and a number of family graves surround the tomb.

ARLINGTON.

Arlington House is situated on Arlington Heights, in Virginia, on the south side of the Potomac, in full view of the Capitol. The remains of over 15,000 of the Union soldiers occupy this silent "Bivouac of the Dead," buried aromnd the former beautiful home of the great-granddaughter of Martha Washington, who became the wife of the Confederate General Robert E. Lee. The estate embraced about 1,100 acres, 200 acres of which has been set apart as a National Cemetery. In the part of the cemetery lying west of the house lie the remains of the white soldiers, and that lying north contains the remains of colored soldiers. South of the house is the "Unknown Tomb," in which

Built with Potomac Blue Stone from the Potomac Stone Co.'s Quarries.
Chas. G. Smith & Sons, Proprietors.

GEORGETOWN COLLEGE.

Peltz & Carlyle, Architects.

are placed the remains of 2,111 unknown soldiers, gathered on the battlefields of Bull Run and the route to the Rappahannock. The amphitheatre erected here will accommodate 5,000 persons.

FORT MYER

Is situated a short distance northwest from Arlington House. It is the only one of the many forts built near Washington during the rebellion which has not been dismantled. It is now used as a cavalry station.

THE RENAISSANCE.

Since the close of the war, in 1865, the wonderful growth of the city in all that contributes to making it a great and beautiful metropolis has been obvious to the most casual observer. The post-bellum period has been aptly styled the Renaissance, and was inaugurated by the introduction of street railways, and the rebuilding of Long Bridge and other railroad bridges beside it.

CONGRESS ABOLISHED THE CHARTER OF THE CITY.

A Territorial form of government was established with a Governor, Legislature and Delegate to Congress. The Board of Public Works was organized. Mr. H. D. Cook, the well-known banker, was the first Governor, and he was soon afterward succeeded by Alexander R. Sheppard. During the latter's administration public improvements of the greatest importance and magnitude were undertaken, and the spirit of progress seemed to pervade every branch of municipal government. The reconstruction of the sewage system of the city on a plan of great proportions was the first consideration. Tiber Creek, heretofore practically an open sewer, and a constant menace to the health of the people, was covered, as were three of its branches, and these were made the main sewers of the system. The West End and Georgetown were also provided with these facilities, and in 1875 over 123 miles of underground sewerage had been completed. Alongside of this work the introduction of water and gas mains was carried on. The great Washington Aqueduct, which in 1863 had been so far completed as to permit the introduction of water into the city through two mains, was completed, and, by 1875, 133 miles of water mains and pipes were in position, and, in 1873, 3,000 public lamps illuminated the streets and squares of the city. Attention was next paid to street paving, and this work had so far progressed that, in 1872, the city had 58½ miles of wood pavement, 28½ miles of concrete, and 93 miles of gravel, Belgian block and macadam pavement laid—a total of 180 miles. Up to this period the main avenues were 160 feet wide, and the streets from 80 to 120 feet in width—a total length of thoroughfares of 264 miles. To make uniformity and save expense in paving, the sidewalks were advanced into the streets and avenues, and the space between was sodded by the city, giving beautiful front yards to adorn the houses of residents. In 1876 the ridge between Observatory Hill and the Capitol, 103 feet above tidewater, was levelled, and the site of the city was made as nearly level as desirable for perfect drainage. The planting of shade trees was subsequently begun on a large scale, and the results are seen in the numbers of shade trees lining the streets and avenues, which form the most charming and sanitary features of the city. From June 30, 1887, to 1889, there were planted 63,014 shade trees of the most desirable varieties.

One of the most remarkable triumphs of engineering science is the erection of Cabin John Bridge, erected by General Meigs over Cabin John Run, about seven miles from Washington. It is part of the aqueduct system, and the arch spanning the stream is 220 feet across

FRONT VIEW OF CAPITOL.

at the base, and 105 feet in height; the entire length of the bridge is 584 feet. This is said to be the largest stone arch in the world. The thickness of the bridge above the arch is 14½ feet, and it is 20 feet in width.

The planting of trees, shrubs and flowers in the parks was begun in 1872 by the Park Commissioners, and the transformation of the Mall, Smithsonian grounds, Lafayette Park and the grounds around Washington Monument was complete and astonishing, making the parks of this city the most beautiful and delightful of any city in the world. The public grounds of the city consist of 331 reservations, aggregating 413.32 acres in area, of which number 229 remain unimproved. This, of course, does not include Rock Creek Park, of nearly 2,000 acres in extent, which bids fair to become the rival of Central Park, New York City, or the famed Fairmount Park of Philadelphia. At this writing there are over 70 miles of asphalt paving, over 40 miles of coal tar, over 10 miles of asphalt blocks, over 25 miles of granite blocks; 12 miles of macadam, and the same amount of gravel—making more than 175 miles of well-paved streets within the city limits. The wonderful improvement of the city is largely due to the genius and energy of Alexander R. Shepherd. The march of improvement, begun in 1871, has been ceaselessly carried on, and 20 years of progress has accomplished wonderful results. Old plans have been overleaped, and the style of buildings is in keeping with the grandeur of the plans, all combining to make the city worthy of the name of Washington.

In the fashionable West End a class of residences has been built of such magnificence as to astound the conservative land owners, and when, in 1875, the English Government erected its magnificent Legation building on Connecticut avenue, the status of the West End as the ultra-fashionable residential part of the city was fully established. It is thus that modern Washington is the Mecca of most tourists in this country. The commanding position of its public buildings; the majestic grandeur of the Capitol with its noble approaches, its grassy terraces, beautiful gardens; the delightful climate, excellent drainage and sewerage systems, making the city from a sanitary standpoint a most desirable plate of residence or sojourn; with abundant water supply of exceptional purity; educational facilities unsurpassed—one need not wonder at its phenomenal growth.

CHURCHES.

There are in this city nearly 200 churches of all denominations. The oldest—St. Paul's, of Rock Creek Parish—was dedicated in 1719. The old cemetery attached to it entombs many of the earliest inhabitants.

The public schools, in number, curriculum and management, are unsurpassed by those of any city in the Union, and equalled by few. The number of pupils enrolled, white and colored, aggregate nearly 40,000.

The number, variety and extent of the public institutions of Washington have assumed a position worthy of the capital. The first in importance of these is doubtless

THE SMITHSONIAN INSTITUTION.

Established for the increase and diffusion of knowledge among men. It has an unrivalled national museum of objects of nature and art to illustrate the animal, mineral and industrial resources of the Continent of North America. The managers are styled the Board of Regents, composed of the Chief-Justice of the United States, Chancellor, Vice-President of the United States, three Senators, three

SMITHSONIAN MUSEUM.

Representatives and six persons elected by Congress, no two from the same State. The members of the institution are the President, Vice-President, Chief-Justice, Cabinet officers and Commissioner of Patents.

COLUMBIAN UNIVERSITY

Is one of the notably important institutions of the city. It is situated at the corner of H and 15th streets, and has collegiate, law and medical departments in most flourishing condition.

HOWARD UNIVERSITY.

Near northern boundary of the city. It is devoted to the higher education of the colored race. It was founded in 1867. Its first president was Gen. O. O. Howard, United States Army.

THE SOLDIERS' HOME

Is about three miles due north from the Capitol. It is 640 acres in extent, and has seven miles of beautiful drives, well-kept lawns and gardens, beautiful lakes, etc., and is a favorite resort for citizens and strangers.

THE GOVERNMENT HOSPITAL FOR THE INSANE

Is on the eastern bank of the Anacostia River, one mile from the city. The grounds cover an area of 500 acres, attractively laid out and ornamented, and 1,000 patients have kindly care and the best medical attendance. It was erected in 1855 for the insane of the Army and Navy and of the District of Columbia.

WASHINGTON BARRACKS,

At the foot of 4½ street, S. W., is the headquarters of the 4th Artillery. Commandant, Col. Henry W. Closson; Post-Surgeon, Major Joseph K. Corson; Major, Jacob B. Rawles; Adjutant, First Lieutenant A. S. Cummins.

At the southern terminus of 8th street is the entrance to

THE WASHINGTON NAVY YARD,

The grounds occupying an area of about 27 acres. It contains a large number of trophies connected with our naval engagements, and is well worth a visit. The museum has many objects of great interest, among which are a Spanish gun which Cortez used in his conquest of Mexico, obtained during the Mexican War, and a small mortar captured from Lord Cornwallis. Of recent years the Navy Yard has been notable for the manufacture of large guns and other naval supplies, the workshops being very extensive.

THE MARINE BARRACKS

Occupy the whole of Square 927, a short distance north of the entrance to the Navy Yard.

INTERIOR OF NAVY YARD.

THE NAVAL OBSERVATORY

Is situated about two miles northwest of the Capitol, a short distance north of Georgetown on the Tennallytown road. It is under the direction of the Navy Department, and belongs to the Bureau of Navigation. It ranks among the foremost observatories in the world. There is mounted here the powerful "Great Equatorial" telescope, weighing, including its base, six tons. It is covered by an iron dome. The cost of the telescope alone was $47,000, and was the most powerful instrument ever made when mounted in 1873.

TRANSPORTATION.

In respect of transportation facilities Washington is peculiarly fortunate. Railway systems centering here are the Pennsylvania and the Baltimore and Ohio direct to the North and East; the Chesapeake and Ohio and the Metropolitan Branch (B. & O.) to the West, and the Richmond and Danville and the Atlantic Coast Line to the South, affording direct and competing communication and traffic with all parts of the country, making Washington one of the most accessible and best distributing points in the United States.

In addition, the Chesapeake and Ohio Canal is at hand to supply the district with cheap lumber, coal and common freights; and there is uninterrupted water communication directly with all the ports of the Atlantic Ocean via the Potomac River and the Chesapeake Bay all the year round.

STREET RAILWAYS.

The street-car system of Washington is very complete, every facility for reaching, by this means, every section, being provided. The first street railway built was that of the Washington and Georgetown Company, *now a cable road*. This company was incorporated May 17, 1852, and by August 13 of that year the line was completed to Georgetown.

The 7th street line was changed to a cable road, May 1, 1890. The Metropolitan Railroad Company was organized July 1, 1864. The Columbia Street Railway, May 24, 1871. The Anacostia and Potomac Railroad Company, March 9, 1872. The Capitol, North A Street and South Washington Railroad Company, March 3, 1875. The Rock Creek Railroad Company, June 22, 1888—an electric line, Thomson-Houston system. The Eckington and Soldiers' Home Railway Company, June 19, 1888, being the electric line in operation—Thomson-Houston system.

The Georgetown and Tennallytown Company operates a third electric line from Water to 32d streets, Georgetown, and out 32d street to the District line.

STEAMSHIP LINES.

The Norfolk and Washington Steamboat Company was chartered February, 1890. They have two steamers running between those points daily, a distance of 200 miles; time, 12½ hours. These boats are considered two of the finest river steamers in the United States.

The People's Washington and Norfolk and Independent Steamboat and Barge Companies also have lines of steamers running between Norfolk and Washington.

GREAT GUN AT NAVY YARD. 40 Feet Long, 13-Inch Bore.

The Mount Vernon and Marshall Hall Steamboat Company have several fine steamers plying between Washington and Alexandria, Mount Vernon, Marshall Hall and other points on the Potomac.

The Washington Steamboat Company, Limited, succeeded in 1881 the Potomac Ferry Company. They have five steamboats running between Washington and points below on the Potomac.

THE WASHINGTON BOARD OF TRADE

Was organized December 2, 1889, with Myron M. Parker, one of the three Commissioners of the District of Columbia, as its first president. The organization has accomplished much in promoting the business, educational and other interests of the city. The president is B. H. Warner; secretary, John B. Wight.

THE BUILDERS EXCHANGE

Is composed of an influential body of contractors and builders, dealers and manufacturers of building supplies, and those engaged in construction and mechanical trades necessary in the erection of buildings, the object being to disseminate useful information and promote the interests of the building trade. They have erected a handsome office building on 13th street, between F and G streets. H. A. Jones, president, and Thos. J. King, secretary.

The city gas supply, known as "solar gas," is equal to any in use in the United States. The Washington Gas Light Company, which supplies it, was incorporated in 1848. They have now 240 miles of street mains, and the amount consumed aggregates 800,000,000 cubic feet.

THE RATE OF MORTALITY

Is exceptionally low in Washington, a logical sequence of the exceptional drainage and perfect system of sewerage of the city. Even including the colored people, among whom the death rate is almost double that of the whites, the average death rate is 19 in 1,000. The equable temperature of the city is one of the notable attractions of Washington as a place of residence. Extremes of heat and cold are almost unknown, and the mean temperature winter and summer is both healthful and agreeable.

THE CONGRESSIONAL CEMETERY

Is on the Anacostia River, in the northeastern part of this city; 140 cenotaphs erected by Congress to the memory of members dying during their term of office is an interesting feature of these grounds. Elbridge Gerry, William Wirt and other distinguished statesmen are here entombed.

The city directory gives the names of thirty-three eleemosynary institutions receiving aid from Congress. The City Asylum, on the banks of the Anacostia River, for the poor of the District; Freedmen Hospital, in the western part of the city; Providence Asylum, in southeastern section, in charge of the Sisters of Charity; City Orphan Asylum; Columbia Hospital for Women; Garfield Memorial Hospital; Home of the Aged, and St. John's Infant Asylum, are some of the principal institutions of this kind.

LAFAYETTE STATUE.

There are over twenty social clubs in Washington. One of the most notable of these is the Metropolitan, whose elegant club-house is located on H street. The Gridiron Club has the most marked individuality. It is composed of journalists, and Ben. Perley Poore was its first president. The Cosmos Club is composed of scientists, artists and literary men, and is the successor of the old Washington Scientific Club.

The various foreign legations in the United States are located as follows: Argentine Republic, 1603 Massachusetts avenue; Austria-Hungary, 1537 I street, N. W.; Belgium, 1336 I street, N. W.; Brazil, 1523 New Hampshire avenue, N. W.; Chile; China, 2703 14th street, N. W.; Colombia, 818 18th street, N. W.; Costa Rica, 1015 Connecticut avenue, N. W.; Denmark, 1715 H street, N. W.; France, 1710 H street, N. W.; Germany, 1435 Massachusetts avenue, N. W.; Great Britain, Connecticut avenue cor. N street, N. W.; Guatemala, 1755 N street, N. W.; Hawaii, The Everett; Italy, 1015 Connecticut avenue, N. W.; Japan, 1310 N street, N. W.; Korea, Iowa Circle, N. W.; Mexico, 1413 J street, N. W.; Netherlands, 1013 15th street, N. W.; Portugal, 1103 16th street, N. W.; Russia, 1826 I street, N. W.; Siam, The Shoreham; Spain, 813 15th street, N. W.; Sweden and Norway, 2011 Q street, N. W.; Switzerland, 1761 Q street, N. W.; Turkey, 1631 Q street, N. W.; Venezuela, 1400 Massachusetts avenue.

CITY POST-OFFICE.

The Post-Office at present is located on G street, between 6th and 7th streets. The new building is in process of erection on Pennsylvania avenue, between 11th and 12th streets, south side. It will occupy the entire block bounded by 12th and 13th streets and D street and Pennsylvania avenue. The proposed building will be a magnificent structure when completed.

CITY GOVERNMENT.

The Commissioners of the District of Columbia, appointed by the President for the management of the affairs of the District, have their offices on 1st street, near Indiana avenue. The board is composed as follows: President, John W. Ross; George Truesdale and Major Charles F. Powell, Corps Engineers, U. S. Army; Dr. Wm. Tindall, Secretary.

The Commissioners of the District are the Fire Commissioners *ex officio:* Chief Engineer, Joseph Parris; Fire Marshal, Wm. O. Drew. There are nine engines and three hook and ladder companies, and the fire-alarm telegraph system is in full operation.

The office of the Metropolitan Police is 464 Louisiana avenue, N. W. Major and Superintendent, Wm. G. Moore; Chief, Richard Sylvester; Captain, M. A. Austin; Sanitary Officer, J. A. Frank. L. H. Hollinberger is the Lieutenant and Inspector of the Detective Corps, with a force of twelve competent detectives. There are nine Police Stations, each in charge of a Lieutenant of the force.

The Bar Association of the District meets the second Tuesday in January, March, June and October. George E. Hamilton is President; Calderon Carlisle, 1st Vice-President; H. E. Davis, 2d Vice-President; Blair Lee, Secretary; John Ridout, Treasurer, and Samuel R. Bond, Chapin Brown, Reginald Fendall, Mills Dean, Edward A. Newman, with the President, Secretary and Treasurer, *ex officio*, constitute the Board of Directors.

NATIONAL MUSEUM.

LIBRARIES.

The Libraries in the Departments of the Government are accessible only to the employees, and there are private circulating libraries in addition. The aggregate number of volumes therein, including those in the Congressional Library, is over 1,000,000. The Carroll Institute Library, Employees Library, B. & O. R. R. Co., 6th street, cor. B, N. W.; Masonic Library, Masonic Temple; Peabody Library, 3233 O, N. W.; Y. M. C. A. Library, 1409 N. Y. avenue, N. W., and Odd Fellows Library, Odd Fellows Hall, 7th street, N. W., give additional facilities to the reading public.

There are a number of literary societies in Washington, which have proven to be great aids to education. Among the more prominent are the following: Carroll Institute, 912 to 920 10th street, N. W. A library, reading rooms, gymnasium and bowling alleys are open afternoons and evenings, and a night school for boys are the principal features of the institution. The Georgetown Catholic Union, 1267 32d street, N. W., was organized in 1882. The Society of the Alumni of Georgetown University, New England Society, 917 R, N. W., Potomac Literary Club, Y. M. C. A. Literary Society.

MEDICAL SOCIETIES.

The medical fraternity of the District have organized several societies, among which are: Medical and Surgical Society of the District of Columbia; Medical Association of the District of Columbia, founded 1833; Medical Society of the District of Columbia, organized September 26, 1817; Microscopical Society, 714 13th street, N. W.; Washington Homeopathic Medical Society; Washington Obstetrical and Gynecological Society; a woman's clinic has been established at 14th street and Pierce Place, N. W., for the benefit of lady practitioners.

MILITARY.

The National Guard of the District of Columbia consists of a brigade of two regiments, each having three four-company battalions, and one unattached battalion of infantry, one battery of light artillery, one troop of cavalry, one engineer corps, one ambulance corps, and one cycle company, armed, uniformed and equipped in conformity with the regulations of the United States Army. The officer commanding the Brigade and Staff is as follows: Brigadier-General Commanding, Albert Ordway; Adjutant-General, Lt.-Col. Theodore Mosher; Inspecting-General, Maj. Daniel Macauley; Judge-Advocate-General, Maj. R. W. Thayer; Comptroller-General, Maj. W. Cranch McIntire; Surgeon-General, Maj. G. Henderson; Chief of Engineers, Maj. J. L. Smithmeyer; Chief of Ordnance, Maj. D. L. M. Peixotto; Inspecting-General Rifle Practice, Maj. George H. Harries; Aides-de-Camp, Capts. E. H. Neumeyer, T. B. Huyck, W. E. Horton, F. D. Singleton.

Light Battery, Capt. H. G. Forsberg; Senior 1st Lieut. A. P. Robbins; 2d Lieut. J. H. Griffiths.

Cavalry Troop, Capt. H. S. Barbour; 1st Lieut. John T. Elker; 2d Lieut. A. W. Ferguson.

Engineer Corps, Major Gilbert Thompson; Adjt. F. W. Holt; Surgeon Reginald Munson. The Corps is composed of three companies, A, B, and C.

Ambulance Corps, 1st Lieut. J. A. Watson.

ARMY AND NAVY BUILDING.

First Regiment, Col. William G. Moore; Lieut.-Col. C. S. Walton; Adjt. W. H. Barksdale; Q.-M. Harrison Duigman; Surgeon S. A. H. McKim; Inspector Rifle Practice W. L. Cash.

Second Regiment, Col. Cecil Clay; Lieut.-Col. M. E. Urell; Adjt. H. B. Cilley; Q.-M. H. H. Parmenter; Surgeon R. A. Pyles; Inspector Rifle Practice James E. Bell; Chaplain J. B. Perry.

THE ARMY MEDICAL MUSEUM

Is on corner of Seventh and B Streets, S. W., east of the National Museum. In the east wing are exhibits of wounds and diseases of incalculable interest to students of medicine. Here are also exhibits of army medical supplies. The buildings in the court are used for anatomical purposes and machinery. The library in the west wing contains over 2,000 volumes and pamphlets on medical subjects, and is used in connection with the compilation of the Index Catalogue, which will make the most complete publication of the kind in the world.

THE WAGGAMAN GALLERY.

The private collection of oil paintings and of water colors by American and European artists, and the Oriental works of art collected by Thomas E. Waggaman in his two galleries at No. 3300 O street, is one worthy of a place among the art collections in the United States, and it is becoming one of the sights of our National Capital.

The galleries are open to the public on Thursdays during the months of February, March and April each year, when fifty cents admission is charged for the benefit of the poor of the District.

Mr. Waggaman began to make his collection some ten years ago. In this short time he has succeeded in gathering about him a choice selection of rare and beautiful objects which cannot fail to please all lovers of art.

The collection of oil paintings consists of a number of well-known pictures by distinguished artists, whilst the water colors by the Dutch artists are especially strong.

Among the Oriental works of art are to be found superb Chinese porcelains, bronzes, Jades, cloisonné, enamels, Japanese pottery and porcelains, gold lacquers, metal works, sword blades, etc.—all are well represented; and visitors who may be interested in the study of art will find a few hours in the galleries both delightful and instructive.

W. F. GREELEY.

BANKING FACILITIES.

THE total banking capital of the National Banks and Trust Companies in Washington amounts to $6,077,000, with resources of $21,936,163.38 as reported December 19, 1893, besides which there are a number of private banking houses of wealth and national reputation, with established connections in all American and foreign capitals, making exchanges, selling drafts and issuing letters of credit. Capital is plenty and can generally be had on favorable terms. The management of the banking institutions has been conservative, and their business conducted with the utmost adherence to legitimate banking, lending assistance to the advancement of commercial interests and other legitimate enterprises; and, while prudent and cautious, the banks have been liberal in aid where safety and security were assured; and, to their credit and honor, in times of greatest stringency, 1893-1894, the banks carried available funds but slightly in excess of the amounts required by law.

THE WASHINGTON LOAN AND TRUST COMPANY was incorporated August 15, 1889, for the purpose of guaranteeing, certifying, registering, endorsing and supervising the issuance of bonds, stocks and other securities, issuing its own debentures and obligations for investment and other purposes. Under an act of Congress, approved October 1, 1890, providing for the organization of trust companies with certain powers, the cash capital of the company was increased to $1,000,000; and was empowered, under the supervision and approval of the Comptroller of the Currency of the United States Treasury Department and the Supreme Court of the District, to act as executor, administrator, guardian, trustee, receiver, assignee, committee of the estates of persons *non compos mentis*, and in fact transact all business of a fiduciary character. It manages estates, collects interest and dividends, and furnishes investments; conducts a safe-deposit department; and another of its principal features is the encouragement of savings on the part of the general public. The building occupied by the company is the finest office building in the city. It is built of light granite, ten stories in height and handsome and imposing in appearance, fronting on Ninth and F Streets, N. W. The offices and safe-deposit department of the company are on the first floor. In constructing the fire-proof granite building, and in the safe and vault work, no expense has been spared to render them as absolutely fire and burglar-proof as was possible for mechanical skill to do. Within the vaults are more than twelve hundred safes of various sizes for rent to those who desire to avail themselves of absolute security. Above the company's offices are one hundred and eighty-eight office rooms, provided with electric lights, steam heat, water in every room, efficient janitor service, and rapidly running elevators, thus affording the most popular and desirable office rooms for rent in the city.

The Company's Officers and Directors are well-known, conservative citizens of the National Capital, and are as follows:

BRAINARD H. WARNER, President. JOHN JOY EDSON, First Vice-President. JOHN A. SWOPE, Second Vice-President.
JOHN R. CARMODY, Treasnrer. ANDREW PARKER, Secretary.

DIRECTORS.

CHARLES B. BAILEY, Secretary Washington Gas Light Company.
A. L. BARBER, President Barber Asphalt Paving Company.
WM. E. BARKER, Albright & Barker, Wholesale Coal.
R. N. BATCHELDER, Quartermaster-General, U. S. A.
CHAS. BAUM, Merchant, Director of Citizens' National Bank.
JOHN R. CARMODY, Paymaster, U. S. N., retired.
JOHN M. CLAPP, Retired Capitalist.
AUGUSTUS CRANE, Jr., of Crane, Parrie & Co., Bankers.
HORACE S. CUMMINGS, Attorney-at-Law, Capitalist, Director West End Bank.
JOSEPH J. DARLINGTON, Attorney-at-Law.
JAMES T. DU BOIS, Editor of Inventive Age.
JOHN JOY EDSON, Manager Equitable Co-operative Building Association.
ALBERT F. FOX, Vice-President Columbia National Bank.
JAMES FRASER, Capitalist, Retired Coal Dealer.
WM. B. GURLEY, District Board of Assessors, Director Bank of the Republic, etc.
JOHN A. HAMILTON, Retired Merchant.
JOHN B. LARNER, Attorney-at-Law.
THEO. W. NOYES, Editor Evening Star.
ISADOR SAKS, Merchant, Director Traders' National Bank.
N. H. SHEA, Merchant, Director Citizens' National Bank.
ELLIS SPEAR, ex-Commissioner of Patents, U. S.
F. C. STEVENS, President West End National Bank, Capitalist.
JOHN A. SWOPE, Capitalist, ex-Member of Congress.
GEORGE TRUESDELL, Real Estate.
B. H. WARNER, President Board of Trade, etc.
ALBERT A. WILSON, President Firemen's Insurance Company and U. S. Marshal D. C., Vice-President Bank of the Republic.
LOUIS D. WINE, B. H. Warner & Co., Director Farmers' and Mechanics' Bank.
SAMUEL W. WOODWARD, Woodward & Lothrop, Merchant.
A. S. WORTHINGTON, Lawyer and ex-U. S. District Attorney.

THE WASHINGTON LOAN AND TRUST CO. BUILDING.—J. A. HILL, Architect.

BAYLY & BERRY, Manufacturers' and Patentees' Agents, with offices in the Washington Loan and Trust Company's Building, are engaged in the purchase and sale of patent rights and promoting the interests of patentees, either by direct sales or in the organization of companies to manufacture or otherwise handle to the best advantage. They are the only firm in Washington exclusively engaged in this business; and, having a large acquaintance in financial circles and among manufacturers and corporations who will avail themselves of patent rights affecting their interests, they are a most desirable firm to consult with reference to placing improvements or inventions to the best advantage. Their references are of the highest order, and their integrity and reliability unquestioned. Mr. S. P. Bayly, Jr., is a native of Virginia, and has held several positions of honor and trust under the General Government. For eight years he was United States Consul at Palermo, Italy, and recently Deputy Health Officer of the District, and is now Secretary and General Manager of the National Sanitary Company, and has a national reputation as a sanitary expert. Mr. F. D. Berry is an electrical engineer by profession, and an expert in all matters pertaining thereto. He is also a Virginian by birth, and a graduate of the Johns Hopkins University, Baltimore, Md. The firm give especial attention to the introduction of sanitary improvements.

NATIONAL BANK OF WASHINGTON.—The history of the National Bank of Washington verifies the well-established fact that a great financial institution having men of sound judgment and conservative characteristics at the helm must surely become successful and prosperous. From the earliest days the National Bank of Washington has filled a most important place in the industrial and commercial economy of the city, and during its eighty years has held a commanding position, and maintained its credit and prestige unimpaired. This institution was organized and incorporated in 1809 with a capital stock of $500,000. In 1886 it was reorganized and began business under the National Banking Laws with its present title and a capital stock of $200,000. The bank occupies a large building, eligibly located at 7th and C Streets, N. W., the front being of rough marble and the interior finished in hardwood, and with marble floors. The counting room is a model of elegance and convenience, with bronze grillwork, screens, etc. Large burglar and fire-proof safes with time locks and all the precautionary accessories for safe-keeping of valuables are provided, and the vaults of the bank are as substantial as the time-honored concern itself. The last quarterly statement of the bank shows a surplus of $200,000, with undivided profits aggregating $49,000. The individual deposits subject to withdrawal amount to about $2,000,000, a showing which speaks volumes for the masterly management of the affairs, and the confidence of the public in the integrity and ability of its executive officers and their methods. The American Exchange Bank of New York City, the National Mechanics Bank of Baltimore, the National Exchange Bank of Boston, and the Southwark National Bank of Philadelphia are the correspondents of the National Bank of Washington in the cities named. The honored president of this old and substantial institution is Mr. Charles A. James. He has been the responsible head of the bank since 1888, and has been responsibly connected with it for the past forty years, and was for many years its cashier. He is president of the Corcoran Fire Insurance Company of this city, and is officially connected with several other financial undertakings. Mr. James L. Norris, one of the foremost members of the Washington bar, was elected vice-president of the bank in 1890, and, since 1888, Mr. Charles E. White, who held responsible positions in the bank for twenty-six years, has been its efficient cashier. These, with Messrs. C. W. Howard, W. F. Mattingly and H. H. Carter, some of the most prominent and successful business men of the District, comprise the Board of Directors. Mr. R. E. White, the assistant cashier since 1888, has been connected with the institution for a quarter of a century, while the entire Board of Directors comprises some of the best business element of the National Capital.

F STREET LOOKING EAST FROM TREASURY BUILDING.

THE NATIONAL METROPOLITAN BANK, 613 15th Street.—The great wealth of the City of Washington and the standing of this city as a financial center, enables men in this vicinity to lend financial aid to men of business capacity, and without the aid of the banks the commerce of the Capital would not have assumed anything like its present proportions; and the growth of the South East, which has evoked the admiration of other portions of the country, would have been immeasurably slower. In this relation the National Metropolitan Bank, 613 15th. Street, has had a most active hand. It is one of the oldest banks of the nation, and the oldest in the District of Columbia, having been incorporated January 14, 1814, as the Bank of the Metropolis. In 1865, the institution was reorganized under the national laws of the United States. In 1814, when the British troops burned the Capitol Building, this great banking house loaned $100,000 to the Government to rebuild the Capitol. Before the Battle of New Orleans this bank again came to the relief of Congress and the Treasury, and loaned the funds to pay off the United States troops. The capital stock of this bank, which has borne its name of National Metropolitan since 1865, is $300,000, while its surplus fund is $340,000, thus showing a magnificent plan of management and the carrying out of a conservative policy that has won for the Metropolitan the distinction of standing first in the ranks of the monetary institutions of the States. The secret of this success, of course, lies in the perfect direction of the bank's affairs. The President, J. W. Thompson, is one of the country's most eminent and capable financiers, and his present position is filled with honor and credit to himself and the bank's prosperity. Under this compliment of reliability and probity as an officer also comes Mr. H. A. Willard, the Vice-President. Mr. Geo. H. B. White, the Cashier, has been with the bank for thirty-five years, and to none is a greater reward due for the proper and wise handling of a bank's funds. The Directors of this bank are all men of eminence and sterling integrity, and comprise Messrs. John W. Thompson, William Thompson, Nathaniel Wilson, Henry A. Willard, James E. Fitch, J. O. Wilson, N. W. Burchell, Henry Semken and S. H. Kauffmann. The Metropolitan does a general banking business, discounts approved commercial paper, collects drafts, deals in foreign exchange and first-class securities of all kinds, and in the execution of every branch of the bank's duty the officers show that they are conducting a public trust. The bank is most conveniently located opposite the United States Treasury Building. The Reserve correspondents of the Metropolitan are the National Park and the Chatham National Banks of New York. The solidity of the Metropolitan is a fact proverbial, and it is only necessary to call attention to the fact that it has weathered every panic without so much as having a single plank of its policy shaken. The officers have fulfilled their obligations honestly and to the letter, and protected the interests of the bank, while lending substantial aid to the Government and firms allied with the business community.

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THE LINCOLN FIRE INSURANCE CO. of the District of Columbia was organized in April, 1890, under the laws of the District with a capital of $100,000. The last statement issued was in 1892, and gave the total assets, exclusive of premises, at $146,955; total liabilities, $15,849; net, $50,000; cash premium, $31,700; interest and other receipts, $7,277; total cash income, $38,977; paid for losses, $2,641; expenses other than losses and dividends, $10,975; total disbursements, $13,616. This is a most worthy record, and shows a healthy state of one of the most prosperous strictly local companies in the city. John T. Arms, the President, has held his high office since 1891. He is a native of New York State, and at the head of the real estate, insurance and loan office at 810 F Street, N. W. His ability as an executive is explicitly defined in the success of the Lincoln. His aides are deserv-

ing of equal praise. J. S. Swormstedt is the Vice-President and senior member of the real estate firm of Swormstedt & Bradley. He is a native of Washington, and has held his present office since organization of company. F. H. Barbarin, only since February, 1892, Secretary, and A. H. McCormick, Jr., Assistant Secretary, both natives of this city. The Directors are well known in business and financial circles, and comprise John T. Arms, Aug. Burgdorf, John Cook, H. Bradley Davidson, John Jay Edson, Geo. E. Emmons, Walter Hieston, J. L. Heiskell, Thomas J. King, C. W. Darr, William Mayse, R. E. Pairo, G. W. F. Swartzell, John S. Swormstedt and Geo. W. Brown. The company's offices are eligibly located in the building of the Washington Loan and Trust Co., 520 Ninth Street, N. W.

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J. SPRIGG POOLE, whose eligible and handsomely appointed offices are located at No. 608 F Street, N. W.—Mr. Poole established himself in business in this city in 1887, and from the first has been deservedly successful. He has many holdings of fine properties in all parts of the city, and deals in all kinds of improved and unimproved property. He does a general brokerage business in this line, and buys, sells and exchanges. He also loans on bond and mortgage, and deals quite extensively in local securities. Mr. Poole is a young man, and prominent in business and financial circles, and no one in the real estate or insurance business sustains a higher reputation for integrity and reliability, and none enjoys a larger measure of public confidence, while his business connections, which are of the most creditable and influential character, afford evidence of constant and material increase, numbering among his clients some of the staunchest citizens and wealthiest capitalists of the city. This gentleman also represents the Fidelity and Deposit Co. of Maryland, a corporation that needs no introduction to the business men of the Capital City. This company acts as a surety for men in almost every walk of life; as bondsmen for the officials

BRADDOCK ROCK ON POTOMAC.

and employees of corporations; also as executors, administrators, trustees, guardians, receivers, assignees, committees, etc. Mr. Poole has entire charge of the affairs of the company in this city, representing it as the general agent. His connections in business are widespread and intimate, and his business is rapidly increasing under the stimulating effects of business capacity of the highest degree, and unremitting energy and industry.

* * *

PROTECT THE FAMILY.

MASSACHUSETTS BENEFIT LIFE ASSOciation of Boston, Mass., for which Mr. Edward S. Raymond is the General Agent, has finely-fitted offices located at the southeast corner of Twelfth and F streets, in the Thorn Building. This office was opened in Washington in 1887, Mr. Raymond having officiated in the capacity of agent since 1891. He is a native of Massachusetts and so much confidence did the Association place in him that they made the fortunate selection of placing him at the head of their Washington branch. He is in the prime of life and a thoroughly competent, capable business man, possessing an unlimited understanding of all the details of the life insurance business. He has resided in Washington since 1888, and is conversant and in touch with the wants of the people, and his success in his line is pronounced. He is a prominent member of the Masonic fraternity and possesses a wide acquaintance in business, official and social circles. He is also the general agent for the New England Mutual Accident Insurance Co. of Boston, a position that he has held with honor and success since 1891. He has a full corps of office assistants and every facility is afforded patrons. The Massachusetts Benefit Life Association is one of the strongest in the country, having been founded in 1878, and the healthy state of its affairs may be found in its report for 1893. The policy is the best issued by any natural premium company, and carries with it every valuable feature of level premium insurances with the additional advantage that one-half of the face of the policy is payable to the insured during his lifetime, if he should be unfortunate enough to become totally and permanently disabled. Mr. Raymond finds that in representing this company he has the most thoroughly satisfactory system to present to the public. He has won a staid and enviable success in his line, and at the same time the confidence of all men with whom he has had dealings.

* * *

W. E. LEWIS' offices, 1416 F Street, N. W., are the headquarters for prominent investors. Mr. Lewis is a Banker and Broker, his functions including the loaning of money on bond and mortgage, advancing of loans against any available collateral, the purchase and sale of bonds and stocks, and the handling of real estate. Mr. Lewis established his business in 1892 in this city, and by close attention to business he has developed his affairs to a profitable basis. He is a native of Washington, and one of the very prominent of the young men in financial circles. His record is an excellent one, and as he belongs to a prominent family he has excellent opportunities for extending his

business among his acquaintances. He is active in all affairs of a financial nature, among his connections being that of the office of Secretary and Treasurer of the Palisades of the Potomac Land Improvement Co., Secretary of Convention Hall Association, and is connected with several railway interests. His clients comprise capitalists and landowners of eminence. Mr. Lewis is a man who is allied with strict integrity, and his career as a financier is successfully established.

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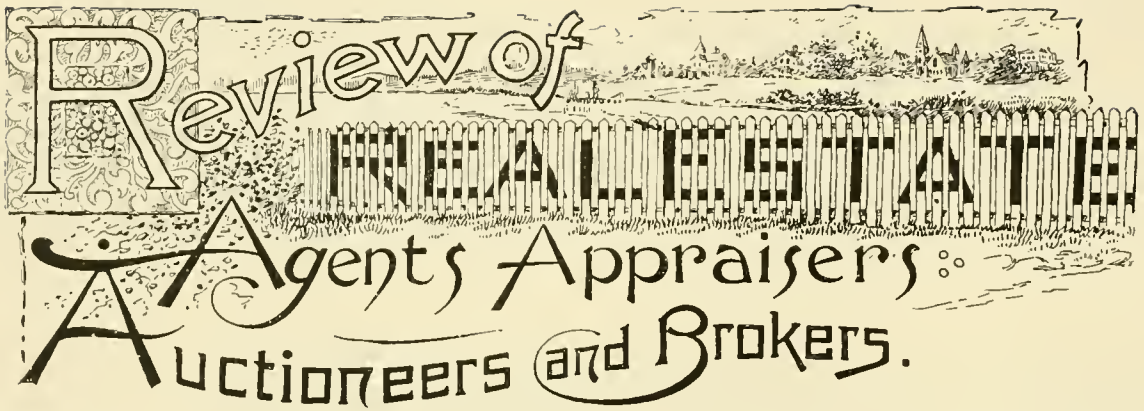
PATENT OFFICE AND F STREET LOOKING WEST, WITH MASONIC HALL AND LOWER END TRUST BUILDING.



REAL ESTATE.

ORIGINALLY the District of Columbia, as ceded to the United States by the States of Virginia and Maryland, was a tract of land ten miles square, lying on both sides of the Potomac; but all that part lying west of the Potomac has been restored to the State of Virginia, leaving a total of about seventy square miles in the District.

When the United States were in their infancy George Washington had viewed this site on the banks of the Potomac as a commanding and unrivaled position for a great capital, and it was through his influence that the seat of government was moved here, against the claims of the cities of the North. Time has justified the wisdom of his choice, and universal admiration and delight are expressed with the location and its beautiful surroundings.

The site of the Federal Capital was finally selected in 1790, and in 1800 the archives of the Government were removed here and the officials installed. At that time the greater part of the city lying west of the Capitol was a morass and well-nigh impassable, and for a long time the city was in a wretched and unimproved condition. It was not until 1871, when Congress established a Territorial form of government for the District of Columbia and the matter of municipal improvement placed in the hands of a Board of Public Works, that the improvements began, and the beautiful city,

THE PARIS OF AMERICA,

was adorned with its magnificent raiment and placed proudly among the great capitals of the world. Washington has been built up and developed chiefly as a residential city, to make it a beautiful and desirable place upon which to build a home.

For the greater portion of the year the climate is very agreeable, and less subject to extreme changes than Northern or Southern cities; in fact, there are but one or two months of the year, during the heat of summer, at all uncomfortable. The air is fresh and pure, the winds blowing over the city from the Virginia hills, or tempered by the cool waters of Chesapeake Bay. The Potomac furnishes pure water in abundance, unimpregnated by disease germs, which abound in all manufacturing streams. The water supply of the city is taken from above the Great Falls, and is ever wholesome. Food, fuel, light and heat are cheaply supplied. All the products of the sea and land are to be found in profusion in the markets, which are the best in the country. Fresh fruits and vegetables are obtained the year around from the South and North. The health of the city is not surpassed by any city, and the death rate among the white population is less per thousand than in any large city. The streets and avenues are broad, smoothly paved and lined throughout with shade trees of various foliage. There are numberless parks ornamented with trees, shrubs and flowers, and with statues of the heroes and statesmen of the land.

Since the close of the Civil War, in no other city in the country has the advance in values of real estate kept pace with Washington.

Fortunes have been made by judicious investments, and will continue to be made, as the inevitable increase or growth of the National Capital is sure to come, the limit of its growth being the limit of the growth and prosperity of the United States.

As of old all roads led to Rome, and all nations contributed to her unrivaled magnificence, so a greater and richer than all those nations combined will pour into Washington greater riches and population, until the time comes when to own a home in Washington or its suburbs will be beyond ordinary means. To-day Washington and its surroundings hold out as great opportunities for safe and profitable investment as ever. In 1880 the population of the city was 177,624; in 1890, 230,392, an increase of nearly one-third in one decade. The estimated population now is about 260,000.

THE SUBURBS OF WASHINGTON.

It is reliably reported that with the same proportionate increase of population in the future as in the past of Washington there will not be, in ten years hence, a vacant lot of ground remaining in the city; and it is a fact that but two cities in the United States exceed Washington in density of population, which is overflowing the city limits, filling up the suburbs and places beyond the District. The city has outgrown the old corporation lines, and

THE GREATER WASHINGTON

looms up in the near future. Streets and avenues are being extended, and provisions are being made to properly care for, on an enlarged area, the health and comfort of greater numbers in the many beautiful suburban districts which have been opened up. Handsome residences are being erected, and all the improvements of well-made streets and avenues, parks and drives, electric lighting, sewerage and drainage are being rapidly pushed to completion.

For information concerning real estate in the city and suburbs for investment, for the rent of houses and other information, application should be made to the following well-known firms—viz.:

C. A. McEUEN.

CHAS. ALVAH McEUEN, Real Estate and Loan Broker, is a native of New Jersey and comes of Revolutionary stock. He is a descendant of the McEuens, sturdy Scotch Covenanters, who came to this country in the 17th century, and settled at Stratford, Connecticut. Mr. McEuen's father was Captain John Douglass McEuen, of the East India merchant service, and his mother was Mary Atwood Judson, both of Connecticut. Mr. McEuen was educated in the common schools of Newark, N. J., and the United States Naval Academy, from which latter institution he resigned in 1866, and came to Washington and entered the Treasury Department, where he remained two years, during which time he read law. He resigned his position in the Treasury in 1868, and established his present business, which embraces the loaning of money, purchase, sale, rental and insurance of property in the District of Columbia, Maryland and Virginia. Mr. McEuen has also been largely connected with building operations in the city and adjacent subdivisions. He is an apt appraiser, due to his long residence and great familiarity with values, and is therefore in the position to give purchasers the advantage of the best bargains. He has for sale the most desirable improved and unimproved properties in the city and surrounding country, and has every facility for bringing buyers and sellers together. His business policy has won the indorsement of his clients. Mr. McEuen is enterprising, upright and energetic, in touch with the times, and his name is identified with active business life in the community.

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THOMAS E. WAGGAMAN, Real Estate Broker and Auctioneer, 917 F Street, N. W.—I would respectfully call the attention of investors to the properties I have for sale in the suburbs of the north-west section of the city in the subdivisions known as Woodley Park, Cleveland Park and Wesley Heights. All of these lands are contiguous to the city, and offer great inducements for speculative purposes. I also have for sale, in Square 735, near the Capitol, thirty brick houses, which are beautifully located, well built and convenient to cars, schools and churches. These houses I am selling on small monthly payments. Why not secure a home? For other property see the "Washington Post" and "Evening Star."

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J. B. WIMER.—Among our leading brokers in realty and loans is Mr. J. B. Wimer, of 608 Thirteenth street. Mr. Wimer has always maintained that "real estate is the ideal asset," and that "CONNECTICUT AVENUE HEIGHTS" IS THE IDEAL REAL ESTATE. THE MOST VALUABLE AND HANDSOME RESIDENTIAL PROPERTY, both as to home property and in beauty of location, and as speculative property in its assured continuous appreciation, IS THE ATTRACTIVE SUBDIVISION now developing ON CONNECTICUT AVENUE under the care of Mr. Wimer, made by him and others, to be known as "CONNECTICUT AVENUE HEIGHTS." Mr. Wimer has been established in his business since 1884; has resided in Washington for over forty years. He is a man in the prime of life, with a wide range of business acquaintances, and his career has been one of success. He conducts a GENERAL REAL ESTATE LOAN AND INSURANCE business, and his long residence here fits him for the position of a most CAPABLE VALUATOR AND AGENT. He has been instrumental, in a large degree, in perfecting this most charming WASHINGTON HEIGHTS SECTION, assisting in developing the city and its environs.

SCOTT'S CIRCLE WITH STATUE.

RESIDENCE OF L. M. SAUNDERS, WASHINGTON HEIGHTS.

L. M. SAUNDERS & CO.'S fine offices are situated in the Ohio National Bank Building, corner G and 12th Streets, N. W. The "Company" is silent. Mr. Saunders is a native of New York State, Cattaraugus County, and received a thorough education in the public school, having advanced so far by the time he was 19 years of age that he found a position as school teacher in the public schools. He came to Washington in 1863, and from 1864 to 1869 was connected with the Treasury Department. While in this position he went to college and graduated from the Columbia Law School in 1868, coming back with all the honors of his class. In that same year he was admitted to the bar, and continued to practice until 1881, and in April, 1875, to practice before the Supreme Court of the United States. Entering upon his real estate business in 1881, he retired from his profession altogether to give his time to financiering and real estate. Mr. Saunders is a Director in and Vice-President of the Ohio National Bank of Washington (the President being a non-resident, Mr. Saunders is generally Acting President), and for a time was Treasurer of the Eckington Street Railway Company. He is Treasurer of and a Director in the Washington National Building and Loan Association of this city, and Chairman of its Executive Committee. He carries on a general real estate business—sells, rents and exchanges property, negotiates loans, and manages the estates of non-residents. Mr. Saunders has eligibly located offices, and possesses every facility for bringing together buyers, tenants and landowners. His long residence in Washington has enabled him to acquire a vast acquaintance, and his knowledge of the property in every portion of the District renders him a most reliable and expert appraiser. He was one of three or four expert witnesses for the United States in the condemnation proceedings in acquiring the great National Rock Creek Park of this District.

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THOS. J. FISHER & CO., Real Estate Brokers, Loans and Insurance, 1324 F Street, N. W., are one of the oldest and most highly respected real estate firms in Washington. They have been identified in the business for the past twenty years, handling millions upon millions in buying and selling and negotiating loans upon real estate. They are sole agents for the Chevy Chase Land Company, one of the most delightful of Washington's suburban districts.

THOMAS CIRCLE AND JUDGE WILEY'S RESIDENCE.

JOHN S. LARCOMBE, Real Estate and Building, 808 17th Street.—The transactions in real estate and in building operations in the past decade have attracted to the city a large amount of capital for profitable investment, and given employment to many workingmen. Many reliable and enterprising men have been engaged in these transactions, and by their push and energy have contributed materially to the general prosperity. The business now conducted by Mr. John S. Larcombe was established by Addison & Larcombe in 1885, who dissolved in 1893. His business is that of a general real estate agent, contractor and builder. He buys, sells, exchanges, rents, collects rents, takes charge of property, and effects loans on bond and mortgage, and makes a specialty of negotiations in high-class dwellings. He has conducted many important transactions in real estate, and contracted for and built many fine establishments in the city, among which may be named the Albany Flats, Mrs. A. S. Hunt's residence (illustrated herewith), Colonel H. C.

Nevins' residence (1706 Massachusetts Avenue), F. C. Stevens' (President West End National Bank) residence, his work on the German Legation Building, and numerous others. He gives employment to a large force of workingmen, submits plans, makes estimates and contracts for any required style of building. Mr. Larcombe is a firm believer in the future growth and prosperity of the Capital City, and that many opportunities offer for the safe and profitable investment of capital. He will cheerfully give information concerning Washington and its surroundings, prices of houses and lands, rents, etc., and of opportunities for profitable investment. Mr. Larcombe is a native of Washington, a director in the Columbia Fire Insurance Co., and one of Washington's enterprising and esteemed business men. His offices are at 808 17th Street, N. W., and business entrusted to him is promptly attended to, and contracts carefully fulfilled.

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DUCKETT, DENT & CO., Law, Real Estate, Insurance, Loans, Collections, etc., 635 F Street, N. W.—The business of the above-named firm was established and placed on a sound business footing, in 1888, by Mr. Marion Duckett and Mr. Lewis Ford, under the firm name of Duckett & Ford. Mr. Duckett conducted the legal business of the firm, and Mr. Ford managed the real estate department. Mr. Duckett is a native of Prince George County, Maryland, and a graduate of the National Law School in 1881. He was admitted to practice in the courts of the District of Columbia and Maryland the same year. Mr. Lewis Ford was a gentleman of fine business ability, with an extended and critical acquaintance with persons and property. He died in September, 1893. Mr. Duckett then formed the firm of Duckett, Dent & Co. Mr. Elbert Dent is a native of Charles County, Maryland; he graduated from the National Law School in 1890, and was called to the bar the same year. Messrs. Duckett and Dent now conduct the legal business of the firm, practice in the Courts of the District of Columbia and Maryland, and exercise a general supervisory management and interest in all business intrusted to the firm. Mr. M. B. Freeman, the junior member, was born in Charles County, Maryland, and graduated from St. John's College, Annapolis, Maryland, in 1890, and for three years was principal of the Bladensburg Academy, which position he resigned to become a member of the firm. Mr. Freeman takes general charge of the real estate business, is thoroughly reliable, prompt and active, and well qualified for business. A general business is conducted in real estate—buying, selling, leasing and exchanging properties. They take charge of estates, collect rents, pay taxes, effect insurance and look after all details of management. They are agents in the District of Columbia of the Southern Maryland Improvement Company, with thousands of acres of fertile tide-water lands in Southern Maryland on the Potomac, Chesapeake, Patuxent and their tributaries, with unsurpassed advantages of oysters, fish and game for sale at prices that render them safe and profitable investments. They publish a pamphlet containing a very comprehensive list of improved and unimproved property along the Baltimore and Ohio Railroad, Baltimore and Potomac Railroad, and their branches; also, in Prince George, Montgomery and many other counties of Maryland. They have property for sale in Virginia, West Virginia, Florida, Georgia and the Western States, and many desirable houses and lots in the District of Columbia. Many years' experience in the examination of titles enables the firm to furnish reliable abstracts upon the shortest notice. In their office are found record books of title of the various subdivisions at Hyattsville, Bladensburg, Riverdale, Charlton Heights and Branchville, and certificates of title to any lot in these subdivisions will be furnished on short notice. They make a specialty of negotiating loans on District of Columbia and Maryland property. They are agents for the Agricultural Insurance Company of Watertown, N. Y., placing insurance in that and other reliable companies. Their office is at 635 F street, N. W., with a branch office at Bladensburg, Maryland.

BRICE & LIPSCOMB, of 612 Fourteenth Street.—Their offices are most eligibly situated between F and G streets, N. W., and the clerical force employed by the firm is such as to afford clients every advantage for facilities to transact business. The founder of the business is Lisle S. Lipscomb, who is a native of the District, and has had seven years' experience in real estate transactions. He was connected with the firm of John Sherman & Co. four years and in 1885 established his own business. In 1891 Chas. H. Brice was admitted to partnership. He is a native of South Carolina and has resided in Washington eight years, four of which he has devoted to the real estate business. He is a graduate of the Georgetown College of Law. Messrs. Brice & Lipscomb have a most desirable list of property on their hand for sale, rent and exchange. They buy city and country lands and houses, loan money on bond and mortgage, and effect insurance in first-class companies. They take entire charge of estates, and have won the confidence of the leading buyers and sellers of real estate. Their success is on a sure footing, and their wide acquaintance renders them capable of bringing into contact the best representatives of the realty market. Their antecedents are without a flaw, and their word is regarded as their bond.

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P. T. BERRY, successor to Forrest Dodge, by faithful and conscientious zeal for the best interests of his patrons, has secured a business of the most substantial and permanent character. His experience in the business extends over a number of years, and during the time he has been established in this city—a period of about four years—he has formed connections with leading capitalists. He makes a special business of buying and selling city and suburban property on commission; makes exchanges; rents and leases houses and lands; takes charge of the management of estates; collects rents; negotiates loans; effects insurance, and gives his personal attention to all matters pertaining to the real estate business. He is a native of Georgetown and well known in real estate and financial circles in this city. Mr. Berry's neatly fitted up office is 1214 Thirty-first street.

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EASTERDAY & HALDEMAN established themselves, in 1886, as real estate and insurance agents. They buy, sell, exchange and rent property, take charge of estates, looking after and attending to all matters of repairs, insurance, taxes, collection of rents, etc. They negotiate loans on real estate and deal in local securities. They represent the Norwich Fire Insurance Company of England, Security Fire Insurance Company of New Haven, Connecticut, The Fireman's Insurance Company of Baltimore, The Agricultural Insurance Company of Watertown, N. Y., and several local companies. Mr. Wm. A. Easterday was born in the State of Virginia, and has resided in Washington since 1882. He is well acquainted with local affairs and with business men, and is a good judge of value of property throughout the District. Mr. W. H. C. Haldeman was born in West Virginia, has resided in Washington for the past twelve years, and is familiar with all details of the real estate interest of the city. They are progressive business men and thoroughly believe in the great future of Washington, and are safe advisers of its advantages as a place for investment.

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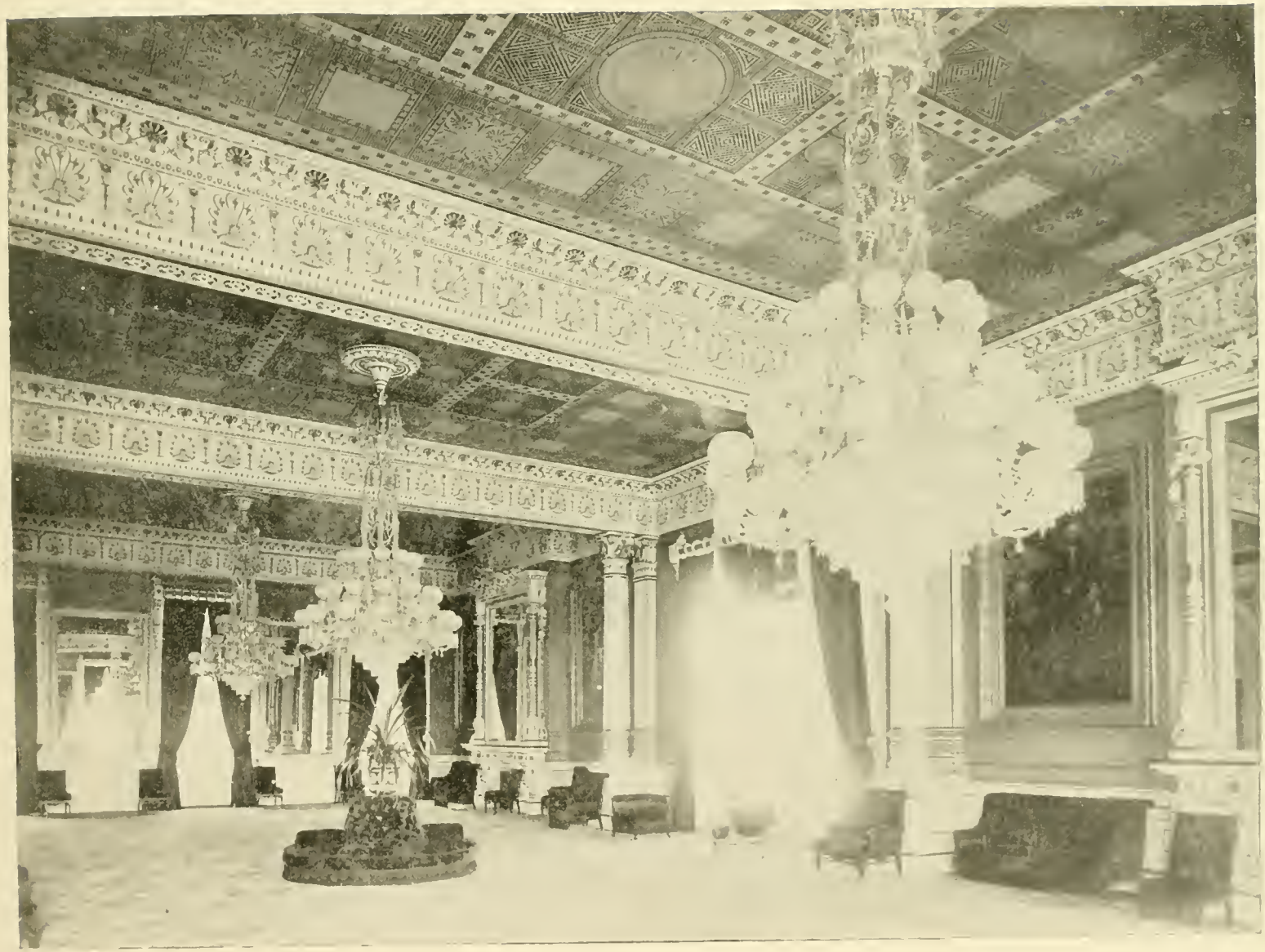
E. L. McCLELLAND, Real Estate, 1405 F Street, was born in Nelson County, Virginia, and is a graduate of the University of Virginia, and in 1880 was admitted to the bar. He is a young man, able and energetic in his calling, and has resided in Washington a number of years. Mr. McClelland established his business in 1891, and conducts a general real estate business, including the buying, selling, exchanging and renting of property, the negotiation of loans, and the entire management of estates. He is conservative in his business methods, and very careful and correct in all of his business transactions. His record is one of strict honesty, and his patrons are warm in their endorsement of his policy of carrying on trade.



EAST ROOM, WHITE HOUSE.

T. F. BARRETT.

T. F. BARRETT & CO., of 525 13th Street, N. W.—This business was established in 1890, and has been since conducted with decided and deserved success. The firm handles all kinds of improved and unimproved properties, city and suburban, and their lists offer every advantage for speculation or investment. The firm buys, sells, exchanges and leases property, takes charge of estates, collects rents, etc., and promptitude and reliability characterizes every transaction in which this reliable house is concerned. They also make loans on real estate, and fullest reliance can always be placed in the judgment and probity of the firm. Mr. T. F. Barrett, the active member of the firm, is a native of West Virginia, and has resided in Washington for the past four years, and in a wide range of business and personal acquaintance he is held in highest regard. Mr. Barrett lives in Alexandria, south of the Potomac River, where he conducts the largest real estate business in the town.

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BLOCK & YODER, Real Estate, Loans and Insurance Bureau of Information, General Law Practice, etc. Management of estates a specialty, 615 F Street, N. W.—The real estate interests of the city have been in the hands of many honorable and progressive business firms, whose representations and forecast of values have been of great benefit to investors. In this connection we desire to call attention to the firm of Block & Yoder, with office at 615 F Street, N. W., who transact a general business in real estate, making the management of estates a specialty, attending to all details of renting, collecting rents, making repairs, insurance, paying taxes, etc. In this, their experience and large acquaintance with persons, and economical management, have attained results for owners which without their facilities could not be realized. They also buy, sell, exchange and rent property, negotiate loans and effect insurance. They are thoroughly posted in all transactions in the real property in the District, and information concerning Washington and its surroundings, its advantages as a place of residence, a place for the safe and profitable investment of capital, prices of houses and lands, rents of houses, taxes, insurance on properties, will be cheerfully given through their bureau of information. They conduct a general law practice in all the courts, make collections, prosecute claims in all of the Government departments, etc. Mr. S. J. Block is a native of Austria, coming to the United States when a child. He resided in Massachusetts, and in 1861 enlisted in the volunteer army, and served from 1861 to 1865 in the 29th and 35th Massachusetts Regiments. He is a member of the G. A. R., John A. Rawlins Post No. 1, and has general supervision of the real estate business. Mr. C. T. Yoder was born in Alleghany Co., Pa. He enlisted in the 4th Pennsylvania Volunteers at the age of 16 years. He served until the close of the war, when he was discharged with the rank of Major. His services were in the engagements of the Army of the Potomac, participating in 68 engagements. He is a member of the G. A. R., Burnside Post No. 8. He is a member of F. & A. M. and I. O. O. F. He graduated at the National University Law School in 1883, was admitted to the bar the same year, and to the bar of the United States Supreme Court in 1886. He is Treasurer of the American Home Life Insurance Co., Washington, and connected with several investment companies. He has charge of the law department of the firm. Messrs. Block & Yoder wear the years of middle age gracefully ; are prompt, reliable and agreeable gentlemen to transact business with.

MOUNT VERNON.

GEO. Y. WORTHINGTON, 602 F Street, N. W., handles all kinds of mercantile, manufacturing and residence property building sites within the city and adjacent subdivisions, which he buys, sells, exchanges or leases, and gives his close personal attention to all matters pertaining to the transfer of realty. He also negotiates loans on real estate securities, and is of the utmost service to the borrower and lender, securing to the one ample funds with which to extend his enterprise, and to the other a profitable investment. He was born and raised in Maryland and has been a resident of Washington since 1888.

HENRY M. EARLE, of 1405 F Street, N. W., is one of the younger established brokers, but since he founded his offices in 1892, he has shown an amount of energy and exhibited a spirit of enterprise that has placed him in the first rank of his calling. Mr. Earle's business covers all of the legitimate branches of real estate transactions, including the purchase, sale and exchange of property, the entire charge of estates, the negotiation of loans, the purchase and sale of local securities, and the placing of risks in high-class companies, he being the agent for the Riggs Fire Insurance Co., and the Firemen's Fund Insurance Co. He has a branch office at Norfolk, Va., in the Chamberlain Building, and his business connections are very extensive. He has broad facilities for working, and controls some of the most desirable property in the city, while he has been most fortunate arranging fruitful meetings between landowners and purchasers. Mr. Earle is a native of Washington, and therefore has a thorough knowledge of values and desirable locations throughout the District. Mr. Earle is a member of the Washington Stock Exchange, and has through his connections many opportunities for remunerative investments.

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GEO. W. LINKINS, of 800 19th Street, N. W., is a gentleman whose experience, integrity and affability commend him at once to the citizen desiring to make any negotiations in his line of business, which is that of general real estate—collections, loans, rents, exchange, etc. Mr. Linkins is a native of Washington, and established his present prosperous business in 1886. He is Secretary of the District of Columbia Real Estate Investment Company; agent of the Home Fire Insurance Company, New York City, and others, and is also a Notary Public. Special attention is given to city property, and loans are made on mortgage, bonds and satisfactory collateral. All kinds of real property bought, sold and exchanged, houses rented, rents collected, and, in fact, everything pertaining to his particular line of trade is managed with vigor and dispatch. Mr. Linkins is a genial middle-aged gentleman of sterling worth to the community in which he moves. He has a full and competent staff of assistants and a commodious office, and will always be found courteous and obliging.

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JAS. M. YORK & SON, Real Estate Brokers, Loans and Insurance, 908 G Street, N. W. (McGill Building).—Among those recently established firms who have acquired an established reputation and clientage is Messrs. J. M. York & Son, with offices in the McGill Building. Mr. J. M. York and his son, Edward S. York, are both natives of Vermont. Mr. York, senior, has been a resident of Washington for the past twenty-six years, and is familiar with every phase of the great development that has taken place, with the rise and progress of values, and of the opportunities that offer for safe and profitable investment. They act as general real estate brokers, buying and selling houses and lots, exchanging and renting property, taking charge of estates, negotiating loans and effecting insurance. They cheerfully give information concerning value of houses and rent of houses in different localities of the city and suburbs, and of opportunities for safe and profitable investment. They are thoroughly prompt and reliable, and cautious business men.

* * *

B. H. WARNER & CO., Real Estate Brokers, Warner Building, 916 F Street, N. W.—In extent of patronage and operations in the real estate transactions in Washington during the past twenty years no firm occupies a more prominent position than Messrs. B. H. Warner & Co. Perfectly reliable and conservative, they have handled millions of property, and in all instances advanced the interests of their clients.

GEO. I. EASTERDAY.

ALLEN W. MALLERY.

ALLEN W. MALLERY & CO., successors to Easterday & Mallery, Real Estate Brokers, 624 F Street, N. W., are offering inducements at all times. The well-known firm of Easterday & Mallery was established and began business in 1890, and has been one of prominence from the start, and one that has made many heavy deals with the best of satisfaction to all concerned. This firm dissolved partnership in May of the present year, and the firm of Allen W. Mallery & Co. was established, and will continue to conduct the real estate business in all its various branches. They make loans on good property, collect rents, place insurance with first-class companies, and do a general business in broking in realty. They are prepared at all times to buy, sell or exchange property, and have many desirable pieces on their books that are worthy the attention of careful investors. Mr. Mallery is from New York State, and is thoroughly conversant with the business in which he has made such success. The members of the firm are pleasant, courteous gentlemen, full of that wide-awake business enterprise and perception that make success in life; and they enjoy the fullest confidence of all with whom they have transactions.

* * *

NORWOOD HEIGHTS IMPROVEMENT CO. (E. R. Haight, General Manager); Office, 1210 F Street, N. W.—Norwood Heights is an elevated surburban tract adjacent to the Chevy Chase grounds along the north side of the pretty driveway long known as Bradley Lane, and between Chevy Chase and the Tennallytown Electric Railway lines. Another electric road, connecting these two, is nearly ready for construction directly through Norwood Heights, while the proposed station of a steam railroad, now building, is within five minutes' walk. This tract has been subdivided into lots of various convenient sizes for surburban homes, but it is not the purpose of the Norwood Heights Improvement Company to sell these for speculative purposes; but rather to those only who intend to build thereon neat and attractive houses. The design is to establish a delightful community of homes in this beautiful, salubrious location, such as shall prove peculiarly attractive to and sought after by those who appreciate pure air, ample elbow-room, agreeable neighbors, beautiful and extended landscape views and the many inviting features of country life, coupled with quick and easy transit to the city. This Company erects houses to buyers' plans, accepting payment therefor at the latter's convenience. There is not a more promising place in which to locate a charming home within the northwest environments of America's magnificent capital. The Company's main Washington office is at 1210 F Street, N. W. The officers are: George Redway, President; J. B. Lybrook, Vice-President; E. R. Haight, Manager; C. H. Baker, Treasurer; J. F. Hood, Attorney. These constitute the Board of Directors with the addition of Messrs. S. J. Prescott and C. H. Gladden. At the latter's office, 619 E Street, N. W., full information may be obtained, as well as at the Company's office as above.

AUSTIN P. BROWN & CO., of 1416 F Street.—This business was established by Mr. Brown in 1870, and in 1892 the present co-partnership was formed, the company being special, not being interested in the general business. They are engaged in a general real estate business, buying, selling, exchanging and renting property, taking entire charge of estates, loaning money on bonds, mortgage, and handling local securities. They make a specialty of Petworth property, this being a tract controlled by the Petworth Real Estate Improvement Co., of which Horace S. Cummings, Nathaniel Wilson and Brainard H. Warner are the Executive Committee. This property was purchased July 1, 1892, and the original cost was $600,000. The plot was subdivided, and down to the time of the annual report for the year ending June 28, 1893, the sales amounted to 1,726,882 square feet of ground, for which a trifle over twenty-six cents per square foot had been obtained, making a total income of $449,750.27. The most modern improvements have been carried on—streets paved, sidewalks laid, sewers constructed, houses built, etc. The company is in a most flourishing condition as the following statement will show:

STATEMENT.

RECEIPTS AND RESOURCES.

Cash for Petworth certificates	$200,000.00
" " Sale of real estate	118,599.22
" " Sale of material	180.05
" " Bills payable	57,500.00
" " Bills receivable and interest	30,131.23
Bills receivable with interest to June 28	309,614.81
" " Brightwood Railway Co.	426,90
Cash on deposit with W. L. & T. Co.	19,519.26
1,364,519 sq. feet of ground sold but not closed	323,413.06
1,693,224 " " not sold (at 25c. per sq. foot.)	423,306.00
* Improvements	15,000.00
	$1,497,690.53

EXPENDITURES AND LIABILITIES.

Paid on real estate (first payment)	$150,000.00	
" " $80,000 trust	80,000.00	
" Interest, taxes, commissions, etc	38,619.87	
" For improvements	117,026.10	
Bills payable and interest to July 1st	388,269.66	
Due for grading	7,059.70	
" " material for houses, water, concrete, etc	2,500.00	
† Estimated cost of completing improvements	118,998.21	
		902,473.54
Cash and resources in excess of expenditures and liabilities		$595,216.99

Estimated value of certificates, $2,976.08.

* Estimated value of houses when completed.
† Cost of completing houses included.

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JAMES F. DuHAMEL, Rooms 8 and 10 Atlantic Building, 928 and 930 F Street, N. W., transacts a large business in real estate, selling and exchanging improved and unimproved city and suburban property, collecting rents and managing estates, and his services are of utmost value to his principals, and his promptness and efficiency inspire the fullest confidence of all with whom he is brought into business relations. Mr. DuHamel is a native of the Capital City, and is a young man of exceptional business ability, energy and probity. He gives to his business his undivided time and attention, and in all his dealings he is accurate, prompt and reliable. He is a member of the Sons of the American Revolution and of the Columbia Athletic Club, and in social circles as in business life he is held in general esteem and regard. As an evidence of his knowledge and judgment of Washington real estate values, he has served as a director in three very successful investment companies (the Columbia, the Fidelity and the Mt. Pleasant) from the organization of each, and has been prominently identified with the subdivision of Petworth, North Kensington and other suburbs of Washington.

SIDE VIEW OF WHITE HOUSE.

WARREN CHOATE & CO. are General Real Estate Dealers, at 730 11th Street, N. W., and have been in active operation since 1891. They make a specialty of city property, buying, selling and exchanging the same, and also taking charge of estates. They negotiate loans on bond and mortgage, collect rents and handle local securities, investments and commercial paper. Their facilities for bringing buyers and sellers together are unsurpassed, and they control some of the most desirable property in the vicinity. There are two members in the firm. Warren Choate is a native of this city and has filled several prominent positions in its affairs. He is in the prime of middle age and has been engaged in the real estate business for the past fifteen years. His partner is Geo. H. Shoulters, born in Vermont, and a resident of Washington since 1875. That same year he graduated from the Albany Law School and was admitted to the bar. In 1881 he graduated from the Georgetown Medical College, going down with all the honors of his class. He is an active member of the Order of F. & A. M. The combined forces of two such men could not fail of fruitful results. They are practical men of wide experience, and in addition to their real estate transactions they represent leading fire and life insurance companies, and place risks as their clients desire. Their efforts in the real estate market have been extensive and effective. They have the acquaintance of leading men in the property circles, and their transactions have been conducted on a basis of strict integrity in all instances. Clients find every facility in their well-arranged offices, and any advantage that the market affords a customer is immediately placed to his credit.

* * *

J. MARTIN PROCTOR, Real Estate, Loans and Insurance, 907 G Street, N. W.—The real estate interests of Washington are ably represented by many firms of established reputation, ability and wealth, and among those of the younger and energetic firms of the city to whom we wish to make reference in this article is that of Mr. J. Martin Proctor, of 907 G street, N. W. Mr. Proctor has had a very remarkable success in his calling, conducting a general business as a real estate broker, buying, selling, exchanging and renting properties, negotiating loans and placing insurance. Very few of the real estate brokers of the city have attained a more favorable reputation than Mr. Proctor, and few, if any, have applied themselves to obtaining so complete a record of all real estate transactions for the last decade for valuable reference as to values as has Mr. Proctor. This record is an epitome of all transactions, upon which much time and money have been spent, and to which reference may be had at his office. Mr. Proctor cheerfully gives information as to values, and may be consulted with reference to properties in Washington and vicinity.

* * *

WALTER H. ACKER, of 704 14th Street, N. W., is one of the most successful men in his line, and combines with his real estate operations the practice of the law and placing of insurance. He established his business in 1883. He is a native of Washington, and a graduate of Princeton University and the National University Law School. He practices before all of the courts, and is connected in a proprietary way with a number of financial enterprises. He does a general real estate business, including the sale, purchase, exchange and renting of property, the entire management of estates and the collection of rents. He negotiates loans, this being his specialty, and he invests money to advantage for his clients. He has a large business in the insurance line, placing risks in leading companies. Mr. Acker's references are among the highest in this city. He has upon his books the descriptions of some of the most desirable property in the city and surrounding country, and possesses unsurpassed facilities for the bringing together of investors, landowners and tenants. Mr. Acker's business record in realty circles renders him one of the most acceptable agents to retain in any transaction that relates to property.

CHARLES G. RINGWALT, Rooms 8 and 10, Atlantic Building, 928-930 F Street.—This energetic and successful business man established himself in business here in 1882, and, as in most enterprises, he has demonstrated the advantage of thorough practical experience, and that success attends those who by their push and energy deserve it. For ten years prior to embarking in business in his own behalf Mr. Ringwalt was responsibly connected with the well-known firm of Swormstedt & Bradley, and in this connection he became fully acquainted with values, localities and all the details of the real estate business. He buys, sells and exchanges city and suburban properties, improved and unimproved, takes charge of estates, collects rents, effects insurance on property, and negotiates loans at most reasonable rates, and in all his engagements he is exact, reliable and prompt. He is the sole agent in this city for the Westchester Fire Insurance Co. of New York, and has facilities for placing insurance to any amount in the most substantial companies doing business in Washington at lowest rates of premium. Mr. Ringwalt is a native of Ohio and has resided in Washington since 1879, and is recognized here as a business man of exceptional ability and judgment.

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CHAS. C. M. LOEFFLER is a real estate and loan broker at 1411 G street, N. W., where he has been established in business since 1889, and he has shown great energy in selling, buying and exchanging city property. He takes entire charge of estates, collects rents, loans money on bond and mortgage, and handles good local securities, commercial paper and investments. Mr. Loeffler is a native of Washington and in the prime of middle age, and his wide experience in this vicinity renders him a most capable and trustworthy appraiser. He has built up an extensive business, and his clients have grown to accept his policy with confidence. His business record is one of veracity, and he is entitled to the measure of success that he has won. Mr. Loeffler manages to give a little time to military and masonic matters, being a captain in the Washington Light Infantry Corps and a Past Commander of De Molay Mounted Commandery, No. 4, K. T.

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MILTON S. CARPINTER, of 1411 G Street, N. W., is a young man, born in Southern Maryland, and has resided in Washington since 1886. He established his business in 1889, and has built up a profitable trade as a general broker, buying, selling, renting and exchanging property (city and suburban), making collections of rents, loaning money on bond and mortgage, and taking the entire management of estates. He also places insurance with the leading fire insurance companies. Mr. Carpinter is an expert appraiser, and has every facility for the bringing together of buyers and sellers. He controls some of the most desirable property in the District and vicinity, and his patrons are prominent landowners and speculators. In all that appertains to his business Mr. Carpinter has proven himself a man of sterling integrity, and he is a popular member of the real estate dealers' fraternity, and also of society.

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A. D. ADDISON, Real Estate Broker.—The business was inaugurated in 1885 by Messrs. Addison & Larcombe, the partnership being dissolved in 1893, since which time the business has been conducted by Mr. A. D. Addison, the head of the former firm. This reputable, responsible broker has his commodious offices at 808 17th Street, and employs a full force of competent clerks. He buys, sells and exchanges city and suburban property at the usual rates of commission, negotiates loans on bond and mortgage, and fidelity to his trust, and promptitude and accuracy are the invariable characteristics of every transaction in this establishment. Mr. Addison is a native of the District of Columbia. He is a large holder of real estate in various parts of the country, and in a wide range of business and personal acquaintance he is held in highest regard and confidence.

OSCAR W. WHITE, 930 F Street, N. W., began business here in 1890, and has developed a large and profitable business, and his success has been both decided and deserved. His list of city and surburban properties for sale and exchange is very large, and comprises everything desirable either for speculative purposes or investment. He acts as agent for the renting of properties, collecting rents, negotiating loans and effecting insurance on buildings in the leading companies doing business in Washington at most favorable rates of premium. Commissions for purchase, sale or exchange of property are promptly executed on most reasonable terms, and his thorough acquaintance with every detail of the real estate business makes his services invaluable. Mr. White is a Notary Public, and takes acknowledgments of deeds and other instruments of writing, and administers oaths, &c. He is a young man of superior business tact, and a fund of information as to locations, values, &c., most valuable to his clients; careful, energetic and alive to the interests of his principals; prompt in every affair of business, and always reliable. He enjoys to the fullest extent the esteem and confidence of his principals. He is a Pennsylvanian by birth, but has resided most of his life in Washington. He is a member of the Masonic Order, and is influential and honored in social circles.

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J. T. DYER.—One of the first duties that beset a man is the safe investment of his money and the securing of a home for his family; but, being a dependent creature, it is necessary that he should be wisely counseled in the steps that he contemplates taking, and in order to do this he must place his faith in a broker, and in this line none is more competent than J. T. Dyer, of 1408½ G Street. He is one of the oldest established and most reliable men in his line, having founded his office here in 1870. Mr. Dyer is a native of Prince George's County, and has been a resident of Washington since 1868. He is a general dealer in real estate, and buys, sells, exchanges and rents property, negotiates loans on bond and mortgage, places insurance in reliable companies, handles reliable local securities, stocks and commercial paper, makes investments, collects rents and takes entire charge of estates. He makes a specialty of suburban property, and a great deal of the growth and development of the environs is due to Mr. Dyer's instrumentality in handling the property, subdividing it and placing it before buyers in convenient shape. Thus has he taken a deep interest in the encouragement of men of moderate means to purchase homes, and he has convinced many a man that real estate is the most desirable and safest form of investment. Mr. Dyer is widely acquainted with men who own extensive tracts of land, and also with men who have money to invest, and, therefore, his facilities for bringing these together are unsurpassed. He is a man of sterling, upright principle, and in all of his transactions his clients have found him worthy of the trust that they have reposed in him, his policy being one that has won the support of all men with whom he has had dealings.

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CAYWOOD & GARRETT, whose finely fitted offices are located at the northeast corner of 13th Street and New York Avenue, N. W., are general dealers, buying, selling, renting and exchanging property, taking the entire charge of estates, loaning money on bond and mortgage and handling first-class securities. They issue at regular intervals a Real Estate Bulletin, giving the description and location of improved city property, lots, country property, etc., for sale, and of property for rent, and their bulletin shows that they have the control of some of the most desirable realty in the District and surrounding country, and place insurance in reliable companies without delay. They are in the position to afford every facility for the meeting of clients, buyers and landowners, and their business is naturally large. Mr. Caywood is a native of Fairfax County,

Virginia, and Mr. Garrett is a native of Pennsylvania, although he has lived in Virginia and Washington since 1865, and is numbered among the brightest and most capable of her young men engaged in the real estate business. They have an excellent record in commercial, circles and are to be entirely depended upon in any operation that involves the principle of high honor.

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DULANY, FLEMING & LEE.—The business of this firm was established in 1883 by H. Grafton Dulany and S. Fairfax Whiting. The present firm was organized in 1892. Dulany, Fleming & Lee are general real estate brokers, buying, selling exchanging property, collecting rents, effecting insurance, and negotiating loans on real estate; handle local securities and investments and commercial paper. The offices of the firm are located at 1320 F street, N. W., where information concerning Washington and its surroundings as a place for the safe and profitable investment of capital will be cheerfully furnished. The members of firm are H. Rozier Dulany, A. Walton Fleming and Robert E. Lee.

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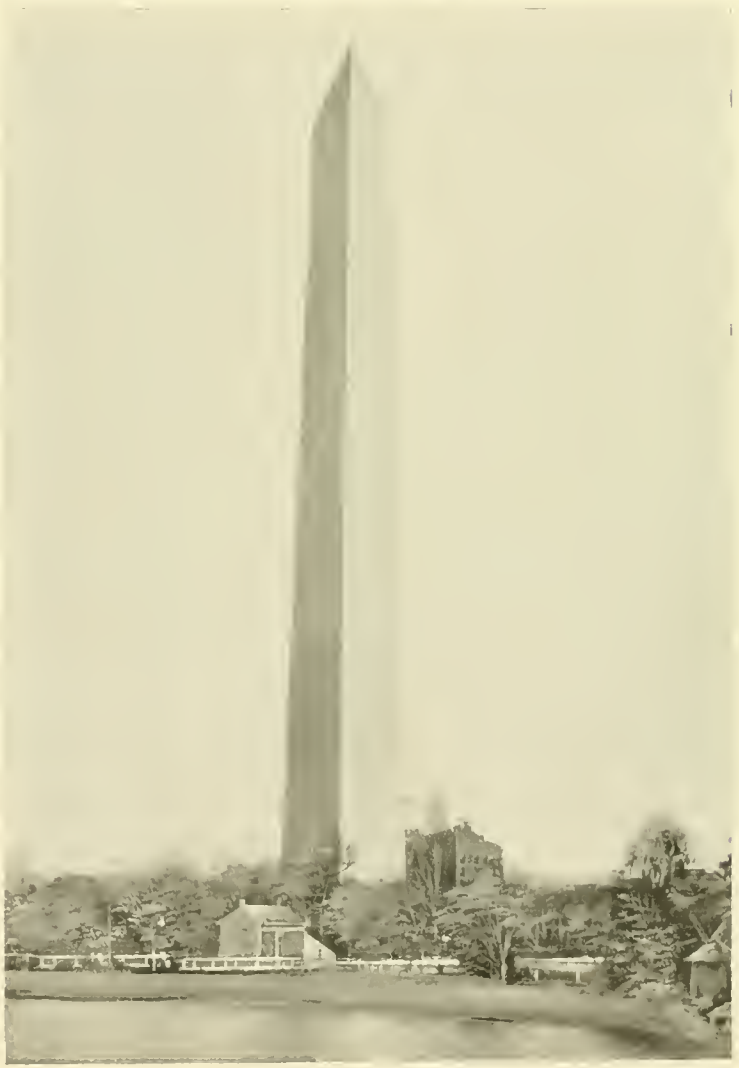
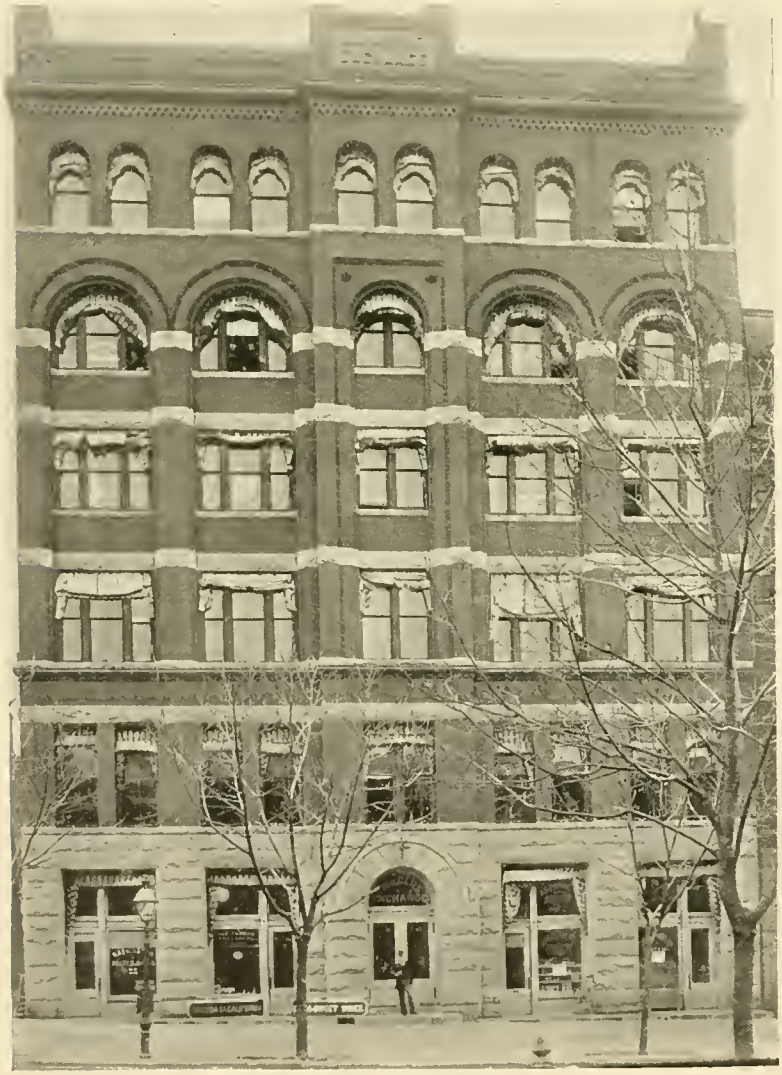
LEONARD S. CHAPMAN, Builder and Owner of Real Estate, at 1006 F Street, N. W., was born in New York State, and from 1861 to 1863 he served gallantly in the late war. His service over, he came to Washington in 1863, and in 1866 established his business. He is an extensive owner of some of the most desirable lands, lots and houses in the city and suburbs, having been extensively engaged in building for a period of over 30 years, and makes a specialty of buying plots in the environs, subdividing them and erecting handsome dwellings. Mr. Chapman buys, sells, exchanges and rents property. He is loyal to truth in all of his operations, and in business circles is regarded as a most popular member of the community.



WASHINGTON MONUMENT.



BUILDERS' EXCHANGE.

CONTRACTORS, BUILDERS AND ARCHITECTS.

THE JACKSON-JONES CO., Importers of German and English Portland Cement, and Manufacturers of Lime.—Among the business men of Washington who have been actively engaged in promoting the prosperity of the city, Mr. Henry A. Jones holds a prominent place. He is a native of Maryland and a resident of the city for the past thirty years, and has witnessed its increase of population of 75,000 in 1864 to 300,000 in 1894. He has taken an active part in the building operations of the city, supplying builders and contractors with facilities and material for carrying on their work. He is president of the Builders' Exchange, a corporation composed of contractors and builders, dealers in builders' supplies, and those engaged in constructive mechanical trades necessary in the erection of buildings. He has recently been re-elected president of this influential body of business men for a second term. The business of the Jackson-Jones Co., of which Mr. Henry A. Jones is the president and treasurer, and C. P. Dixon, secretary, grows out of the consolidation of the firms of H. A. Jones & Co. and E. E. Jackson Co. in 1889. They are importers of German and English Portland Cement, and manufacturers of Lime. They are the sole agents in the city for King's Windsor Cement, King's Calcined Plaster, Germania Portland Cement, Puzzolana Cement, Bostwick Metal Lath, Hancock White Sand, and Pecora Mortar Stains. They also deal in various articles of builders' supplies, such as flue linings, mineral wool, fire brick, fire clay, wall slate, building paper, Prince's metallic oxide and manganese. The office of the company is at 108 G Street, N. E. The yards and warehouses are located at 709 to 715 Delaware Avenue, and from 108 to 118 S Street, N. E., where large quantities of the above-named materials are carried, and from which deliveries to all parts of the District and to more remote points in Maryland and Virginia are made. The business and facilities of the house has

fully kept pace with, and they have at all times supplied the wants of dealers, builders and contractors on the most liberal terms. They enjoy the respect and esteem of their associates and fellow-citizens, and rank among the successful enterprising business men of Washington. They believe in the future growth and prosperity of the city, and lend their assistance to advance its interests.

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E. E. JACKSON & CO., Cor. 13th Street and Ohio Avenue, N. W., Manufacturers of and Dealers in Lumber, Doors, Sash, Blinds, Dressed Flooring, Interior Finish and Decorations, have one of the largest and best equipped establishments in the country devoted to the above-named productions. They carry a large stock of White and Yellow Pine, Cherry, Birch, Maple, Oak, Walnut, and in fact all of the native hardwoods, drawing their supplies from the lumbering regions of the North, South and West, and importing from the countries growing the choice foreign woods. They make a particular feature of interior cabinet finish work in all its branches, which includes every description of bank, church and office fixtures, wood mantels, fancy doors, church work, pews and pulpits, fine interior finish for office buildings and residences, gable finish, mouldings, etc. They have adorned with their work hundreds of the finest city and country houses in and about Washington. They have accomplished much for elevated public taste in the matter of artistic interior finish, producing the most beautiful effects by the combination of our native hardwoods, so pleasing to the eye in their different tints and shades, growing richer in tone with age and satisfying the most exacting tastes. The trade of the firm extends over the District of Columbia, and they are shippers of dressed lumber and building materials to Pennsylvania, New York, Maryland, Ohio, Virginia, West Virginia, Indiana, New Jersey and Massachusetts, selling their Edge Grain Flooring largely in the exacting Boston market. The office and factory of the house is located at the corner of 13th Street and Ohio Avenue, N. W. The factory is a four and three story brick building, 195 x 60 feet, equipped with all the improved machinery and labor-saving devices known to the trade for the perfection and economical production of work. Two steam engines of 100-horse power each, supplied by three boilers of 120-horse power each, run the machinery and the electric plant for lighting. There are five dry-kilns, and ample sheds for the storage of dressed lumber. Eighty workmen are here employed, comprising skillful designers, draughtsmen and laborers. Original designs are prepared and high artistic skill employed in execution. Shipments by water are made and received at the yards of the firm, at 14th and D Streets, N. W. Here they have a water front of 472 feet, and 390 feet on 14th Street by 370 feet on D Street. Forty men are here employed and twenty-five wagons for hauling. They are the owners of an extensive saw and planing mill at Plantersville, Ala., giving employment to 200 men. The stock of dressed and undressed lumber, doors, sash, blinds and other manufactured material is at all times large and of great variety, style and finish, and they are prepared to estimate and contract for any kind and quality of lumber and material for builders' use on the most favorable terms at shortest notice. The business of this firm was first established by E. E. Jackson at Salisbury, Md., in 1863; who, foreseeing the future development of the Capital City, organized the firm of E. E. Jackson & Co., consisting of E. E. and his brothers, W. H. and W. F. Jackson, and located in Washington in 1878. In 1888, W. H. & W. F. Jackson retired, and I. N. Jackson, E. Collier and Thomas Norwood were admitted. In 1891 I. N. Jackson retired, and in 1894 Mr. Collier retired, and W. H. Rider, Jno. B. Rider and Jos. Crupper were admitted members of the firm. They are active and energetic business men and public-spirited citizens. Hon. E. E. Jackson, the senior member, so long identified with the business, has been equally prominent in political and financial circles. In 1887 he was elected Governor of Maryland, serving as such from January, 1888 to 1892. He is President of the Salisbury National Bank, Salisbury, Md., and a highly esteemed and honored citizen.

RESIDENCE OF MRS. RICHARDSON CLOVER.

EMMERT & HEISLEY,

Contractors,

Carpenters and Builders.

OFFICE AND SHOP,

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Mr. C. G. Schneider, Aspen View, 11th Street and Florida Avenue.
Mr. Levi Woodbury, No. 11 Iowa Circle.
Dr. R. H. Gunnell, 1765 Q Street, N. W.
Mrs. Richardson Clover, 1535 New Hampshire Avenue.
Col. W. B. Blanchard, 1527 New Hampshire Avenue.
Mr. Simon Wolf, 1531 New Hampshire Avenue.
Mr. G. C. Gorham, 1763 Q Street, N. W.
Mr. Lewis J. Davis, 1411 Massachusetts Avenue, N. W.
Mr. T. F. Schneider, Architect, cor. 18th and Q Streets, N. W.
Mrs. David Smith, 1714 Connecticut Avenue.
Mrs. Mary E. Parson, 1703 New Hampshire Avenue.
Col. Wm. Wall, 1918 N Street, N. W.
Col. B. Lippincott, 1432 Binney Street, Mount Pleasant.
Mr. A. S. Jillett, 1614 20th Street, N. W.
Mr. R. D. Jackson, 1612 20th Street, N. W.
Mrs. Gertrude W. James, 1528 16th Street, N. W.
Mr. H. M. Schneider, 1622 P Street, N. W.
Mr. Walter Galt, 1320 20th Street, N. W.
Addition to B. H. Warner, 20th Street and Massachusetts Avenue.
Addition to C. M. Faulke, 2013 Massachusetts Avenue.
M. W. Beveridge Building, 1215 F Street.
M. W. Galt, Bro. & Co. Building and Store Fixtures.
Senator F. M. Cockrell, 1518 R Street, N. W.
The Clifton Flats, 14th Street and Massachusetts Avenue.
Louis H. Emmert, 1406 16th Street, N. W.

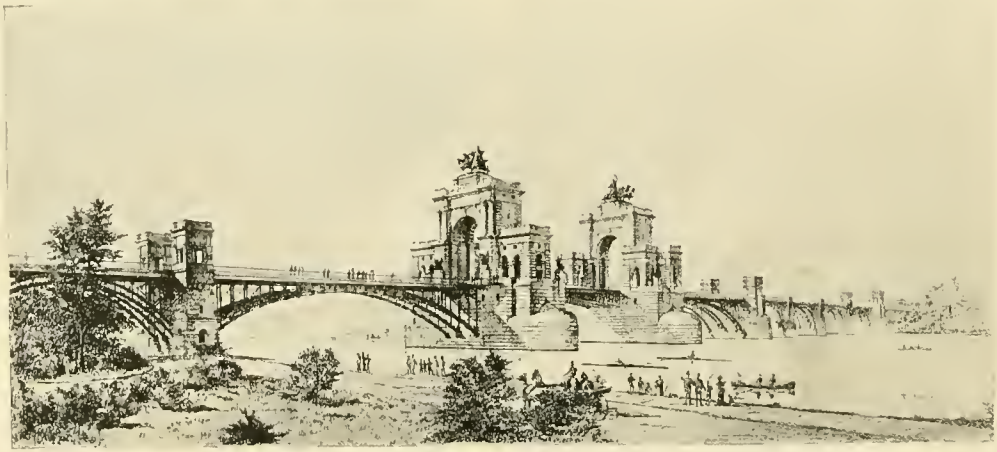
W. E. SPEIR & CO., General Contractors and Builders, 16 Builders' Exchange, 719 and 721 13th Street, N. W.—The business so successfully conducted by this firm was established in 1890 by the present members, Mr. W. E. Speir and Mr. E. F. Jones. The former is a native of New York and has been identified with the industry in which he is engaged for the past twenty-seven years, and since he began business in Washington has contributed in no small measure to the development of the city. His comprehensive knowledge of every detail of his profession, together with the reliable and responsible character of his work, has secured for the firm a large and influential patronage and gives the house a most valuable and important position. Mr. Jones is a native Baltimorean, and has for twenty-five years been engaged in the construction of buildings of every description, and is a gentleman who has an accurate knowledge of architectural plans and designs, and who is in complete touch with every part of the successful builders' art. He is a member of the Builders' Exchange. There are many splendid specimens of the work of this influential firm to be seen throughout the city. They constructed the building of the Atlantic Coast Line Railway at the corner of Pennsylvania Avenue and Sixth Street, the Washington Title Insurance Company's building on Louisiana Avenue, the magnificent administration building for Garfield Hospital, F. Freund's building on Tenth Street, near H Street, the laboratory building for Dr. A. O. Bliss, also the United States Post Office and Court House at Monroe, La. Many of the modern private residences that adorn the magnificent streets of the city have been built by this firm. Messrs. Speir & Co. are prepared to enter into contracts and give estimates on work of all kinds in their line. A point is made of filling all contracts according to agreement and terms made, and every advantage possible is granted to owners and patrons. The firm employ a large force of competent and skilled mechanics in every branch of their work, and guarantee the greatest satisfaction in every instance. Both gentlemen are skillful and conscientious in business, and are highly regarded as citizens who look to the advancement of the Capital City.

* * *

VAN AKEN & HAYS.—Although the Federal City has long been noted for its magnificent and imposing public buildings, it is not until the last decade that it has become prominent as a city of homes and that it has laid claim to having many fine and palatial residences. Its peculiar fitness as the great social centre of the great Republic of which it is the Capital has led many of the wealthy people of the country to select Washington as a home city, and the number and prominence of the charming new residences that have been constructed show the rapid strides of the city. It is also rapidly becoming a city of commerce and manufacture, and the number of new concerns that have made their habitat in the city is due to its location. The contractors of Washington have had much to do with the growth and beauty of the city. Among the firms that have a prestige as contractors of heavy work is the firm of Van Aken & Hays, whose office is at Room 25 in the Warder Building, corner of 9th and F Streets. The business was established in August, 1893, by D. Van Aken and F. J. Hays, both gentlemen of long experience in contract work and well-known builders. They make a specialty of heavy work, and are particularly conversant in the line of railroad contracting, bridge building, trestle work, factory building and foundations, river and harbor improvements, docks, piers and pile-driving. They make estimates on all kinds of work, and their experience in planning and success and integrity in completing their work has made for them a lasting reputation. This firm is engaged in the construction of the Baltimore & Drumpoint Railroad for a distance of eighty-four miles, and employs a force of 200 men. They are both energetic and capable builders. Mr. Van Aken is a native of New York City, and Mr. Hayes is a native of Vergennes, Vermont.

PELZ & CARLYLE, Architects, Riggs Bank Building.—The Capital City is noted, not alone as being the city of magnificent distances, but as being the city of magnificent and imposing buildings. Washington is the home of many of the leading architects of the country, and one of the firms that have designed many imposing structures is that of Pelz & Carlyle, in the Riggs Bank Building. The business was established in 1874 under the firm name of Smithmeyer & Pelz, and was so continued until 1888. During that period the designs for many handsome buildings were made under the personal supervision of the firm, who were always given the highest compliment for their new ideas in the modern school of architecture and structural design. Among the buildings constructed after the designs created by Mr. Pelz may be mentioned the building for the Library of Congress, the Academic Building, Riggs Memorial Library,

BUILDING OF LIBRARY OF CONGRESS.
P. J. PELZ (OF PELZ & CARLYLE), ARCHITECT.



MEMORIAL BRIDGE FROM DISTRICT OF COLUMBIA TO ARLINGTON.
PELZ & CARLYLE, ARCHITECTS.

and Medical Department Building of the Georgetown University, U. S. Army and Navy Hospital (Hot Springs, Ark.), the Carnegie Library and Music Hall (Alleghany, Pa.), the McGill (fire-proof) Building, and many of the leading residences of the Federal City.

APPROACH TO THE MEMORIAL BRIDGE.
PELZ & CARLYLE, ARCHITECTS.

The present firm was established in 1893 by consolidating the offices of Mr. Paul J. Pelz and Mr. Frederic W. Carlyle. The former is a native of Germany, was a student of the celebrated Detlef Lienau of Paris, and came to the States in 1858, and is a member of the American Institute of Architects. Mr. Pelz's work has always been given a high place for richness of design, and in 1888 he was appointed the architect of the building for the Library of Congress. Mr. Carlyle is a native of Maine, and has been a resident of Washington for a number of years, to which city he came from New York, where he had devoted years to close and careful study; is a practical designer and draughtsman, and a thorough man of business.

JAMES G. HILL, whose offices are located in the Corcoran Building, is regarded as one of the most prominent architects in this city, and was for seven years the supervising architect of the Treasury Department. Born in Massachusetts, Mr. Hill came to Washington in 1863, and in 1883 he founded his own business. He is one of the eminent business men of this city, and an active member of the Washington Chapter of the American Institute of Architects. Mr. Hill, for a man who has but attained to middle age, has accomplished great work. He has had to do with some of the largest buildings, among these being the designing and construction of the Washington Loan and Trust Company's building, the Atlantic Coast Line building, Atlantic Building, the National Bank of Washington, the Ohio National Bank, and other public structures and many private dwellings. The fact that he is constantly kept busy, and the general commendation of his work, are the best of testimonials to his skill as an architect.

* * *

JOSEPH C. JOHNSON, of Room 64, Corcoran Building, established his business in 1886, and has been identified with the designing and erection of some of the most notable buildings in Washington, chief among these being the Harrison Building, 3d and G Streets; Mr. Thos. D. Whyte's residence, C. T. McBride's house, J. L. McFarland's apartment house, these all being within the city; twelve buildings for the Provident Investment Co., the W. A. Kimmel and F. B. Marlow residences, and Stumph & Bro.'s business house, Second Baptist Church, all in the District; Gymnasium for St. Mary's Seminary, St. Mary's County, Md., and the First Baptist Church at Henderson, Ky. Mr. Johnson is a native of Washington, and has made a particular study of his profession; and, while he has mastered the principles and technicalities of every school of architecture, he is the originator of a new school which with truth may be denominated Johnsonian. He employs a full staff of skilled assistants, and keeps a close, personal supervision over the details of all work in hand. He is distinctly and essentially a man of ideas, and some of the most ingeniously constructed buildings in this city are traced to his conception. Mr. Johnson's education has been strictly in the line of symmetry as allied to usefulness. Mr. Johnson is regarded as a most reliable man in his calling, and his work gives universal satisfaction.

* * *

ALBERT B. MORGAN, whose attractive offices are situated at 923 F Street, N. W., is a native of Washington and confines his business to the District. He established his offices in 1891, and has already demonstrated the fact that he is a man with a bright future before him, and proof of this is shown in the excellence of his work in some of the city's prominent buildings. He is a graduate in his profession, has traveled and read extensively, and has ideas of his own, and in making plans he does not confine himself to any school, but adopts principles and rules of his own origin, and thus his style of architecture may be said to take on a feature that would come under the head of "Morganistic." He is an ambitious, enterprising worker, and there is no contract that is too large for him to estimate on. He is a man of the times and of his word. He has high social connections, excellent antecedents and is a gentleman of wide knowledge. He is sure of a successful career in business.

* * *

H. A. CAMPBELL, Architect, of 1010 F Street, N. W., established his business in 1890 in this city, coming in 1889 from the place of his nativity, Baltimore. He succeeded the firm of B. Patrick & Son, in 1893, and it is in their offices that he now conducts his business. He has designed some of the very important buildings —public and otherwise—in this city, and follows a style particularly his own, and a very praiseworthy one it is. He makes estimates and contracts for the erection of edifices, and has proven himself one of the most capable and enterprising among the younger architects.

VIEW OF POTOMAC FROM GEORGETOWN COLLEGE.

C. B. KEFERSTEIN.

C. B. KEFERSTEIN, who occupies a neatly fitted up, perfectly equipped office, Nos. 153 and 154, in the Washington Loan and Trust Company's Building, has been a close student, and is familiar with all the details pertaining to his profession. He is a talented architect of acknowledged skill and ability, and the vast amount of work he has executed during the past four years in the face of severe competition of older representatives of the profession speaks volumes of the estimation in which he is held in this city. Mr. Keferstein devotes his time and attention to designing and planning elegant residences, office buildings, stores and apartment houses, and has accomplished some notable pieces of work, as witness the handsome residence of Col. Francis Cotton on Connecticut Avenue, also that of Mrs. Tilford on New Hampshire Avenue, and other structures in Washington and adjoining sections. Mr. Keferstein was born and raised in Washington, and is an able, conscientious and strictly honorable gentleman and business man.

* * *

A. B. MULLETT & CO., Architects, 1411 F Street, N. W.—The history of this firm is one of deep and lasting interest. They are the leading architects of the city. Mr. Mullett studied his profession thirty-nine years ago in Cincinnati, and soon after he entered the office of Isaiah Rogers, at that time the leading architect of the United States. Later, Mr. Mullett connected himself with the firm, and it became known as Isaiah Rogers, Son & Co. The firm then dissolved, and Mr. Mullett opened an office for himself in Cincinnati, which he carried on until the war broke out, when he raised a company known as the Dennison Regiment, of which he was elected lieutenant, which was disbanded on reaching Washington. He was appointed Clerk in the Supervising Architect's office by Secretary Chase, and was soon after appointed Chief Clerk. He rapidly rose to the office of Assistant Supervising Architect. He was Supervising Architect under Secretary McCulloch, and for fifteen years was connected with that department. In this capacity he erected some of the most notable buildings in the United States—War, Navy and State, District Jail, in Washington, and erected United States public buildings at New York; Boston, Mass.; Philadelphia, Pa.; Cincinnati, Ohio; St. Louis, Mo., Portland, Me.; Charleston, N. C. In 1882 he opened his present office, and in 1889 the firm was reorganized, its members comprising A. B. Mullett, T. A. and F. W. Mullett, his sons, and their chief draughtsman. In their capacity they constructed some of the most notable buildings in Washington—the nine-story Sun building, the W. B. Moses building, the National Theatre, the Grand Army of the Republic Hall, the Central National Bank, General Jeffries' residence, the Logan Memorial Chapel, the Mexican Legation building, Dr. W. A. Hammond's Sanitarium and residence, and many other leading edifices here in Washington. They have a completely equipped office, and can handle any large job put in their hands. Surely, no man can wish to have mightier monuments, and the reputation of Mullett & Co. will go down to posterity among those of other leading architects in the country. Since Mr. Mullett's death in 1891 the firm has been run by his two sons.

CHINESE LEGATION.—B. STANLEY SIMMONS, Architect.

B. STANLEY SIMMONS.—Of all the cities in which the visitor finds many things of interest, Washington appeals with particular force, owing to the great excellence of its architecture and the prominence of the men who are engaged in this calling. Among these is Mr. B. Stanley Simmons, of 931 F Street, N. W., who is a native of Maryland, and has resided in Washington since childhood, where he has made a life-long study of his profession, and established his business in 1889. Being a practical man and having a thorough knowledge of all the schools of architecture, his works combine beauty and a decided originality. Over five hundred buildings, public and private, in this city, and numerous churches and public buildings throughout the States of Maryland and Virginia, are tests of his tireless energy, enterprise and skill. Mr. Simmons is a typical self-made man, well and favorably known. He is a Fellow of the American Institute of Architects, and thoroughly deserving of the liberal patronage which has attended him through his comparatively short career.

* * *

C. W. SOMMERVILLE, Architect, 17-19 13th Street, N. W., is a gentleman who has had the advantages of a most liberal and thorough education, which has been supplemented by long and varied experience. He is, of course, perfectly familiar with all the details of his profession and a most excellent judge of workmanship and material. Mr. Sommerville's designs are original and pleasing to the eye and always in consonance with correct principles. To an efficient architect the magnitude of a work presents no obstacles that cannot be surmounted, and Mr. Sommerville is equally ready to undertake any kind of a building from a cottage to a cathedral. He has earned a high reputation, and the many structures he has designed afford ample proof that this is deserved. Mr. Sommerville was born in Scotland and became a student in the Royal Scottish Academy in 1866. He subsequently studied under some of the most prominent architects of England, and came to the United States in 1878. He was one of the senior assistants for over nine years in the office of the Supervising Architect, United States Treasury Department, and during the time he has resided here has been engaged on some of the most important work for the Government, corporations, municipalities and individuals in all parts of the country. He is an active Free Mason and member of the Order of the Mystic Shrine.

* * *

ROBT. HEAD, of the Metzerott Building, is a native of this city and an active member of the American Institution of Architects, and has been established in business since 1890. He makes a feature of designing churches, public buildings and large residences, and has already been deservedly successful. Mr. Head has given evidence of most acceptable and unique drawings in architecture, and has proven that while he must of necessity adopt his main lines upon the first principles of the ancient schools, he is original in details and his work has received the best commendation. He is on the way to a prosperous career, and stands also prominent socially.

FERD. T. SCHNEIDER.

FERD. T. SCHNEIDER, Architect, 1110 F Street, N. W., was born and raised here in Washington, and is a graduate of the Massachusetts Institute of Technology. Since November, 1891, he has been established in business, and has met with a signal success from the start, and filled many important commissions that have been intrusted to him. He makes a specialty of designing and planning the most advanced style of buildings and residences, and supervises their construction, carrying out in the most systematic manner every detail, however small. Among the many specimens of the skill of Mr. Schneider as an architect may be mentioned eleven residences on 15th Street between U and V Streets, N. W., for Messrs. Schneider & Martin; also residences on 16th Street, N. W., for Mr. S. R. Thorn and Dr. J. B. Bagget; four on 22d and on H Streets, N. W., for Mr. L. H. Schneider, and two on M Street and three on New York Avenue, N. W., for Mr. H. L. Rust, and three on 19th Street, N. W., and two on Cedar Street for Messrs. Denson & Schneider, besides many others too numerous to particularize. Mr. Schneider occupies a handsome suite of offices Nos. 43 and 45 Metzerott Building, and is perfectly equipped and prepared to execute work not only promptly, but with that intelligent apprehension of design which has served to make his efforts so highly appreciated.

* * *

DONN & PETER, whose office and draughting rooms are No. 11 1503 Pennsylvania Avenue, although young men, have had an extended experience as architects, and during their business career designed and executed a number of buildings and handsome dwellings, and in every instance the best satisfaction has been expressed. They are careful and reliable, and always aim to secure the best results, and as a consequence their services are always in demand. While they give attention to drawing plans for buildings of all kinds, they make a specialty of fine residences, and know well how to best utilize the minimum of building space with the maximum of accommodation, coupled with architectural beauty. The office and draughting-rooms of the firm are perfectly equipped, and they are prepared to furnish designs, plans, detail drawings and specifications at the shortest notice. Messrs. E. W. Donn, Jr., and W. G. Peter are both natives of Washington. The former has been active in business as an architect since 1891, and the latter since 1890. In 1892 they became associated under the present name and style, since when they have enjoyed an uninterrupted career of success.

* * *

THOMAS FRANCIS, JR., whose office is at No. 918 F Street, N. W., was born and raised in this city, and after acquiring a full knowledge of every detail pertaining to the architectural profession, on March 15, 1891, embarked in business on his own account, and has since designed and superintended the construction of many handsome residences which ornament the avenues and streets of the city. Plans, specifications, designs and estimates are furnished by Mr. Francis for churches, buildings, residences and cottages, and he can place more skill and experience, both from a business and constructive point of view, than any other young member of the profession. His contracts are carefully prepared, and he brings professional skill and practice to his work as well as promptness, intelligence, zeal and a single and vigilant regard for the interests of his clients. Mr. Francis is widely and popularly known in this city, and is regarded as a young man of marked professional attainments and great promise. He is a prominent member of the Washington Chapter of the American Institute of Architects, and the only junior member of the Chapter in the city.

WM. C. LEWIS, whose office is in the Builders' Exchange, is one of the most notable and prominent dealers in building materials. This successful young business man established himself in this city in 1887, and to such an extent did the business develop that he was obliged to establish branch offices in Baltimore, Md., Norfolk and Richmond, Va. He represents many of the most extensive dealers in builders' materials in the United States, among which are Heroy & Marrener, New York, plate and window glass, mirrors, etc.; the Jorden Brick Co., Philadelphia, Pa., supplying ornamental building brick. Through the Harlan & Hollingsworth Company, of Wilmington, Del., he supplies all kinds of interior finish in hardwoods, millwork, etc., and every description of architectural ironwork through the Champion Iron Co. of Kenton, O. He furnishes the famous "Willer Sliding Blinds" of the Willer Manufacturing Co., of Milwaukee, Wis., and all kinds of corrugated iron for roofing, siding, ceilings, etc., from the Cincinnati Corrugating Company, of Piqua, Ohio. From the King Bridge Company, of Cleveland O., he supplies structural iron work, roofs, viaducts, etc., and architectural sheet-metal work, through Chas. Wuchet & Co., of Dayton, Ohio. Through W. J. Burton & Co., of Detroit, Mr. Lewis furnishes the famous "Eastlake" Metal Shingles, and the "Expanded Metal" lath, fence and window guards of the Central Expanded Metal Co., of Pittsburg, Pa., and Best Bros. & Co.'s (Medicine Lodge, Kansas) Best's Keene's Cement, for plastering; the rolling blinds and partitions, steel shutters and venetian blinds of J. G. Wilson, New York City, and in fact every requisite for the construction of buildings of all kinds on the most modern plans of the builders' art. Mr. Lewis supplied the granite foundation for the new Post Office building in Washington, and the fireproof work for the Richmond & Danville Railroad building of this city. His facilities for filling orders and shipping materials to all points at manufacturers' prices are ample, and in all his dealings he is thoroughly reliable and energetic. He is a native of Washington, and is a prominent member of the Builders' Exchange.

* * *

EDWARD G. EMACK, a Civil Engineer of wide experience, whose office is No. 81 Washington Loan and Trust Company's Building, 9th and F Streets, N. W., was Principal Assistant Engineer of the Frick Coke Co. for a period of six years, and has recently made an extensive examination and report on the management and operation of the various properties and plants of the Tennessee Coal, Iron and Railroad Co. in Alabama and Tennessee, and his experience in practical engineering covers a wide range. He makes surveys and estimates of construction work, and makes a specialty of the superintendence of construction. Plans and maps for parks and public works of every description are made with accuracy and dispatch. Mr. Emack is a native of Maryland, and has, in his three years' residence in this city, established himself firmly in general esteem as a responsible and competent business man.

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Architect,

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ROBERT STEAD,

Architect,

906 F Street, N. W.

Architect of Residences of
THE MALTBY.
E. KURTZ JOHNSON, Scott Circle.
WM. R. RILEY, Iowa Circle.
MRS. BARBOUR, Rhode Island Ave., near Connecticut Ave.
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LIEUT. T. B. M. MASON, 1606 20TH ST., N. W.
B. H. WARNER, 916 F ST., N. W.
MRS. JULIAN JAMES, 1602 20TH ST., N. W.
MRS. GEO. HEARST, 1400 N. H. AVE., N. W.
CAPT. A. C. TYLER, 1634 I ST.
DR. F. B. LORING, 1420 K ST., N. W.
H. L. PAGE & CO., ARCHITECTS, 808 17TH ST., N. W.
J. G. HILL, ARCHITECT, 41-43 CORCORAN BUILDING.
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Loans and
Insurance.

RICHARDSON & BURGESS, of 1421 F Street, are contractors and builders, and have a shop in the rear of their offices, and employ from fifty to sixty skilled mechanics. The firm is young and enterprising, having been established in 1891. During their co-partnership, Messrs. Richardson & Burgess have constructed some of the most important edifices in the city, among these being the Concord Flats, at New Hampshire Avenue and S Street; the Geo. E. Hamilton residence, New Hampshire Avenue and S Street; the addition to the Metropolitan Club House; the Mertz Building, 11th and F Streets; the Typographical Union Building, in C Street; 423 10th Street, N. W., occupied by McShane; the Belt Line Car Stables, 11th Street and Florida Avenue; Thorn Building, S. E. corner of 12th and F Streets, and the interior finish of Major Jas. H. Dooley's residence, in Richmond, Va. All of these buildings are explicit monuments to the care and reliability of the firm. They are now building car stables, shops, offices, &c., for the Eckington and Soldiers' Home Railway Company in this city, situated at 13th and D Streets, N. E. Joseph Richardson is a native of Canada, and has resided in the United States a number of years. He is in the prime of life, and an active member of the Order of F. & A. M. James A. Burgess was born in Maryland. They are recorded as among the most reliable builders in Washington, and their work shows finesse and great skill; and, while they employ the best men that high wages will command, they also personally superintend the work of their employees. Their contracts extend throughout this city, Maryland and Virginia, and there is a style and finish about their structures that at once recommends itself to property owners. Richardson & Burgess are conscientious men, and in all of their undertakings they fulfill their obligations to the letter, and their names are linked with strict integrity. They are popular in business circles, as men are at all times when their word is their bond.

THE PROFESSIONAL INTEREST.

ROBT. W. FENWICK.

MASON, FENWICK & Lawrence, Patent Counsellors and Solicitors, established 1861, 602 F Street.—Washington City is the locality where patent lawyers and solicitors should reside, because the archives of the Patent Office are in the Patent Office Building, and direct access thereto for examination is important. The law of patents has been styled by the eminent Chief-Justice Story, as the metaphysics of law. Many highly capable patent lawyers reside here, and have done so during the past fifty years. Among these is the well-known and long-established firm of Mason, Fenwick & Lawrence, whose office is at 602 F Street, N. W., near the United States Patent Office. Men of this profession, if of the right type, have in the past and will in the future, be great aids to the Government and the inventor; in fact, they must be depended upon, in the highest degree, for promoting the patent system. Perhaps there is no patent-law firm in the country who has maintained the dignity of the profession to as great an extent as has the one mentioned. It was established in 1861, and at that date its members were Judge Chas. Mason, Robt. W. Fenwick, Esq., and Judge De Witt C. Lawrence. Prior to entering the firm Judge Mason was a graduate of West Point, and stood at the head of the class of 1829, of which Gen. Robt. E. Lee was a member and next in rank. For four years he taught mathematics at this institution, subsequently was appointed Chief-Justice of the Territory of Iowa,

from which latter post he was called by President Pierce to be Commissioner of Patents, and in this position he added great renown to his name; Judge Lawrence had served as Chief-Clerk of the Patent Office, Examiner, member of the Appeal Board, and as Acting Commissioner of Patents; and Mr. Robt. W. Fenwick, the junior member of the firm, began in 1848, when 16 years of age, the study of mechanical drawing and mechanical engineering with Wm. P. Elliott, the architect of the United States Patent Office, as the following letter shows:

Gentlemen—Permit me to introduce Mr. R. W. Fenwick, draughtsman, of this city, who visits New York for the purpose of procuring employment in the line of his profession, and also to pursue his studies of mechanical engineering. He is an industrious, moral and kind-hearted young man. He has been employed in copying specifications and drawings in my office during the last two years, and has been engaged in Zenas. C. Robbins' patent agency office in making original drawings of machinery. He is well acquainted with the manner of doing business at the Patent Office. Should you have it in your power to render him any service while in your city, I am sure any kindness extended to him would be gratefully remembered. I remain, yours respectfully,

WILLIAM P. ELLIOTT.

Mr. Fenwick was connected for eleven years with the "Scientific American" patent soliciting firm, and for four years of this time conducted their branch office in Washington, D. C. In 1861 he started a patent law and soliciting office in Washington, D. C., and shortly afterwards Judges Lawrence and Mason united with him in a partnership under the style and firm name of Mason, Fenwick & Lawrence. Judge Mason continued with the firm seventeen years, and Judge Lawrence thirty years. The business of the firm is now carried on under the old firm name by Mr. R. W. Fenwick and his son Edward T. Fenwick, the latter being a member of the firm and a young patent lawyer of acknowledged reputation. During the long practice of Mr. R. W. Fenwick in connection with his partners he has had charge of some of the most important patent causes, and success has attended him professionally and financially. In 1868 the citizens of Washington under the reform ticket elected him as a member of the Board of Aldermen; and, during his service, his aim was to promote our popular public-school system; and, when the City Council voted to increase their own salaries, he voted against such proceedings; and when defeated, and the money was placed to his credit, he declined to apply it to his own use or benefit, and donated it to the Washington City Orphan Asylum. In 1891 Mr. Fenwick was chosen to the honorable position of Chairman of a meeting called in Washington, D. C., at the Arlington Hotel by the leading patent attorneys and others of the city, for the purpose of arranging plans for celebrating the beginning of the second century of the American Patent System, and by this meeting was authorized to select the distinguished committee of seven who so creditably carried out the objects of the meeting. Mr. Fenwick's address on the occasion of the centennial celebration, and which has been printed in pamphlet and other forms by the Centennial, Celebration, Executive Committee, gave an interesting history of the old and new Patent Offices, and brought to light many important facts connected therewith and not before published or known, and it will serve as a useful reference in our libraries to those who come after him. Mr. Fenwick was endorsed by the most prominent citizens of Washington and Senators and Representatives of the National Legislature for the position of Postmaster of Washington, D. C. Among those recommending his appointment were Hon. W. W. Corcoran, Dr. J. C. Welling, Senators Morgan and Maxey, and Representatives Morrison with other prominent representatives of the Illinois delegation, and Wilson, of West Virginia. Mr. Fenwick is still in the prime of life, as ages run, as is evidenced by the likeness of himself accompanying this article. He still follows actively the higher branches of his patent-law practice and profession, ably assisted by his son Edward T. Fenwick and other persons employed by the firm. The firm practices in all the Federal Courts.

V. D. STOCKBRIDGE & SON, of 908 to 914 G Street, N. W., are particularly fitted to fill the calling that they have chosen; namely, that of attorneys at law, their specialty being patents. Mr. Stockbridge, Sr., established the business in 1882. He is a native of Maine and served gallantly during the war, from 1862-5, as Lieutenant-Adjutant in the 2d District of Columbia Volunteer Infantry. In 1868 he entered the Patent Office as clerk, and in 1882 retired as Assistant Commissioner. He is a member of the order of F. & A. M., and is popular in his profession, making a specialty of fire-arms patents. He attends to the procuring of trade-marks, copyrights, patents, etc. In 1888, his son, Mr. Wm. M. Stockbridge, was admitted as a member of the firm. He is a native of Washington, a graduate of Cornell University and also of the National Law School, having graduated in 1889 bearing all the honors of his class. He was admitted to the bar in 1889. He bids fair to gain a name worthy of his sire. Messrs. Stockbridge & Son are solicitors of United States and foreign patents, and mechanical and law experts. Their residence in Washington enables them to have every advantage over outside patent solicitors, and their familiarity with Patent Office rules and methods places them in the position to show and extend every advantage to their clients. Messrs. Stockbridge & Son are noted for the truthfulness to strict honor with which they handle the affairs of their clients, and success invariably awaits them. They are among this city's busiest men of the law, and deserve credit for having registered a permanently prosperous tenure in their calling.

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EDWIN S. CLARKSON is an able exponent of patent law. His offices are in the Warder Building, and he has, since establishing his business in 1890, gained a foothold of which any young man might feel elated. He is a native of Washington and a graduate of the National University of Law, having gone down in 1889 with all the honors of his class. He practices before all the courts, and makes patents and patent causes a specialty. In the prosecution of claims he is invariably successful, being on familiar terms with all of the details of the Patent Office, and, too, having the advantage of being on the ground. He handles foreign and American causes, and his clients find his work invariably to their liking. He is a man whose professional duties are to him a fond routine, and he is one of the best read among the young solicitors of the city. Mr. Clarkson has had the advantage of excellent legal training, and he is held in the highest respect by the members of the bench and bar. He is a man of unwavering veracity, and his success has been won through a strict adherence to the path of right.

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DR. WM. M. GOODLOVE is a veteran of the war, and one whose experience of years as qualified surgeon of the Pension Bureau and an ex-member of the Board of Examining Surgeons especially qualifies him for effective work in securing the adjustment of the claims of his fellow veterans. His knowledge of the practice of the Office, supplemented by his professional knowledge, is a sufficient guarantee of prompt and intelligent prosecution of claims. He has been engaged in this branch of professional work since 1889, when he retired from the Board of Examining Surgeons, and his success has been great as a logical sequence of his especial qualifications. He makes a specialty of claims for pension back pay, rejected increase claims and claims for bounty, and invites correspondence from all soldiers or sailors who are entitled to any claims, or who desire removal of desertion, remuster, etc. Dr. Goodlove is a native of Ohio, and enlisted at the age of fifteen in Company K, Fifty-seventh O. V. V. I. He is an active member of Eugene Reynolds Post, G. A. R., and of Sedgewick Com., U. V. U.

WILLIAM BURKE.

WILLIAM BURKE.—This is an age when a man to succeed in any profession must proclaim himself a specialist, be that calling allied to medicine, literature or law, and this is particularly the case in the line of patent jurisprudence. Among the very reliable men who are engaged in this profession in Washington is William Burke, of 709 G Street, N. W., who entered the field in October, 1893, as a Solicitor of Patents and Counsellor in Patent Causes, after a continuous service of *twenty-one years* as a "Principal Examiner" in the United States Patent Office. Born in Ireland, Mr. Burke came with his parents to this country in his childhood, spending his youth in Western New York, and emigrating in his early manhood to Wisconsin, where he studied most assiduously for the legal profession, graduating with high honors and being in due course admitted to the bar as an Attorney and Counsellor at Law and Solicitor and Counsellor in Chancery, engaging for a couple of years in Railroad Engineering, and subsequently, *quite actively, in politics*, and securing thereby the influences and recommendations then necessary, he obtained an appointment to a clerkship, first in the Pension Office and then in the Patent Office, where, by his general aptitude, educational endowments, fidelity, and untiring industry, he reached in the short space of five years the exalted position first above named, and which he filled during his long incumbency with eminent success and distinction. So well in fact did he perform his delicate and difficult duties during his term of office, and so comprehensive and far-reaching were his researches, that he is regarded to-day as one of the few men in the professsion whose knowledge embraces so fully the details of Office Practice, and the only one conversant with so large a portion of the classified list of industries, as subjects involving examinations, looking to the matter of patent protection, the several classes of invention which have received his official and personal attention being as follows: Advertising, Air and Gas Engines, Apparel, Baggage, Book Binding, Boots and Shoes, Builders' Hardware, Chain Staples and Horseshoes, Clasps, Buckles and Buttons, Clay and Pottery, Crinolines and Corsets, Educational Appliances, Fine Arts, Fishing and Trapping, Games and Toys, Glass, Harness, Hose and Belting, Injectors and Ejectors, Jewelry, Leather Making Machinery, Locks and Latches, Metal Working in all its Branches, Mills, Music, Nails and Spikes, Needles and Pins, Photography, Presses, Safes, Signals, Stationery, Steam Engineering in all its Branches, Stone Working, Threshing, Toilet, and Umbrellas and Canes. Mr. Burke is a man of wide legal knowledge and well acquainted with the patent laws of every country and all of the technicalities required to successfully prosecute applications for letters patent. His delightfully located offices, directly opposite the Patent Office, afford every facility for the carrying on of his business, and his staff is composed of competent and courteous clerks. Moreover, he has so conducted his business that his clients place the most implicit confidence in his ability and integrity, and he is very generally regarded as a most valuable acquisition to the Patent Bar of the country.

BUTTS & PHILLIPS, Pension Attorneys, Solicitors of Claims; Army and Navy War Veteran Bureau of Information; Main Office, 1425 New York Avenue, Washington, D. C.; Branch Office, 13 Willoughby Street, Brooklyn, N. Y.—Major Frank A. Butts, the senior member of the above firm, is a New Yorker by birth, and when in his 'teens, in 1861, he enlisted in the organization known as "Grant's Sharpshooters," with which he served until he was commissioned as Second Lieutenant in the Forty-seventh New York Volunteers. With this regiment he served through the late Civil War, having participated with distinction in the thirty-three battles and the many skirmishes in which the regiment was engaged. In 1865 he was mustered out of service with the rank of Major and Brevet-Colonel New York Volunteers, which he had fairly won by his gallantry and marked ability; which was recognized by the Government by his appointment in 1866 to the important position of Military Commissioner of the Third Sub-District of the Military Division of Virginia. In those days of distrust and animosity on the part of conflicting forces he held his position with great discretion, and when relieved on the rehabilitation of the State of Virginia, in 1869, retired with many warm friends among both Confederate and Union men. In the latter year he entered the Railway Mail Service of the United States, passing through various grades until he was appointed Chief Examiner of the Second Division, with headquarters in New York City. In 1881 he received an appointment in the United States Pension Bureau, where he served until 1889. Here he acquired a thorough knowledge of all details of business of the Bureau, which he has turned to good account in the management of pension claims for the large clientage he has since secured. While in the Pension office he organized and placed in working order "The Army and Navy Survivors' Division," of which he was Chief until his resignation. In 1889 he entered into his present partnership with Henry A. Phillips, who is also a native of New York, and a member of the Forty-seventh New York Volunteers, and who has a gallant record as a soldier. At the close of the war the latter was appointed to the Post Office Department, where he served for many years; and in 1889–90 served as Chief of the Middle Division, United States Pension Bureau. The services and long experience of these gentlemen eminently qualify them for the prosecution of all claims before the Departments. They make a specialty of pension back pay and bounty claims, giving particular attention to prisoner-of-war claims and claims for correction of muster. The success with which this firm has met has gained for them a patronage second to none among the pension attorneys of the country. Their reputation is unblemished before the Department, and high in the regard of all with whom they have had business relations. They are both members of the Grand Army.

Major Butts was one of the organizers of the famous Lafayette Post of New York City, and now an active member of Kit Carson Post, No. 2. He is a member of the Loyal Legion; John A. Logan Camp, No. 2, of the Sons of Veterans; Union Soldiers' and Sailors' Alliance; Sedgwick Camp, No. 3, U. V. L.; Encampment No. 69, Union Veteran Legion; Orders of Elks and Knights of Pythias, and is a thirty-second degree Scottish Rite Mason, and a member of Almas Temple, Nobles of the Mystic Shrine. The Brooklyn branch office is in charge of Mr. Phillips, while Major Butts conducts the Washington office. Assisted by a numerous staff, they give prompt attention to the prosecution of all claims, and have been very successful in overcoming delay and the dilatory tactics of officials. Both members of the firm are members of the Washington Board of Trade.

PRIVATE OFFICE.

FRONT VIEW MAIN OFFICE.

REAR VIEW MAIN OFFICE.

W. H. DOOLITTLE.

WM. H. DOOLITTLE, 935 F Street, was born in Akron, Ohio, April 15, 1844. While a boy his family removed to Pennsylvania. He gained a noble record as a member of the 141st Pennsylvania Volunteers, Co. F, from 1862 to 1863. He was wounded in the Battle of Chancellorsville in 1863, and discharged in 1864; and from 1864 to 1868 he was a clerk in the War Department. He graduated at the Columbia University Law School in 1867, and was admitted to the bar in the same year. In 1868 he removed to St. Paul, Minn., and was admitted to practice before the Supreme Court of that State. In 1870 he was again appointed to office in Washington, serving both in the Interior and Treasury Departments. In 1873 he was made an Examiner in the Patent Office as the result of a competitive examination. After several promotions he was appointed in 1876 by President Grant as Assistant Commissioner of Patents. After seven years laborious service in the Patent Office he resigned, and in 1880 entered into active practice as a patent lawyer. He was admitted to the bar of the United States Supreme Court in 1883. Mr. Doolittle has thus resided in Washington thirty years. He is an attorney of wide experience, and has an extensive practice in the United States Courts and before the Patent Office in the branches of the law relating to American and foreign patents, trade-marks and copyrights. He has, as a partner, his son, Wm. G. Doolittle, who has charge of a branch office in the Bakewell Building, Pittsburg, Pa. It is but natural that Mr. Doolittle should be in a position to give the highest service, having for so many years been intimately allied with the Patent Office, and hence in touch with every detail of the department, and with a knowledge of every requirement that is necessary and every step to be taken in order to obtain a patent as broad as the inventor's rights, and to maintain it before the courts. In all of his professional duties Mr. Doolittle has proven himself a capable and trustworthy practitioner, and he is regarded as one of the most reliable men in his calling.

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MACLEOD, CALVER & RANDALL, Patent Attorneys, 501 F Street, N. W., is one of the most prominent firms both in Washington and Boston, the firm having offices in both cities. The business was inaugurated in Boston in 1878 by Mr. Wm. A. Macleod, and in Washington by Mr. Henry Calver in 1883, Mr. Calver having at that time just resigned his position as Examiner in the class of Sewing Machines in the Patent Office, and eight years later the partnership as it now exists was formed by the introduction into the firm of Mr. Charles F. Randall, who had for some five or six years previous been Principal Examiner in the class of Textile Machinery in the Patent Office. The Washington office is in charge of Mr. Henry Calver, and is conveniently located at 501 F Street, N. W., while the Boston branch, conducted by Messrs. Macleod & Randall, is No. 728 Exchange Building, 53 State Street. The firm transact a general patent-law practice in the United States Courts and in the Patent Office. The care and accuracy required in the preparation of specifications, drawings, etc., involving, as it frequently does, the value and even the validity of the letters patent, are matters of greatest importance in the practice of these reliable solicitors, and the fullest guarantees of careful and intelligent work are always given. The firm are acknowledged experts in all kinds of textile and boot and shoe machinery and sewing machines, and in all cases involving patents of this description their opinions are recognized as authority. Mr. Calver is a native of England, but has resided in the United States since early childhood. He was

graduated from the law department of the Columbian University at Washington in 1882, and the same year he was admitted to the bar, and in his professional career in this city he has won the confidence and esteem of bench and bar, and of a large clientage at home and abroad.

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SHEPPERD & LAVENDER, La Droit Building, corner of 8th and F Streets, N. W.—This business was established in February, 1889, under the present firm name. The members are respectively John P. Shepperd and Fleming J. Lavender. Mr. Shepperd is a native of Virginia and graduated from the Columbia University of New York, going down in 1883. That same year he was admitted to the bar. He is a young man and an active member of several clubs. Mr. Lavender is a native of Virginia and graduated from the National University, District of Columbia, having been admitted to the bar in 1881. He is a young man widely known in professional and social circles. Both gentlemen have held the office of Assistant United States District Attorney for this District.

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CHARLES B. TILDEN, Patent Law, at 501 F Street, N. W., was born in Vermont in 1849, and graduated from Amherst College in 1867. He came to Washington the same year and graduated from the Columbia Law School in 1869. He was admitted to the bar the same year. In 1870 he was appointed to the position of Assistant Examiner in the Patent Office, and in 1874 became Principal Examiner, retaining this position until 1878, when he branched out for himself. One of the first steps taken was being admitted to practice before the United States Supreme Court. Special attention is given by Mr. Tilden to agricultural and mechanical implements, such as plows, cultivators, seeders, etc. Reissues and trademarks also attended to and foreign patents secured. Mr. Tilden practices before all the courts and departments. His residence is 531 Spruce Street, Le Droit Park.

JOHN J. HALSTED & SON, Patent Attorneys, McGill Building, 908 G Street, N. W.—This business was established away back in the fifties by Joseph B. Crosby in Boston, Mass., and later the firm became Crosby & Gould. Mr. John J. Halsted, who represented the firm in Washington, resigned as Principal Examiner to become a member of the firm in 1867, under the style of Crosby, Halsted & Gould, and the same style was continued until 1870, when Mr. Halsted succeeded to the business at Washington, and which he conducted with unvarying success. In 1882 he admitted to the firm his son, Mr. Pennington Halsted, a member of the bar and a graduate of the Columbian University Law School in 1879. Mr. John J. Halsted is a native of New Jersey, and graduated from Princeton College, and then studied for the bar. From 1858 to 1863 he was Assistant Examiner in the Patent Office, and from 1863 to 1867 he was Principal Examiner. The firm is always prepared to give an opinion as to the patentability of any invention or discovery, and they offer professional aid in all matters pertaining to protection to inventions and the prosecution of applications for letters patent, reissues, design patents, trade-marks and labels, including the filing of caveats, searches as to novelty, contesting interferences, preparing specifications, filing assignments and licenses, securing patents in foreign countries, advising on the scope and validity of patents, investigating and preventing infringements, serving as experts in litigation, attending to cases upon appeal and before the courts, and acting as counsel at all stages on exclusive rights. All details of Patent Office business receive prompt and personal attention, and the papers filed for their clients are distinguished for the thorough understanding of the case in hand. Their fees are moderate, and they are cordially recommended to inventors as worthy of trust and confidence. The Boston office, in Exchange Building, is conducted by the junior partner, Pennington Halsted.

GEO. BANCROFT & CO., Pension, Patent and Claims Attorneys.—Among those who, by long experience, have become familiar with the practice of the department and in the Courts of the District, and have acquired a comprehensive knowledge of the rules and laws governing pensions, patents, and for the prosecution of claims generally, Messrs. Geo. Bancroft & Co., 604 and 606 5th Street, N. W., control an extensive *clientèle* and have a reputation for ability and successful prosecution of claims, and a high standing before the department. Mr. Bancroft is an Englishman by birth, but an American by affiliation and long residence in the United States. He came to this country in 1842. From 1870 to 1876 he was employed in the Department of the Interior, since which time he has been engaged in his present practice. He has rendered valuable service to thousands of soldiers in procuring pensions, settlement of accounts, bounty and pay, and with expert and competent assistants prepares claims for patent rights, attending to all details of drawings, specifications, etc. His familiarity with the practice of the department and with the obstructive tactics often applied by officials, enables him to push claims with success where others often fail or are seriously delayed. Prior or conflicting claims are carefully investigated; and, being fully reliable and practical in all he undertakes, his clients are assured that their interests will be fully protected and without unnecessary expense. He cheerfully gives information and instructions to applicants concerning the laws and rights of claimants, providing blanks, etc., for execution.

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L. W. PULIES, Room 6, 609 F Street, N. W.—This successful solicitor began his career in this city in 1885, and was peculiarly fitted by his official connection for three years with the Pension Department to successfully conduct this branch of his professional work. From 1882 to 1885 he was a United States Examiner of Pensions, and in this capacity he became thoroughly familiar with the practice before the Pension Bureau and in the Court of Claims. He obtains foreign and American letters patent, and prosecutes claims for pension bounty, back pay, etc., and his services in this regard are appreciated as invaluable by a host of home and foreign clients. Mr. Pulies is a naturalized American citizen, and has lived in Washington for ten years, and by bench and bar he is recognized as a successful, energetic and reliable solicitor whose future gives promise of great usefulness.

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D. C. REINOHL, Counsel in Patent Causes, at 912 F Street, N. W.—This business was established in Pittsburg, Pa., 1849, by J. J. Johnston, and in May, 1885, the firm of Johnston, Reinohl & Dyre was formed in this city by the admission of D. C. Reinohl. The former dying in 1892, Mr. Reinohl succeeded Johnston & Reinohl. He is a counsellor in patent causes, and solicitor of American and foreign patents. Mr. Reinohl was born in Lebanon, Pa., and is a graduate of the Columbia Law School, Class of '87. He has had 14 years of shop experience as a mechanical expert, and for 12 years held with honor and ability the office of an Examiner in the United States Patent Office. He practices before all of the courts, and his wide experience renders him a most reliable counsellor, being familiar with every detail of the Patent Office. He makes a specialty of personally attending to the prosecution of patent claims in the States and foreign countries, and also attends to trademarks, labels, etc. He prepares specifications and drawings, makes out caveats and assignments, and attends to strict examinations and investigations. He is reliable for the reason that he will not advise a client to proceed until he has examined the records to find out if the claim will come into serious interference, or at least to such an extent that effort would merely mean a waste of time and money. There are many attorneys who do not take this precaution, and the client therefore has cause to complain. His clients embrace many eminent inventors, all of whom warmly endorse his policy as one of unwavering veracity.

BACK VIEW OF WHITE HOUSE.

WALTER H. SMITH, 1217 F Street, Rooms 1 and 2, is an attorney-at-law, and from 1870 to 1875 was engaged in public service as Assistant Attorney-General and Solicitor for the Interior Department. Mr. Smith was born in Connecticut in 1826. He graduated from Union College at Schenectady, New York State, in 1846, leaving with the honors of his class. He was admitted to the bar in 1848, and to practice in the Supreme Court of the United States in 1856, and after his official term as Assistant Attorney-General, which closed in 1875, he established his own business in Washington. Mr. Smith practices in all of the courts of the District of Columbia, including the United States Supreme Court and the Court of Claims, and bears the highest respect of the members of the bench and bar. He undertakes the prosecution of claims in all of the Departments of the Government, giving special attention to cases that arise in the General Land Office and Interior Department. Mr. Smith's long experience and wide knowledge of all of the details of the various departments especially fit him for successful practice. His services are in demand. He is one of the best-read men at the bar in the District, and one in whom his clients may safely trust. He is thoroughly reliable, and stands in the first rank of his profession.

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W. F. MATTINGLY, of 435 7th Street, is a native of Washington, where he was born in 1837, and in 1857 graduated from the Columbia University with all the honors. He was admitted to the bar in 1860 and practices before all the Courts. He has been in active practice since 1860, having the three previous years read law in the offices of Wm. J. Stone. Mr. Mattingly's specialty lies in the practice of law in the interest of corporations, and he is largely interested financially in many enterprises. He is Vice-President of the District Title Insurance Co., Attorney for the National Bank of Washington, and also for the Second National Bank of Washington, and a Director in the Washington Brick Machine Co. He is one of the busiest men in the city and his success is to be classed among the greatest attained to by attorneys of the law. He is one of the most extensive and best-read attorneys in the city, and commands the high, unwavering respect of bench and bar. He is a friend to the oppressed, but a fierce opponent in the prosecution of a wrong, and he rarely ever errs in conducting his suits. He is a man in whom his clients and the public place absolute confidence.

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ROBT. D. GRAHAM, a gentleman of high reputation and influence, was born in North Carolina and is a graduate of the University of his native State. He was one of the youngest officers in the Army of Northern Virginia, and was as gallant a soldier as he is an able and reliable attorney. From 1886 to 1888 he was chairman of the Board of Pension Appeals, and, for two years subsequently, Principal Examiner of the United States General Land Office. On retiring from this office he received testimonials of the highest character from both Commissioners with whom he had served. He formulated some of the most important leading-case opinions issued from that bureau. He is a member of the bar of the United States Court of Claims, and practices before all courts and departments in the District of Columbia and Committees of Congress. He was in the active practice of his profession in North Carolina before his term of official life, where he had assisted in making a digest of Supreme Court reports, and was admitted to the District bar in 1884, and commands the esteem of every member of the legal fraternity. Mr. Graham solicits and takes charge of all meritorious claims, public and private, as well as pension and patent applications, and carries them through to a determination in the shortest possible time. He also makes a business of negotiating local, Western and Southern investments, and may be implicitly relied upon for promptness and solicitude for the interests of his clients. A handsome suite of offices is occupied by Mr. Graham at 631 Pennsylvania Avenue, N.W., and he has an efficient staff of capable assistants. Mr. Graham also represents, as local counsel, the Commercial Building and Loan Association.

EDWARD W. WHITAKER, of 1406 Pennsylvania Avenue, opposite Willard's Hotel, is a solicitor of patents and attorney for pensions, bounty, arrears of pay, and also all claims against the United States or the District of Columbia. He gives special attention to Congressional and Executive Department business, and makes a particular point of correcting officers' muster, collecting rear pay in the way of Army and Navy pensions—original invalid, increase, widows', minors', dependents', relatives', etc. He has a special practice in patent law, and is invariably successful in the prosecution of claims, for the reason that he declines to accept retainer fees for service in such instance until he can be able to honorably notify the inventor and intending applicant whether or not his claim will come into fatal interference. Mr. Whitaker is a native American. He served gallantly during the war in First Connecticut Infantry, Second New York Cavalry, and as Lieutenant-Colonel of the First Connecticut Cavalry and Brevet Brigadier-General of the U. S. Volunteers. He also served with distinction on the staff of Generals Kilpatrick, Wilson and Custer. He is an active member of the G. A. R. and a Knight Templar.

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SIMON LYON, Attorney at Law and Notary Public.—Mr. Lyon has finely fitted offices, being located at 1416 F Street. He has the honor to be a graduate of the Georgetown University School of Law of 1891, and that same year he was admitted to the bar. He holds the highest respect of the members of the bench and bar, and has been uniformly successful in all of the causes that he has undertaken. He practices before all of the departments, and undertakes any case that comes within the jurisdiction of the courts. His antecedents are such that he has been able to gain a thorough technical knowledge through various channels, and his natural aptness for jurisprudence has won him favorable criticism. He is a man of honorable character, and his future is assured. Mr. Lyon is a native of this city, and was graduated from the high school in 1885, being the youngest graduate that year. He is well known among the people of Washington, being a past president of several fraternal organizations, and was instrumental in organizing the Young Men's Hebrew Association of this city, and is now its president.

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G. DITTMAR, M. E., who is a mechanical expert and patent solicitor, his offices being located at Berlin, Horn Street, 11; Paris, Rue Traversieve, 33, and Washington, 615 7th Street, N. W., established his office in Berlin in 1877, in France in 1883, and in Washington in 1889. Mr. Dittmar is a native of Germany, and is a graduate of the Royal Polytechnical Academy in Berlin. He makes a specialty of foreign patents, and his high connection with the courts of this and foreign countries, and his complete knowledge of all of the details of the patent offices, enables him to render great service to his clients, and the advantage that a foreign resident has over the American solicitors of patents is at once apparent. Mr. Dittmar's training is of an almost exhaustless nature. He was born in 1845, and received the best education that foreign schools could afford him. His course of studies embraced the highest and most scientific mechanical and practical branches, and, after going through this severe training, he went to Paris and remained in the patent office of M. Desuo one year. Then he came out to the States in 1871, and, after two years' study in a nitro-glycerine factory, near Boston, he returned to Germany. Then, in 1877, he established his own office, and his progress has been a matter of public record. In all of his business operations Mr. Dittmar has proven himself a competent and trustworthy attorney. He practices before all the courts and has won the unlimited confidence of his clients. He is one of the most successful men in the Patent Office law business.

JOSEPH LEICESTER ATKINS, Patents and Patent Causes.—Among those who have obtained a wide reputation as solicitors of patents and patent causes, Mr. Joseph Leicester Atkins holds a foremost position in the United States. Mr. Atkins is a native of Akron, Ohio, born in the year 1862. He received his early education in the public schools of his State and in the Bethany College, from which he graduated with the degree of B. A. He then commenced the study of law, and coming to Washington in 1882 entered the National University of Law, from which he graduated in 1883. The same year he was admitted to practice law in the State of Georgia; and, having subsequently practiced for several years before the courts in Pennsylvania, he removed to the District of Columbia, and in 1891 was admitted to practice before the Supreme Court of the United States. Since his admission to the bar he has made the study of patents and patent causes the business of his life, and has acquired a broad and comprehensive knowledge of American and foreign patent laws, of the history and records of the United States Patent Office, rendering his opinion as to the merit of claims, and his services in procuring patents or in prosecuting litigated claims before the courts, of great value. He first established himself as a patent attorney in 1883; in 1887 he became associated with Mr. M. S. Hopkins, as Hopkins & Atkins, whom he succeeded in 1892, with offices in the Atlantic Building, 930 F Street, N. W. He employs a number of competent assistants, experts in all matters of drawings, specifications and claims, trade-marks, etc., of any kind and nature whatsoever. His correspondence and clientage cover the United States, Canada and Europe, and business entrusted to him is promptly and faithfully attended to. Unnecessary expense is not incurred by him, examination of previous or conflicting claims is carefully made, and his opinion fairly given on the merit of applications. He has applied for and obtained many patents for improvements and inventions of great value, and among others refers to the following prominent corporations, viz.: Safety Car Heating and Lighting Company, 160 Broadway, New York; Diamond State Iron Company, Wilmington, Del.; Barber Asphalt Paving Company, No. 1 Broadway, New York; The Ohio Lantern Company, Tiffin, Ohio. Information concerning patent laws, application for patents, fees, etc., with full directions, are furnished on application.

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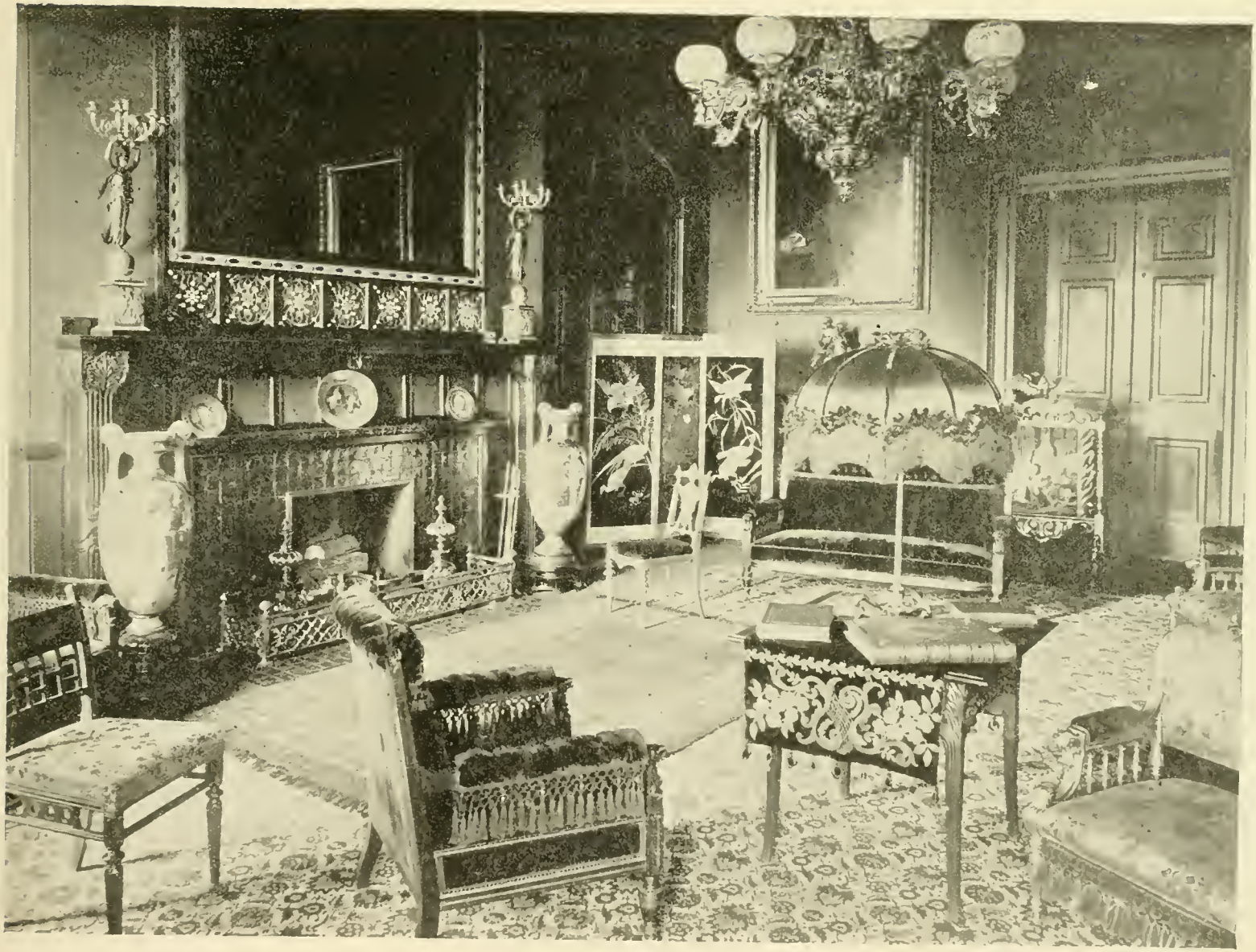
EVERT & APPLEMAN, Patent Attorneys, with offices in the Warder Building, 820 F Street, N. W., established their business in Washington, in October, 1891, and the same year opened a branch at Pittsburg, Pa., and in 1893 they established a branch at Cleveland, Ohio. Henry C. Evert is a native of Pittsburg, and graduated from the Georgetown Law School. He has charge of the Pittsburg office. Frank S. Appleman graduated from the Georgetown Law School. He was born in Maryland, but went to Ohio when a boy. The partners are young men and in the very flush of enterprise. They practice before all of the courts and make a specialty of patent causes, in which they are invariably successful, as they have a wide acquaintance with the various departments of the Patent Office, understand how to prosecute their clients' claims, and have an intimate acquaintance with the Examiners. The obtaining of a patent is something that no man should undertake without the aid of a solicitor, and it is in many instances the result of the manner in which a claim is prosecuted, more than the real value of an invention, that causes the claim to be allowed and the patent to issue. Messrs. Evert & Appleman are experts in this line, and never fail to do their full duty to their clients; and, if a cause fails to go through, the client may rest assured that the failure is in no wise the fault of the firm. Messrs. Evert & Appleman are men of strict integrity and have never been derelict in their duty.



RED ROOM—WHITE HOUSE.

JACOB H. DEWEES, Attorney at Law, Patents, Pensions and Claims.—J. H. Dewees is a native of Pennsylvania, and was one of the first to respond to President Lincoln's call for volunteers in 1861, as a member of the Thirteenth Pennsylvania Cavalry. He was commissioned Captain of Company A of that regiment, and with it served throughout the war with honor and distinction, being mustered out in 1865 with the rank of Lieutenant Colonel, after which he commenced the study of law, and in due time was admitted to practice. In 1881 he was appointed Examiner of Pensions in the United States Pension Bureau, which position he held until 1889, when he established himself as a solicitor of claims, practicing in all the courts and departments. His long experience in the Pension Bureau gave him a complete knowledge of the working of that department, and has rendered his services in establishing the right for pension to many thousands of claimants of the greatest value. His correspondence and clients extend all over the United States. Business entrusted to him is conducted with the utmost dispatch; his cases are carefully prepared, and the dilatory tactics of the department met at every point. While he is prepared to attend to all manner of claims against the Government, he makes a specialty of pension claims. His circular of information is full and complete, and should be in the hands of every old soldier, whether he is in receipt of a pension or not. It calls attention to all the laws governing pensions, and rules and information concerning applications, gives advice and furnishes blanks. His offices are at 606 5th Street, N. W., where he employs a number of competent assistants skilled in all matters concerning application for pensions or patents, trade-marks, etc., and in the preparation of claims for the same. Col. Dewees' reputation is unblemished before the departments of the Government, and high in the regard of all with whom he has had business relations, and among the attorneys practicing in the District of Columbia he stands second to none.

BENJ. R. CATLIN, Attorney and Counsellor at Law and Solicitor of U. S. and Foreign Patents, 930 F Street. Mr. Benj. R. Catlin is a native of New York State, and was in early life a practical printer. He subsequently received a liberal education at Hamilton College, and was afterwards for a time a member of the faculty in that institution. During the late war he was an officer in a Kentucky regiment of volunteers. After the war he graduated in law from the Georgetown University and was admitted to the District bar. He was for ten years a Principal Examiner in the United States Patent Office, but for several years has been a practitioner. He has an established reputation for proficiency and skill, and is well versed in scientific and mechanical matters and in patent law and Patent Office practice. He gives special attention to the preparation of patent suits and defenses, to contested cases in the Patent Office, to the preparation and prosecution of applications for patents, both domestic and foreign. He is heartily recommended by the ex-Commissioners of Patents under whom he served, and by other distinguished gentlemen, as well as by manufacturers and inventors who have trusted his management of patent matters.

* * *

BENJAMIN G. COWL, of 926 F Street, being on the ground, accomplishes good results and procures favorable consideration in prosecuting the claims for a patent. He is a native of Washington, and an active member of the fraternity of F. & A. M. and the I. O. O. F. His business is wholly in the line of patents, and his clients freely and warmly endorse his policy, which has proven to be one of strict integrity. He is acquainted with every detail of all the departments of the Patent Office, and with all questions appertaining to patents. He has an extensive correspondence with foreign offices, and his work is prompt and effective, while in all of his business operations he has a record for fairness.

CHARLES C. LANCASTER, of 1313 F Street, N. W., is a native of Maryland and has resided in Washington a number of years. He is a graduate of the Georgetown University and one of the best-known politicians of this city, being President of the Maryland Democratic Club of the District of Columbia. He bears the distinction of being a son-in-law of the Hon. Samuel J. Randall. Mr. Lancaster was admited to practice before the Supreme Court of the United States in 1883, and commands the respect of the bench and bar. He is a solicitor for non-resident attorneys, and practices before the Supreme Court of the United States, the Courts of the District of Columbia, the Court of Claims and the Executive Departments, and his familiarity with the laws renders him especially in demand. Mr. Lancaster gives special attention to correspondence of every kind relative to business with the Government, and his facilities as an attorney at law are unsurpassed. His offices are finely arranged and he employs an intelligent staff of clerks. He is prompt in his attention to all causes, and his name is linked with truth and uprightness in all of his business operations.

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CLARKE & DAPRAY.—The association of these gentlemen as law partners dates from September, 1893. They are counsellors at law and solicitors of claims, and in their capacity practice in the Supreme Court of the United States, the Courts of the District of Columbia, the Court of Claims and the Executive Departments. They make a specialty of all classes of claims before the several Government Departments. Individually these gentlemen are amply fitted for their profession, and their offices, at 1416 F Street, N. W., afford every facility for clients. Col. Clarke is one of the best-known men in the legal profession, and for a period was a co-owner of the Washington *Chronicle*, of which he was also editor-in-chief, having filled that office with distinction for years. He in the mean time carried on his practice before the courts, and altogether he has a record of forty years of honorable work to his account in the State of Iowa and the City of Washington, and he is one of the best-read men in his profession and one in whom his clients have placed unlimited trust. Mr. Dapray was formerly Chief of the Law and Contract Division of the office of the Supervising Architect of the United States Treasury Department, a position to which he was appointed in 1873, first in the Treasury; then, having advanced to the Architect's office, he worked his way up to the Chief of the Division. During his twenty years' connection in this official capacity, Mr. Dapray proved himself a most competent and trustworthy official, and his training was such that he became a veritable encyclopædia on all questions that had a bearing upon the Federal buildings in the various States. Their academic education fitted them for a place high in the profession of the law, and they have proven themselves most competent members and representatives of the legal fraternity.

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H. S. BERLIN, a progressive and popular attorney at law, whose eligible offices are located at 908-914 G Street, N. W., in the McGill Building.—This gentleman was born in 1848 in York County, Penn., and educated at Hanover, Pa. In 1870 he entered the Normal School of Mt. Pleasant, Pa., and in 1872 graduated as a teacher. In 1873 he came to Washington, and in 1878 began the practice of the law before the United States Departments. He now practices before the Supreme Court, the Court of Claims, the Committees of Congress, and the United States Departments, making a specialty of pension, bounty, and other war claims. In Mr. Berlin the student finds ample evidence of the success that is bound to follow in the event of unrelenting industry and perseverance. He is one of the best-read men in his profession, and has pursued his calling upon lines of strict conservatism, and in so doing he has won the confidence and endorsement of an extensive clientage.

JAMES T. HUNTER, 425 G Street, N. W., was born in Auburn, N. Y.; graduated from the Albany Law School in 1879, and at once entered upon the active practice of his profession, meeting with a success as positive as it is pronounced. He practices before all the courts in the District and the departments; makes a specialty of real estate law and probate proceedings; also patent causes and the law affecting the procurement, reissue and infringement of patents, trade-marks and copyrights. He also files caveats and gives his personal attention to interference cases and appeals. Mr. Hunter also negotiates loans on bond and mortgage, handles and deals in stocks and bonds, and places insurance in any of the American or European companies. Mr. Hunter is a gentleman of sagacity and judgment, and stands deservedly high in the estimation of all classes in the community.

* * *

DAVIS & CO., 7th Street, opposite the Patent Office, is a leading firm of solicitors of foreign and American patents. The members of the firm are brothers, H. L. and G. Howlett Davis. They are young men, natives of Washington. They are entitled to practice before all of the government departments, and have an extensive *clientèle* in patent causes. They are patent and mechanical experts, and their professional duties include the obtaining of patents, designing of machinery and the prosecution of interference cases. Their facilities for this line of work are unsurpassed, and they have been most successful in their work. They undertake some of the most difficult cases, and have had as clients many notable inventors. The advantage of their being on the ground is daily made manifest, and they are on familiar terms with every department of the Patent Office, and understand every detail of the work that falls to their lot. In all of their business operations they have been allied with the principle of sterling integrity, and their work has been most satisfactory to their clients.

JAMES A. WATSON, C. E., is a prominent Patent Attorney at 931 F Street, N. W., and an ex-Examiner of the Patent Office, a fact that will at once appeal favorably to all who may desire to procure a patent, inasmuch as Mr. Watson's former connection in this respect enables him to claim familiarity with every detail of the department. He is a native of New York State, a graduate of the Lehigh University, Class '84, and a civil engineer as well as a lawyer by profession. He undertakes the prosecution of all classes of patent claims and is invariably successful in his work. He will not undertake a cause that does not possess merit, and his clients have grown to place unlimited confidence in his business policy. Mr. Watson practices before all the courts and commands the respect of bench and bar. He is a man of reliable business principles and is reaping a well-merited success in his calling.

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MAX GEORGII, Solicitor of Patents and Counsellor in Patent Causes, 606 F Street, N. W.—Mr. Georgii established himself as a solicitor in 1889. He is a native of Minnesota, but most of his life has been spent in Washington. In 1880 he was appointed Assistant Examiner of Patents under E. M. Marble. In 1889 he resigned this position. He graduated from the National Law School in 1886, and was admitted to the bar the same year. Mr. Georgii's office is very tastefully furnished, and the necessary number of assistants is employed. He practices before both the Patent Office and the Courts, and transacts all business connected with patents and other methods of protecting industrial property, making a specialty of printing and the graphic arts, and of electrical and chemical inventions. Both Foreign and United States patents are secured. An energetic experience of nine years in the Patent Office has been a great schooling, the success of Mr. Georgii amply substantiating this assertion.

AGRICULTURAL BUILDING.

WILLIAM N. MOORE, the well-known patent attorney, has gained an enviable reputation for the ability, integrity and zeal he has always exhibited for the best interests of his clients. He has been a practitioner before the United States Patent Office since 1889. His clientage extends throughout the entire United States, and he also represents many European patent interests. Mr. Moore is a man with bright prospects of a brilliant future before him, and in every way well worthy the confidence and trust reposed in him by his numerous clients. His office is in the Washington Loan and Trust Building. Mr. Moore was born and raised in this city, and has always resided here.

INDUSTRIES.

WASHINGTON is not a great manufacturing or commercial centre in the sense applied to the chief industrial cities of the Union; it has, however, enough of manufacturing establishments to supply a large portion of the manufactured goods required in building material, such as architectural and ornamental ironwork, light and heavy castings, plumbers' supplies, doors, sashes, blinds and other manufactures from lumber; furniture, flour, clothing and many other articles. In 1890 there were reported by the Census Bulletin 2,300 establishments, with a capital of $28,876,258, giving employment to 23,477 hands, paying wages of $14,638,790, and producing goods valued at $39,296,259.

The facilities of the city as a manufacturing point are undeveloped. Situated on the banks of the Potomac, she has unrivaled communication with the Atlantic ports via the Chesapeake Bay; by the Pennsylvania and the Baltimore and Ohio Railroads she is connected with the North and East; by the Chesapeake and Ohio Railroad and the Metropolitan Branch, Baltimore and Ohio Railroad, to the West, and the Richmond and Danville Railroad and the Atlantic Coast Line to the South, affording competing communication and traffic with all parts of the country, making Washington one of the best receiving and distributing points in the land. The Chesapeake and Ohio Canal is another avenue of cheap transportation for the bulky products of the mines, the furnaces and the forests.

The Great Falls, a few miles above the city, with its water power of 90,000 horse power, is capable of furnishing light, power for manufacturing, and electric transportation for all purposes whatsoever, at one-half the cost of steam power; and the time is not far distant when the great electrical companies will accomplish for Washington what is being done at Niagara Falls for Western New York.

In point of enterprise the commercial houses of the city compete in the display of manufactured goods and natural products with the chief establishments of the country; every article for luxury or for necessity and use can be found in abundant supply. The earth is ransacked to collect and concentrate all that a most cosmopolitan city can call for, and competition meets the buyer on every hand. Mercantile houses are in active existence to-day whose establishment dates back to the time the seat of government was removed here.

The great markets of the city are the best in the country, and are noted for their fresh supplies of meats, fish, game, fruits and vegetables at all seasons. The dry goods, clothing, grocery, furniture, hardware and jewelry establishments are numerous, and carry stocks vast in variety and quality. There are extensive concerns of large capital dealing in coal, wood, lumber, building material, etc. The general development of the city has imparted great activity to every branch of trade. The disbursements of the United States Government are an important feature in the support of business houses. It pays out in salaries alone over $1,500,000 per month, besides pensions and payments made for its vast building operations; and there is no estimating what the grand concourse of visitors and the foreign legations spend.

G. G. CORNWELL & SON, Importers, Table Luxuries, Fancy Groceries, Wines and Liquors.—Among the reliable firms in the grocery trade is G. G. Cornwell & Son of 1412, 1414 and 1418 Pennsylvania Avenue. They are importers of table luxuries, fancy groceries, wines and liquors, and have one of the most extensive trades in the District, wholesale and retail. They cater to the leading families, hotels and cafés of the District, besides supplying the most prominent retailers. The store now occupied by the firm was built by Mr. G. G. Cornwell, the founder of the business in 1888, and was especially designed for the purposes used. The building is a five-story brick of modern architecture, each floor having an area of 50 x 100 feet, the building being modernly equipped wtih electric lights, etc. The display of goods here exceeds anything in Washington. Every delicacy and luxury known to a gentleman's table is found here, including imported and domestic goods. The business was established in 1865 by G. G. Cornwell, and in 1886 he admitted his son, S. G. Cornwell, to partnership. W. W. Galt was taken into the firm in 1890. In 1892 the founder died. The members of the firm belong to Washington's most enterprising and highly-respected citizens. Their business has spread until it has assumed a scale of enormous yearly sales, and the goods are of the purest and highest grades. It is a house that receives the patronage of the most eminent domestic establishments, from the Executive Mansion down.

Mr. G. G. Cornwell, son of Harry Cornwell and Sally Douglas, was born in New Lebanon, Columbia County, New York, on the 22d day of June, 1820, and came to this city thirty years ago and embarked in the grocery business, which was at that time in comparative infancy, and by rare judgment, honesty, industry and business tact, combined with a thorough appreciation of the requirements of a growing and developing city, laid the foundation for the great success he enjoyed at the time of his death. Born of prudent and careful New York parents, and imbued with their progressive spirit, he possessed every attribute that goes to make a successful business man. At the age of fourteen years he inaugurated his busy career as a clerk in a country store in New York State. In 1840 he entered a dry-goods store in Newburg, N. Y., as clerk for W. H. Wells. A country store was established by him in 1844 at Chatham, N. Y., and from that period dates his eminently successful life. In 1866 the present magnificent grocery establishment was founded by him. He was, therefore, one of the oldest grocers in the City of Washington, and a representative one of the United States. His life was so fully engrossed by his immeuse business and its many cares and responsibilities as to deprive him of the pleasures and distractions of society, and the friends who honored and respected his sterling qualities were mainly if not entirely confined to his business relation, but he ever responded to the appeal of worthy charity and freely contributed to its ends.

JAMES B. LAMBIE, Hardware, No. 1415 New York Avenue.—Among the conservative business houses—those that have made a reputation for business integrity and stand high in commercial circles in the City of Washington—the wholesale and retail hardware house of James B. Lambie, at 1415 New York Avenue, stands in an enviable position, and is one of the representative houses of the city. The business was established in 1881 by Mr. Lambie, who is a native of Pittsburg, and who came to this city twenty-eight years ago, and has been identified with its interests ever since. To accommodate his business a four-story and basement brick building is required, with an area of 25 x 100 feet. Mr. Lambie carries a large and complete line of all kinds of hardware from the best manufacturers and markets. His long experience in the trade has made him familiar with the exigencies of the trade and the wants of his patrons. A specialty is made in the line of carpenters', builders', mechanics' and contractors' supplies and tools of all and every kind. Mr. Lambie is a manufacturers' agent for several lines of goods, and handles the latest and best wares that the great markets of the world produce. He makes contracts for supplying builders with every description of hardware, and cheerfully makes estimates on the work. Mr. Lambie is a gentleman in the prime of life, a man of entire reliability in his dealings, as well as energy, skill and experience, and is regarded as one of the foremost men in his line of trade in the District.

RESIDENCE OF J. B. LAMBIE.

INDEPENDENT ICE COMPANY.

Among the business corporations which are notable for the support they give to the workingmen of the city and those dependent upon them, as well as providing an indispensable article of consumption, the Independent Ice Company is one of the most prominent. The ice of this company is cut upon the Kennebec River in Maine. The ice houses of the company on the Kennebec River are very capacious and large enough to contain a supply which has never failed to be equal to the ever-increasing consumption of a rapidly growing city. The ice is brought in large vessels, some of which the company is largely interested in, to meet the demands of consumers, as occasion requires, and stored in their ice houses at the 9th Street wharf and at 3108 Water Street, Georgetown. The ice house at the 9th Street wharf is by far the largest in the city, and that at 3108 Water Street has a capacity of 3,000 tons. The company conducts a wholesale and retail business, delivering constant supplies, in quantities to suit, to hotels, families, restaurants, cafés and dealers the entire year. In their business in the city they use about eighty delivery wagons, traversing all the avenues and streets of the city and suburbs. They give employment during certain seasons of the year to some 300 drivers and workmen and about 200 horses. The business of the Independent Ice Company is conducted by Mr. C. B. Church, President, and Mr. W. H. Yerkes, Superintendent, at the offices of the company in their handsome iron office building, 910 Pennsylvania Avenue. One-half of the lower floor of this building is occupied by the finely-fitted offices of the company, and the remaining five stories divided into offices, which form the central location, are in demand by first-class tenants. The company enjoys the patronage of the United States Government, of the larger hotels and consumers, and a reputation for honorable dealing consistent with the high character of the gentlemen who conduct its affairs.

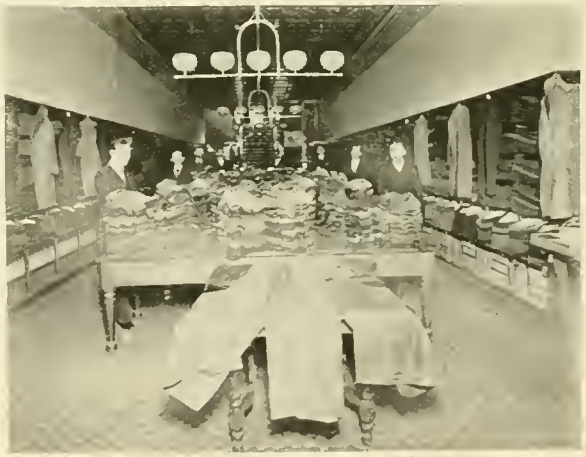
WASHINGTON AND ITS POINTS OF INTEREST.

THE ARLINGTON.—Among the hotels of the world there are none of higher degree than The Arlington. The history of this house is a record of the names and presence of distinguished statesmen, soldiers, officials, crowned heads, ambassadors and diplomats, who have resided or sojourned in the city, or made visits of ceremony or pleasure. The Arlington is in keeping with the requirements of the capital city of a great country for the entertainment of the nation's guests and distinguished men from all parts of the world. It is paramount among hotels, being the largest in the city, and in reputation the most widely known and distinguished. The illustration on the opposite page displays the massive exterior of the house. The interior is elegantly finished, and planned for the comfort and convenience of guests. The ceilings are lofty, and light and ventilation perfect. The furniture, carpets, decorations and fittings are superb, and have engaged the highest skill of the upholsterer, cabinet-maker, artist and fresco painter. It is lighted by electricity, heated by steam, and swift-running elevators convey the guests to and from the different floors. The cuisine is cared for by stewards, chefs and their assistants, selected from those occupying only the front rank in their calling. The service is attentive, courteous, and conducted by thoroughly trained superintendents. Rooms are arranged *en suite*, and include parlors, dining rooms, bath and bed rooms, and afford every facility for the use of families, public men, etc. Situated on Lafayette Square, in the immediate vicinity of the White House, Treasury and other departments, the location is admirable in every point of view. It is in the midst of the most fashionable residential part of Washington, and conveniently accessible to churches, theatres and the best shopping district of the city. The patrons of the house embrace a long line of the noted men of America and from foreign countries, including Presidents, Emperors, Ambassadors and others in high rank and authority. President Harrison, Vice-President Morton, Emperor Dom Pedro of Brazil, Grand Duke Alexis of Russia, King Kalnakua, the members of the Japanese and Malagasy Legations, President Cleveland and wife, and hundreds of other famous men and women, artists and scientists have been its guests. The house is conducted under the personal supervision of Mr. T. E. Roessle, the proprietor, and from its model kitchen to the very crest of the roof the house is one of the most perfectly conducted in the world. The location on Lafayette Park is in itself a subject worthy of mention. There is a frontage of 315 feet on Vermont Avenue, while the H and I street frontage gives an open-air advantage and beauty to the structural outlook that is not surpassed. The house is historic, if for no other reason, owing to the magnificent banquets given there. Those of Andrew Carnegie, Postmaster-General James, under President Arthur's Administration, Secretary Blaine's entertainment of the French Centennial visitors to Yorktown, the Mexican Minister's banquet to President Diaz, and the Joseph Chamberlain banquet were celebrated with great éclat. Mr. Roessle is a genial and most popular host of great executive ability, under whose management The Arlington has attained its celebrity and well-deserved renown.

THE ARLINGTON.

COLUMBIA PHONOGRAPH CO.—This company is the pioneer talking-machine company, and makes the finest display and has the largest working plant of any phonograph company in the world. It was the first to introduce phonographs and graphophones to the public, its President, Mr. Easton, being the first man who ever used a talking machine as a substitute for the office stenographic amanuensis, and the second to use it for any practical purpose. This company was organized in January, 1889, with a capital of $125,000. The officers of the company, from its inception to the present, are Edward D. Easton (President), William Herbert Smith (Vice-President and Treasurer), R. F. Cromelin (Secretary) and F. Dorian (Manager). The company during the first few months of its existence occupied two small rooms on Louisiana Avenue, but by the increase of business was compelled to move to the four-story and basement brownstone and brick building, 627 E Street, where it remained five years, and from which it was crowded by the development of the business. The company now occupies the magnificent four-story iron-front building at 919 Pennsylvania Avenue, long known as Shuster's. This was entirely remodeled, refitted and decorated for the business of the company. The first floor is given to an elaborate display of phonographs and graphophones. From the front back fifty feet is located the public display of graphophones, which are visited daily by from one to five thousand people, the exhibit being open to the public from 8 A. M. until 12 P. M. It is the most beautifully appointed store in the city, and has the finest electric-light display in Washington. Back of this exhibit is the commercial department, where talking machines for business use and home purposes are displayed. The music department is on the second floor, and from here musical and other records are shipped to every part of the world, orders from Australia, the Sandwich Islands, South Africa, and all points of civilized Europe being filled, as well as for every State and Territory in the United States. On the third floor the phonograph and graphophone records are made. Here the United States Marine Band plays, sometimes once a week and sometimes daily; and vocal and instrumental records are made of the singing and playing of the most famous artists visiting Washington. The Columbia Phonograph Co. is the sole licensee of the North American Phonograph Co., owning the Edison patents, and sole dealer in the graphophone for the American Graphophone Co. in Maryland, Delaware and the District of Columbia. The company is also agent for "The World's Greatest Typewriter," the Densmore, and have handsomely-fitted offices in Baltimore and other cities. Mr. Edward D. Easton, the President of the Company, was born in Gloucester, Mass., in 1856, and came to Washington in 1874. He was for seventeen years a prominent stenographer, having been the official reporter of the Guiteau and Star Route trials, and nearly all other prominent cases tried in Washington between 1874 and 1889. Mr. William Herbert Smith, the Vice-President and Treasurer, is now the leading law reporter of Washington. Mr. R. F. Cromelin, the Secretary, was prominently engaged in shorthand work before his connection with the Columbia Company, and was stenographic secretary to Governor Beaver, of Pennsylvania, during his administration. Among the stockholders of the company are Hon. William Walter Phelps (ex-Minister to Germany), Senators Morrill (of Maine) and Allison (of Iowa), Andrew Devine, Reporter of Debates, House of Representatives, and Hon. Charles W. Stone (of Pennsylvania). The Board of Directors are Messrs. E. D. Easton, William Herbert Smith, Benjamin Durfee, Chapin Brown and Charles H. Ridenour. A magnificent exhibition hall, with over one hundred automatic graphophones, has just been completed in Atlantic City, N. J., and is open to the public.

PARKER, BRIDGET & CO., 315 7th Street, N. W., stand in the first rank as modern clothiers. This business was established in 1876 by Messrs. Bushrod, Robinson and Wm. L. Cluey at 909 Pennsylvania Avenue. In 1883 the business was opened at the corner of 7th and D Streets, N. W., under the firm name of Messrs. Robinson, Parker & Co., Mr. Harry B. Parker having been formerly a clerk in this house. In 1893 the present firm was established, the members comprising it being Messrs. Harry B. Parker, B. M. Bridget and W. O. Shumate. These gentlemen are all natives of Washington and are regarded at the head of their calling, the firm being one of the largest in the city. They employ a force of twelve salesmen in the place of business and a great number on the road as commercial travelers, besides persons engaged in the manufacture of garments. They carry a very large stock of the finest grade of goods, and their premises are neatly and attractively kept. The firm occupy a four-story building, 24 x 100 feet in space, modernly equipped with passenger lift, electric lights, etc. The firm make a specialty of custom-made garments, employing the most artistic tailors and adopting the latest styles. Messrs. Parker, Bridget & Co. are men of practical knowledge of their business, and their policy is one of strict honor in all of their dealings with patrons. Their place is the representative house in this line, and their customers embrace the leaders of fashion. Reliability is the watchword of the firm, and garments purchased here may be accepted with absolute confidence as to material, style and manufacture.



PARKER, BRIDGET & CO.

HOTEL LA NORMANDIE.

Enoch Pratt

LA NORMANDIE HOTEL, an elegantly appointed home in the fashionable West End; European and American plan; Horace M. Cake, Proprietor.—Washington, the beautiful city of parks and palaces; of palatial homes and known to every school child as "The City of Magnificent Distances," is equally as well known to every tourist and traveler as the city of magnificent hotels, and to the world as "The Paris of America." One of the leading hotels, and one that is located in the most fashionable residence centre of

the city, is the handsome La Normandie, the headquarters of men of world-wide repute, ambassadors, ministers of state, senators, represenatives, men of all professions, tourists and visitors from all parts of the world. The house is one of the most magnificently and luxuriously appointed and furnished hotels in the country, and one that has a world-wide reputation for the grandeur and completeness of its receptions. The house is constructed of brick and brown stone in the latest style of modern architecture, and is eight stories in height, with two fronts, one on 15th Street and one on I Street, both of which are broken by bay projections, which in summer contribute to make it cooler and healthier than any other hotel in the Capital City. It contains 125 rooms, single or en suite, for transient or permanent guests, with public and private parlors, dining and supper rooms, private baths and lavatories. The main dining room is 50 by 75 feet in space, charmingly fitted and decorated, and has a seating capacity for 150 persons. The buffet, billiard and lounging rooms for gentlemen are located in the basement. The hotel is strictly fireproof and is provided with every improvement that can be conducive to the comfort, convenience or safety of guests or attachés of the house. Six fire escapes are located in the most accessible places, and as an extra precaution three lines of fire hose are arranged on each floor and under the control of capable and reliable hall men. The entire house is heated with steam and with cheerful open grates. Gas and electric lights, the fixtures being electroleums, furnish the light. The hotel has its own electric plant and two electric generators. The employees of the house are liveried and number about seventy-five. The cuisine is of the very best, and the chefs are noted for their capabilities. The rates at the La Normandie are $5.00 per day and up on the American plan, and $2.00 and up on the European plan. The patrons are among the most notable men of Washington and their families, and the better class of the traveling public. The La Normandie is most advantageously located, being in the centre of the most fashionable residence section of the city—the West End, McPherson Square—accessible to all points of interest and near the Executive Mansion and War, Navy, State and Treasury Departments. Mr. Horace F. Cake, the proprietor, has a complete knowledge of the thousand and one wants, fads and fancies of every guest, and his capabilities for satisfying these are a part of his fortunate accomplishments as a hotel proprietor. The clerks of the La Normandie are selected and retained on the basis of their complete familiarity with the hotel business. Mr. Cake is a well-known and popular hotel man and a native of New Jersey. He has been in the hotel business a number of years and in Washington since 1872. He is a son of Col. J. F. Cake, who was the popular and successful proprietor of Willard's Hotel from 1872 until 1879. Many prominent people make the La Normandie their home, and the late Hon. James G. Blaine occupied a suite of apartments there. Among others that enjoy the comforts of a refined and elegant home are the Vice-President and family, Hon. David B. Hill, Senator Matthew S. Quay, Collis P. Huntington, the Peruvian Minister, the Minister of Gautemala, Andrew Carnegie and many others. Mr. Cake is very popular both in business and social life, and the great success of the La Normandie has been attained through his abilities as a public caterer.

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J. L. KERVAND, 1012 Pennsylvania Avenue.—He established his business in 1871 in this city, of which he is a native, and is to-day regarded as one of the foremost plate printers, engravers and lithographers in this section. He makes a specialty of letter, note and bill heads, checks, drafts, etc., and certificates of stock. Mr. Kervand is a highly practical engraver, and his style and finish in this line are such as to place him in the first rank of his calling. He has built up a most desirable trade in his line, and he deserves the great success to which he has attained and which he holds to a uniform level.

WASHINGTON AND ITS POINTS OF INTEREST.

MR. SPENCER.

The name "Spencerian," known and beloved throughout the land by the millions who learned its magic power in American schools and colleges, was especially honored in Washington, D. C., by its most distinguished representative, Henry C. Spencer, who succeeded his father, Platt R. Spencer, of Ohio, in the Spencerian authorship work, in 1864, and soon after came to reside in the National Capital. He was especially influenced in his decision to make this his permanent home and field of labors by his teacher and friend, and his father's friend, James A. Garfield, of Ohio, who was originally nominated for Congress by P. R. Spencer. Mr. Henry Spencer's tender friendship and intimacy with Garfield continued until the latter's untimely death in 1881. Mr. Spencer inherited in a marked degree from his father artistic skill and genius, which made him at twelve the finest penman of his age in the country. At the age of nineteen he was offered partnerships in several business colleges, but his services were more valuable in introducing Spencerian in the various cities of the land. He was called "the prince of blackboard writers," and his eloquence and noble, handsome presence and bearing won all hearts. In 1864, the year of his father's death, he was Superintendent of Penmanship in the Bryant & Stratton's chain of business colleges, forty in number, located in the leading cities of the United States. In December of that year he married Miss Sara J. Andrews, whom he had met first in St. Louis, Mo., when the young lady, at the age of nineteen, was principal of the Mound Female Grammar School, the youngest principal in the city. This marriage proved a strong educational combination. Rev. James Leonard Corning, of Poughkeepsie, N. Y., who performed the marriage ceremony, said: "It is the strongest team I ever hitched up in my life." In 1866, Mr. and Mrs. H. C. Spencer began together their great educational and benevolent work in Washington. Their fame as teachers and authors had preceded them. Mrs. Spencer had written the "Spencerian Key to Practical Penmanship," used by teachers throughout the land, and Mr. Spencer had prepared the exquisitely beautiful books that were used by the million in the public and private schools. Hundreds and thousands enrolled themselves for instruction. Within a year Mr. Spencer bought from Mr. Henry N. Copp his college, and it at once became

THE SPENCERIAN BUSINESS COLLEGE OF WASHINGTON, D. C.—For more than a quarter of a century this honored institution has been identified with the growth and development of the capital of the nation. The leading citizens of Washington have been trained within its walls, and commit their sons and daughters and employees to its fostering care. The full business course includes a thorough and liberal English education. This institution has acquired a local, a national and an international reputation for breadth, depth and thoroughness, and stands a noble educational monument on the world's highway of progress. On the 30th of August, 1891,

Prof. Henry Caleb Spencer passed beyond the gates to the beautiful realm long open to his clear vision.

Nearly one hundred thousand persons had been personally under the training of this devoted, conscientious, peerless instructor, who helped to bring on the golden age of *education for real life.* Loving tributes to his memory poured in from all parts of the world—from England, France, Germany, Italy, Japan, China and the islands of the sea. His students are everywhere "where commerce spreads its wings." He left his real estate equally to his wife and sons, but to his wife especially he left, as his dying bequest, the entire and unconditional proprietorship of the Spencerian Business College. The four Spencer Brothers, Robert C., P. R., H. A. and L. P., all approve Mrs. Spencer's determination to continue the Spencerian College of Washington in her own name, and extend to her their earnest brotherly co-operation. And the citizens of Washington have continued to lavish upon the institution their generous patronage and confidence, from 400 to 600 students being the annual attendance in the handsome, spacious college halls. Mrs. Spencer is recognized as one of the leading educators of the age. The business colleges of the country delight to pay her honor. In the last issue of the "Bulletin of American Business Colleges," published at the Quadricentennial Exposition, the editor says: "Mrs. Sara A. Spencer is the only woman in America who personally owns and conducts a large and prosperous business college. Her college has taken an honorable part in both the living and still exhibits at the Quadricentennial; and, being the highest bidder for the active exhibit office and fixtures, she is now the owner of that beautiful and useful souvenir of the great exposition." The "Bulletin" further says, under the caption :

MRS. SPENCER.

FROM THE FAIR TO THE FAIR.

What could be more appropriate or more gratifying than that the equipment of the business education exhibit should pass from the "White City" to the "City of Magnificent Distances," from the metropolis of the west to the capital of the nation? With one accord the participants in the active exhibit congratulate Mrs. Spencer, of the Spencerian College of Washington, upon her acquisition of this splendid souvenir of the most notable event in the history of business colleges.

From her first arrival in Washington Mrs. Spencer has been identified with the great philanthropic and humanitarian work of the city and nation. She was for five years Secretary of the District of Columbia Charity Organization Society, and has been Secretary of the District of Columbia Red Cross Auxiliary Association since its organization in 1887. She has officially represented the District of Columbia at the National Conference of Charities and Corrections for twelve years, and her voice and presence are welcomed at these assemblies because of the new and valuable ideas they inspire for the uplifting of humanity from pauperism, dependence, vice and crime into usefulness and honor. When her voice is silent on earth, and her pen drops from the weary fingers, thousands of grateful hearts will bless her memory, and lives redeemed by her ministry will shine as stars in her crown of glory.

C. A. SCHNEIDER'S SONS.—The introduction of iron as a material in the construction of buildings is one of the great developments of mechanical and architectural skill of modern times. The magnificent structures, towering to the skies, seen in all large cities, would have been practically impossible of construction without the use of iron as the all-important building material. In the interior construction of the modern building, and for exterior work, iron is so readily shaped into architectural forms that it is in general use for fronts, pillars, crestings, window caps, cornices and ornamentation generally. The Union Iron Works of Messrs. C. A. Schneider's Sons are located at 204 to 216 12th Street, N. W., and 1201 to 1215 Ohio Street. The plant is a three and two-story building, 150 by 150 feet, with annex 60 by 80 feet. It is supplied with ample steam power and all the modern improved machinery and appliances for the economical production of work. They manufacture all kinds of light and heavy castings, wrought-iron beams, columns, fronts, iron railings, fencing, window caps, sills, guards, cresting finials, and are builders of stairs, balconies, verandas, fire escapes, safe and vault doors and iron framework. Many of the finest buildings in Washington bear evidence of the workmanship and mechanical skill of the Union Iron Works. Among the more recent are the Boston Dry Goods House, W. B. Moses & Sons building, the Cochran Hotel; and the list might be continued indefinitely if reference was made to the public buildings, hotels, banking houses, etc., illustrated in this work. In point of style, finish and design in all departments of architectural or ornamental work, the Union Iron Works have a high reputation for excellence, and have a wide patronage among contractors, builders and architects of Washington and vicinity. Their trade is not only local, but extends to distant points in Maryland, Virginia, West Virginia, North Carolina and Florida. The business of the firm was established in 1844 by Mr. C. A. Schneider, in the old First Ward. In 1875 he removed to the present plant, conducting business under the style of C. A. Schneider & Sons. In 1881 C. A. Schneider retired, and his sons J. A. Schneider and Chas. F. Schneider continued the business as C. A. Schneider's Sons. Under their management the business of the house has increased in full accord with the great development and activity in building operations of the city. The Messrs. Schneider's Sons confessedly stand at the head of their line of productions, and are without rivals in this vicinity, and the Union Iron Works is one of the most notable of Washington's industrial establishments. In social affairs, as well as in manufacturing and financial circles, and in building operations, the name is alike prominent.

* * *

HOWARD HOUSE, John B. Scott, proprietor, corner of 6th Street and Pennsylvania Avenue, N. W., is one of the very popular hostelries in this vicinity, and was established in 1860. It is a five-story building, 50 x 100 feet in space, and fully equipped with all of the modern improvements, including steam heat, electric call bells, electric light and gas, passenger lift, etc. The ground floor is devoted to the office and dining room, the latter having a seating capacity for ninety persons. The cuisine is the best that a capable steward can provide from the first markets in the city, and the *chef* and assistants serve one of the best meals of the period, the tables being particularly well supplied. Mr. John B. Scott, the proprietor, is a most careful and capable host, who sees to it that his thirty-three employees keep everything in a state of model neatness from kitchen to roof, and that the wants of guests are abundantly supplied. Mr. Scott succeeded to the proprietorship of the Howard House in 1883. He is a native of this city, in the prime of life. He conducts the Howard on the American plan at $2.50 per day. The location is excellent, it adjoins the Pennsylvania Railway Station, and is one of the very busy hotels in the city.

ARNO HOTEL.

ARNO HOTEL PARLOR.

HOTEL ARNO, an elegantly appointed home in the fashionable West End (American and European plan), Mr. W. E. Prall, Proprietor.—One of the leading modern hotels of this city, and the one that is located in the most fashionable residence centre—the West End, opposite the White House—is the Hotel Arno, the headquarters of men of world-wide repute and the permanent home of some of the leading families of the country. The Hotel Arno was completed and opened in 1889 by Mr. W. E. Prall, the owner and present proprietor. It is one of the handsomest and best-appointed hotels in the country, and one that has a world-wide reputation for the grandeur of its receptions, both public and private. The hotel is a six-story brick building of the modern style of ornate architecture, and structurally is one of the handsomest buildings in Washington. Its location is the finest in the city—in the heart of the fashionable West End, on one of the widest avenues, directly in front of the Executive Mansion, between two handsome parks, and in easy access to all of the public buildings. It contains 200 delicately furnished apartments, single and en suite, for transient or permanent guests, with public and private parlors, supper and dining rooms, and a magnificent banquet hall. The smoking rooms and gentlemen's parlor and lounging rooms are gorgeously fitted, while the ladies' parlors are noted for their richness of decoration and tapestries. The house is strictly fire-proof, and is provided with every modern improvement. The hotel is entirely heated with steam and cheerful open grates. Gas and electric lights furnish the light, the Arno having its own electric plant. All of the rooms are large, airy and light, and the main dining-room has a seating capacity of 500. Telephone, telegraph, news, messenger and livery service is had in connection with the house. The employees of the house are liveried and number seventy. The *cuisine* is the choicest that can be served, all of the delicacies of the market finding their way to the Arno. The *chefs* and their assistants are noted for their capabilities. The service at the Arno is on the American and European plan, and the patrons are comprised of the most notable men in Washington and their families. The lobby of the Arno is one of the most interesting spots in Washington, and here one may see the representative men of the great professions of the world congregated, all of which is a just tribute to the popular host, Mr. W. E. Prall, who built and furnished the Arno at a cost of half a million dollars. The clerks at the Arno are selected and retained upon the basis of their complete knowledge of the thousand and one fads and fancies of the patrons of the house.

SWISS STEAM LAUNDRY CO.—This company controls the largest laundry plant in the world. It was established in 1878, and in October, 1891, incorporated as a company under the laws of West Virginia, with a capital of $125,000. The plant is thoroughly equipped with all of the most modern machinery, propelled by 120-horse power steam-engines. The plant covers 16,000 square feet of space, and 125 persons are employed. The company contract to do the work for the great hotels, and their patrons include leading hostelries, restaurants and private families. They have agencies in all parts of the District of Columbia and vicinity, and their work is regarded as the most satisfactory and perfect of any laundry in the city. They make a specialty of lace curtains, window shades and fine fluting, and in the washing of flannels they guarantee that no flannels will be shrunken by their process. They use artesian water, and no ingredients are utilized that will injure fabrics. They have business offices at the works, 2111-2115 E Street, N. W., and a receiving office at 1341 F Street, N. W. The President of the Company is T. E. Roessle, who is the proprietor of the Arlington Hotel, and interested in several other business enterprises. He is a man of sterling veracity, and a most highly popular landlord. The Secretary and Treasurer is C. O. Weston, who is a native of New York State. He is the general manager of the business of the laundry. His record is one of integrity, and the growth of the enterprise is due in a wide measure to his thorough business methods. The Swiss Steam Laundry Co. is one of the most profitable enterprises in the city, and the work is readily endorsed by all of its patrons. The prices are reasonable, work is promptly accomplished and articles delivered on time, and "Perfection" is the well-earned motto of the concern.

STUMPH & BRO.—Of those commercial institutions which are contributing so largely to the mercantile supremacy of the Capital City none ranks in its special line with that of Stumph Brothers, 631-635 Massachusetts Avenue and 628-630 K Street, N. W., where are manufactured a fine line of bedding, mattresses, cots, spring beds, and who are dealers in feathers and all kinds of bedding supplies. The business premises of this concern consist of a handsome five-story brick building with an area of 45 x 85 feet. The first floor is used as a salesroom, shipping room, and for the finely-fitted offices of the firm. On the second floor is found all of the latest improved machinery for the manufacture of the high-grade goods in mattresses and bedding. The upper floors are utilized in the various processes of the trade, and are all completely fitted for the business. The firm has a reputation for the superior quality of its products, and consequently enjoys a large and constantly increasing trade not only in the city, but throughout the country. The workmanship on all goods is of the very best, as is the material used, and only expert and competent artisans are employed by the firm. The liberal and honorable policy of dealing which characterizes this house is widely appreciated, and none have achieved a higher or more lasting trade. The house was founded in 1884 by Messrs. C. N. and E. B. Stumph, the present proprietors, both young men of large experience and ability. Mr. C. N. Stumph is a native of North Carolina, and Mr. E. B. Stumph a native of Pennsylvania. Both have long been residents of the Capital City, and are honored and esteemed alike in business and social circles.

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DEMONET'S.—The most famous and oldest hostelry in Washington is Demonet's, located at 1712 and 1714 Pennsylvania Avenue. This catering establishment was founded in 1848 by Charles Demonet, who died in 1866. That same year his widow succeeded him, and in 1884 she took her son into partnership; the present firm's members being Mme. I. M. and M. Jules A. Demonet. They occupy three floors and basement, 50 by 100 feet in space. The salesroom is finely and modernly fitted with all of the improvements, including electric lights. The floors are tile and the finishings oak. The showcases, shelves and counters are heavily stocked with the highest grade of confections, of their own manufacture. They cater for all the leading families who hold receptions and teas, and for weddings, balls and banquets, supplying everything—music, waiters, refreshments, dishes, awnings, etc. Ever since the days of Buchanan it has been customary for the occupants of the Executive Mansion and their respective Cabinets to depend upon this House for suitable dishes for the delectation of distinguished guests. Their corps of assistants numbers from 35 to 50, and the most expert confection makers are employed. They have made a great reputation in ice creams, their special brands embracing the Demonet pudding, bisque Columbia, bisque Marie, bisque Pomfretta, bombe Vesuvius, glace raisins muscades à la Chartreuse, etc., which are served in large forms, or candy baskets and hats of every style. Mme. and M. Demonet are caterers to the manor born, and there is not a detail of this important line of work that they do not understand. They enjoy the confidence of their high patrons, and entire satisfaction is given invariably. Orders are promptly filled, and the strictest rule of commercial integrity guides all of their acts.

B. CHARLTON & CO. (successors to Thomas Havenner), Havenner's Patent Steam Bakery.—Early in the present century (in the year 1815), when Washington contained a population of about 20,000, and shortly after the destruction of the Capitol Building by the British soldiers, Mr. Thomas Havenner established himself in a modest way as a baker. The extent to which the business has grown is but in keeping with the great development of the Capital City in population and wealth. From the primitive concern, capable of turning out a few score loaves of bread per day, with all of the work performed by manual labor, has arisen a modern establishment, provided with steam power and modern machinery and appliances for all details of manufacture and production of bread, biscuits, crackers, etc. The premises occupied consist of a three-story brick building, 80 by 125 feet in dimensions, at Nos. 474 & 476 C Street, N. W., constructed with a view to the economical manufacture of large quantities of bread. One hundred barrels of flour per day are now used, fifteen thousand loaves of bread are daily turned out, and large quantities of biscuits, thirty-five different kinds of crackers, cream biscuits, reception cakes (a special feature of great delicacy), and numerous other kinds of fine goods. An engine of 50-horse power is used to run the machinery of this bakery, three red-brick ovens and five tile ovens are in constant use, and employment is given to one hundred expert bakers and workmen. The quality of the productions of the establishment are up to the highest standard of purity and delicacy. Twenty-three wagons are in service supplying the hotels, restaurants, grocers and families with bread from Havenner's Patent Steam Bakery. It is by all odds the largest bakery in and about Washington, and the trade extends a distance of one hundred miles around the city. Mr. Havenner conducted the business, keeping pace with modern improvements and enlarging the capacity, up to the time of his death in 1871, when his son-in-law, Mr. Benjamin Charlton, succeeded him. Mr. Charlton is a native of Washington, and has been connected with the business for several years. He is a director in the Central National Bank and of high standing in business and social life. His partner, Mr. E. Graves, his nephew, commenced with the house in 1865, and was admitted to partnership in 1874. He is a native of Washington County, Maryland, practical and thoroughly familiar with all the details of the business. Both gentlemen are progressive, public-spirited citizens, conducting one of the notable industries of the city.

* * *

SHERRATT'S ART SCHOOL, at 516 9th Street, N. W., is one of the most popular institutions in Washington. It was established in 1889 by Samuel Sherratt, and affords unlimited advantages for the pupils who are desirous of studying china painting under practical instructors, a special feature being the teaching of Royal Worcester and Royal Ware Die and bronze effects on china, earthenware and glass. The house is heavily stocked with a full line of china for decorating. Samuel Sherratt was born in England, and came out to the States in 1879. In 1889, when he started in business, it was in a modest way, and with the able assistance of his wife, who is also a native of England, he has developed his trade among the first families of the District. His work is of the highest order, and his artists are capable in their lines. His store is a most interesting place to pass an hour, and one will find Mr. Sherratt an entertaining conversationalist. Mrs. Sherratt received the medal in the Woman's Department at the World's Fair for the best work in the line of decorated china. Mr. Sherratt receives orders from all parts of the country for decorated china, and also for material for decorating. He is a popular business man and an active member of the order of F. & A. M., and stands in the first rank among the men of his profession.

THE BUCKINGHAM

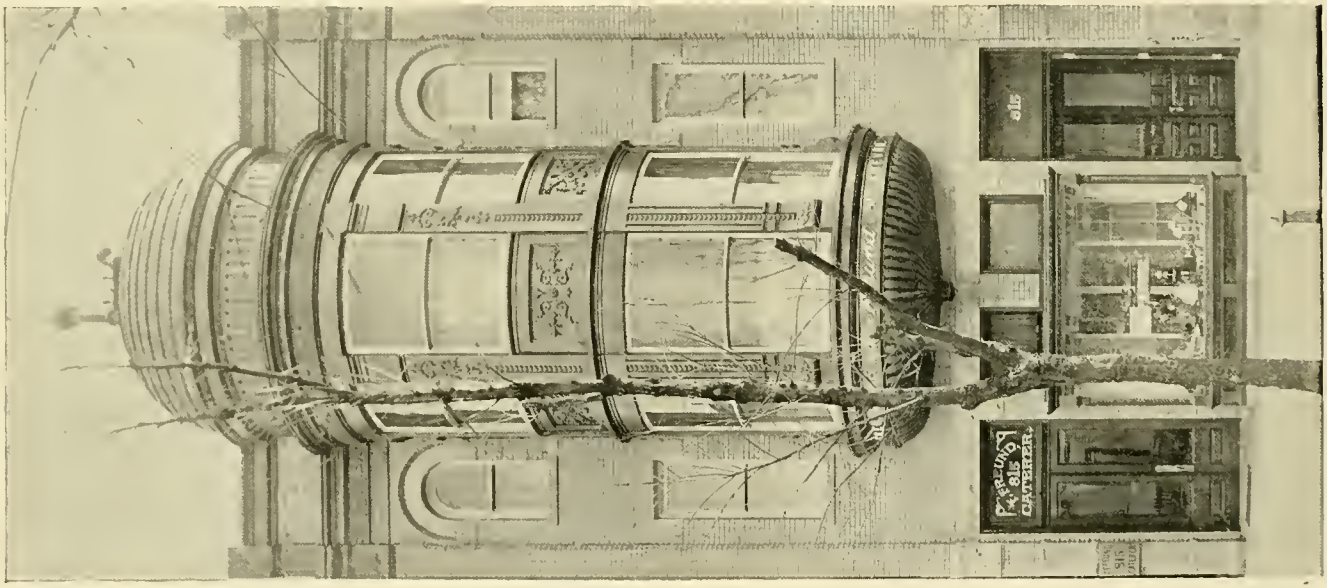
An Elegantly Appointed Hotel in the Fashionable West End. . 918 & 920 15th Street, N. W.

A. L. BLISS, Proprietor.

THE BUCKINGHAM HOTEL.

Among the many hotels that rank in the first place in Washington, though not the largest, may be mentioned the Buckingham, at 918 and 920 Fifteenth Street, N. W., on the west side of McPherson Park. The Buckingham was opened September 1, 1893, and has a record of prosperous growth and popularity. Its location is admirable from every point of view, socially, sanitarily and centrally. Facing the beautiful McPherson Square, the house fronts on 15th Street, and is in the very centre of the fashionable residential and social quarter of the city, only a square from the Arlington Hotel, the Arno, Shoreham, Cochran, Chamberlain's, and directly opposite the La Normandie, and within two blocks of the Executive Mansion, State, War and Navy buildings, the Corcoran Art Gallery, the Treasury, and but a short distance from the Capitol. The theatres and all the principal churches are readily accessible to the Buckingham, as are the principal shopping centres. The interior of this model hotel is planned to the best advantage; the ventilation is perfect, while the rooms are spacious and arranged *en suite*, with every comfort and convenience that can be suggested. The house has fifty rooms and is specially qualified for families and public men, and, in fact, is the home of some of the best-known men in public life. It has exceptional culinary arrangements and the *cuisine* is of the very best.

BUCKINGHAM HOTEL PARLOR.



F. FREUND, Caterer and Confectioner, 815 10th Street, N. W.—The caterer is one of the most necessary men in all of the large cities where social favors demand that one shall entertain, and in no city of the country are there to be found any better caterers than in Washington. Among the leaders engaged in this profession is F. Freund, 815 10th Street, N. W. He established his business in Georgetown in 1859, with a branch in those days in Washington, and he finally removed here, and in 1893 erected his present fine three-story building. It is 25 by 130 feet in space, with basement—this and the ground floor being used for the business. It is fully equipped for the manufacture of high-grade confectionery, and a specialty is made of ornamental wedding cakes, birthday and party cakes, etc. Mr. Freund is one of the most popular caterers in the city, attending many of the large social functions in his capacity. He supplies anything that is needed at a ball, dinner or tea, and has a large staff of waiters, *chefs* and other employees. His building and store is one of the most handsomely fitted in the city—the salesroom on the first floor being a model of elegance. On the second floor are five large supper rooms that may be thrown open, making a large banquet hall, an illustration of which is given in this review. Besides this he has ample facilities for dancing parties. Mr. Freund has a special make of ice cream and ices that has become extremely popular, and in all of his supplies only the purest ingredients are used. He is a practical man in his trade. In 1876 he had charge of the House and Senate

BANQUET HALL.

restaurants. He was born in Germany and came to the States in 1853. He is one of the most successful men in his line, and can always be relied upon as giving the highest degree of service and the choicest sweets.

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N. A. POOLE, Wholesale and Retail Grocer. —A fine family grocery store of to-day contains the choice products of the earth. While all the staple necessities of life are supplied in abundance, the world is ransacked to bring its natural delicacies and the preparations for the table of the famous establishments of England, France and the Orient to please the taste and satisfy the appetite. In Washington all the world is represented, and in no city of the country are there so many people of diverse tastes to satisfy, and in no city are choicer stocks of goods held in greater variety. For the past twenty-five years Mr. N. A. Poole has been engaged in business as a wholesale and retail grocer; for the past eleven years his store at 944 Louisiana Avenue has been a place of bustling activity from morning until night. On March 8, 1894, he removed to his present store, No. 1209 F Street, N. W. This store he has handsomely furnished, and makes a very attractive display of a finely selected stock of family goods to meet the most extensive and select requirements. It is unnecessary to enumerate articles, further than to say that all staple goods, fine teas, coffees, spices, flavors, sauces, fine cheeses, old and choice wines and liquors, etc., are kept in great variety. Mr. Poole conducts his business on a strictly cash basis; he buys strictly for cash and sells on the lowest possible cash prices; and in his new store is enabled to offer many inducements to cash buyers in this vicinity. He makes a specialty of his own brand "California" patent roller flour, manufactured strictly for his own sales from the choicest California wheat. This flour has been received with great favor, and is remarkable for its purity, whiteness, lightness, delicacy and economy, and is not excelled by any of the famous brands to be found in the market. Another specialty is the old and well-known "Belma" Rye Whiskey, which is sold in lots to suit for family use or to the trade, guaranteed to be made from the finest selected materials, free from every suspicion of adulteration, and especially recommended by many physicians as a most excellent article. With his many years of experience this veteran dealer has acquired such a knowledge of every detail of the trade, coupled with untiring energy and business ability of a high order, as has brought to him the most substantial success. His trade extends to all parts of the District and adjacent points in Maryland and Virginia, and he is recognized in trade circles as a large contributor to the great aggregate of the trade of the city. Orders are promptly filled and delivered in any part of the city. Mr. Poole is a native of Maryland, of long residence in Washington, where he is highly respected for his frank character and integrity.

THE EMRICH BEEF Co., of 1306 and 1312 32d Street, N. W., was originally organized in Baltimore, Md., in 1886, by C. M. Emrich. The business was begun in a modest way in a salesroom, 16 x 20 feet, and disposing of about two head of beeves per week, gradually increasing until the sales reached over 100 head of beeves, 200 head of sheep and 500 head of hogs per week. In 1889, Mr. Emrich opened a branch at Richmond, Va., with his brother, F. W. Emrich, manager. In 1890, a branch was established in Washington. In 1891, Mr. F. W. Emrich was admitted a partner under the firm name of Emrich Bros. In 1892, the Baltimore and Richmond houses were disposed of and the business concentrated in Washington. They are now the proprietors of thirteen branch markets in the District of Columbia, giving employment to 150 persons. They have twenty-two wagons in service, their weekly sales comprising 200 head of cattle, 500 sheep, 200 calves and 1,000 hogs, in addition to which they dispose of immense quantities of poultry, game, fish and oysters in season, making a specialty of dressing and preparing the same on the premises. The meat market is under the able management of Mr. B. B. Smith. The firm also conduct a very large grocery business in connection with their market, under the management of Mr. Frank N. Dietz, formerly of Baltimore. In this line their stock comprises all the specialties to be found in a first-class store, such as coffees, teas, spices, olive oil, sauces, pickles, cereals, chocolates, wood and willow ware, brushes, door mats, etc., choice imported wines and liquors, champagnes, brandies, sherries, and a number of cases of fine old whiskies from the best distilleries of the country, as well as a large stock of Cuban, Key West and domestic cigars. The premises occupied are a brick building, two stories in height, 67 x 80 feet in dimensions. A stock of $40,000 in value is carried, being one of the largest in its general line this side of New York City. Wonderful business talent is vested in the heads of this firm. The Messrs. Emrich Bros. are natives of Baltimore and both young men. They learned the trade of butchers, and the rise that they have experienced in the commercial world speaks in highest terms of praise of their tact and keen understanding of business methods. The illustration on this page gives a view of the grocery department, while on the opposite page is seen a view of the market.

INTERIOR VIEW OF EMRICH'S MARKETS—1306 to 1312 32D STREET, N. W.

GIBSON BROS.—For a profession that goes back, comparatively speaking, such a very small number of years, it must be confessed that that of printing has made decided bounds to the front in the way of improvements. One of the oldest establishments of this kind in Washington is that of Gibson Bros.—William, John and George. Their plant is located at 1238 Pennsylvania Avenue, corner of 13th street, and is one of the most completely equipped in this section of the country, including every facility for printing, stereotyping and bookbinding. Steam-power is used and all of the most modern machinery, including cylinder and platen presses; new, latest-style type, as well as all of the old styles, and in this metal there are fonts by the score. The building occupied by this firm comprises five floors and a basement (in the rear of which is the boiler room), embracing nearly 20,000 square feet of space. The composing rooms are supplied with type, furniture, etc., selected with great care and wise decision from the best founders, and in connection therewith is a completely fitted and equipped stereotyping foundry. The pressroom is furnished with Hoe power presses, ranging from the "pony" to the large four-roller, two-revolution, suitable for all kinds of large work, also with Gordons, which are used for small work, such as circulars, bill heads, invitations, cards, etc. Everything is printed in this house of the Gibsons from a visiting card to a book, and every facility is afforded for folding, stabbing, stitching, sewing, binding, paging, perforating, numbering, punching, ruling, paper and card cutting, etc. Prompt attention is paid to lithographing, steel and copper plate engraving, and book pages are stereotyped and electrotyped with care and perfection. A large force of the most skillful compositors, job printers, pressmen and bookbinders, that liberal and promptly paid wages can command, is kept busy here under the guidance of competent and capable foremen, and the result is absolutely prompt, clean work. No delay, no tell-tale "finger marks," no traces of careless marks of the folding stick, no creased pages. The best grades of ink are used, careful feeders are employed and every job is a work of art. This is the largest printing house in the city, and work on order is done and shipped to all parts of the States. The firm was established in 1862, and its business has grown until it can safely be rated among the most extensive printing houses in the United States, and it stands in the first rank with the best of them.

* * *

THE CRANFORD PAVING COMPANY.—That Washington is the most beautiful city of the United States is the general acknowledgment of all who visit it. It is not more renowned for its magnificent public buildings, monuments, statues, museums, art galleries, etc., than it is for its broad avenues and streets. Washington has the best streets of any city in the world, for the reason that they are the outcome of the most perfect treatment. The principal avenues and streets of the city are paved with smooth asphalt, a large extent of which was laid by the Cranford

Paving Company. These pavements are the delight of the rider or driver, and a pleasure to the pedestrian from abroad, who here first experiences the luxury of clean crossings. The Cranford Paving Company was organized under the laws of West Virginia in 1889. They are promoters and contractors for Asphalt Roadway Paving, also Granolithic, Artificial Stone and Neuchatel Mastic on sidewalks, stables, basement and cellar floors, and sole agents in the District of Columbia for Dycherhoff Portland Cement. In this line of work the Cranford Paving Company have no superiors in the United States. Major Cranford, the president of the company, has had a long experience in the business, and is a master of all details and improvements in asphalt paving since the article was first introduced in this city. The business is not confined to Washington. Contracts are made and promptly carried out at distant points, and, as the economy and durability of the pavement have become so well established, the demands upon the company are extending. They guarantee all contracts, and will furnish estimates on the most favorable terms. Giving employment to a large number of wage-earners, this company has contributed not only to the improvements of the city, but also to the general welfare and support of a large number of its population, and is one of the most notable industrial concerns of the Capital City. Major H. L. Cranford, the president and treasurer, is a native of Brooklyn, N. Y. He made a gallant record during the war of 1861-65, was Major of his regiment and Brevet Lieut.-Colonel. He is an active member of the Loyal Legion, a resident of Washington since 1873, and thoroughly identified with the progress and enterprise of the city. Mr. H. S. Houghton, the company's secretary, is also from Brooklyn. The work done by this company on the streets of Washington has withstood the wear of traffic and constant travel, is fully endorsed by the city government, and is highly appreciated by visitors and residents as the best pavement known to modern science. The general office of the company is at 1418 F Street, and its extensive warehouses are at 26th and E Streets, N. W.

H. L. BISCOE, with wise foresight, established himself here as a lumber commission merchant, and wholesale dealer in lumber. The great development of the Capital City since 1866, and the extent of its building operations, public and private, have hardly been equaled by any city of the country. The demand for lumber has consequently increased and assumed important proportions, giving employment to a large amount of capital and labor. In this line of business Mr. H. L. Biscoe has maintained a prominent position, increasing his facilities and extending his operations to meet the requirements of a great and growing city. He deals in all kinds of dressed and rough yellow pine lumber, dimension stuff of all sizes and lengths, cedar shingles, lath, etc., making a special feature of dressed North Carolina flooring. His wharves at the foot of 10th Street have a water frontage of 600 feet, and a storage capacity of 3,000,000 feet. Here cargoes and car lots are received from the Southern and Western States. He has also a large yard on South Capitol Street on the line of the Pennsylvania Railroad, with storage capacity of 3,000,000 feet. Mr. Biscoe is agent for Paine Lumber Co., of Oshkosh, Wisconsin, the largest manufacturer of doors, sash, blinds, mouldings, etc., in the United States. His trade is at wholesale to dealers only, supplying not only the dealers of the District, but extending the same into Maryland, Virginia, West Virginia and Pennsylvania. His connections and facilities for receiving from the South and West, by water and rail, afford him ample means for at all times carrying a full and complete stock equal to any demand, and in extent of operations the business conducted by Mr. Biscoe is one of the most notable in Washington. While Washington has not been highly regarded as a commercial city, there are many enterprising men in the line of commercial activity whose influence is felt, and occupy a prominent place, in all that promotes its progress and welfare. Mr. Biscoe is an active member of the Board of Trade and Lumber Exchange.

ST. JAMES HOTEL.

ST. JAMES HOTEL.—One of the leading hotels is the St. James, located at the corner of Pennsylvania Avenue and Sixth Street. This site was occupied as a hotel as early as 1850, and the house was then known as the Clarendon Hotel. About the year 1867 it was given its present name, and the existing proprietor, L. Woodbury, took possession of it in 1870. It is four stories in height, 108 x 160 feet in space, and is fitted in modern style with all of the improvements, electric lights, electric call bells, improved passenger lifts, cafés, etc., with an attractive office, elegant parlors and spacious dining rooms, the two latter being on the second floor. The house has a large number of fine, light, well-ventilated and nicely-furnished chambers, which range in price from $1 per day up, the higher rates including suites with parlor, bath and lavatory. This house is conducted on the European plan, and is one of the most centrally located, being opposite the Pennsylvania Railway Station. The dining rooms are looked after by capable stewards, the cuisine being the best that the markets afford and every delicacy in season. The chefs are skilled in all that satisfies the appetite of the epicure, and the service of the eighty servants is excellent, the clerks attentive and the management well taken care of in the hands of H. T. Wheeler. He is a native of New Hampshire, and has been connected with the house since Mr. Woodbury took possession of it, four years of the time having been manager. Mr. Woodbury was born in New Hampshire and has resided in Washington thirty years. He is prominently connected in financial and business circles, being a director in the Central National Bank and also in the National Life Maturity Insurance Co. He is an active member of the Masonic and other fraternities and a highly popular host. His connection with the St. James Hotel has won him hosts of friends, and his name is familiar in hotel annals amongst travelers from all parts of the world. He has redecorated and refrescoed the house; and, as it stands forth in its mantle of white, it is looked upon as one of the historical landmarks.

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CONGRESSIONAL HOTEL, New Jersey Avenue and B Street, S. E.—Among the Washington hotels that have a national reputation is the Congressional Hotel, known the world over as "Brock's Congressional Hotel." The house was erected in 1872, and was known as the Congressional Hotel from the opening day. In 1885 Mr. Henry Brock succeeded to the proprietorship, and has since conducted it with the most gratifying success. The house is a four-story brick, 50 to 100 feet in dimensions, and has sixty-five richly furnished rooms, single and en suite. The house has recently been newly furnished and decorated, and the air of elegance, quiet and refinement makes it a desirable home for the traveler. Brock's is situated on Capitol Hill, the highest point of ground in the city,

and adjoins the Capitol Building and the new Congressional Library. From its balconies a beautiful view of the entire city can be had, and the Arlington Heights, Mall, Potomac and Capitol grounds are spread out as an entrancing panorama. The house is conducted on the American plan, and the rates are from $2.50 to $4.00 per day. This hotel is fitted with all the modern improvements for the comfort, convenience and safety of guests. Electric bells and electric lights are in use in all parts of the house. The cuisine is the best that can be provided, and every delicacy in the season finds its way to the tables of Brock's. The chefs and their assistants are masters of the art of cooking, and everything is served with that elegance that delights an epicure and sharpens the appetite of a gourmet. The hotel is one of the most conveniently and advantageously located for visitors in the city. It is directly opposite the most commanding point of interest—the National Capitol. Near by are the depots of the Baltimore and Ohio, the Pennsylvania and the other railways. Cable cars pass the door for the Executive Mansion, the Treasury, the State, War and Navy Buildings, the Washington Monument, Pension and Post Office Departments, and all of the points of interest in the city. The patrons of the hotel are men of both the great political parties, travelers and tourists from every part of the world. Mr. Henry Brock, the proprietor of this noted hostelry, is one of the best-known hotel men in the country. He was born in Germany and came to the States a half century ago. For forty years he has been in the hotel business. He was one of the pioneers of '49 fame, and kept a hotel in Virginia City, Nevada, in the hustling days of the early times. He was a member of the 7th New York Regiment. From 1877 to 1884 he was the proprietor of Brock's Hotel in Jersey City. Mr. Brock gives his personal supervision to every detail of his business, and is one of the most popular hosts in the country. Mr. Brock, who is one of the prominent pioneers of the days of '49 in California, takes great interest in the organization of the "Pioneer Association," of which he was one of the originators.

EDMOND MALLET, JR.

E. A. HODGE.

MALLET & HODGE, 726 11th Street, N. W.

These gentlemen, who are registered plumbers, established their business in 1891 in this city, and have built it up until they occupy a position in the first rank of their calling. They are in the midst of an encouraging success and a deserved one. They undertake every class of work that comes within the category of plumbing and gas-fitting, and have had to do with fitting out some very important buildings, their specialty being sanitary work. They have a fine shop and office, and carry a large supply of material and supplies for plumbing and gas-fitting. They employ from ten to twelve expert men, and their contracts are always carried out with promptness and utter satisfaction. Ed. Mallet, Jr., was born in Washington. Ernest A. Hodge is a native of England and came out to the States when a child. They are young men, in the flush of ambition, and their reputation is of the highest. In all of their business dealings, Messrs. Mallet & Hodge have been found arrayed on the side of integrity. Ed. Mallet, Jr., has the honor of being the Secretary of the Good Plumbers Association.

W. B. MOSES & SONS' WAREROOMS.

W. B. MOSES & SONS.—First among Washington's commercial enterprises which relate almost exclusively to the comfort, convenience and beauty of home is the immense establishment of Messrs. W. B. Moses & Sons, the largest exclusively retail furniture, carpet, upholstery, drapery, bedding and wall-paper house in America. From a small beginning, in the year 1862, on 7th Street, between D and E, the business has grown, through the combined efforts of the late W. B. Moses and the three sons, W. H. Moses, H. C. Moses and A. C. Moses, into one of the largest enterprises in Washington and the South. Mr. W. H. Moses was admitted to the firm July 1, 1880, and July 1, 1890, H. C. and A. C. Moses became partners. In May, 1892, the founder of the house died and left an honorable record and an enviable business to the sons. In 1884 the firm removed from their old stand into the magnificent seven-story and two-basement structure at the southwest corner of F and 11th Streets, N. W. The building has a frontage of 75 feet on F Street and 150 feet on 11th Street, and, like the other buildings which now comprise this firm's principal business structure, is stylish and modern, built of Philadelphia pressed brick, and fitted with all of the modern improvements, including electric lights, one freight and two passenger elevators, steam heat, etc. In 1885 there was erected a seven-story and two-basement extension, with a depth of 121 feet, and a frontage of 53 feet on 11th Street. In 1890, a second extension, 100 feet deep, with a frontage of 25 feet on F Street. Their establishment under one roof to-day is one of the handsomest and most complete of its sort to be found anywhere, more than three and a half acres of floor space being devoted entirely to the display of furniture, carpets, draperies, etc., of the very finest character. The display of things to make home comfortable and beautiful is a most imposing one, and the various apartments are arranged on the different floors, so that, with the three quick-moving elevators, shopping is made comfortable and pleasant here. Their storage warehouse on 22d Street, between M and N,

N. W., is one of the largest and most important in the country. It is six stories in height, 46 x 100 feet in dimension, and endowed with many modern improvements, including modern freight lifts, etc., and safeguards against fire and robbery. Here provision is made for household goods, etc., private rooms being rented for $3, $5, $7 and $10 per month, according to size and accommodations. Every provision is made against moths, the C. Worch Dry Air Moth Destroying Process being used when requested. Another branch of their business is the moving of furniture and goods in their commodious vans, and the packing of furniture for shipment to various parts of the country. In their factory, which is the largest of the kind in Washington, Messrs. Moses have the best facilities of any firm in the city, and their great force of cabinet makers, finishers and upholsterers is most competent. The firm furnish estimates and designs on any desired work, and their business in this line has increased to large proportions, their products, in every instance, standing the test of excellence. The gentlemen comprising the firm are high in commercial standing, and popular in business and social circles. W. H. Moses was born in Cleveland, and H. C. and A. C. Moses in Washington. They are young men, active and deserving of success. Theirs is mainly a cash business, and their goods, therefore, sold at the minimum of profit, invariably giving their customers the greatest satisfaction.

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A. D. EMMART trades under the style of Emmart & Quartley, mural painters, designers and fresco decorators, at 608 13th Street, N. W.; while he has also a branch house at 206 Park Avenue, Baltimore. This business of the firm was originally established in Baltimore in 1862, and fifteen years ago the head offices were located in Washington, the founders being A. D. Emmart and Arthur Quartley, the famous Marine Artist. The latter retired twenty-five years ago, Mr. Emmart succeeding to the entire business, and preserving the old style of firm name. He is a native of Maryland and a practical, highly gifted artist, and some of the most effective decorations in this section of the country are the work of Mr. Emmart; among these being the interior fresco decorations of the Shoreham Hotel, the Church of the Covenant, the new Masonic Temple in Baltimore, and many other buildings. The specialties embraced are also house-painting, wood-finishing and general color-working for dwellings, churches, etc., and the custom ranges from New York State to the Gulf. The number of employees ranges all the way from sixty upwards, according to the amount of work under contract, and the class of men is the most artistic that highest wages can command. Mr. Emmart is a carefully read student of art, and his library contains works on decorations of all periods and of the Italian renaissance to the present day. His patrons realize his aptness and adaptability, and for this reason he possesses the best customers. His work in all of its branches suggests the capable and thorough artist, and art has gained much through the examples of Mr. Emmart's work now extant.

* * *

ERNEST BETZ, whose finely arranged place of business was located at 1406 Pennsylvania Avenue, N. W., but is now at 1212 E Street, N. W., a larger and finer place of business, established this business in 1873, as junior member of the firm of Hutchins & Betz, and in 1889 the firm was dissolved, Mr. Betz succeeding to the interest and good-will of the house. He keeps eighteen men busy the season round, has a fine store 20 x 75 feet in space, and carries a large stock of ranges, furnaces and latrobes, while his shop is fully equipped for the manufacture and repairing of light sheet iron, tin and copper work, spouting and roofing being a specialty. His business lies throughout the District and vicinity. Mr. Betz is a native of Germany, and has resided in Washington since six years of age. He has attained to success in the prime of life, and stands at the head of the practical furnace handlers and roofers of the day. His work is promptly done, and the best artisans are employed. In all of his business operations Mr. Betz has made it a rule to observe the rule of unwavering truth.

The Shoreham

AN ELEGANTLY APPOINTED HOME IN THE FASHIONABLE WEST END.
EUROPEAN AND AMERICAN PLAN.

JOHN T. DEVINE, Proprietor.

The great hotels that have made Washington famous in every part of the world are numbered among the attractions that are first sought by visitors, for all of them at some time have housed and sheltered the greatest men of any period of modern history. The demand in Washington for hotels of elegance, refinement and comfort, and where guests could publicly or privately entertain on a scale never before attempted, led to the construction of the handsome Shoreham, in 1889, by Hon. Levi P. Morton, ex-Vice-President of the United States, the present owner. The house was opened in 1889. The Shoreham is one of the most magnificently and luxuriously appointed and furnished hotels in the country, and one that has a world-wide reputation for the grandeur of its receptions. The house was erected as an apartment house, but was enlarged by the addition of 100 rooms. It is a seven-story brick building of the modern style of architecture, and, structurally, is one of the handsomest buildings in Washington. It contains 200 delicately furnished rooms, single and *en suite*, for transient or permanent guests, with public and private parlors, dining and supper rooms, baths and lavatories. A beautiful banquet room is one of the distinctive features of the Shoreham, for many noted suppers have taken place within its walls. The hotel is strictly fire-proof and is provided with every modern improvement. Modern safety passenger lifts make every floor easy of access. Electric call bells and speaking tubes are in every room and hall, and communication with the office may be had instantly. The entire house is heated with steam; also, with cheerful open grates. Gas and electric lights furnish the light, the house having its own electric plant. The employees of the house are liveried and number about 150. The *cuisine* is the choicest that the most experienced stewards can provide. The rates at the Shoreham are $5 per diem and up on the American plan, and from $2 up on the European plan. The patrons are among the most notable men in Washington and their families, and the highest class of the traveling public. The Shoreham is most advantageously located, being in the centre of the most fashionable section of the city, accessible to all points of interest and near the Executive Mansion, and War, Navy, State and Treasury Departments.

SHOREHAM HOTEL.

W. C. NEWTON & CO., 622 & 624 D Street, N. W.—Mr. Newton deals in printing presses and cutters, leads, rules, cases, stands and printers' material of all kinds. His showroom and office are on the ground floor, while the upper stories are devoted to the large stock which he carries. He is prepared to furnish any kind of press, and his facilities for casting rollers of any size and of assured durability are unequaled. He is the agent for George Mathers & Sons' ink, but has other makes of printers' ink, and all kinds of supplies used by printers. In the upper part of the building is a shop where Mr. Newton employs from eight to ten men, and is prepared to give special attention to the prompt repairing of printing presses, and he guarantees satisfaction. Mr. Newton is a native of Baltimore, and established his present house in 1892; but in the time he has been engaged in business in Washington he has won an excellent reputation for the good character of his stock and for the satisfaction he has given in the work of repairs. Until his advent in the city there was not an establishment that filled the bill in his line of trade, and hence his success was only what might naturally have been expected. His trade is in the District and vicinity chiefly.

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S. COHEN & CO., 523 11th Street.—The articles of supply which this firm carry are trimmings, laces, notions and buttons from the first looms and manufacturers of Europe, the goods being the fruits of direct import by the firm, who handle them at retail, supplying the first families in this city. The firm was established in 1890, the "company" being silent. S. Cohen was born in Boston, Mass., and has resided in Washington since 1889. He is a young man, possessing a thorough mercantile education, and being a popular man of affairs with a wide acquaintance. He is an active member of the Order of the Royal Arcanum, and his antecedents are those of a man of integrity in all business operations. He has an eligibly located store, modernly and finely fitted, and employs ten capable, polite clerks. He handles the latest designs in trimmings and notions, laces of the richest and most costly texture, and buttons from the best makers. His patrons find what they most desire here, for the simple fact that the best markets of Paris, London and the Continental cities are drawn upon, and quality is a feature that receives Mr. Cohen's direct attention. He is reaping the success that comes of honest, commercial enterprise, and his business is among the largest of this line in the city.

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BURTON'S AWNING HOUSE, 911 E Street, N. W., was established by R. C. M. Burton in 1877 in Washington, and he has occupied his present premises seven years. He employs a large corps of experienced persons in the manufacture of sails, awnings, tents, flags, etc., of every description to order, while he supplies on short notice, for receptions and dinner parties and weddings, canopies and striped awnings. White and dyed canvas, iron awning frames and awning hardware are always in stock. He has tents and flags for sale or hire, and makes everything in silk, bunting or canvas, while he also supplies decorations and military goods. His factory is modernly and thoroughly equipped, and every article that issues from it is guaranteed as being genuine and made in true workmanship style. He occupies three floors, each 25 by 100 feet in space, and carries a large stock of goods. His trade is very extensive throughout the District. Mr. Burton is a native of Virginia and has been in Washington since 1873. He served with honor in the Navy during the late war up to 1864, and is an active member of Lincoln Post, No. 3, G. A. R. He is a man of his word in every respect, producing his work on time as promised, and in all of his business transactions he has proven himself worthy of confidence.

FRITZ REUTER.—Among the popular hotels and restaurants of this city is the one known as Fritz Reuter's This place was established in 1869, being at the corner of Pennsylvania Avenue and 4½ Street, in close proximity to the leading railway stations and the central portion of the business city. Reuter's is a most popular high-class hotel and restaurant, a specialty being made of the *table d'hote* dinners, while steaks, chops, Welsh rarebits, etc., are served *a la carte*. The chef is a model cook, as also is Fritz Reuter a model host and a liberal provider. He has a fine five-story house of ample proportions, the house being conducted on the European plan, rooms renting from fifty cents to one dollar and a half per day, according to location. Twenty capable servants are employed, and the house is a model of neatness from bottom to top; the bedrooms are clean and well ventilated, and the dining room, which is on the ground floor, is comfortable and attractive. A handsomely appointed ladies' dining room is on the second floor, as are the cozy parlors and lounging rooms for guests. The house is lighted with electricity and gas, and fitted with electric call bells and every improvement that can be suggested for the safety and comfort of patrons. The bar and buffet are one of the features of the house, and are well kept and provided with all the highest grade wines, liquors, cordials, beers, ales, etc., while the barmen are attentive and courteous. Mr. Reuter is the importer and sales agent of the justly celebrated Munich Hofbreau, and has a large trade with the hotels and cafés and among the leading families of the city. He is a native of Germany and has resided in Washington a number of years, and is one of the best-known caterers in the city. He is a prominent member of the leading societies and of the order of F. & A. M.

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THE BELVEDERE.—One of the old public hotels of this city that for a long time bore the name of Washington is now distinguished as The Belvedere, the renowned proprietor being D. E. Hoadley. The Belvedere took on its present name in 1886, before Mr. Hoadley became proprietor. It is most eligibly located at the corner of Pennsylvania Avenue and 3d Street, N. W., and is one of the very popular houses in this vicinity, it being conducted on the American plan at from $2 to $3.50 per day, and on the European plan at from 75 cents to $1.50 per day. It is near the railway station, the Capitol, the Botanical Gardens, the Pension Office, the theatres, etc., and therefore a most convenient house, and it is patronized by the first families. The house is five stories in height, each floor being 80 by 100 feet in space, and there being 100 rooms. The Belvedere is fitted with every modern improvement, including steam heat, and is finely furnished. The house is a model of neatness from cellar to roof, the kitchen is as clean as wax, and the cuisine is prepared by a high-salaried *chef* and his assistants. The clerks are polite and obliging and thirty capable employees do service at the call of guests. Mr. Hoadley is the perfection of hosts and makes himself popular with his patrons.

JOHN T. GIVEN, 425 10th Street, N. W.—This business was established in 1830 by J. S. Harvey & Co., and in 1861 it passed to Harvey, Clark & Given. In 1879 it was Clark & Given. The latter firm dissolved in 1885, since which time Mr. Given has conducted the business; extending and increasing its operations. He was born in Washington in 1819, where his father, originally from the North of Ireland, removed to from Philadelphia, when Washington became the seat of government; he held the position of master carpenter at the Washington Arsenal up to the time of his death in 1833. Mr. John T. Given's career has been one of long usefulness in civil life and affairs as in business activity. His name is prominent in the history and growth of Washington, and few men survive with his accurate recollection of the interesting events of the past. He has been a member of the City Council and of the Board of Aldermen under the old city government, and Chairman of the Board. By the largest vote ever given he was elected to the Mayoralty of the city in 1868, but was Tildenized. He has been active in military circles, a member of the old Fire Department, and was instrumental in introducing the present system of the Fire Department, and Treasurer of the old Firemen's Relief Fund. In charitable and philanthropic enterprises he has been conspicuous, and in all matters concerning the welfare and prosperity of the city, in every sense of the word, public spirited. He is a member of the Veteran Fire Association, a Trustee of the Columbia University, and of the Washington Beneficial Endowment Association, and one of the oldest members of the I. O. O. F. in Washington. Mr. Given deals largely at wholesale and retail in Lehigh, West Virginia and Cannel coal and wood. His depots and wharves are at the corner of 8th and Water Streets; telephone call, 760; office call, 624. Orders are promptly filled in large or small lots. He employs some thirty yardmen and a number of delivery wagons; carries at all times a large stock, of all sizes, and delivers in any part of the city and vicinity.

CHARLES G. STOTT & CO., Wholesale Dealers in Paper, Blank-Books, Stationery, Twine, etc., 480 Pennsylvania Avenue.—A house with an established prestige in its line of trade, standing of the highest character in commercial circles, and with an enviable name for fair dealing and the honorable methods of its management is that of Charles G. Stott & Co., dealers in paper, stationery, blank-books, wrapping papers, paper bags, wooden trays, twine, etc., at 480 Pennsylvania Avenue, N. W. This firm was established in 1889 by Mr. Charles G. Stott, and its record from its inception has been one of justly-merited success. The firm has a most eligible location in the very business centre of the city, and occupies large and commodious quarters, their store being fitted with every necessity and requirement of the trade. The trade of the house is not confined to the city, but extends throughout the District of Columbia and vicinity. It is both of a wholesale and retail character, and Mr. Stott is one of the largest dealers in his line in this vicinity. He also does a large trade in fine stationery, handling a nice line of papetries for the trade. He displays a large stock of blank-books of all descriptions, and in the line of wrapping papers, both Manilla and straw, does a large business. The trade of this house is most gratifying, showing, as it does, that conscientious endeavor, coupled with ability and honorable dealing, will place a business house in the most prosperous channels of commercial endeavor. Mr. Stott is a native of this city, and is one of the progressive business men of the city. He is prominent in commercial and social circles, and is interested in everything that will benefit Washington. In liberality, enterprise and keen appreciation of the public expectation and demand this house may be fairly claimed to have earned the respect, support and confidence of the entire community.

The National Hotel.

THE LARGEST AND ONE OF THE MOST NOTED HOSTELRIES IN WASHINGTON.

CROSBY, BURTON & CO., PROP'RS.

One of the leading, and, without question, the hotel that is most allied to the history of this city, is the National. It is the largest hotel in the city, and was founded more than half a century ago. The business came into the hands of F. Fenney in 1857, and again in 1870, and in 1873 the style of the firm was changed, Mr. W. H. Crosby coming in, and the firm name being changed to F. Fenney & Co. In 1892 the partnership relations between the present members of the house were formed, their names being W. H. Crosby, Walter Burton and Charles E. Bear. The hotel is a five-story brick, 200 x 250 feet in space, painted white, and containing 350 rooms. The National is fitted with every modern appliance and improvement. It is heated with steam and cheerful open grates, lighted with gas and electric lights, and has modern safety passenger elevators. The parlors and ladies' rooms, drawing, reception and lounging rooms are fitted in modern stylish luxury, while the dining room has every modern attribute and accommodation for serving and seating guests. The house is conducted on the American and European plans, the rates being, for the former, $2.50 and up per diem, and on the European plan from $1 up. The rooms are arranged single and *en suite*, with private parlors, baths and lavatories, delicately and richly furnished. The tables of the National are noted for their *cuisine*, and the most able and experienced stewards supply all the luxuries and delicacies that can be procured in the markets, and competent chefs have charge of the kitchens. Connected with the lobby are cigar and periodical counters, reading, writing and lounging rooms for gentlemen, and a finely appointed buffet and wine room. The service of the National is administered by 150 servants, and the clerks in charge of the office are noted for their affability and attention to the wants of patrons. It is within a block of the Pennsylvania Railway Station, and within easy access of all the churches, theatres and departments of the Government, the National Museum, Smithsonian Institute, Corcoran Art Gallery, Executive Mansion and National Capitol.

CHAS. C. CARTER, 736 13th Street, N. W., has been instrumental in introducing some extremely original and artistic decorations, and takes contracts for this work in all of its branches, making a specialty of interior decorations of a high grade. He employs a full staff of experienced artists, and has a large trade throughout the city. He promptly attends to jobbing, and this, as the other lines of his work, invariably gains the endorsement of customers. Mr. Carter is a native of Baltimore. After spending six years with leading decorating firms of New York, he established his business in 1890, and by strict adherence to business principles is in a fair way to meet with the success that should crown his efforts.

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W. A. PATE.—One of the representative houses of the City of Washington engaged in the trade of contractors' supplies, ship chandlery, hardware, etc., is that of W. A. Pate, 220 10th Street, cor. of C Street, N. W. Mr. Pate is a young man, and has been engaged in this line of trade for the past fifteen years. He established his business in 1891, at his present location, and from the start the wisdom of the selection became apparent. His store is one of ample proportions for the requirements of his large trade. He deals in a full line of all kinds of saddlery hardware, contractors' supplies, ship chandlery, cordage, blocks, harness, blankets, machinists' and engineers' supplies. Mr. Pate does both a wholesale and retail business and enjoys a large trade, which is not confined to the city or District alone. Mr. Pate is prominent in business circles and also in social circles. His name is a synonym for all that is honorable in trade, and his success is most deserving.

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GEORGE RYNEAL, JR., Paints, Oils, Etc.—Washington, more than any other city, is noted for her old-established business houses, and for that reason her commercial history is one of the most interesting of all the sections of the country. A house that comes within this category, having been established many years ago, is that of George Ryneal, Jr., 418 7th Street. He is a wholesale and retail dealer in paints, oils, glass, artists' and draughtsmen's supplies, a special feature of his goods being Berry Brothers' Hard Oil Finish and Varnishes, direct from their famous Detroit (Mich.) factory. Mr. Ryneal purchased the interest in this place of business in 1865 of Mr. Whittlesee. He occupies three floors and basement, 26 by 100 feet in space, and has a neatly fitted place where he keeps a large stock. He also has a fine display of lamps and lamp shades of the latest designs, and his connection with artists is extensive, supplying them with materials, paints, brushes, etc., which line of goods he also furnishes to the trade. He has many fine works of art on sale, and is a judge of excellent paintings. Mr. Ryneal was born in West Virginia, and has been in Washington a great number of years. He is in the prime of life and has attained to a high place in business circles, being a director in the National Bank of the Republic and the Franklin Fire Insurance Company. He is an active and eminent member of the leading social organizations and lodges here, and is popular in every circle in which he is known. He is a man of sterling business principles, and has made a success in life by adhering closely to the policy of commercial honor.

THE OXFORD, a delightful home in the fashionable West End, H. P. Marshall & Co., Proprietors.—A hostelry that has long ranked high in favor of the public in the Capital City is The Oxford, located in the centre of the fashionable residential quarter, at the corner of New York Avenue and 14th Street, N.W. This house was known in 1873 as the New York Avenue Hotel, and retained that name until 1885, when it was changed to the Clarendon. In 1892 H. P. Marshall & Co. assumed entire control of the property and changed the name to The Oxford, which it still bears and under which its great popularity has been made. The hotel is a handsome brick structure, four stories in height, with a 70-foot frontal on New York Avenue and over 200 feet on 14th Street, making it one of the best naturally lighted and ventilated hotels in the city. The house has 75 rooms, single and en suite, for transient and permanent guests. It is conducted on both the European and American plans, the rates for the former being from $1.00 per diem up, and for the latter from $2.50 per day up. The Oxford numbers among its guests many of the most noted men in the history of the country to-day, and the better class of the traveling public. The house is perfectly fireproof and is heated with steam and with cheerful open grates, and lighted with electricity and gas. The dining room is on the ground floor and has a seating capacity for 120 persons. The ladies' parlors, both public and private, are models of beauty and comfort, as are the smoking and reading rooms for the gentlemen. The table is the choicest that can be provided. Mr. H. P. Marshall, the proprietor, is one of the best and most favorably known hotel men. He is a native of Virginia, and a resident of Washington at intervals for the past twenty years. He gives his personal attention to every detail of the business. The house is one of the most conveniently and advantageously located of any in the city. It is but a block from the Treasury, State, War and Navy Departments and the Executive Mansion. Three lines of street cars pass the doors which take one to the Capitol and all other government buildings, also every railroad depot and boat landing in the city.

ANDREW J. JOYCE'S SONS.—In America, one of the oldest firms of carriage builders is Andrew J. Joyce's Sons, whose office and factory in Washington are located at 412, 414 and 416 14th Street, and 1400, 1402 and 1404 E Street, N. W., and the warerooms at 1028 and 1030 Connecticut Avenue. This business was established in 1844 by Andrew J. Joyce, who died in 1882, when his sons succeeded to the interest and goodwill of the founder. The factory is one of the largest and most completely equipped in the South East, and contains four floors, each 80 by 150 feet in space, or a total of 48,000 square feet. The first floor is devoted to office and repository purposes; on the second and third floors the manufacturing is done; while the fourth floor is devoted to trimming, finishing and painting. The warerooms in Connecticut Avenue are commodious, and a large stock is kept on view for supplying the wholesale and retail trade. This is the oldest carriage-building house in the city, and its reputation, which has never wavered since Mr. Joyce founded it in 1844, is in safe hands, for the sons, Messrs. Geo. W. and R. Edwin Joyce, are men of distinct honor, having inherited their father's qualities for sterling integrity. They are natives of Washington and among the most energetic and enterprising of this city's young men. They are practical carriage builders; each, after receiving an academic education, having served his time as an apprentice and mastered his trade. They turn out the finest carriages that are made, including the latest styles of landaus, victorias, etc.; also, road wagons, traps, buck-boards, etc. They manufacture light harness, whips and driving paraphernalia to order, and carry a heavy stock of horse clothing, rugs, blankets, etc., and also act as the special agents of Brewster & Co., carriage builders of New York. Their trade is a high-class one, and covers Maryland, West Virginia, Virginia and the District of Columbia. They employ forty of the most skillful men that high wages can control, and a competent superintendent and foremen are in charge of the various departments, over all of which the Messrs. Joyce exercise a personal supervision. The material used in their products is the best, the styles are the latest and the workmanship is of a superior order.

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WOODWARD & LOTHROP.—This great retail dry-goods store is located at Tenth, Eleventh and F Streets, N. W. The business was established in 1880, in Market Space, in a small way, and by 1886 the firm's trade had grown to such large proportions that it was found necessary to seek more commodious and

extensive quarters, and the present location was selected as being the most eligible location for retail trade, and the buildings were fitted specially for the trade. The firm now occupies a veritable commercial palace, six stories in height, covering a floor space of 135,000 feet square. They employ 700 persons in the various departments of their monster establishment, and all are selected for their special fitness for the duties required of them, and are always courteous and obliging to patrons. The buildings are equipped with all the appliances known to modern ingenuity, including a magnificent electric plant, of which the firm are the owners. The upper floors are reached by the latest modern passenger lifts and broad winding staircases. The different departments are heavily stocked with the richest grade of goods that can be acquired through import and from domestic manufacturers, and include all that is novel, late and stylish in dress patterns, furs, silks, satins, cloaks, capes, ready-made garments for women, misses and children, velvets, laces, shoes, gloves, umbrellas, underwear, aprons, skirts, hosiery, embroidered and fancy goods, linens, ribbons, neckwear, cotton and white goods, woolens, upholstery, notions, and, in fact, everything that can be found in a large department store. The store is one of the largest in the country, and the largest south of Philadelphia, and does a business amounting to $1,500,000 per annum. Messrs. Woodward & Lothrop have gained the reputation for being the merchant princes of Washington. Mr. S. W. Woodward is a native of Maine, and has resided in Washington fourteen years—since 1880. He is a director in the Washington Loan and Trust Co. and in the Columbia National Bank. He is an eminent Mason, a man in the prime of life, and one whose life has been a record of strict integrity and success. A. M. Lothrop is a native of Massachusetts, and has resided in Washington for fourteen years. He is Vice-President of the Union Savings Bank and a member of several societies. He is noted for his allegiance to the principle of honor in all of his transactions.

W. H. VEERHOFF, of 1217 F Street, is the leading art dealer of Washington City. He commenced business here in 1873, and it has grown steadily ever since, until now his establishment on F Street occupies three floors 25 by 110 feet, and is one of the finest in the country. The store contains two galleries devoted to paintings, besides smaller galleries, in which are to be seen the latest novelties in water colors and dainty pictures of all kinds. Mr. Veerhoff, in his numerous visits to the Old World, has been enabled to give to the citizens of Washington a continued treat in the way of exhibitions of paintings by artists of world-wide fame, and his galleries are one of the chief attractions of the city. He is sole agent for the Soule Photographs, a collection containing thousands of photos of the famous paintings and scenery of the world. His picture-framing factory is complete in every respect. He employs about thirty-five skilled workmen, making the finest gold frames, cabinets, furniture and specially-designed frames; besides, he carries a most desirable stock of artists' and draughtsmen's supplies, furnishing many of the art schools of the city entirely. He also has an elegant assortment of fine-art stationery, and does engraving of any description—wedding invitations, reception and visiting cards, etc. The branch store, at 916 7th Street, N. W., has for years carried on the business of interior decorations. At this establishment he carries a large stock of wall paper, both foreign and domestic, window shades, and a general line of pictures and frames. Mr. Veerhoff is a native of Germany, and came to the States in 1866; in 1867 he located here, where he has resided ever since. He is a popular man in business circles, a member of the Board of Trade and several other organizations, is of an artistic nature, and an extensive collector of fine-art works, bric-a-brac, etc. His store shows the careful and intelligent buyer, and his stock is the largest in this part of the country.

JOSEPH AUERBACH conducts a finely-equipped establishment at 623 Pennsylvania Avenue. This business was established in 1877 by Joseph and Louis Auerbach, which firm was succeeded in 1887 by the present successful incumbent, Joseph Auerbach, Louis having retired to open a neckwear manufacturing establishment in New York. The Washington place is 25 x 100 feet in space, most elegantly fitted, including tile floor, plate-glass front with copper casings, etc. The windows are splendidly dressed, and the show-cases and shelves evince a careful and tasteful arrangement of all that is stylish. London and Paris importations of hats and haberdashery, including cravats, hosiery, collars, cuffs, gloves, undergarments, full-dress shirts, walking-sticks, umbrellas, etc. The patronage that comes to this place is the highest in social and professional circles. Joseph Auerbach is an artist in dress, and has made a study of the styles the better part of his life. He was born in Carlsruhe, Germany, and came to Washington in 1871. He is an active member of several societies, where his popularity is willingly acknowledged, while in business circles his position is in the first rank of reputable merchants. Mr. Auerbach has to his credit the fact that he handles only the highest grade of goods, and, being a man of the times, he understands the tastes of the people.

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HOTEL DUNBARTON; Ella S. Bunker, Proprietress; Geo. Jenison, Manager.—This house, one of Washington's prominent European hotels, at 623 Pennsylvania Avenue, was established sixteen years ago, and has always enjoyed a high reputation with the traveling public, Senators, Representatives and those who desired an attractive home hotel. Mr. Bunker, the founder of the hotel, conducted it with unvarying success until his demise five years ago, since which time it has been presided over by his widow, and under the successful and careful management of Mr. George Jenison, a well-known and most popular caterer, and a gentleman who has an extended acquaintance among the representative men of the times who make their homes in Washington during the greater part of the year. The Hotel Dunbarton is one of the most conveniently located hotels in the city, being in the centre of the shopping district of the city, in close proximity to the leading theatres, churches, art galleries, libraries and all the public buildings and departments of the Government. It is within a block of the Pennsylvania Railway Station, midway on the avenue between the Capitol and the United States Treasury. It has forty delicately decorated and finely furnished apartments, that range in price from $1 per day up, according to the location of the rooms. The house is fitted with all the improvements known to modern science for the safety, comfort and convenience of guests and attachés. Polite attendants are always at the call of the guests, and the hotel is known as one of the most popular in the city. The transient trade of the house is very large, which is the best criterion of its hospitality and good cheer.

COCHRAN HOTEL, 14TH STREET.—MR. GEO. W. COCHRAN, Proprietor.

THE RORICK AIR CUSHION TRUSS CO., of 1310 G Street, N. W.—Inventors and manufacturers of this entirely new relief for the ruptured. Different from anything that has ever been in use. Their truss can only be had by addressing or calling on them, as their goods are not on the market. This business was incorporated in 1892 with a capital of $12,000, the object of the company being the manufacture and sale of the Rorick Air Pad and other goods allied to this line of business. The President of the company is Dr. S. S. Yoder, an ex-Member of Congress. He is a gentleman of wide experience in his profession; and, having made a special study of ruptures and hernia for years past, is regarded as the most capable man in this connection. He is a native of Ohio, a graduate of medicine and surgery, and a most popular man in his profession. The same compliment may be paid to F. K. Raymond, Secretary, who was born in Ohio. A. J. Curtis, the Treasurer and Manager, is a native of Saratoga County, N. Y., and has resided in Washington eight years. He is a man of prominence and unwavering reliability, and President of the Washington Branch of the People's Building, Loan and Savings Association, of Geneva, N. Y. He is also a Director in the Western Electro-Therapentic and Alarm Company of Washington, and holds an esteemed connection with the Masonic Fraternity. The company's business extends to all parts of the United States and Canada, and they carry a large stock of the highest grade of goods. A lady is in charge of the department for women, and the offices are arranged with the view to every convenience for trade. The Rorick Air Pad has gained great notoriety and is endorsed by some of the foremost men of the land. It differs entirely from any truss in use and is new in every principle. It has already pushed into the background the hard-rubber, metal and wood pads, and the victim of rupture finds instant and lasting relief through the agency of an instrument that, while firm in its pressure, is considerate, combining ease and comfort.

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JOSEPH GATTO'S Hotel and Restaurant, located at 800 E Street, N. W., at the southeast corner of 8th and E, was known for a long time as Green's Hotel, and was established over thirty years ago. Joseph Gatto purchased the interest in it in 1889, and has made a reputation as one of Washington's most popular landlords. The house is four stories in height, 50 by 100 feet in area, and contains twenty-five elegantly fitted rooms, everything being as clean as the careful attention of fifteen skillful employees can make it, from kitchen to roof. The dining room, located on the ground floor, is comfortable and airy and cheerful, and the tables are provided with the best viands that the markets afford. Experienced chefs and assistant cooks cater to the appetite of guests, and the ruling spirit of Host Gatto is felt everywhere. He conducts his house on the European and American plan and makes special rates to members of the theatrical profession. He has single rooms with board at $7 per week each, and room with board, for two persons, at $6 per week each. Mr. Gatto is a native of Italy, and came out to the States in 1854. He is an active member of the order of K. of P., and has a myriad of friends. His hotel is one of the most cosy places in the city, and many is the interesting tale told by its fireside. The "Gatto" is a home-like, desirable place, and its landlord a man of strict integrity.

INTERESTING FIGURES.

Some idea of the value of property and cost of building in the Capital City is gleaned from the following figures: The land covered by the Palais Royal is 100 x 140 feet, and cost $238,000. The building cost $220,000. The pneumatic carrier system cost $15,000. The electric lighting apparatus cost $25,000.

THE PALAIS ROYAL—G and Eleventh Streets.

Completed and opened October 2, 1893, the new Palais Royal is the latest of the great modern dry-goods establishments, and said to be the best appointed in the country. The land was purchased and the building erected by Mr. S. Lisner, who found the premises corner of 12th Street and Pennsylvania Avenue inadequate to the requirements of his rapidly increasing business. The success of the new Palais Royal, and the fact that G Street, between 10th and 15th Streets, is the most direct route from the principal public buildings and the fashionable resident portion of the city, would make it seem certain that Mr. Lisner has located on what will shortly be the leading business thoroughfare of Washington.

NATIONAL CORNICE WORKS, W. M. Whyte & Bro.—The introduction of iron as a material of construction of buildings is one of the great developments of modern times. It is not only used in the framework in the place of modern sills, joists, studding, etc., but is more largely used in outside and interior ornamental work. The extensive progress the City of Washington has made in its building operations since the National Cornice Works was established in 1872 has stimulated into greater degrees of activity the industries of the city, and required constant care and exertion on the part of its manufacturers to sustain the competition and rivalry of other and older establishments in the North. It is not in price alone, but in quality and design of work, that the National Cornice Works have been able to sustain their position and meet the rivalry of all competitors. They are manufacturers of Galvanized Iron and Copper Cornices, Building Trimmings and a Patent Ventilating Skylight of their own invention. In interior and exterior ornamentation of buildings as little wood as possible is used. Iron or copper can be so readily shaped into architectural forms that they are in general use for fronts, pillars, crestings, window caps, cornices and ornamentation generally. In this line of manufacture the National Cornice Works have sustained the leading position in Washington, and have retained the trade of the contractors and builders of the District. They are constantly originating new designs, and their productions are admired for artistic taste and workmanship. Among the buildings in which the work of this house constitutes an important and attractive feature may be mentioned Hotel Chamberlin, Old Point Comfort; Carroll Institute, National Safe Deposit, Boston Dry Goods House, Odd Fellows Hall, Church of the Covenant, Sixteenth Street Baptist Church, the Soldiers' Home, Lincoln Theatre and Arlington Hotel, Washington, D. C. In their work they have fully kept pace with the growth and development of the city, evidences of which can be seen in hundreds of residences, stores and other buildings. The Patent Ventilating Skylight manufactured by the works is, perhaps the best in use for the purpose; it has obtained a wide recognition and indorsement of eminent architects and builders, and has been applied to many notable buildings in Washington and throughout the surrounding country. They are guaranteed against leaks, either from expansion or contraction; as a ventilating skylight they are perfect in all that the name implies, durable and economical. These works were first established in 1857 at Dayton, Ohio, by Gebhart & Co., and removed to Washington in 1872. In 1876 Messrs. Whyte & Overman succeeded to the business, and in 1888 Messrs. W. M. Whyte and T. D. Whyte, under the style of W. M. Whyte & Bro., came into possession. The works are located at 300 to 304 13th Street, N. W., and are thoroughly equipped with modern machinery and all the improved appliances known to the trade for the successful and economical production of finished material. Estimates are promptly made, and all work is promptly finished, and satisfaction and prices guaranteed. The firm gives employment to some fifty skilled workmen, and by virtue of the high character of their work and uninterrupted success may well be ranked among the notable industries of the Capital City.

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JOHN J. KANE, of 736 13th Street, N. W., is one of the most reliable sign painters in Washington, and established his business in 1873. He engages in all kinds of decorated sign work, lettering, etc., for business houses and offices. His patrons are from all parts of the city, and the style and originality that he throws into his work render him a most successful and popular sign writer. He is original in his designs, and his work is invariably carried on with promptness and satisfaction to his patrons. Mr. Kane was born in New York City and has resided in Washington since 1865. He is a man of excellent business antecedents, and has been instrumental in elevating his profession to its present high artistic standpoint.

A. GUDE & BRO., 1224 F Street, N. W., established their business August 5, 1889, at Anacostia, D. C., where they have extensive nurseries and forcing-houses, while at the same time they opened stalls at the Centre Market. On December 16, 1889, they opened their stalls at 938 F Street, N. W., and in 1890 they removed to 1112 F Street, N. W. On November 23, 1891, they were uprooted by a cyclone, and in 1892 they erected their present building, which they proceeded to occupy February 16. Their building is a fine four-story pressed-brick edifice, 25 by 100 feet in space, the upper portion of it being devoted to offices. The store is finely arranged and fitted with electric lights, tile counters, etc., and every facility is afforded for keeping flowers and plants fresh. Their place at Gudemont, Anacostia, D. C., covers 10 acres, and the forcing-houses take up three acres of glass. All the most modern improvements are used to facilitate the work of growing and forcing flowers. Twenty expert florists and gardeners are employed here, and the products of the houses are sent to all parts of the country, while a high-class trade is conducted among the first families in the way of cut flowers and exotics for weddings, receptions, balls, lodges and funeral decorations. The Messrs. Gude are one of the three largest firms in Washington in their line. A. Gude is an active member of the order of F. & A. M., being Worshipful Master of Anacostia Lodge, No. 21; the Mystic Shrine, the I. O. O. F., and other lodges. He is also Treasurer of the Washington Florists' Club. W. F. Gude, President of the Washington Florists' Club, is actively identified with the fraternity of F. & A. M., the order of the Mystic Shrine, and the B. P. O. Elks, No. 15, while he is also Past Master of Central Lodge, No. 1, I. O. O. F. The Brothers Gude are both natives of Maryland, and among the best-versed men in their profession.

ADOLPHUS GUDE.

WM. F. GUDE.

GALT & BRO., Jewellers and Silversmiths.—At the time Washington became the seat of the United States Government in the year 1800, the magnificent plans of L'Enfant, its projector, out of which has developed the most beautiful city of America, were all on paper. Its population at the time was about 3,500. Wealth was not abundant, and the luxuries of life were not indulged in. The progress, however, which marked the rapid development of the city in wealth and population promoted many branches of trade, industry and art. Of the many enterprising men who established themselves in business in the Capital City at the beginning of the century the name of but one, so far as we know, survives in actual business to-day. In the year 1800 Mr. James Galt, the son of a Maryland farmer, who had been taught "the art and science of watch-making" in Baltimore, decided to make the capital of the nation his home. He came to Georgetown in the year 1801-2, where he remained a short time, when he went to Alexandria. In the year 1825 he came to Washington and established the business which has been handed down from father to sons without interruption for nearly a century. At his death, which occurred in 1847, he was succeeded by his sons, Messrs. M. W. Galt and Wm. Galt, who conducted the business with the same degree of success, constantly enlarging and elevating its character. Mr. William Galt some years ago retired from the firm, leaving Mr. M. W. Galt the sole proprietor. In 1893 the business passed into the hands of the sons of Mr. M. W. Galt, Walter A. and Norman Galt, under the firm name of Galt & Bro. These gentlemen are fully imbued with the traditions of the house, and educated in all the details of the jeweller's and silversmith's arts; and, by long familiarity with the requirements of an establishment supplying the most critical and exacting purchasers from all parts of the world, they will maintain the reputation of the house and extend its operations as Washington continues to increase in wealth and prosperity. What Tiffany is to New York in precious stones, gold and silverware, and articles of virtu, Galt & Bro. is to Washington. In referring to this ancient establishment it would be superfluous to go into the details of the articles handled by the firm. As all roads once led to Rome, and Rome contained the arts, civilization and magnificence of the world, so all residents and sojourners in the Capital City go to Galt's for all that is rare, beautiful or artistic in precious stones, ornaments of gold and silver, and for gold and silver ware. The establishment is as extensive as complete; many skillful designers and artisans are employed in the manufacture of gold and silver ornaments and of sterling silverware, of which they make a specialty. The display of goods from which selections can be made excites admiration, and is magnificent in value and variety. Foreign and domestic art and manufacture alike contribute to the collection. The premises are located at 1107 Pennsylvania Avenue, consisting of several stories, handsomely furnished, and equipped with passenger elevators, electric lights and all modern improvements and facilities. The Messrs. Galt are equally well esteemed in social as in business circles; they are public-spirited gentlemen, taking an active interest in whatever promotes the welfare of the city. Visitors to their establishment are cordially received, and goods are exhibited by courteous salesmen, for personal or household use, fit for the solid citizen or for the adornment of the queen of the social world. In Appleton's Encyclopedia we learn that the first souvenir spoon ever produced in this country was the "*George Washington*" souvenir spoon designed by Mr. M. W. Galt. While in Europe Mr. Galt purchased some spoons of such quaint design that when exhibited to friends in America every one seemed to want duplicates, and he determined to produce a souvenir spoon which should be a valued memento of historic interest alike to American and foreign visitors. Hence, the origin of the *Souvenir Spoon* in America.

GALT & BRO.'S JEWELRY ESTABLISHMENT.

CHR. XANDER.—To gain public confidence is one of the first and most essential steps that a business man can take when he embarks in any line of trade, and when once the pace is set and the quality and genuineness of his wares established he may safely feel that he is on the high road to success. This has been the rule by which Mr. Chr. Xander has worked since embarking in business over a quarter of a century ago. He is one of the most reliable and oldest importers and wholesale dealers in fine wines and liquors in Washington, and has a finely-fitted place of business at 909 7th Street, N. W. Born in Germany, Mr. Xander came out to the States forty-one years ago, and his commercial career has been one of prosperity. He has an eligibly-located place, the building being built expressly for his business. He occupies three floors, 25 x 150 feet in space, with a warehouse two stories in height, 30 x 129 feet, a 10 foot-high vault running the whole length from the winery in the rear to Massachusetts Avenue. His wholesale trade, calculated mainly to be local, has in a natural way expanded throughout the surrounding eight States without any soliciting agents. His employees, in warehouse, cellars and sale-store, number seven, two of these drivers. His stock of the rarest and exceptionally old whiskies is well known as one of the richest in one hand in the Union. Special brands are Chr. Xander's "Old Private Stock," "Old Stock," "Old

Reserve," "Family Brand" and "Gold Medal." His medicinal proprietary beverages are: Melliston, Wild-Cherry Cordial, Blackberry Cordials, Stomach Bitters, Cocoa Wine. From his winery: All-Grape Virginia Port and Ives & Norton's Virginia Clarets. He handles all the leading high grades of liquors, wines, etc. He has a large stock of goods in bond, and free, and handles these for his customers in case lots or bulk. Such is Mr. Xander's reputation in this country throughout the trade that his name on the parcels is a sufficient guarantee of their high quality and absolute purity and maturity. His premises and vaults were built with the view to perfect depuration and maturing of wines and liquors, and his goods, sold direct and by retailers, are the accepted standards in hotels and private families. Mr. Xander's business policy is one of unwavering integrity, and his house stands in the first rank of reliable commercial firms.

HOTEL WINDSOR,

Cor. 15th St. and N. Y. and Pa. Aves.

American and European Plans, with Desirable Rooms, for Permanent or Transient Guests.

TERMS MODERATE.

Mrs. M. J. COLLEY, Proprietress.

THE SMITH PREMIER TYPEWRITING Machine, manufactured at Syracuse, N. Y., has been adopted by the State Associated Press (New York), comparison and vigorous test having proven it to be the best in the market. This great company has offices located in twenty-eight cities throughout the country, and one of the most prominent of these is the one under management of Frank M. Evans, whose fine offices are conveniently located at 1416 F Street, N. W. He established his offices in July, 1893, and has already worked up a tremendous business in this line; the largest order ever received for a machine having been given by the War Department, where 150 of the Smith Premiers were taken at a single shipment. Mr. Evans is a native of Pennsylvania and has resided in Washington since 1883. He is a young man, full of business energy, and for ten years was Assistant Keeper of Stationery in the United States Senate Chambers. He carries a large stock of machines, and is making them more popularly known every day. The Smith Premier Typewriting Machine is found in the leading offices of the city. It has had a remarkable success. It has been on the market a little over three years, and already more than 30,000 of the machines have been sold. The machine is pronounced by long odds THE BEST, the MOST RAPID, the MOST PERFECT, the MOST ACCURATE, and the EASIEST WORKING machine made. The factory at Syracuse is the largest in the world and fully equipped, with capacity of 80 to 100 machines per day, and employing over 800 men. The Smith Premier has all of the virtues of modern improvement, and none of the faults of its competitors. It is reasonable in price. Its construction and design are perfect, and one of the great improvements in it is its ribbon, which possesses a reliable feeding mechanism. It is simple and has a greater capacity for rapid and heavy work than any other machine.

EDWARD P. MERTZ, Wholesale and Retail Druggist, corner of 11th and F Streets, N. W.—Ranking among the leading pharmacists of the City of Washington is the well and popularly known house of Mr. Edward P. Mertz, which has become recognized by everyone as of the highest in character. The house was founded by the present proprietor, who sustains a high reputation for his knowledge and skill in the laboratory as well as for vigilance and accuracy in compounding and dispensing physicians' and family prescriptions, of which a specialty is made, and also for his valuable compounds in the form of tonics, sarsaparillas, lotions, tinctures, emulsions, etc., which are put up from formulas of his own. The store, which is one of the most handsomely appointed in the city, is most conveniently located in the fashionable shopping centre, and is at all times completely stocked with a fine line of pure drugs, proprietary medicines and druggists' sundries, of which Mr. Mertz is a direct importer. He handles a large line of surgical instruments. A full stock of toilet requisites is carried, including dressing and manicure sets, perfumes, choice odors, brushes, douches, syringes, etc. Mr. Mertz does a large wholesale business; his trade extending to Maryland, Virginia and West Virginia. The entire lower floor of his large store is used for the retail trade and the upper floors for the wholesale trade. Mr. Mertz is a native of Washington and a graduate of the Washington College of Pharmacy, and is one of the best-known and most progressive business men.

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SAMUEL C. PALMER is a manufacturer of soda and mineral waters in founts, syphons and bottles, his works being located at 615-621 D Street, S. W., and 1066 32d Street, N. W. This was established in 1853 by Messrs. Army & Shinn, who in 1862 were succeeded by Mr. Riley A. Shinn, and in 1871 the firm became Palmer & Green. In 1874 Mr. Palmer, the present incumbent, became the sole proprietor. He is a native of the District and in the prime of life, and has so developed his business that to-day he has the largest plant of the kind in the city, it being fully equipped with the latest improved machinery and propelled by steam power. The head offices and works are at 615 D Street, S. W., from which point

cider and cider-vinegar, Philadelphia ale, porter and brown stout are supplied. The depot at 615-621 D Street, S. W., is 60 x 100 feet in area, and occupies three stories, with stable, etc., fifty-five feet square. Mr. Palmer is the sole accredited Washington agent for Schlitz's Milwaukee lager beer, and he has worked up an extensive trade throughout the District, Maryland and Virginia, and gives employment to sixty skilled persons. He has a beer-bottling capacity of twenty-five barrels per day and has an extensive trade. Mr. Palmer has made it a special feature to supply only the highest grade of products, and in the matter of ginger ale, sarsaparilla and carbonated waters he is the leader of his line. He has an extensive family and hotel trade, and his wagons are seen in all parts of the District where he makes a point of delivering goods free of charge. He is a man of upright business principles, and has won a place in the first rank of men whose rule of commercial life is unwavering veracity.

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CHURCH & STEPHENSON.—In the year 1862 Messrs. C. B. Church & Co., with wise foresight as to the future growth of Washington, established themselves as dealers in all kinds of lumber, which business they conducted successfully up to the year 1879, when it passed into the hands of Messrs. W. A. H. Church and Thomas P. Stephenson under the firm name of Church & Stephenson, who have extended the business, increased their facilities and occupy a leading position in the trade. The office and yards of the firm are situated on Maryland Avenue between 8th and 9th Streets, S. W. The yards cover a large area of ground, with extensive shed room for the storage of kiln-dried and dressed material. They carry a large stock of dimension stuff in yellow and white pine, hemlock, spruce, as well as laths, pickets, posts, shingles, etc. They estimate and contract for all kinds of lumber used in the building trade, rough or dressed, and cut same to order. They are contractors for government work and have filled many important orders. They receive from Southern and Western mills by water and rail, and with ample means and facilities carry a stock of dimension stuff, rough and dressed lumber equal to any demand. The trade of the house is not confined to the District of Columbia, but extends to different points in the surrounding States, and in volume of business is one of the most notable in Washington. The members of the firm are both natives of the Capital City, in the prime of life, active and influential in business circles, as well as public-spirited citizens. Mr. Church is a director in the Citizens' National Bank, and Mr. Stephenson a director of the Builders' Exchange.

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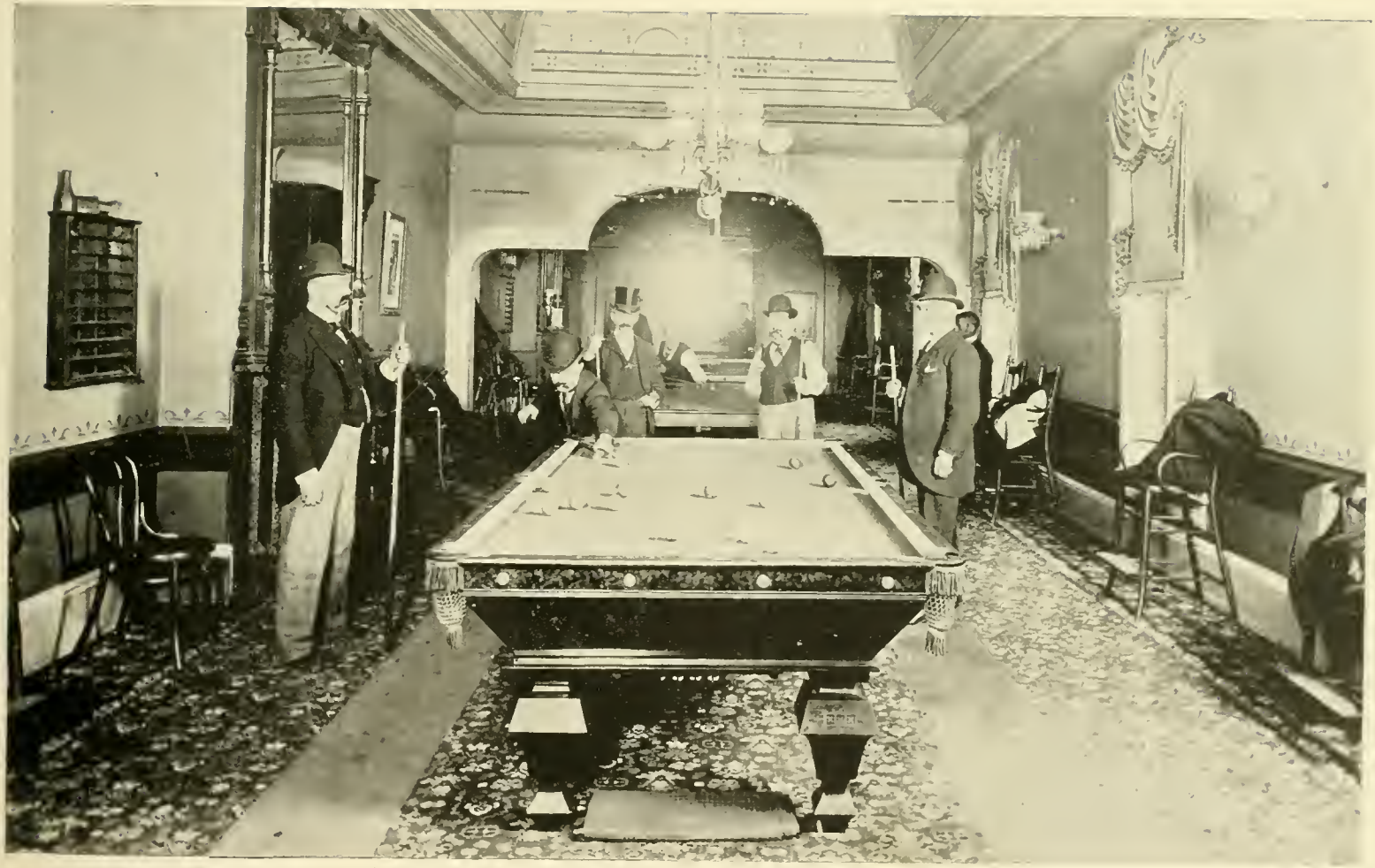
CHARLES G. SMITH & SON, who are the proprietors of the Potomac Stone Company's Quarries, the office and crusher being located at 3220 Water Street, was established in 1890, the members of the firm being Messrs. Charles G. Smith and Charles G. Smith, Jr. They are natives of New York State and have resided in Washington a number of years. They are notable members of the Builders' Exchange. Their works are among the largest in the country, the quarries extending 2½ miles on the Potomac River, between the Aqueduct and Chain Bridges. Steam power is used, and the works are thoroughly equipped in every particular, while a force of skilled hands is employed. The company supply Potomac bluestone for dimensions, foundations, superstructures, etc., and contract to furnish contractors with crushed stone for street concrete, etc. The Messrs. Smith have been instrumental in putting some of the best building material upon the market, many of the leading structures being supplied with material from their quarries. They have every facility for receiving stone by water, and shipping the same, their trade extending throughout the District and the State of Virginia. They are regarded among the most prompt and reliable men in their line, and their contracts are invariably carried out with promptness and in strict conformity with the letter of their agreements.

WARWICK'S CAFÉ—Importers of Choice Wines, Liquors and Cigars. A gentleman's resort, with the best of service. 13th Street, near Pennsylvania Ave.



WARWICK & HISS—Billiard Parlors. Two handsomely furnished rooms. Each 25 x 100 feet. Eleven Tables. The most elegant in Washington.
13th Street, near Pennsylvania Avenue.

MRS. E. A. HAINES.

HAINES'.—In Washington there stands a business monument that attests the executive and financial ability of a woman, who is recognized as a leader in mercantile circles in the Capital City. "Haines' Washington Store," though of recent origin, is a place known to the public, as is Macy's to New York, The Fair to Chicago, Wanamaker's to Philadelphia, White's to Boston, Barr's to St. Louis. The store is the fulfillment of an idea of Mrs. E. A. Haines, who started in business, in a small way, about eight years ago. Mrs. Haines rapidly built up a trade that outgrew the quarters in which she was located, and she decided to build an elegantly appointed department store. To this end she erected the magnificent building in which her business is now conducted, at the junction of 8th and D Streets and Pennsylvania Avenue, S. E. It was erected in 1892, at a cost of $60,000, and designed especially for the dry-goods trade, and modeled in the interior after the original ideas of Mrs. Haines; the departments, of which there are fifty, are perfectly lighted and afford every facility for the display of goods. The building is of pressed brick, three stories in height, and ornate in the style of modern architecture. It fronts 143 feet on Pennsylvania Avenue and thirty-four feet on 8th Street, with an L in the centre of the building that is 40 by 75 feet and runs through the block. The building has over 15,000 feet of floor space, the largest area of any mercantile establishment in the District of Columbia. The fifty departments are each in charge of a competent head, all under the personal supervision of Mrs. Haines, and each is completely stocked with every necessity and, in fact, luxury that the trade demands. The different departments are located with a view to making shopping a pleasure. The dress-goods department is filled with the newest novelties and standard weaves of textiles, and the same may be said of every other one. An army of skilled and competent salesmen and salesladies attend to the wants of patrons, and polite and courteous attention is the rule from the basement to the upper floor, which makes a visit to the store one of pleasure and gain. Mrs. E. A. Haines, whose genius has given to Washington a store that is without a rival in completeness, is a native of the city, and a thorough and practical woman, with defined instincts for her business. A woman of strictest integrity and honesty of purpose, she carefully directs every detail of her stupendous business.

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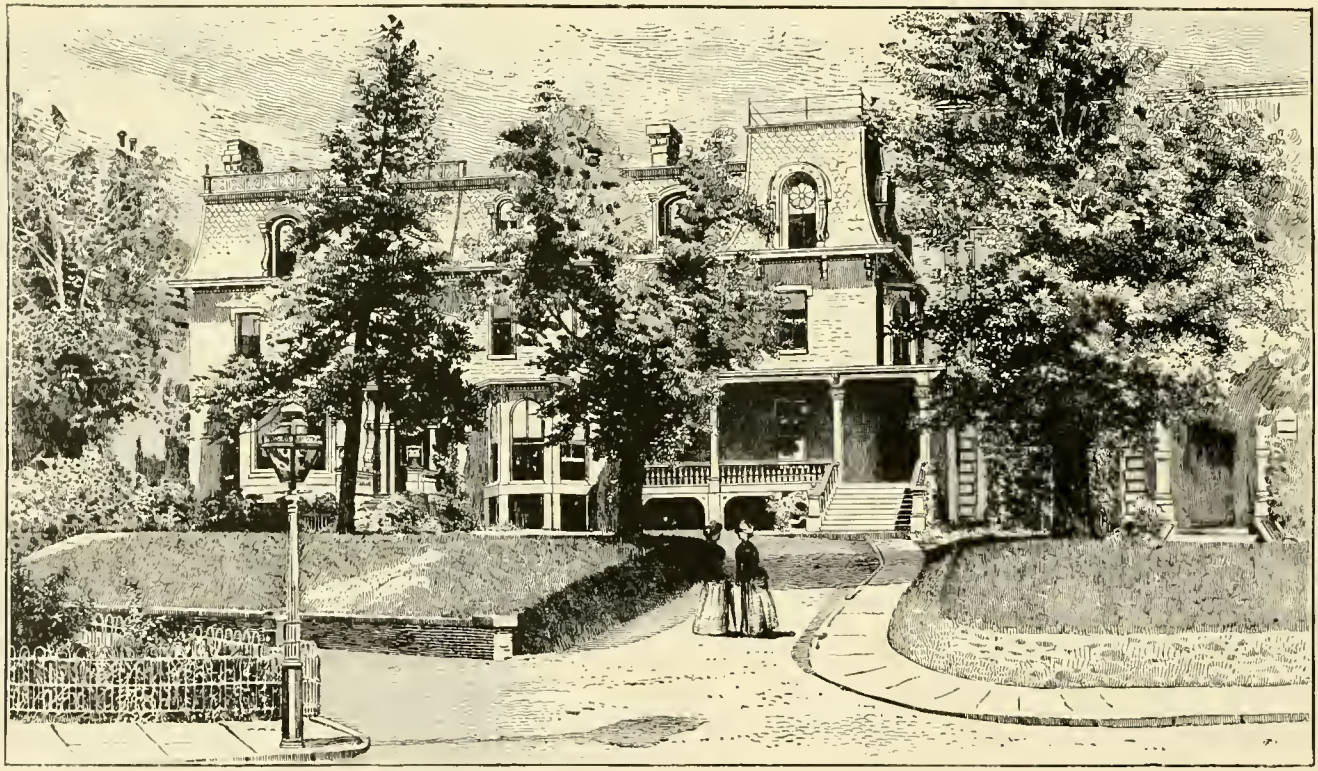
ROYCE & MAREAN, of 1410 Pennsylvania Avenue, are electric light contractors, and furnish every class of electric supplies, putting in electric bells, burglar alarms, and attending to every department of electric gas-lighting. This business was established in 1879 by the present firm. They are both practical men in their line, and undertake some of the most extensive contracts, including the installment of mills, factories, hotels, theatres, public buildings, halls, dwelling houses, etc., and their trade extends throughout the District and Southern States, where their supplies are sent in great quantities. Many of the most novel electrical contrivances have emanated from this house. F. W. Royce was born in Pennsylvania, and has resided in Washington since 1856. Morell Marean was born in Pennsylvania. Both gentlemen are middle-aged, and in the very flush of success. They are the originators of one of the finest and most practical electric bell systems for hotels; and they have developed a considerable patronage in this line. They carry a large stock of goods, and everything that is new and novel in the electric world is given a trial by Royce & Marean, and if useful they are among the first to introduce it.

L. H. SCHNEIDER'S SON (H. M. Schneider), Wholesale and Retail Hardware.—More than sixty years ago (1832) Mr. L. H. Schneider established himself in Washington as a dealer in hardware. At that time the population in the city did not much exceed one-tenth of what it is to-day—nearly 300,000. It was a place of moderate means and expenditures. Its streets and avenues were unpaved, the city was without attractions, and gave little evidence of becoming the beautiful city it is to-day. The enterprising men who located here at that time have however reaped a rich reward for their foresight, and many of them established a business which continues in the hands of their sons. Among these old firms that of L. H. Schneider's Son holds a prominent place in the community. The rapid growth in the population of the city caused a corresponding activity in its building operations and a demand upon the dealer in hardware for building hardware, cutlery, tools, iron, steel, nails, machinists' and engineers' supplies, rubber and leather belting, etc. Mr. Schneider was a popular merchant, a progressive and enterprising business man, taking an active part in the welfare of the city, and enjoying the confidence of business men, contractors and builders. His business extended and prospered, and the house became the most active of its line in the city. In the course of years he admitted his son, Mr. Harry M. Schneider, who had long been associated in the business, to partnership under the firm name of L. H. Schneider & Son. In 1886 Mr. L. H. Schneider withdrew from the firm, since which time it has been conducted by H. M. Schneider. The house is located at 1008 and 1010 Pennsylvania Avenue. The building is three stories, 40 by 100 feet, provided with elevators and every arrangement for the convenient handling of merchandise. Under Mr. H. M. Schneider's management the house retains its old-time popularity and its hold upon the trade of the city, in which it is second to none now among numerous competitors. In all lines of hardware manufactures the house is equal to all demands. The business conducted is both wholesale and retail, and is more than of local importance, extending throughout the District and to the adjoining States. Mr. Schneider's connections are with the leading manufacturers of the United States; his facilities are equal to all requirements and to any demand that may be made for the great variety of articles in the line of hardware. Mr. Schneider's social relations are of high standing, and the name is enrolled among the most prominent public-spirited citizens in the Capital City—leading manufacturers, builders and capitalists.

WM. G. LOWN.—The house of William G. Lown, the well-known dealer in teas, coffees, spices and peanuts, at the junction of Maryland Avenue, Seventh and C Streets, S. W., was established in 1849 by Terrence Riley, and continued under the direction of the founder until 1865, when Mr. T. W. Riley succeeded to the business of his father. In 1875 Mr. W. J. Lown took the business and increased the trade, and continued until 1888, when the present proprietor came in, the firm name being W. J. Lown & Bro. 1891 saw another change in the firm, made by the retirement of W. J. Lown, the present proprietor succeeding to the entire interests, which he has conducted with unwavering success. The store and mill occupies three floors, each 40 by 100 in area, and is fully equipped with improved roasting and grinding machines of large capacity, propelled by steam power. Five coffee mills, with a combined capacity of 8,000 pounds daily, are kept busy. The trade extends throughout the District of Columbia, and Maryland, Virginia and other States. The choicest grades of goods are handled. A specialty is made of peanut roasting, and the house has the best facilities for this line of dealing of any house in the District. Mr. Lown is a native of Virginia, and has been a resident of the Capital City for the past twenty years, during which time he has been prominently engaged in commercial pursuits. He is a gentleman of high commercial attainments, and stands at the very top of the list as a gentleman of strictest integrity. He is a member of the Masonic fraternity and of the Knights of Pythias.



NORWOOD INSTITUTE.—The exceptional opportunities for general culture afforded by the capital of the United States render the City of Washington the most desirable location for a school for the daughters of refined people, and those opportunities are utilized to the utmost by the pupils of Norwood Institute, now in its twelfth year, under the conduct of Mr. and Mrs. William D. Cabell, assisted by a corps of efficient instructors. The distinguishing feature of Norwood Institute is the thoroughness of its preliminary training, and the care bestowed upon those elementary branches too often neglected in schools of otherwise great excellence. Norwood Institute is situated in the most beautiful portion of Washington, with charming surroundings. It is at the corner of Massachusetts Avenue and 14th Street, fronting the famous 14th Street Circle, and with a spacious shaded lawn of its own. It comprises four large buildings, erected for handsome private residences and now connected for school pur-

poses. It thus possesses the charm and variety of two or three elegant homes. Students may here pursue from beginning to end every branch of education and culture. They may prepare for any college, for the conservatories of France and Germany, or for foreign travel; or they may pursue here a full collegiate course. The best advantages of modern languages, music, art and elocution are offered. A special and complete course is given in elocution and physical culture. The modern languages are so taught as to be used with ease in the pursuit of studies abroad. The literature and history of each great nation are studied in the language of that country. Every facility is provided for the cultivation of tastes and talents under masters of the highest qualifications. And, best of all, Norwood educates its pupils in all the graces that must combine to produce a true womanly woman.

The Secretary of the Navy wrote on August 21, 1893:

MY DEAR MR. CABELL—I am sure Norwood Institute will continue to grow in public favor as the beneficent results it is accomplishing become more widely known. The training my daughter, Mrs. Micou, received there has endeared the school to her and to me, and I feel very sure that, if parents who have daughters to educate will only inform themselves as to the advantages offered at Norwood, the most abundant prosperity will come to this great enterprise of Mrs. Cabell. Very sincerely yours, H. A. HERBERT.

And the Secretary of the Treasury wrote on September 4th:

MY DEAR PROF. CABELL—I take pleasure in uniting with Secretary Herbert in commending Norwood Institute. It has long been recognized as one of the best schools for young ladies in this city, and I am sure it will lose none of its reputation as long as you remain at its head.

Yours truly, J. G. CARLISLE.

Among many others:

JOHNS HOPKINS UNIVERSITY, BALTIMORE, MD.

I have known Mr. William D. Cabell for many years as head and founder of one of our leading schools in Virginia. Mr. Cabell is a gentleman of high social position, of unusual attainments, and of rare energy, who will not fail to give prominence to any scheme with which he may connect himself.

B. L. GILDERSLEEVE.

Judge Dan B. Lucas, of the Supreme Court of West Virginia, says of the Norwood Institute: "It is the best school in the South." Justice Samuel F. Miller, of the United States Supreme Court, said: "I know of no school for young ladies whose diploma commands a higher respect than Norwood Institute." Mr. Baber, a well-known journalist, recently remarked: "This Institute is a temple of learning; but it is more: It is a home in which each student is touched every day by the charm and sweetness of a care that is parental." Rev. Dr. W. A. Bartlett, New York Avenue Presbyterian Church: "Accept cordial wishes for the future prosperity of your great and excellent school." Catalogues will be sent promptly giving names of patrons *who know the school*, to whom we refer. The thirteenth session opens October 2, 1894. Address, Mr. and Mrs. WM. D. CABELL, Norwood Institute, Washington, D. C.

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HUTCHINSON BROS., of 1420 Pennsylvania Avenue, is a branch of the head office, 14 Light Street, Baltimore, Md. The Washington branch was established in 1891 and placed under the management of F. H. Hoover. He is a native of Maryland, in the prime of middle age, and a man of sterling business veracity, a close examination of his past record showing this. The place of business here is neatly arranged and heavily stocked, a feature of the wares being the Steel-Plate French Ranges, which are used in hotels, restaurants and kitchens of the best families. A large force of men is retained, a specialty of the house being the setting and repairing of ranges, and every facility is afforded for this work. Mr. Hoover has the congratulations of the community for being placed at the head of such a reliable house as Hutchinson Bros., and they paid him a high compliment indeed when they made him their manager. He is thoroughly acquainted with every detail of the business, and has the superintendence of a business that extends throughout the District, the purchasers of kitchen utensils for the leading hotels and dwelling houses invariably trading here.

J. WILLIAM LEE.—It is necessary that one should go back to the days of the early Egyptians to trace many of the professions that are in vogue to-day, and one that met with greatest encouragement was the embalming of the dead. It was for years carried on as a science, then the art was lost, but America has found it again, and the name of J. William Lee, 332 Pennsylvania Avenue, N. W., is most eminently connected with the process. This is one of the oldest establishments in the undertaker's line in the United States, having been founded in 1836 by Henry Lee. In 1873 the firm was known as Henry Lee's Sons, and in 1885 J. William Lee, the present incumbent, succeeded to the business. This is not only one of the oldest, but it is the finest, undertaking establishment in the world. The building is a five-story brick, 25 x 128 feet in space. The ground floor is given over to an office in the front. The floor is of tile, with a marble fountain in the centre; the wainscoting is white marble; there is an old fashioned fire-place, with a grand figure of old Father Time above it: there is a gas and electric chandelier in the centre of the room that cost $400, and the ceiling is metal. The furnitnre scattered about is the finest carved oak and upholstered, the fixtures are carved, polished oak. In the rear of the office is the beautifnl and unique chapel, 25 x 40 feet in space, with a seating capacity for 132 persons. The seats are upholstered, the floor is tile, the wainscoting is white marble, the windows are blinded with cathedral glass, with electric lights in the rear of each window, and when the lights are turned on the effect is most strikingly beautiful, soft and effective. The facilities for any services over the remains of relatives and friends are thus rendered perfect. In the rear of the chapel there is a fully equipped crematory. The second floor of the house is given over for the purpose of show and trimming room; on the third floor is the hearse and wagon department; the fourth floor is devoted to stock accommodations and morgue purposes, and on the fifth floor stock is carried. Every modern improvement has been introduced, including electric lighting, steam heating, passenger lift; sanitary measures have been attended to, and perfect ventilation and wholesomeness abound. A large force of skilled assistants are employed, practical embalming is carried on, as is also cremation. Mr. Lee takes entire charge of funeral trains, and gives his personal direction to all obsequies from the establishment to the cemetery. He is a man of wide experience, decided diplomacy, and always conducts his functions with a due regard for the relatives and friends of the deceased. Mr. Lee is a native of Washington, a leading member of several societies and a highly-respected citizen. He performs his duties with dignity, and is at the head of the most complete, the largest and one of the oldest establishments in the universe.

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WM. GETTINGER, 14th Street and Pennsylvania Avenue (Central Power Station), although but recently established in business, has secured a leading position in the foremost rank of the printing trade. Mr. Gettinger has had a valuable experience, extending over a period of ten years, in the "art preservative of arts," and embarked in business on his own account last year, since when he has been receiving a large first-class and steadily increasing patronage. The premises occupied —third floor of the Central Power Station, at 14th Street and Pennsylvania Avenue, N. W.—are commodious and equipped with the latest improved appliances, such as type, presses and those adjuncts necessary for the typographer's art. Mr. Gettinger possesses every facility for executing high-class commercial and

job printing in the most artistic manner, at the lowest prices consistent with fair and equitable dealing, and turns out everything from a business card to a book. Orders receive immediate attention, and a large patronage drawn from mercantile houses, societies and social organizations has been secured. Mr. Gettinger, who is a native of this city, is a popular young man and an active member of the Masonic fraternity. He is energetic, wide-awake, and the outlook for his future career is indeed very cheering. He is a courteous, pleasant gentleman, and all in need of printing of any kind will find it to their advantage to call on him for estimates before placing orders. Mr. Gettinger was for a number of years manager of the printing department of Woodward & Lothrop, and is thoroughly conversant with the technique of display in art printing.

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NORMAN PRUITT.

NORMAN PRUITT, Plumber and Gas-Fitter, at 814 H Street, N. W., is the accredited agent for the Howard furnaces, and carries a large stock of plumbers' supplies at his finely fitted shop. He is a registered plumber and has to do with fitting up some of the prominent buildings, investing them with all of the new improvements in the way of sanitary arrangements. He contracts for large jobs, his estimates invariably being within the range of popular prices, and he employs a force of twelve to fourteen skilled workmen in his business. Mr. Pruitt undertakes important contracts for light sheet-iron and tinwork in all of its branches, and his duties are invariably performed to the entire satisfaction of his patrons, so much so, in fact, that they readily endorse his business policy, which has proven to be one of sterling veracity. His work stands the test of experts and the wear of time. Mr. Pruitt is a native of Virginia and has resided in Washington since 1871. He is an active member of the I. O. O. F. fraternity and other societies.

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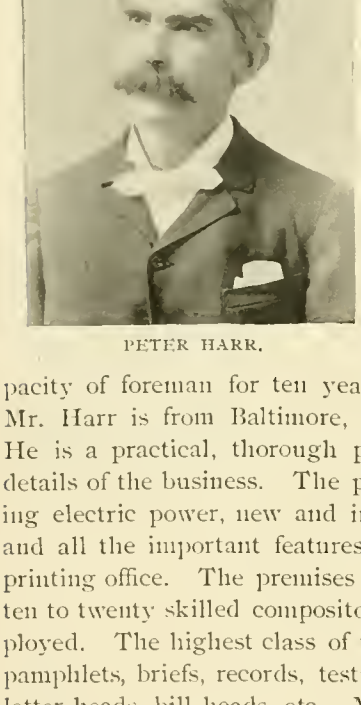
WHITE & MITCHELL, Dealers in Coal, Wood and Coke, 1706 7th Street, N. W., deal in hard and soft coals, all kinds of wood, kindling wood and coke. They have ample yard room, and at all times carry an abundant supply, employing some eight to ten workmen and delivery wagons, filling orders from hotels, laundries, restaurants, boarding houses and families in all parts of the city. Their supplies are drawn from the leading mines and dealers, and they are prepared to fill orders for the season, or in large lots, at the lowest possible rates. They are entirely reliable, and take just pride not only in the reputation they have acquired for fair dealing, but in the fact that they do not misrepresent, and that they give full weight and measure. Mr. W. P. White is a native of Monmouth County, New Jersey, where his ancestors have resided for many generations. In 1863 he was appointed to a position in the Commissary Department of the Army stationed at Alexandria, in which he remained until 1866, when he entered the Third Auditor's office, Treasury Department, remaining there till 1877. In 1880 he received an appointment in the Interior Department of the Government, where he served until 1893. He is a member of the Masonic Order and of the I. O. O. F., and takes an active interest in the Methodist Church. Mr. W. R. Mitchell is from the State of Pennsylvania. No higher endorsement of their reliability and standing can be given than in the goodwill and good report of their numerous customers and friends, and in the faithful discharge of the duties of the important positions heretofore held. Orders are promply filled by mail or telephone: Call, 1538.



PETER HARR.

THE JOS. L. PEARSON Printing Office is located at 9th and D Streets. Mr. Pearson had the honor to conduct the oldest-established Printing Office in Washington, the house having been founded in 1805. He carried on the trade for twenty years, and in 1882 he died, and since that time the business has been efficiently carried on by the estate, under the careful management of Mr. Peter Harr, who has been with the firm for the past twenty-two years, and has served faithfully and efficiently in the capacity of foreman for ten years and as manager for twelve years. Mr. Harr is from Baltimore, where he served his apprenticeship. He is a practical, thorough printer, well acquainted with all the details of the business. The plant is thoroughly equipped, including electric power, new and improved presses, every style of type, and all the important features necessary in conducting a first-class printing office. The premises are 25 by 100 feet in area, and from ten to twenty skilled compositors, job printers and pressmen are employed. The highest class of work is turned out, including books, pamphlets, briefs, records, testimony, cards, circulars, programmes, letter heads, bill heads, etc. Mr. Harr gives his personal attention to the superintendence of the work in progress, and the utmost satisfaction is given. The best brands of ink and paper are used, jobs are set with care, and the presswork is attended to with the strictest attention. The Pearson Printing Office has the reputation of being first-class in every respect, which includes the prompt delivery of work and honest business transactions.

M. B. BRADY, the widely-known photographic specialist of Washington, has now his far-famed gallery, so long at the corner of Pennsylvania Avenue and 13th Street, at 1107 F Street, N. W. It is one of the landmarks of the Federal City, and his work embraces the photographing of the Nation's most eminent men and women of the past fifty years. His war views are among the great curiosities of the city, and in themselves form a museum of decided value and interest. Born in New York State, Mr. Brady established his business in New York City in 1842, and in 1846 he opened a branch in Washington, and for a time he conducted both galleries, but later gave the New York house up and has since devoted his entire time to the Washington studio. His building which is 25 x 100 feet in space, is fitted with all the modern improvements necessary in a high-class studio and photographic gallery. He has added a new specialty to his line, and that is the grouping of parties, and in this respect, as in all other branches of his art, Mr. Brady excels. He is one of the best-versed and most competent men in his line, and has been made a life member of the Building Association. He is a member of various societies, and a veteran of the New York 7th Regiment, and was the first man to take a camera to the battlefield. The name of Brady was made famous by the pictures in war times, and everybody who read the editoral newspapers of that day, particularly "Harper's Weekly," recalls the name under each picture—"From a Photograph by Brady." He was the originator of the photographic business in Washington, and is the author of "Photographic War Views and National Celebrities." Some of the eminent persons whom he has photographed were Webster, Clay, Calhoun, Benton, Lincoln, the Van Burens, Seward, Chase, Mrs. Polk, Mrs. Harriet Lane, Mrs. Alexander Hamilton, Dolly Paine Madison, Sir Julian Pauncefote, British Ambassador now in Washington, and also General Jackson at the "Hermitage." Mr. Brady has been termed by Bayard Taylor the "Court Photographer," and certain it is that no photographer

to kings and princes has taken the pictures of more prominent people, including the Prince of Wales and suite, the Grand Duke Alexis, Lord Lyons, Lord Napier and many foreign diplomats, etc. He is as widely known in Europe as America, and in 1851 made an exhibit at the world's fair in London, taking the prize over all of the foreign competitors.

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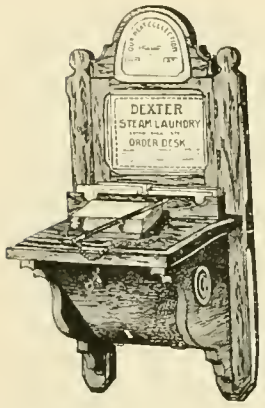
EMMONS S. SMITH, Fancy Goods, Toys, Silverware and Jewelry, 705, 707 and 709 Pennsylvania Avenue.—This business was established in 1881 by Smith & Wardwell, and in 1890 Mr. Smith succeeded to the goodwill and proprietorship. A young man, in the prime of vigor, and a native of New Hampshire, he possesses all of that good old stock of Yankee shrewdness necessary to win success, and his 12 years' residence in Washington has brought him elbow to elbow with the cosmopolitanism of the country. He has an eye for the artistic, and his taste for all that is attractive and beautiful is displayed in his extensive and varied stock of crockery, china ware, small ware, fancy goods, lamps and lamp shades, silver and plated ware, bric-a-brac, ornaments, all kinds of novelties in the way of imported fancy goods, table ware, etc. His store, which is 78 by 130, and the largest of the kind in the city, covers three floors, and the extraordinary complement of 75 clerks, cashiers and general employees is found here. The saleswomen and salesmen are affable and accommodating, and Mr. Smith's clever way of handling customers makes his place the most popular in the city. He is ably seconded by his manager, Chas. C. Adams, who is a gentleman of diplomatic bearing and a thorough business man. Mr. Smith is a merchant in all that the term implies, and has built his business up on the line of sterling integrity. Every article that he buys for transfer to customers must be of the highest grade or he will not accept it, and the truth of this is found by a visit to his fine storage houses at 211 12th Street, N. W. The shoppers of Washington never find it necessary to seek bargains or fine articles of silverware and jewelry beyond Mr. Smith's establishment. He makes a special effort to give a fine variety and display during the holidays, and on every occasion his goods are found to be of the latest patterns and styles. He conducts his business upon the principle of honor, and his record is clean and commendable. He is popular in trade and social circles, and stands in the front rank of his calling. His success for a young man has been phenomenal, and has come as a just reward for strict attention to duty and an unwavering determination to make all of his business operations conform to the law of probity.

* * *

GEORGE HAAS, Jr., Engraver and Plate Printer, 1206 Pennsylvania Avenue, is one of the longest-established representatives in Washington. Society demands a high order of work, such as engraved address and heraldic letter paper, visiting and reception cards, wedding invitations, etc., and the man who makes his mark in this branch of work has a steady success to count upon. Mr. Haas, Jr., is a native of Brooklyn, and has resided in Washington since 1864; he is, therefore, in touch with the tastes of the people, and has a knowledge of what they require. He established his business in this city in 1869, and now occupies two floors in his business, employing two skillful engravers and fifteen plate printers and lady stampers. He does his press-work by hand. His plant is the largest of the kind in the city, and his business extends throughout the District of Columbia and the United States by personal application of patrons, while he does an order trade throughout the United States. Mr. Haas, Jr., has the honor to be one of the highest connected of society men, being a thirty-second degree Mason, a member of the Mystic Shrine, and a prominent worker in all of the high degrees of Masonry. His name is allied with all that is honorable, and he has attained to great success in his business.



DEXTER STEAM LAUNDRY, of 344 Pennsylvania Avenue, is one of the oldest and most reliable in Washington, having been established in 1879 by H. M. Dexter. In 1890 A. C. Irvine came into the firm. This is one of the most completely equipped laundry plants in the city, and has all of the modern improvements, such as mangling and ironing machines, wringers, etc. Quick and reliable work is done without extra charge, the delivery of the goods is free, and from the quality of the work and the judicious advertising of the laundry by its patrons has become one of the industrial features of this city. Another industry patented by Mr. Dexter is the Dexter Order Desk and Order Box, which comprises a bracket desk to be hung on the wall. It is twenty-three inches high and twelve inches wide; on the cone top of the back of the desk is a card under a metal frame, indicating the time that the wagon will call. This order desk has become very popular among business houses for the convenience of their customers in leaving orders for their laundry work, knowing that they will be faithfully and promptly attended to. The Dexter Steam Laundry is one in which families place great reliance, owing to the excellence of the work done here. Mr. Dexter is a skilled manager of the concern. He was born in Boston, Mass., and is in the prime of life. He has built up the business until three floors, each 25 x 130 feet, are required to accommodate the work. They employ fifty persons; five wagons are in constant use, and branch offices are located throughout the city and vicinity. Mr. Irvine is a native of Pennsylvania. He has resided in Washington since 1872. His labors in the interest of the Dexter Steam Laundry are highly appreciated, and it was through his aid Mr. Dexter was enabled to re-establish the Dexter Steam Laundry when Mr. Dexter through adverse circumstances was obliged to change its locality.

WILLIAM WALTER'S SON, Carriage Builder.—Prior to the Civil War William Walter began the manufacture of carriages (in 1860) which he conducted with a marked degree of success until 1884, when he was succeeded by his son C. C. Walter, who maintains the old-time reputation of the firm for thorough workmanship, style and finish of every description of carriages required for private or public use. In no city of the country are more stylish turnouts to be seen, comparatively, than in Washington, and none of them surpass in elegance of finish, ease of motion and desirability than those from Mr. Walter's establishment. He carries on hand an assortment of carriages and vehicles generally required for the service of business men, families and liverymen, which cannot fail to please the connoisseur and elite. Mr. Walter makes a special feature of repair work, which is done at the shortest notice. A large force of expert workmen are employed, and a selected stock of materials and rich upholstery and trimmings is carried. The trade of the firm extends to the neighboring States of Virginia and Maryland, and orders are frequently filled for more distant points, to which his reputation extends through the many sojourners in the Capital City. The main factory is located at 309, 317, 319 14th Street, N. W., and is a four-story brick building, 40 by 75 feet, with an annex 24 by 90 feet. It is as perfect in its appointments for all the details of manufacture as modern appliances and machinery under skillful hands can make it—in all the departments of woodwork, blacksmith work, upholstery, painting and finish. Mr. Walter is a Washingtonian by birth, thoroughly versed in his business, prompt and reliable in all transactions and popular in social circles. His establishment is one of the notable industries of Washington. A branch shop is conducted at 416 8th Street, N. W.

WARREN W. BIGGS, 1416 Pennsylvania Avenue, N. W.—Mr. Biggs is a practical steam and hot water-heating and ventilating engineer, and contracts to repair, remodel, fit out and install the most extensive buildings, factories, hotels, theatres, halls and private dwellings with pipes, radiators, etc., for heating, by both steam and hot water, by any and all systems; also, for ventilating with any system desired. This business was established in 1891. W. W. Biggs was born in Maryland, and has resided in Washington since 1887. He is a young man, and began his trade in 1886, and is noted as a thoroughly reliable man. His work, which extends throughout the city, has received the best endorsement, and promptness and care are the motto upon which his success has been built. The shop is thoroughly equipped, and a force of twenty skilled artisans is employed, Mr. Biggs personally superintending the work. He has made a name for strict veracity in all of his operations.

* * *

JAMES LOCKHEAD, of 1404 Pennsylvania Avenue, opposite Willard's Hotel, is a registered master plumber, and as such controls the cream of the trade in this city. He is most eligibly located in a large show room, with fine offices and a basement for the use of his artisans, of whom he employs thirty. He is one of the most thoroughly practical men in Washington, and his fame has spread until his commissions reach through Maryland, Virginia, West Virginia and the District. Mr. Lockhead is the sole agent for the Universal Copper-lined Tank and Cascade Water Closet, and his work in a sanitary direction is most satisfactory and effective, his house being one of the largest in this line in the city. He has done work for the National Safe Deposit Company, the Washington Safe Deposit Company, the Richmond and Danville Railway Company's offices, the Hotel Randall, Dr. Hammond's Sanitarium and residence, the Second National Bank, the Baltimore and Ohio Railway Ticket Offices, the Fleming Building, the C. C. Glover residence, the residences of Mr. J. R. McLean, Gen. Parks, Gen. Rochester, Lieut. R. A. Clover, the new National Theatre and the Washington Post Building, and he has just finished a large water plant at Berkley Springs in West Virginia. Mr. Lockhead is a native of Scotland, and has resided in the United States since 1854. He established his business in 1860, and has never ceased in his efforts to make it the leading concern in his line. Personally, Mr. Lockhead is a popular member of his calling and society, and is prominent in business affairs, being interested in various concerns.

* * *

SAMUEL T. STOTT, Pharmacist, of 505 Pennsylvania Avenue, under the National Hotel.—This place has been known ever since the hotel was erected, but Mr. Stott came in in 1889. He is at the head of one of the most reliable establishments of the kind in the city, and his stock of goods is extensive and of the highest grade. He deals in the purest chemicals, extracts, tinctures, drugs, sundries, botanical wares, toilet and fancy articles, proprietary medicines and perfumes, high brands of cigars, etc. Mr. Stott has just been making extensive improvements in his store, in the way of putting in handsome modern fixtures of cherry, and a magnificent onyx soda apparatus of Matthews' latest style, which is the delight of the avenue strollers. Mr. Stott's prescription department is one of the most noted in the city, and free from mistakes, as he personally superintends the business, and sees to it that his capable clerks follow definitely the orders of physicians. The purest ingredients are used, and the patronage comes from the guests of the National, who include many high officials and representatives, and also from the first families of the community. Mr. Stott is a competent and popular man in his calling, and is a graduate of the National College of Pharmacy. He was born in this city, and is an active member of numerous societies.

BERNARD KOPF, Cigar and Tobacco Merchant.—This fine establishment is one of the oldest in Washington, and is eligibly located at 1233 Pennsylvania Avenue. The business was founded twenty-eight years ago by W. S. Roose, and in 1890 Mr. Kopf succeeded him. He was born in Germany, and came out to the States in 1873. He is the honored member of several societies and a young man in the flush of ambition. His business is very extensive, although strictly confined to the District. He is an importer of the finest grade of Havana cigars, dealing also in choice domestics. He carries, besides, a complete stock of smokers' materials, such as pipes, tobacco of all descriptions and fancy articles, allied with the shop of a first-class tobacconist. His leading brand in five-cent cigars is the "New York Principe," and in finer grades the "Lillian Russell." They are of light-grade Havana filler and imported wrapper. In clear Havana cigars he carries the product of some of the leading factories in Tampa and Key West, and his imported stock embraces the leading houses of Cuba. He does a large trade with the bon-ton people of the city, with Senators, Members of the House, Diplomatic Corps and Government officers. His trade is wholesale and retail, and he employs a large force of help, much of his work being in the direction of supplying the trade and clubs. His store is finely fitted. He is noted for his strict adherence to the principle of commercial integrity, and never permits goods to leave his place that will not stand the closest investigation and test as to merits.

* * *

EDGAR J. HULSE, successor to Hulse & Bro., 213 12th Street, N. W., is not only in price alone, but in quality and design of work, prepared to meet all competitors. In interior and exterior ornamentation of buildings, iron and copper can be so readily moulded into architectural forms that they are in general use for crestings, cornices, window and door trimmings and ornamental work generally, and in this line of work Mr. Hulse has, since his establishment in business, made a good record, and received the order of many eminent contractors and builders. He originates new designs which are admired for artistic taste and beauty. Among the buildings in which his work is a conspicuous feature may be mentioned Robt. Portner's residence, Manassas, Va.; the "Washington Post" Building, Concord Flats, Garfield Hospital, the Bliss Building, and many others in Washington. He fully keeps pace with the demand of the times, and will estimate and contract for any design in cornice or ornamental work required at short notice. His premises are spacious and well equipped with improved machinery and appliances for the prompt and economical production of material. A special feature is made of making to order metal skylights thoroughly durable, economical and among the most serviceable made. Mr. Edgar J. Hulse is a native of Baltimore, and for many years was well known in Easton, Md. He has been connected with the trade for twenty years, and was foreman for John Harrington for two years. Mr. Hulse is familiar with every detail of his business, prompt and reliable, and enjoying the liberal patronage of many contractors and builders of the city.

LITTLEFIELD, ALVORD & CO., Transportation, Storage, Wharfage.—This business is that of wharfage, storage and general transportation of merchandise. For this business they have three wharves—two in Washington, with over 50,000 square feet of surface, and one in Georgetown, of about 20,000 square feet. They are amply provided with lighters, scows and steam-hoisting power for the loading and unloading of vessels with dispatch. Their extensive wharf-room enables them to store a large amount of rough material; for the storage of merchandise generally, including every description of goods, carriages, etc., they use their large warehouse at 26th and D Streets, N. W., 80 by 100 feet, with an annex 50 by 150 feet, respectively three and two stories in height. In the unloading of vessels and hauling and delivering merchandise the firm transact a large amount of business. They handle the material used by the United States Government in building and in supplying the departments. The Cranford Paving Co., the Barber Asphalt Co., the Thomas H. Thomas Paving Co., in the continual demand for their material, furnish a vast amount of labor for the firm. They use in the business 150 horses and numerous wagons, trucks, etc., for every kind of heavy or light hauling. They give employment to over 200 wage-earners in the various branches of the business, which is conducted with perfect system and responsibility ; every detail being carefully guarded that loss or mistake shall not occur. They effect insurance upon merchandise stored in their warehouses at low rates, and receive and deliver goods in any part of the city. The business of the firm was established in 1872 by L. A. Littlefield. In 1888 Mr. E. S. Alvord was admitted to partnership as Littlefield & Alvord, and in 1893 the present style was adopted, Mr. W. H. Acheson being the company. Mr. Alvord is a native of Indianapolis, Indiana, and Mr. Acheson comes from Columbus, Ohio. Both have become thoroughly identified with the business interests of the city, manage their affairs with skill and success, and occupy a foremost position among the enterprising firms of the city.

MURRAH M. KENT.

PLYMOUTH ROCK Pants Co. (Murrah M. Kent, Manager), 943 Pennsylvania Avenue.—This is the Washington branch of the great Boston house, which employs a myriad of tailors and sells goods in every city and hamlet in New England. Mr. Kent, who is a young man, was born in Georgia. He has been connected with the Plymouth Company six years, and was honored by the firm's confidence in 1893, when they placed upon him the responsibility of manager of this branch, which was opened in Washington in 1887. The store is finely fitted, 25 by 60 feet in space, electric lighted, and contains a gallery around the room for the display of goods. This is by far the most magnificent tailoring establishment in town, the fixtures having been put in at a cost of $3,500. It is the cheapest house in the way of custom-made work in the country, their prices for trousers being $3 to $10 per pair to order, while they make suits to order for from $13.25 to $45. They make topcoats and greatcoats for $10 to $29, imported goods being used, and all suits guaranteed as to fit, comfort and durability. The Washington branch employs fifty agents, who cover Maryland, New Jersey, Delaware and the District of Columbia. Mr. Kent has proven himself a thoroughly worthy, competent and honest manager, and through his efforts the trade in Washington has been extended among the leading men in diplomatic, fashionable and business circles.

C. BARNWELL ROBINSON, Veterinary Surgeon, was born in the Province of Ontario, Canada, in 1859. He received his preliminary education in the public schools, and in 1877 entered the Ontario Agricultural College at Guelph, Ontario, and in 1879 graduated therefrom as an associate of the same. He then entered the McGill University at Montreal, for the study of veterinary surgery. He graduated in 1882 with the degree of V. S. The same year he removed to Wheeling, West Virginia, for the practice of his profession, being the first veterinary graduate entering that State. In 1887 he was appointed a member of the Board of Health for Ohio County, West Virginia, and in 1888 disposed of his practice, which had become quite lucrative, and came to Washington, where he established his first veterinary hospital in the old Frank K. Ward Building, 414 3d Street, N. W., September 10, 1892. He soon received the appointment of District Veterinarian of the District of Columbia, which position he has held ever since. In 1891 he was appointed by the Secretary of War Veterinary Surgeon Quartermaster's Department of the Army, resigning the same in the latter part of 1892 by reason of a largely-increasing private practice. In 1894 he organized the United States College of Veterinary Surgeons, and was made Dean of the Faculty. He is an Honorable Fellow of the Montreal Veterinary Association and a member of the Veterinary Association of the District of Columbia. In 1891 he built the dispensary and hospital now conducted by him at 222 C Street, N. W., where he has accommodations for forty horses and one hundred dogs. There are bath tubs, supplied with hot and cold water, an extensive assortment of drugs and medicines, and all kinds of surgical instruments. The offices are finely furnished, and in every respect the establishment is second to none in the country. Up to the present date (March, 1894) over 3,000 horses have passed through the hospital, and several thousand more have been treated in private stables. The hospital is open day and night for the reception of sick and lame horses. Skillful assistants are constantly in attendance, and all that veterinary skill can do in the treatment of the sick and lame is there done.

* * *

J. C. ERGOOD & CO., Wholesale Grocers, 633 Louisiana Avenue.—This house was established, in 1873, by the present senior member of the firm, Mr. J. C. Ergood, and Mr. Frank Hume, under the present style of firm name. After several changes in the partnership, Mr. J. C. Ergood assumed, in 1890, the complete control of the business, and has since conducted it with unvarying success. The store occupied is a commodious one, and most advantageously located for the requirements of the trade. The building is a three-story brick, with an areage of 50 x 125 feet. The stock carried comprises all the necessities and luxuries of the grocery business, and a complete line of the various standard brands of tobaccos. The firm buys direct from the leading manufacturers and importers, and secures all the benefits of cash dealing with the discounts, and are thus enabled to give their patrons the benefit of their wide experience in the various supply markets of the country. They enjoy the trade of the leading groceries, hotels, restaurants, buffets, and may truthfully be called the intermediaries between the manufacturers and the consumer. This house also handles all kinds of dairy products, and is in a position to recommend its goods to customers as being prime in every respect. The trade enjoyed by the house is not purely local, but extends throughout the District and into Virginia and Maryland. Mr. Ergood is a typical Washingtonian, and was born in the Federal City. By close application to the wants of the trade he has built up a business that is a monument to his credit and that has placed him on the highway to a comfortable competence. In business and social circles he is very popular and highly esteemed.

F STREET AND EBBITT HOUSE, LOOKING EAST.

TREMONT HOUSE, situated at the corner of 2d Street and Indiana Avenue, N. W.—This house has been an established institution in Washington for twenty-five years; but the present proprietor, Mr. L. Barnum, took charge in 1890. Under the new management the house has enjoyed increased patronage and has given perfect satisfaction to all its guests. It is a four-story brick building 75 by 75 feet, and has sixty rooms. It has been newly furnished, and its appointments are first class in every respect. Mr. Barnum is a native of New York State, but has been in Washington for thirteen years, and has acquired a thorough knowledge of the wants of the traveling public. Of easy, affable manners, he makes a very popular host, and those who have once come under the influence of his genial humor always return to his house when they visit Washington. The dining room on the ground floor is spacious and cheerful, and Mr. Barnum endeavors to give his guests home comforts. He employs from eighteen to twenty people, and looks out that the service is prompt and efficient. There is a stable in connection with the house for livery, boarding and private sales.

* * *

EMMET HOUSE is located just opposite the Baltimore & Ohio depot and is convenient for the traveling public. The building is a four-story brick, 50 by 125 feet, and has a frontage both on C Street and New Jersey Avenue. On the first floor will be found the bar, café, restaurant and office, and on the upper floors are parlors, sleeping rooms, bath rooms, etc. The whole house is furnished in the best style and has all the modern improvements. It has gas and steam heat, call bells, etc. Its cuisine is of the best, and the table service is all that could be desired. Guests will find here every comfort and convenience. Street cars pass the door to all parts of the city. The Emmet House was established in 1865 by the present proprietor, Mr. Daniel O'Brien, who is one of the jolliest of hosts to be found in a long journey. He is a native of New York City and of middle age. He has a wide circle of acquaintance and is one of the most popular men in the city. His popularity is determined by the patronage which his house enjoys. He takes guests both upon the American and European plan, the rates under the former system being from $2 a day up, according to the location of the rooms.

* * *

THYSON HOUSE, 1501, 1503 and 1505 7th Street, N. W.; Mr. Wm. P. Cole, Proprietor.—This is one of the old-time, popular hostelries of the Capital, having been opened to the public over thirty years ago, and for fifteen years past it has been conducted with ability and consequent success by the present affable, courteous and experienced Boniface. The Thyson is a substantial brick structure, four stories in height, 50 x 100 feet in dimensions, with all modern improvements and conveniences, neatly and comfortably furnished and arranged, with excellent accommodations for fifty guests at rates ranging from $1.25 to $1.50 per day, according to location of rooms. The hotel is conducted on the American plan, with a first-class café, billiard and reading rooms, and guests have all the attention and every comfort desired. The house is well ventilated, and the plumbing, heating and lighting are all that sanitary science can suggest. Mr. Wm. P. Cole, the popular host, gives personal attention to the comfort of his guests, and makes a sojourn at the Thyson a most pleasant experience. A boarding stable and a flour and feed store are connected with the hotel, the former having accommodations for 125 horses. A large stock of hay, straw, flour, feed and stable supplies is kept constantly on hand, and these accessories to the hotel form an important part of Mr. Cole's business. This popular landlord was born in Maryland and is a prominent member of the A. F. & A. M., and of the Mystic Shrine. He is a veteran of the War of the Rebellion, having served in Company F, 8th Maryland Volunteers. He is an honored member of Kit Carson Post No. 2.

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WASHINGTON, D. C.

JUDD & DETWEILER, Legal, Scientific and Commercial Book and Job Printers, at 420–422 11th Street, N. W.—In attempting to give a history of this firm, a single term will cover its excellence, namely: that it is a model printing-office. This business was established in 1868, on 7th Street, N. W., and was removed to the present quarters in 1883. The firm are among the largest in Washington, and are the only printers of scientific works in the city. They have one of the most thoroughly equipped offices in the States, and the plan of their building is characterized as being "the outgrowth of the experience of the proprietors." Mr. John G. Judd is a native of London, England, where he was born in 1824. In 1847 he came out to the States, settling in Washington in 1855. He came into his business here a master of it, having been graduated from the composing and press rooms, and he now counts his years of experience as fifty-six. The same thoroughness may be credited to Mr. F. M. Detweiler, who was born in Pennsylvania and came to Washington in 1850. He has had over forty-five years of experience. Both gentlemen are noted for their thoroughness in their work and in all business matters. Every known improvement in the world of printing is found here. The building is the acme of perfection in this line, and is three stories high, 55 x 100 feet in area. The ground plan is divided into a front building 55 x 35, the rear building being 65 x 30, which arrangement leaves a clear space of twelve feet on each side, outside of the walls of the rear building. The partners had often worked and suffered in stuffy rooms, reeking with foul atmosphere, and this led them to look out for those two essential quantities, light and fresh air. The building is equipped with all that is modern in the printer's category. On the lower floor there are rooms with seven power presses, light to which is admitted through a glass front; the job-room and the scientific corner, in which corner all accents, Greek and Hebrew fonts and material of a like nature are kept. Of their ninety employees there is room for fifty men here, and light finds its way through eighteen windows. The second floor is given up to cases, where there are thirty windows, each 4 x 9 feet. And on the third floor are the bindery and other conveniences for work. The entire building is heated by steam, the passenger and freight lifts are propelled by steam, the sewerage and water supply are perfect, and the motive power is supplied by a steam engine of the latest and most approved pattern, with a thirty horse-power steel boiler. There has not been a detail overlooked in fitting up this great plant, even to the selection of type, and the fonts are varied and extensive; in fact, exactly in answer to the requirements of the scientific societies of Washington, to which Messrs. Judd & Detweiler are printers. "Neatness, Punctuality and Fair Prices" are the three words that comprise their motto. But they are likewise noted for their sterling business qualities. They are men of wide popularity and sought after both in business, church, lodge and social life, Mr. Detweiler being among the oldest Freemasons and Odd Fellows of this city, while both members of the firm are connected with several other societies.

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WASHINGTON HERNIA INSTITUTE, Rooms 30 and 32 Metzerott Building, 1110 F Street, N. W.—This institution, incorporated under the laws of Virginia, was established

in 1893. The object of the institution is to effect the radical cure of ruptures, of all kinds, without operation or detention from business, which is done by the new method discovered by Dr. Charles E. McCandless, who has practiced the same for a number of years with the greatest success. The parlors of the institute are located at rooms 30 and 32 Metzerott Building, 1110 F Street, N.W. The treatment is by the hypodermic syringe, is free from pain or discomfort of any kind, and causes no loss of time for the patient from daily work. The charges for treatment are very low, and within the reach of every sufferer from Hernia, of no matter what type. The physicians in charge of the institute have had long experience in the treatment of this common, yet dreaded and dangerous affliction, and Hernia, whether congenital or accidental in origin, and of whatever class, Inguinal, Femoral, Umbilical or Ventral, is treated with guarantee of the best possible results. The president of this institute is Wm. C. Ewing; the secretary and treasurer is D. K. Elliott, one of the most prominent real estate men in Washington. Dr. W. O. Eversfield, the surgeon in charge, is an expert in this special branch of surgical science, and has been associated with the Baltimore Hernia Institute. These officials, with A. R. MacLellan, of the Baltimore Institute, and David Haggerty, of this city, comprise the Board of Directors.

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F. H. YOUNGS.—A leading concern in its line is the Steam Carpet-Cleaning and Renovating Works, of 1402 Pennsylvania Avenue, N. W., of which F. H. Youngs is the head and proprietor. This business was established in 1875 by Mr. Youngs. His factory is at the corner of 5th and K Streets, the plant occupying a space 60 by 120 feet, and being fully equipped. Steam power is used, and all of the latest improved machinery, for the purpose of renovating feathers and furniture, destroying moths, etc. Mattresses are cleaned and made over, and all kinds of upholstering is carried on, ten skilled persons being employed in the work. Mr. Youngs uses his own inventions in the way of renovating feathers and hair mattresses, the process being carried on by steam. He renovates feather beds, pillows, bolsters, furs, robes, blankets, clothing, carpets, etc., and has a most extensive patronage throughout the District. Mr. Youngs was born in New York State, and has resided in Washington since 1864. He has mastered the secret of renovation, and the public and housewives have him to thank for having introduced a process whereby mattresses, carpets and goods of all descriptions may be cleaned and restored, thus doing away with so many wasted garments and household goods. He is prompt in his work, and care is used that textures and fabrics are never injured, and his business is constantly increasing.

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GEORGE F. HARBIN, No. 319 Pennsylvania Avenue, S. E.—Those residing on Capitol Hill find that there is no necessity for them to go downtown, for at Mr. Harbin's they can find a large and varied stock of fancy and staple dry goods at low prices. There are dress goods of every kind of fabric; then there are linens and underwear, stockings, and the thousand and one articles that ladies need for themselves and their children. The store is 28 x 75, and the stock is attractively displayed. Mr. Harbin is a native of Maryland, but established his business in this city in 1872, his success being due to his own energy and constant attention to his customers. Ladies found that they could always be promptly and politely waited upon, and that they could be sure to find the prices as reasonable as elsewhere. Under such conditions success was the natural result. Mr. Harbin has been associated with the growth and development of the eastern section of the city, and is now a Director in the National Capital Bank. He is considered one of the solid citizens of Capitol Hill, and is quite popular in all circles.

THE KEELEY INSTITUTE.

THE KEELEY INSTITUTE, Laurel, Md.; James T. Harbin, Manager.—Among the established institutes where the Keeley treatment is given none rank higher than the one at Laurel, Md., known as "The Leslie." This sanitarium for the cure of the liquor, opium, morphine and tobacco habits was organized under the laws of the State of West Virginia, with a capital stock of $100,000. The institute was opened in September, 1892. The officers of the company are well-known men of high business and professional repute, and are as follows: General Manager, James T. Harbin; Physician in Charge, Dr. A. D. Leech. The "Leslie" is located in one of the most beautiful and healthful spots in the State of Maryland. It is a three-story structure of a modern style of architecture, and has forty large, well-ventilated and nicely-furnished rooms. The house is heated with the Bolton hot-water system, and is lighted with electricity from its own plant. The house is under the personal charge of Harry S. Benson, a well-known hotel man, who was for a number of years connected with the National Hotel in Washington. The attendants are courteous and affable, and are engaged to attend to the special wants of guests. Dr. A. D. Leech, the physician in charge of the institute, and who personally treats patients, is a native of Farmington, Iowa, and graduated with honors from the medical college in Keokuk, Iowa, and has been a practicing physician of large experience for the past fourteen years. He was connected with the celebrated Keeley Institute at Dwight, Ills., and there received personal instruction as to the best modes of treatment from Dr. Keeley. Mr. James T. Harbin, the general manager of this institute and one at Hagerstown, Md., is a well and prominently known and connected business man. He is a native of Prince George's Co., Maryland, but for a number of years resided in Washington, where he followed his profession as stenographer. The Washington office of the institute is located at 1008 F Street, N. W., and is in charge of Mr. J. R. Ragan. The success of the institute is due to the interest of the gentlemen who are now at its head.

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LIBRARY PHARMACY, at the south-west corner of Pennsylvania Avenue and 2d Street, S. E.—This name is peculiarly appropriate from its proximity to the handsome Government edifice. Mr. J. Walker Hodges, the proprietor, who is quite a young man to carry on so large a business, is a native of Maryland, and his certificate and diploma from the Maryland College of Pharmacy at Baltimore meet the eye as one enters his store. The Library Pharmacy is one of the finest drug stores in the city. It is 25 by 60 feet, and the furnishings are of highly-polished quartered oak, with handsome show cases. The floors are tiled, and the gas fixtures and other appointments are in keeping with their surroundings. Mr. Hodges has a large stock of drugs, chemicals, toilet articles and perfumery. Everything is of the purest and best quality, and the display is unusually attractive. Prescriptions are carefully filled, at any hour of the day or night, by registered pharmacists only. His

soda fountain is one of the handsomest in the city, and during the summer season his trade in that effervescing beverage is very large. Mr. Hodges established himself here in 1890, prior to which time he was engaged in the drug business in Annapolis for six years; and, having had an experience of over twenty years, he has met with that success that follows ability, energy and industry. The doctor has recently taken up the practice of medicine, and is enjoying a steadily increasing practice. Dr. Hodges was the President of the Maryland State Pharmaceutical Association, and also a member of the American Pharmaceutical Association. This drug store is conducted on purely scientific principles, only the best of drugs being used.

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WM. L. PRICE.

WM. L. PRICE, Photographer, 723 7th Street, N. W.—This business was established in Washington in 1873 by G. W. Davis, whom Mr. Price succeeded in February, 1891. His galleries are conveniently located and neatly furnished, and all of the facilities for first-class work are afforded, while capable artists are employed to develop, retouch and print the work, Mr. Price giving his personal attention to the posing of subjects. He has two floors, each 22 by 60 feet. His crayon work is first-class, also carries a large stock of frames for crayons, etc. His specialty is instantaneous photography, and "quick as a wink" fits the patron, from adult to cooing babe. Mr. Price has been engaged in his profession for twelve years and has a complete understanding of every detail of it. He is in touch with every modern invention and improvement in his work, and his patrons comprise men and women who appreciate the perfect in art. Mr. Price was born in Maryland, Baltimore County, and has been a resident of Washington since 1891. He is allied with veracity in business and is an active member of the Order of F. & A. M.

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THOMAS E. YOUNG, Carriage Builder, 464 Pennsylvania Avenue.—This business was founded in 1830, by the late John M. Young, who, in 1863, was succeeded by his son, Mr. Thomas E. Young. He is a native of Washington, where he was born in 1833. His plant consists of a handsome four-story building, 25 x 128 feet in space, with two additional floors, 25 x 50 feet in area. The output comprises both light and heavy wagons, carriages, buggies, phaetons, road wagons and other vehicles, all of which are made in the most durable manner. He employs only men who are masters of the details of the work in each branch, and none but the best grade of materials are used. The establishment is conducted with a special bearing upon fine custom work, and promptness and reliability are the crowning features of Mr. Young's successful career. In Mr. Young's warerooms there is always to be seen a large and attractive display of fine carriages, nobby traps, whips, robes, blankets, and all driving paraphernalia. Mr. Young has been trained in the carriage-making business from his youth up, and is thoroughly enterprising, progressive and successful in catering to the demands of the public in this special field of commercial and manufacturing industry. He is a man of large business attainments, wide acquaintance, and eminently popular both in business and social circles. Mr. Young is also largely interested in real estate, both city and suburban, having large holdings of desirable and valuable property at Fort Lincoln Heights, and at "None Such," the extension of Pennsylvania Avenue, S. E. Mr. Young is ably assisted in the business by his two sons, Frederick S. and Chas. O. Young, both young men of high business attainments, who have exclusive charge of the details of the large and constantly increasing trade.

C. B. NICHOLS & CO., Pennsylvania Avenue and 2d Street, S. E.—This business was established in July, 1893, and from the first has been a success, and has already proven the fact that a well and honestly conducted enterprise will do its share in the competitive business of the times. Mr. Nichols, who is at the head of the business, is a native of Pennsylvania, and has been a resident of Washington for the past five years. Subseqnent to his making his residence here he was for twenty-eight years engaged in the undertaking business in his native State, being a member of the firm of Tabor & Nichols, at Canton, Pa. The peculiar calling of the undertaker requires a temperament and disposition possessed by few. To him is entrusted the superintendence of the funeral ceremony and all pertaining to the last rites of the dead, and success is only awarded to those who are possessed of a sympathetic nature and have a due regard and respect for the sacred duties imposed upon them. It is needless to say that Mr. Nichols is endowed with all the functions and traits of character needed in his vocation for the successful prosecution of the profession, and to give entire satisfaction to his clientèle of patrons. He has a nicely fitted and commodious store and wareroom, and keeps at all times in stock a full and complete line of everything required in the case of death: coffins and caskets of all grades, shrouds and funeral goods, together with the latest improved apparatus for preserving and embalming. He employs skilled and competent assistants in every branch of his calling, and gives personal supervision to every call, and is in attendance at every funeral in his charge. Mr. Nichols is as prominent in social as in business circles. He was a volunteer in the war, and served his country with distinction in 1864 and 1865, with the 185th New York Volunteers, Co. G. He is a member of Farragut Post, G. A. R., and is a prominent member of the F. & A. M. His firm are the funeral directors to the members of Farragut Post. Associated in business, as partner, is Mr. Yoder, a gentleman who is interested in a number of enterprises in the city, and who is well known as the Sergeant-at-Arms of the House of Representatives. Both gentlemen are highly esteemed by all who know them.

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DR. W. BUDINGTON WRIGHT is widely known, as he has made a special feature of performing painless dentistry. He is a native of Brooklyn, and has been identified among the foremost of the young men in his profession since establishing his business in Washington in 1887. He is a graduate of the Baltimore College of Dental Surgery, having gone down in 1886 bearing the honors of his class. He has fine offices at 1113 F Street, N.W., and has completely equipped it with every modern appliance known to latter-day dental science. He is a careful, skillful and conscientious artist in his profession, and has made a wide reputation in crown and bridge fillings and artificial teeth. Dr. Wright's patrons embrace the members of the first families, and his work carries its own recommendation, by the fact of its excellent finish and durability. He practices painless, perfect dentistry, and holds a place in the highest rank of his calling.

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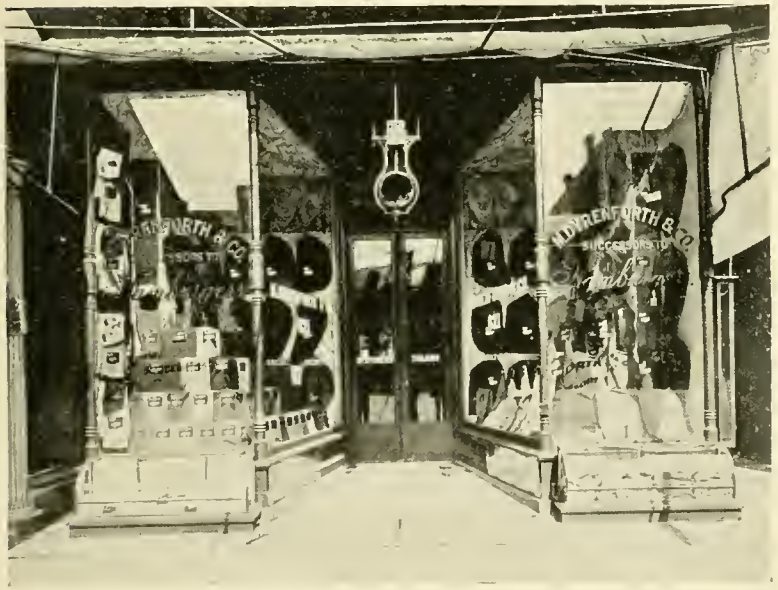
DR. H. H. PARCHER, 7th and E Streets, N. W.—To him is due in a great measure the introduction of the system of painless dentistry. He is the widely-known manager of the American Dental Association, and has one of the most thoroughly equipped laboratories in the city, while his dental parlors afford every comfort to patients. He employs a staff of capable, careful assistants, and every branch of dental work is done here, including crown and bridge-filling, excavating, extracting, the treatment of defective teeth, and the renewal of teeth, singly or in sets. Dr. Parcher is a native of Maine, and has resided in Washington since 1883. He is numbered among the most successful of the young dentists, and has been established here since 1891. His patrons embrace the best classes, and his work carries its own recommendation.



M. DYRENFORTH & CO., Designers of Clothing, 621 Pennsylvania Avenue, N. W., extending through to 614-616 C Street, N. W., conduct a very large (strictly one-price) business. The house was established twenty years ago by I. Hamburger & Sons, the present firm having succeeded them in 1891. Mr. Mitchell Dyrenforth, the resident partner, was born in Baltimore, and has resided in Washington since 1888, and under whose personal management the Washington establishment is conducted. The amount of ground-floor space occupied is about 6,000 square feet, and is the best-lighted store in the District. A special feature is made of fine custom tailoring, and every garment is made on the premises under the personal supervision of the firm, and a complete stock of ready-made clothing is carried. The latest styles are observed, and the finest grade of materials only are used. Messrs. Dyrenforth & Co.'s stores are regarded as the headquarters for men of ultra-fashion.

HORACE A. COAKLEY, Druggist, Corner of 10th and E Streets, N. W.—Mr. Coakley is one of the most notable druggists in this community, and he has built up a trade among the first families of the city. His place was established in 1875 by Dr. Coombs, and Mr. Coakley succeeded him in business in 1891. His store is 20 by 60 feet in space, finely fitted, tastefully and attractively arranged, and stocked with the highest grade of drugs, chemicals, essential oils, extracts, proprietary medicines, perfumes, soaps and all kinds of toilet articles. His prescription department is one of the most thoroughly equipped in the city, and the most competent druggists are employed; therefore, errors in compounding medicines are out of the question. This department is heartily endorsed by the leading physicians. Mr. Coakley's place is also the headquarters for the theatrical profession, for here he keeps make-up preparations, grease-paints, powders, rouges, rabbits' paws, etc. He handles Nese putty, spirit gums, and all articles for stage use. He has a specialty in the way of Mount Vernon Cough Syrup, which he manufactures, selling great quantities of it for coughs, hoarseness, asthma, bronchitis, colds and all pulmonary troubles. Mr. Coakley is a native of Alexandria, Va., and was born in 1870. He is a registered pharmacist in Virginia and Washington, and an active member of the Virginia Pharmacists' Association. He is an expert in his profession, a man of sterling business integrity, and one of the very popular men in his calling.

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GEORGE W. HURLEBAUS & CO., Chemists, Compounders and Prescription Druggists, 2030 14th Street, corner V Street, N. W.—This house was established in 1893. The location of the firm is in one of the most thickly-populated sections of the city, and its clientèle of patrons is such as necessitates the carrying of a large and complete stock of new and fresh goods, which can always be found, and which is constantly being added to by the enterprise of the proprietors. The store is charmingly fitted for the requirements of the growing trade, and is well lighted, airy, and has every convenience for business. It has an area of 25 by 60 feet, giving ample floor, shelving and counter space. A handsome soda fountain is one of the necessities that have been looked after, and the firm prides itself upon the purity of its frappéd delicacies. Special and particular attention is given to the compounding of physicians' prescriptions, and exceptional judgment given to exactness in filling all orders at the shortest notice. A complete line of druggists' sundries and fancy goods, perfumes, toilet articles and proprietary medicines is kept in stock. Mr. Hurlebaus is a young man of exceptional talent in his chosen profession, and graduated from the National College of Pharmacy in 1888. He has had long experience in compounding drugs, and is careful and trustworthy. He is equally as popular in social as in mercantile circles, and his many friends are gratified with his deserving success.

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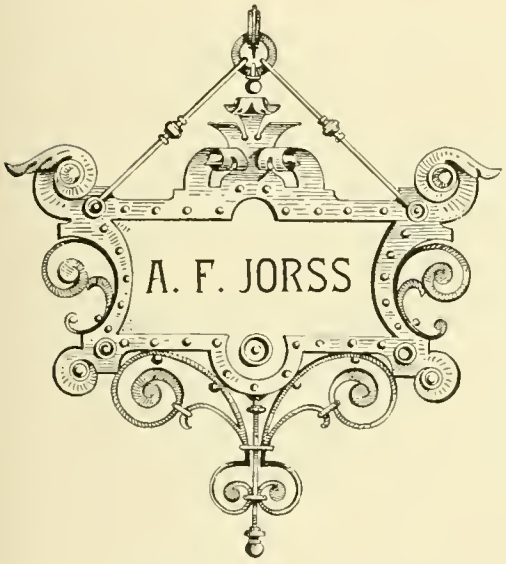
R. W. BARKER, Funeral Director, 612 11th Street, N. W.—This veteran established himself in this city in 1867, and has occupied his present location for twenty-five years. He has at all times in stock a very complete and elegant assortment of coffins, caskets, shrouds and funeral supplies generally, and embalming and the direction of funeral ceremonies have his personal attention. He brings to the business the most considerate care, which, coupled with his many years' practical experience, enables him to bring to the bereaved the only consolation possible—the careful and solemn burial of their dead. Mr. Barker has in his office on exhibition a wonderful freak of nature, to wit: A piece of marble, the veins of which represent, true to life, the face and bust of a beauiful woman. He is a native of Alexandria, Va., and has resided in Washington since 1849. He is one of the oldest members of Columbia Lodge, I. O. O. F., having been connected with that Lodge since 1854. He is also an active member of the O. F. & A. M.



A. F. JORSS, manufacturer of all kinds of decorative and useful wrought-iron work. Mr. Jorss is a native of Germany, in successful trade for seventeen years, a resident of Washington for fourteen years, and a gentleman ripe in business experience and alive to the wants of his many customers and his rapidly increasing business. Mr. Jorss has occupied his present location since 1890, the ground floor at 304 13th Street, N. W., occupying a space 20 by 110 feet and fully equipped with the latest improved iron-working machinery, run by steam power and keeping busy a force of a dozen and a half of skilled workmen. His trade is by no means confined to Washington and the District, but reaches out into the States of Maryland and Virginia. Mr. Jorss does all kinds of ornamental wrought-iron work, furnishing original designs for same. Estimates given on railing, grille work, fences, doors, gates and all varieties of plain and fancy wrought-iron stock. Promptness and dispatch in executing orders win for Mr. Jorss as much praise from his patrons as the artistic skill and beauty of his work. As Washington grows, so will the business thus ably conducted by Mr. Jorss continue to increase and win still broader patronage.

W. H. LOWDERMILK & CO., Publishers, 1424–1426 F Street, N. W., have connections with publishers and agencies in all the literary centres of the world. They are publishers, importers and dealers in standard, choice and rare books, new and old law books, U. S. Government publications, etc. The business was established in 1872 by James Anglim, and succeeded by the present firm in 1885. The sales and store rooms are capacious, and conveniently arranged for carrying a stock of 75,000 to 80,000 volumes, the selections being the most complete found in any house in the United States. "The Centennial Library," collected by the firm, is the only complete collection of the records of the legislative history of the United States in existence; it comprises 4,216 volumes, issued by the Government from 1789 to 1889. There is no possible way to duplicate this library, which has been acquired at the expense of $7,000 and years of search, and is of itself invaluable to students of history. It contains many works that have a bearing upon the legislative history of the country, from the American Archives of 1774-1776 to Powell's Contributions to North American Ethnology and his Monographs, now out of print. As publishers and dealers in books, Messrs. W. H. Lowdermilk & Co. are pre-eminently in the lead in this city, and have acquired a national reputation. Their house is the resort of statesmen and scholars and visitors from every section of the country and from abroad. Mr. W. H. Lowdermilk is a native of Cumberland, Md. He made a gallant record during the war, from 1861 to 1865, and is an active member of the G. A. R. and the Loyal Legion, and is prominent in Masonic circles. He has resided in Washington since 1879. Mr. John T. Loomis, the junior member of the firm, is a native of Illinois, with a residence in Washington since 1876. While the standing of this firm in the educational centres of the city and in the book trade is unquestionable, they also enjoy a high reputation among the enterprising, progressive men of the day.

LOUIS J. KESSEL, Wine Merchant, 430 11th Street, N. W., established his business in January, 1891, at his present eligible quarters, and is engaged in a lucrative trade as a wholesale dealer only. His store is 22 by 60 feet in space, and specially adapted and arranged for handling goods in case and barrel lots. His customers embrace the leading consumers of wholesale goods in Washington and the vicinity of the District, Mr. Kessel's special brands of goods being "Imperial," "Belmont," "Tremont," "Melvale" and "Sour Mash" whiskies. He imports gin from Amsterdam, Scotch from Edinburgh, Cognac from Cogna, sherries from Spain, ports from Oporto, Rhine wines from Worms, clarets from Bordeaux, Victoria natural mineral waters from Germany, and also large quantities of Santa Cruz rum, Jamaica rum, ales, stouts, cordials, bitters, etc., while his domestic stock comprises Kohler Van Bergen's wines and brandies from California, and Stone Hill Wine Company's wines from Missouri. Mr. Kessel is one of the youngest men engaged in business in Washington, having been born in this city January 2, 1865. He is widely known in business circles, and society as well, being a leading member of the order of the Knights of Pythias. He has conducted his business affairs along the line of sterling integrity, and enjoys the confidence of his many patrons. He handles only the highest class of goods in the market, and uses the utmost care in storage arrangements. The purchaser may always be certain of finding honest goods here, and all that Mr. Kessel deals in and holds in stock, in bond or free, may be relied upon as being absolutely pure.

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W. G. DUCKETT, Pharmacist, whose complete and elegant establishment is located at the corner of Pennsylvania Avenue and 22d Street, is one of the longest-established men in his line in Washington, having founded his business in 1866. He was born in New York, and gallantly served his country as a member of the 9th New York Heavy Artillery from 1862 to 1866. He is an active member of the Morrison Post of Georgetown, G. A. R. Mr. Duckett is prominently connected with the Washington College of Pharmacy, and is at the head of one of the best-stocked drug stores in the District. He deals in the purest of drugs, chemicals, extracts, essential oils, druggists' sundries, proprietary medicines, fancy articles, perfumery, toilet preparations, soaps, etc., and his prescription department is endorsed by leading physicians. The purest ingredients are kept on sale, and mistakes are avoided by a careful check system. Mr. Duckett is also an extensive manufacturer of pure fruit juices, a class of goods that yearly become more important in the pharmacist's list of supplies, and these juices he finds a market for throughout the country among dispensers of soda waters, etc. No chemicals, alcohol or sugar are used in the manufacture of these syrups, and they are guaranteed to be absolutely pure. W. G. Duckett sells them wholesale, and the demand for the goods is growing each year. He employs five traveling salesmen, and goods are handled by the leading wholesale druggists throughout the United States.

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JAMES O'DONNELL, the well-known Pharmacist, has two handsomely equipped drug stores, one at 301 Pennsylvania Avenue, S. E., and the other at 311 7th Street, S. W., which are conducted under his guiding hand. Mr. O'Donnell is one of the pioneers in the popular price idea; a considerable portion of his success being traced to the carrying out of the same at his stores. He is a native of Washington, the year 1869 being the year of his birth. In 1888 he graduated from the National College of Pharmacy, and in 1891 established his first store on 7th Street; the Pennsylvania Avenue store being thrown open for business in 1893. Two assistants are employed in each store. A large stock of drugs, chemicals and surgical instruments are kept constantly on hand, and special attention is given to doctors' prescriptions.

WILLIAM HAHN & CO. conduct three elegant stores in Washington, namely, at 930 and 932 7th Street, 1914 and 1916 Pennsylvania Avenue and 231 Pennsylvania Avenue. The last-named house was established in 1887 ; 1914 Pennsylvania Avenue in 1876 ; 7th Street in 1878 ; east store in 1885 and the first two named in 1891. The firm, composed of William Hahn only, established the business in 1876 at 1922 Pennsylvania Avenue. Later on Morris and S. Fred Hahn were taken into the firm, and in 1887 and 1891 removed to the places above designated. Their main store is 930 and 932 7th Street, and this, like the others, is finely fitted and heavily stocked with a high-grade invoice of goods. The firm's patrons belong to the first families, and the style and quality of their wares are in keeping with the tastes and demands of the most fastidious. The firm employ forty capable clerks in their various places.

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E. C. KERNAN, Apothecary, N. W. corner of 19th Street and Pennsylvania Avenue.—This finely-fitted place was founded in 1868 by Dr. Butts, who was succeeded by Shaw and Tafft ; and, in 1893, Mr. Kernan purchased the interest and goodwill of the firm. He was fortunate in getting possession of one of the most popular and reputable places in this vicinity, and the stock that he has fallen heir to through purchase is large, rich and varied, including the highest grade of chemicals, essential oils, extracts, proprietary medicines, tinctures, drugs, druggists' sundries, fancy notions, toilet articles, perfumes, etc. There is also a large and finely conducted soda fountain, and the store is open day and night. The prescription department is especially endorsed by all of the leading physicians as being one where errors never occur, owing to the skill of Mr. Kernan's clerks and the personal care that he exercises in the compounding of prescriptions. Mr. Kernan is a native of Jacksonville, Fla., and has resided in Washington since 1891. That same year he attended the Philadelphia College of Pharmacy. He is a widely-read, well-instructed pharmacist and apothecary, and his store is a model of neatness and tasteful arrangement. He is popular among his patrons and an honorable business man.

J. S. REDMAN & CO., Produce Commission Merchants, 210 10th Street, N. W. This staunch and responsible house was founded in 1870, and for nearly a quarter of a century it has been a veritable home market for the consumers of the city and District. The premises utilized consist of a three-story building, covering an areage of 25 by 125 feet, with every facility for meeting all requirements of the large trade, which involves the daily handling of large consignments of everything in the line of country produce, from the best producing regions of Virginia, Maryland, the Atlantic States and the North and West. Their handlings embrace choice dairy butter, creamery butter, live and dressed poultry, eggs, the very choicest of orchard and garden fruits, vegetables, etc. Game in its season is handled to a large extent by this firm. The reputation of the house of Redman & Co. for handling consignments, effecting quick sales and making prompt returns to consignors is of the highest rating, and they are known as reliable, trustworthy and thoroughly responsible. The firm employ a large force of skilled men in handling and packing, and are always prompt. The business of the house is exclusively wholesale, and the aggregate of the trade is an important factor in the grand total of the mercantile interests of the city. Mr. J. S. Redman, the active member of the firm, is a native of Maryland, and has resided in Washington since 1869.

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G. K. ANDREWS & CO., Produce Commission Merchants and Wholesale Produce Dealers, 905 Louisiana Avenue and 906 C Street, N. W.—Messrs. Andrews & Co.'s spacious store runs through the entire block. This house was originally established in 1867 by Messrs. Andrews & Wade. They were succeeded by G. K. Andrews & Co., and in 1890 Messrs. Henry Price and Joseph E. Falk, who had been with the old firm for many years, bought out the business, but retained the old firm name. Mr. Price is a native of Maryland, but has been so long identified with this city that he is considered a Washingtonian. Mr. Falk, the junior member of the firm, belongs in the District, and is a young man of pleasing address and good business qualifications. Their business occupies two floors, 25 by 60 feet, and keeps four men, and sometimes five, actively employed. They receive goods from the District, Maryland, Virginia, West Virginia, North Carolina, South Carolina, Ohio and New York, and they ship to all these States. All kinds of produce are handled, but they make specialties of poultry (in season), dressed pork in the fall, live stock, eggs, butter, cheese and, in fact, every form of farm produce. They advance cash to responsible parties on their stock, make quick sales, and guarantee prompt returns.

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ARLINGTON STABLES (R. H. Darne, Proprietor), 3287-9 M Street, N. W.—This now widely-known and popular stable was established some years ago. The building is 50 by 280 feet in area, contains sixty-seven stalls, and is thoroughly drained, admirably lighted and ventilated, every care and attention being paid to its sanitary condition. There is plenty of room for carriages and wagons, competent stablemen only are employed about the premises, and all departments are under the immediate supervision of Mr. Darne. The livery equipment is first-class in every respect, and orders for weddings, parties, theatres, shopping, calling, etc., receive immediate attention. Stylish carriages and equipages can be had at all hours, and a special feature is made of light livery rigs. Mr. Darne has in his care many horses as "boarders" belonging to the citizens, and as an able representative of the livery and boarding-stable business he is highly recommended. In the sales department horses and carriages are bought and sold on commission, and the business is conducted in a manner greatly redounding to his credit. Mr. Darne is a native of Loudoun County, Va., but has resided here for over forty years.

S. H. HINES.

S. H. HINES.—One of the best-known men in the profession of the undertaker and embalmer in the City of Washington is Mr. S. H. Hines, 2203 and 2205 14th Street, N. W. Mr. Hines is a native of Virginia, and came to this city in 1890, and established his present business. He has had long experience in the exacting business in which he is engaged, and is a man possessing those peculiar gifts—sympathy and respect—which must be closely allied to this calling. He is a thoroughly practical man, and an expert in the art of embalming. He gives his personal attention to every detail of his large business, and is prepared for calls both night and day. He employs only the most skilled and experienced men. He keeps constantly on hand a full and complete stock of everything required in the case of burial. Carriages are furnished, and hearses for adults and children are to be had at this house. Mr. Hines is the President of the People's Co-operative Burial Association of the District of Columbia. The object of this organization is to enable people to provide for a first-class burial by laying aside a small amount monthly. The association issues certificates to its members for fifty and one hundred dollar funerals, which mature one hundred months from date of issue. The monthly payments are fifty cents and one dollar respectively. The association guarantees a first-class burial, and the membership is very large, showing that the idea met with popular approval. Mr. Hines is a prominent member of the Order of F. & A. M., also of I. O. O. F. He is highly regarded as an influential and progressive citizen; a man of unquestioned integrity, and his high standing is a sufficient assurance that all transactions will receive prompt and faithful attention.

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W. T. BALDUS, Pharmacist, corner 31st and M Streets.—This business was established seventy-five years ago, and in 1892 came under the control of Mr. Baldus, who has since made many improvements in the establishment and in conducting it with knowledge and skill according to modern ideas. This old-time drug store has always maintained a high reputation for reliable drugs and medicines, and still continues to enjoy public favor and confidence. The prescription counter is under the immediate care of Mr. Baldus, and it is almost needless to say that physicians' orders and family recipes are filled with accuracy and promptness. Pure, fresh drugs of standard quality only are used, and every attention is paid to patrons, three competent clerks being employed. Besides the usual line of drugs, chemicals, patent medicines, pharmaceuticals, tinctures, extracts, etc., a full stock of toilet goods and fancy articles belonging to the business are kept on sale, also perfumes, supplies for the sick-room, druggists' sundries, etc. The store is 20 by 40 feet, and is fitted up in a handsome, attractive style, with elegant show cases, shelving, and a fine soda fountain. Mr. Baldus, the proprietor, is a native of Baltimore, and has been a resident of the District of Columbia for a period of thirty years. He is an accomplished pharmacist, and enjoys the esteem and regard of all who know him. Mr. Baldus compounds a number of special remedies, among which is Blanchard's Infallible Pectoral Compound, an invaluable remedy for all affections of the lungs and throat. This remedy has a wide reputation, and is to be had of all first-class druggists. He has also a branch store at the corner of 16th Street and Pennsylvania Avenue.

H. S. ZIMMERMAN, 410 9th Street, handles everything that is antique in the way of clocks, cut glassware, brass fenders, etc. He has a store, 20 by 100 feet in space, which is a veritable museum of antiquities, and his large stock has been collected with great care, and embraces heirlooms of every description, from the days of long ago. In fact, his is the largest complete stock of antiquities in Washington. He has patrons in all parts of the country, to whom he ships goods, and he is complimented upon all sides as having the rarest collection of goods in his various lines of any antiquarian. Mr. Zimmerman's business was established in 1878 by his father, H. M. Zimmerman, the son having succeeded him in 1886. Both are natives of Washington. H. S. Zimmerman, the present proprietor, is a young man of artistic tastes, and thoroughly versed in all of the details of the business, having received a thorough training in it under his father's tutorage. His acquaintance is very extensive, and he has every and extraordinary facilities for getting possession of rareties. His business policy is one of sterling veracity, and in all of his undertakings he deals uprightly and squarely, avoiding misrepresentations.

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A. M. KLOCZEWSKI, Chemist and Pharmacist, is the proprietor of "Elixir Babek," a preventive against miasmatic disease. This elixir is approved, as to its antiseptic properties, by W. M. Gray, M. D., Microscopist to the Army Medical Museum, and all druggists. Mr. Kloczewski is a manufacturing chemist, and the maker of this great panacea, at Washington, D. C. He was born in Poland, and is a graduate of the Warsaw colleges and a registered pharmacist of the District of Columbia. He was one of the founders of the Pharmaceutical Society of the District in 1871. He established his business in Washington in 1862, with a branch at Tacoma Park, D. C. He is a dealer in fine and only pure drugs, chemicals, etc., and gives special attention to physicians' directions. The "Elixir Babek" is a safe and positive cure for malaria and fever and ague in all of its forms (the effect of which is endorsed by physicians), and is used widely with success in all localities. A. M. Kloczewski is a man of strict business integrity, and in all of his relations has made a name for reliability and fairness.

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JOHN DUGAN, of 3307 M Street, between 33d and 34th Streets, N. W.—This business was established in July, 1880, by John Dugan & Brother, and in 1889 the present proprietor succeeded to the business. He has a fine two-story building 64 by 122 feet in space, containing thirty-eight stalls, and the entire plant is finely ventilated and arranged with respect to all sanitary accommodations. Mr. Dugan makes a specialty of boarding and sales, and he deals in the best class of driving and working horses. He has fine carriages for the accommodation of patrons, and his drivers appear in neat uniforms that resemble private turnouts. Mr. Dugan furnishes stages for excursions, picnics, private parties, etc., and his rates are low. He is an active member of the Liverymen's Association. He was born in Virginia and has resided in Washington thirty-two years. Mr. Dugan is an active member of several social organizations and pre-eminently a man of sterling integrity.

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B. L. SIMPSON, Dealer in Coal and Wood, with extensive yards at 648 Pennsylvania Avenue, S. E., and 900 G Street, S. E., has adopted the motto, "Full Weight," and in sticking close to those two words he has developed an immense trade in his section of the city. Mr. Simpson is a native of Baltimore, establishing his present business in 1881, which calls for the use of eight wagons and the employment of fifteen men. Only the best grades of Schuylkill Valley and Reading coal are handled, either wholesale or retail. Mr. Simpson's patronage is confined to Washington and its vicinity.

CHAS. E. WINGO.

THE EVANS DENTAL Parlors were established in 1880 by Dr. W. B. Evans, the business now being owned and conducted by Dr. Chas. E. Wingo at 1217 Pennsylvania Avenue, N. W., this widely known dentist having succeeded to the good-will of the business in 1891. He is a native of Virginia, and in 1880 graduated with all the honors from the College of Physicians and Surgeons of Baltimore. In 1891 he took the highest degree as a graduate of the College of Dentistry of the University of Maryland. He is in the prime of middle age, an affable, conservative, highly-educated gentleman, and has built up his business to huge proportions among the higher classes of the District. He occupies two floors, finely fitted with every modern improvement, and here may be found the most novel appliances known in dentistry, one of Dr. Wingo's special features being the only harmless method of extracting teeth without pain. Absolutely painless dentistry is his motto, and his many patrons verify and endorse this announcement. He employs three of the most expert and skillful operators that the highest salaries can command, and has four chairs, which are filled with patients the season round. In conducting his operations Dr. Wingo uses no chloroform, ether, gas or cocaine, and therefore puts his patients into no danger, pain or sleep. He has the exclusive control of a preparation in use for application to the gums, which renders extraction painless and leaves no swelling or evil effects. He has also a special system of crown and bridge work, which renders teeth the nearest approach to natural ones. Artificial teeth, a full set, either upper or lower, are made for $8, comfort is guaranteed, and Dr. Wingo is a specialist in the art of filling teeth with fine gold or amalgam. His offices are the popular resort for the members of the first families, and his success is a just reward for the careful work of a thoroughly competent and reliable dentist.

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CAPITAL STEAM LAUNDRY, 512 8th Street, N. W.—This place was established in 1870 by Wm. Hayward, who died, and his widow succeeded him. In 1888 M. A. Weaver, the present proprietor, took charge as sole owner. The laundry is one of the best and most completely equipped in the country, and has steam power, including steam engine and boiler, washing and ironing machines, etc. From forty to fifty are employed, and the best of service is rendered. Laundry work in every branch is done, a specialty being made in hotel and family washing and fine lace-curtain work, and collars, cuffs and shirts get particular attention. Mrs. Weaver is a practical woman in her line; and, being for years a resident of Washington, she fully understands the needs of the people.

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LEWIS C. MILBURN, Druggist, corner of 6th and G Streets, N. W.—Mr. Milburn started in the drug business in 1876, at the corner of 3d and H Streets, N. E., moving into his present handsomely equipped pharmacy in 1889. He is a native of Alexandria, Va., coming to Washington nineteen years ago. In 1882 he graduated from the National College of Pharmacy with well-earned honors. The store is a model of its kind, having substantial oak furnishings and richly-tiled floors. A complete stock of pure drugs, chemicals, surgical instruments, etc., are always kept on hand, and prescriptions are carefully compounded by the doctor and a corps of competent assistants. The malarial capsules are a sure cure for chills and fever, malaria in all its forms, and inactivity of the liver; the large sales testifying to the popularity of the remedy.

COOK'S IMPROVED BALM OF LIFE, L. Moxley, Proprietor.—Cook's Improved Balm of Life is the only proprietary medicine of national reputation manufactured in Washington. It was first compounded and placed before the public by Professor A. S. Cook, who for many years was chief of the Chemical Department of the Patent Office. It has now been thoroughly tested and used by the public since 1859. Its good qualities have brought thousands of testimonials from those who have used it in cases of dyspepsia, acid stomach and bowel complaints. The effect of the external use of the Improved Balm of Life is wonderful. Delicate babes, bathed with it from head to foot twice a day, rally and become robust and cheerful, and many babes that would have perished if fed on animal milk alone have thrived and flourished when a small quantity of the balm has been added to the milk. It cures inflammation when applied to the inflamed part. After many years' experience in the use and application of this remedy, Prof. Cook made the final improvement in 1881. Its reputation has been won by merit and the strict test the preparation has received from long use on the market. It is a household remedy for external and internal use, and its action in disease has, times without number, proven effective. It is a good remedy for stomach and bowel complaints, and cures headache, catarrh, indigestion, cholera morbus, dyspepsia, sore throat, weak and sore eyes, inflammation, acidity of stomach, chronic diarrhœa, cholera infantum, bilious colic, gout and cramps. The highest medals and testimonials have been awarded to the Balm of Life, and chemical analysis has proven that its ingredients are such as to produce the effects claimed for it. It is sold in every part of the world. Like gold, it never loses its value, and the demand is continually increasing. In 1889 the manufacture of this medicine passed into the hands of Mr. L. Moxley, who conducts the laboratory and the wholesale and retail department of the business in the substantial four-story building at 1005 E Street, N. W. Mr. Moxley is a native of Washington, and for thirty years of his life has been engaged in outside advertising, bill-posting, etc. He is the proprietor of the "Washington Out-Door Advertising Agency." He has entire charge of the theatrical advertising of the city, and in this line gives employment to a large force of men. His offices are located in his handsome brick building, 517 13th Street, N. W., where orders are received and promptly attended to. He uses the upper floors of this building for manufacturing costumes—carrying on the business of a costumer generally—for theatrical purposes, balls, private parties, etc. He carries a varied assortment of costumes which are let for special occasions. In all of his business undertakings Mr. Moxley has been successful, giving his personal supervision to all the various details, and employment to a large force of men and women. He is well known in the community, and esteemed for his enterprise, ability and integrity.

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THOMAS A. BROWN, Jr., House Decorator, 1022 14th Street, N. W.—Here can always be found a full and complete line of the newest designs in wall papers, ceiling decorations, friezes and window shades. The business was established in 1890 by the present proprietor, who is a native-born Washingtonian, and a practical interior decorator of artistic taste. His stock of wall papers and shades is a large and carefully-selected one, and embraces every variety of the newest designs and creations of art in his line. Mr. Brown employs a competent force of paperhangers and cheerfully gives estimates on any kind of work. In the decorations of large buildings he makes a specialty of contracts for the work, and brings to bear his large experience in this class of work. Many of the fine residences and buildings in Washington testify to the elegance of Mr. Brown's work. He makes a specialty of fine wall coverings, and buys direct from the leading manufacturers of the best grades of goods, and is thus enabled to fill any contract in the most satisfactory manner to all concerned.

COR. 7TH STREET AND PENNSYLVANIA AVENUE.

C. NORMAN BEATON, Engineer, whose offices are at the corner of Pennsylvania Avenue and 12th Street, N. W., is widely known in business in Washington. Mr. Beaton was born in the 10th Ward, New York City. He received a thorough and practical education, and, eighteen years ago, established himself in the manufacturing town of New Britain, Conn. In 1888 he became connected with the firm of E. S. Dent & Co., of Washington, as superintendent, and remained with them until 1891. In that year he established his present business. A glance at a partial list of the public buildings and residences for which he has been the contractor and superintendent in steam heating will indicate to some extent his reputation and the estimation in which his services are held. In Washington he furnished the Female Workhouse, U. S. Naval Observatory, Albany Flats, Census Office, corner 3d and 6th streets; Police Court, Winder Building, Independent Ice Co. Building, Industrial Home School, and the Richmond and Danville Railroad Office. His contracts cover steam heating in all its branches; the introduction of steam boilers, radiators and piping. Estimates are made by him for work in any part of the United States. He is agent for the J. F. Pease Furnace Co., the J. L. Mott Iron Co., Bigelow Boiler Co., of New Haven; Beaton's Floor and Ceiling Plates, Capital Heater Co., Weathered Boiler, Plummer Boiler and Bolton Boiler. He employs from twenty-five to thirty workmen, and repairs and remodels old work, giving his personal supervision to all undertakings. His reputation as one of the most skillful and practical mechanical engineers is national.

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C. B. ESTABROOK, Photographer, of 711 Market Space, has very fine, attractive and completely fitted studio and galleries, which occupy the two upper floors. He established his business at his present quarters in 1884, the same year that he settled in Washington. He was born in Pennsylvania, and received a thorough training in his calling before entering upon his duties. He employs a capable corps of operators and retouchers, and gives his personal attention to sittings and poses. His display of work is neat and attractive, and shows that his patrons embrace the first families of Washington. He makes sittings of officers in high Government places, and his specialty is the production of portraits in crayon, oil, water colors, etc., while he has been most successful in enlarging and copying old and faded pictures. Mr. Estabrook is a thorough and competent artist, and deserves the confidence that the public has placed in him. He is in touch with the times, and produces the latest styles in pictures, while in business matters he is strictly honorable and trustworthy.

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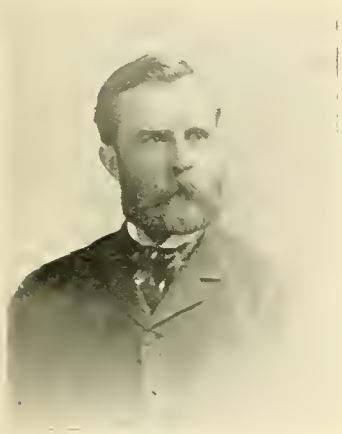
BRANSON & TARBELL, Grocers, 9th and H Streets, N. W.—This business was established in 1870 by J. F. Russell, whom the present firm succeeded in 1893. They carry a large stock of high-grade staple and fancy groceries, foreign fruits, imported jams, preserves, cheeses, puddings, pickles, tinned goods, and delicacies of every description necessary for a gentleman's table. They make a special feature of fine teas, coffees, sugars, spices, choice dairy butter, and fresh eggs from the country. Their patrons embrace the first families of the District, as well as many of the hotels and high-class restaurants and cafés. The firm's members are thoroughly versed in their calling, and permit none but the choicest grade of goods to find their way into the market. They employ a full staff of competent clerks, and make a specialty of delivering all goods. Their business is constantly on the increase, and their patrons warmly endorse their commercial policy, which is one of strict veracity. J. Howard Branson was born in Pennsylvania, and has resided in Washington since 1873. George L. Tarbell is a native of New Hampshire, and has made this city his home for five years past. Both men are popular in business and social circles.



PHILIP T. HALL.

PHILIP T. HALL.—It has remained for Philip T. Hall to revolutionize old styles and infuse fashion into the products of the present day. He is essentially a shirt maker, although a haberdasher in whole, as he handles every class of goods for men ; that is, collars, cuffs, cravats, hosiery, gloves, etc., and the endless odds that go to make up a man's wardrobe outside of his coat, waistcoat and trousers. Mr. Hall established his business in 1882 in Washington, of which city he is a native. He has one of the most important shirt factories in this city, occupying three floors, each 16 by 60 feet in space and modernly equipped for the making of the highest grade of shirts, both for dress and ordinary wear. He makes shirts to order for patrons in all parts of the country, and employs twenty skillful hands in his work. He uses the best fabrics and follows the latest styles, many patterns being of his own designing. Mr. Hall guarantees his workmanship, the goods and the fit of shirts, and he supplies his customers with the latest things in cravats, etc. He is an active business man, in the prime of life, and a prominent member of the Order of F. and A. M. His patrons are the leading men of society and official life, and his trade is in a flourishing condition. In business matters he is noted for his unwavering veracity.

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ROBERT BERBERICH, the successful Dealer in Boots and Shoes, whose finely-appointed store is located at 1138 7th Street, N. W. Mr. Berberich is a native of Germany, and came to this country during the year 1862, and located in the National Capital in 1865. He was endowed with all the sterling traits of his countrymen, and when he embarked in business it was with an idea of hewing to the line, and making a success. His store is tastefully fitted up and stocked with boots, shoes, gaiters, rubbers and all the other accessories of a well-appointed shoe emporium. He carries a fine line of gentlemen's, ladies', misses' and children's foot-wear in fine and medium grades, the best products of the leading manufacturers. He buys direct from first hands, and his long experience in the trade, coupled with shrewd business ability, enables him to keep in touch with his many patrons, who rely implicitly on his promises. His growing trade speaks volumes for his credit with all whom he does business.

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F. S. CAHILL & CO., Importers of and Dealers in Bicycles, 1711 Pennsylvania Avenue, N. W., have attained to a well-merited success in handling high-grade bicycles. Their business was established in 1889. They carry a full stock of bicycles, and all of the supplies belonging to this class of goods. Washington's streets afford wonderful facilities for bicycling, and the amount saved in street-car fares each year by this means is astonishing. The store, which is 22 by 100 feet in space, and also a basement, is packed with wheels of high grade, and the number sold each year nets a handsome profit. There are three members of the firm. F. S. Cahill was born in Elmira, N. Y., and has resided in Washington twelve years. G. W. Ribble is a native of Virginia, and L. K. Miller was born in New York State. These gentlemen are all thoroughly versed in their calling, and aim to place the best machines before their patrons. The great increase in the trade is due in a great measure to their enterprise, and some of the crack riders of the country, such as Zimmerman and others, are their patrons. They handle the Raleigh, Singer, Overstone and Premier, and several other high-grade, as well as a line of medium-price and children's machines.

SLATER'S FOURTEENTH STREET STEAM LAUNDRY, 1817 14th Street, N. W., stands in the very front rank as a thoroughly reliable establishment. This laundry was established in 1889 by Fred. Colwell, and remained under the direction of its founder until 1893, when Captain W. H. Slater took entire charge of the business. The establishment is one of the most completely equipped in the city, occupying two large and commodious floors, and giving employment to thirty skilled operators. The newest and most improved machinery is used in every branch of the trade. Washers, ironers, manglers and dryers of the latest style are used. A specialty of fine linen work, blankets and lace-curtain work is made, and all work guaranteed. The laundry enjoys a large hotel and family patronage, which is a guarantee of its popularity and reliability. Agencies are to be found in all parts of the city, where laundry may be left. Captain W. H. Slater is a native of New Jersey, and has been a resident of this city since the autumn of 1863. When volunteers were called for in 1861, Captain Slater was one of the first to give his services to his country, and with the 15th New Jersey Volunteers, as captain, he marched to the front. He took part in the Battle of Fredricksburg, where he was so seriously wounded that he was reluctantly compelled to retire from active service, and came to Washington. Since that time Captain Slater has been connected with the Government official service in many responsible capacities. He is very popular in social life, being a member of a number of societies and a valued member of Post No. 1 of the G. A. R.

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HOARE & WILLETT, of 910 F Street, N. W., established their business in this city in 1891, and have a neatly-fitted store of ample dimensions, where they carry a very large stock of fine imported Key West and domestic cigars, and a fine assortment of pipes and smokers' articles. These the firm handle at wholesale and retail, and they do a very large trade in box goods, counting many men in high offices among their patrons. Their trade is local. The highest grade of goods is handled and from factories where the best and cleanest workmanship is assured. William Hoare is a native of Ireland, and has been in the States nineteen years, coming to Washington in 1885. S. L. Willett is a native of Washington. Both are practical men, young and ambitious, and by keen foresight and hard work they have won their way to the front. They are men of unwavering business veracity and deserve their success in their undertaking.

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JOHN A. POWER & CO., Plumbers and Gas-Fitters, 430 10th Street, N. W., between D and E Streets.—This business was established over thirty years ago by John A. Power, and has been trading under the present style since 1888, the "Company" being silent. They carry on a very extensive business in plumbing, gas-fitting and steam and hot-water heating, and estimate and make contracts for the complete installment of large plants, factories, business blocks, hotels, flats and private houses. They have a fine shop, fully equipped, 20 by 50 feet in space, where they carry a full stock of plumbers' supplies. Sanitary plumbing is a specialty with this firm, and they employ from twenty to twenty-five skilled mechanics in the duties devolving upon them. The contracts accepted and carried out by Mr. Power are always in accordance with his promises. He is a skilled and thorough workman, and gives his personal attention to overseeing the jobs. He was born in Maryland, and served a rigid apprenticeship before setting out in business for himself. He is a widely-known and popular business man, a member of the Master Plumbers' Association, the I. O. O. F., and F. & A. M. He is in the prime of life, and has amassed a comfortable competency from his business. Sterling integrity is his watchword in all of his operations, and he has won the confidence of his many patrons by fulfilling every obligation to the letter, and by dealing fairly with men.

RESIDENCE OF MRS. E. D. E. N. SOUTHWORTH.

JOHN T. WOOD, Foreign and Domestic Draper, 3144 M Street, W.—Mr. Wood's business was established in 1839 by Mr. S. H. Smoot. Mr. Wood had been connected with Mr. Smoot since 1869, and in 1891 succeeded to his good-will and trade. He carries a very large line of goods, including everything in women's wear, dress patterns, silks, satins, fancy articles, laces, hosiery, gloves, cloths, fustians, etc. Mr. Wood has three floors for stock, his premises being 25 by 120 feet in space, each floor. He employs affable clerks, and his patrons are from among the leading families of West Washington. Mr. Wood was born in St. Charles County, Md., and has resided in Georgetown since 1866. He is a popular business man, and, being heir to one of the oldest houses in this section, he is looked upon as a man of unwavering veracity. His business is retail, and extends over the District.

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WM. H. MOORE & CO., Hatters and Men's Furnishers, 209 Pennsylvania Avenue, N. W., opposite the Botanical Gardens.—This business was established in 1890. Mr. Moore is a native of Washington, an active member of the Royal Arcanum, and one of the most active and prosperous of the city's young merchants. He carries a very large stock of the highest grade of London and Paris styles of hats, caps, cravats, hosiery, gloves, collars, cuffs, undergarments, etc., and makes a specialty of custom shirts to order. Mr. Moore's premises are but one square from the Capitol, and his patrons embrace the leading public and professional men. His business policy is one that has brought him into the confidence of the purchasers of fine hats and haberdashery.

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M. HEBNER, Confectioner and Caterer, 1508 14th Street, N. W.—This gentleman is a native of Baltimore, and a practical candy maker of over a score of years' experience, and personally superintends every detail of his business. His store is finely appointed, and he carries at all times a large line of pure and choice confections that are as wholesome as they are toothsome. Fine bon-bons and choice caramels and chocolates of the most dainty fruit flavors are put up in every style and in pretty boxes for mail or express shipments. He also makes a specialty of catering, and can fit out a banquet of any size at the shortest notice. In this part of his business Mr. Hebner has achieved a lasting reputation, and many of the great social functions of the gay season in the capital are presided over by him. All kinds of ornaments for table decorations are kept in stock or made to order. Wedding or ball suppers are prepared, and everything in the line of detail completed for this line of trade.

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LOEB & HIRSH, Gentlemen's Furnishings and Hats, 912 F Street, N. W.—These gentlemen, who are both natives of Washington, are in the height of business success, having established their business in 1890. They conduct a well-stocked store, modernly improved, 18 by 75 feet in area, where the highest grade of men's collars, cuffs, shirts, cravats, underclothing, hosiery and hats are kept on sale. The display in this popular place of business is excellent, and the latest styles are observed and introduced from London and Paris. The patronage that comes to this house is due to the fact that they handle the best grades of goods, stylish and well made, at prices that are reasonable, and, as a consequence, they have patronage from the men who are recognized as leaders in society and high in official circles. Meyer Loeb is a man in the prime of life and an active member of the order of F. & A. M. Louis Hirsh is a young man. Both gentleman are thoroughly acquainted with every detail of their work, and make it their business to supply the best and most stylish articles of dress. Their business policy is one of absolute integrity, and their place is the popular resort for men wishing bargains.

A. M. DANIELS, Druggist, 1900 14th Street, corner of T Street, N. W.—The business was established by him in 1870 and his store is the perfection of neatness, is finely fitted up, and has a stock of pure drugs, chemicals, toilet and fancy articles that cannot be surpassed. Mr. Daniels is a native of New York State, and served during the Civil War in Company A, Sixth Minnesota Volunteers. He settled in Washington in 1866, and although he has been a busy man he has kept alive his army feelings, and is to-day a member of John F. Reynolds Post, No. 6, G. A. R. His drug store enjoys a high reputation, not only for the promptness and accuracy with which prescriptions are filled, but also for the excellence of its soda water, which is dispensed from a very handsome fountain.

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ANTON C. FISCHER.

ANTON C. FISCHER is the proprietor of Anton Fischer's Dry Cleaning Establishment and Dye Works, 906 G Street, N. W. This is the largest and oldest plant of the kind in this city, having been established in 1853 by Anton Fischer, the father of the present proprietor, who succeeded to the interest and good-will of the establishment in 1884. He continues the business under the old style name. He is a native of this city, in the prime of life, and a practical, thoroughly reliable dyer. He has a fully equipped plant; the dye-house being three stories in height, 25 by 100 feet in space, steam power being used. Sixteen skilled dyers and cleaners are employed. The front portion of the house, 25 by 40 feet in area, is used for an office and display room for goods that have been cleaned and dyed. Mr. Fischer gives his personal supervision over all work, and the most delicate fabrics pass through the hands of his establishment and come out restored to cleanliness equal to new, or dyed in any shade or color to suit the customer. Injuries to fabrics are unknown, owing to Mr. Fischer's secret process of treating them and the absolute care that is exercised in handling garments and goods. The most expensive laces, silks, cloths, satins, etc., may be entrusted to this establishment with utter safety, for the house, in all of its career of forty years, has never violated an obligation, and it is as reliable to-day as it was when started. Anton Fischer was the first person to introduce dry cleaning into this country.

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G. A. ORRISON, Livery, Boarding and Sales Stable, located at 468-470 C Street, N. W., between 4½ and 6th Streets.—Mr. Orrison is a thorough business man of energy and ability, and has provided every convenience for the accommodation of his patrons and the public. The livery department is ably conducted, and the entire outfit of coaches, landaus, victorias, coupés, etc., is of the best possible character, and is such as to afford the best satisfaction. Mr. Orrison owns a number of fine high-stepping horses, bright new harness, and all his carriages are richly upholstered and stylish. Orders for parties, balls, weddings, theatres, shopping and calling receive immediate attention, and only careful, reliable drivers are employed. The boarding department is under careful supervision, and many valuable horses belonging to the citizens are in Mr. Orrison's care. The sales department is a feature, and horses and vehicles are bought and sold on commission. Careful stablemen are employed; and, without exception, this is one of the best-managed establishments of its kind in the District. Mr. Orrison was born and raised in Virginia and has been a resident of Washington for some time. He embarked in his present business in 1886.

DR. H. L. SHERWOOD, of 1209 Pennsylvania Avenue, established his business in 1887 on F Street, but his business outgrew the capacity, and he found larger quarters in 1889 at his present address. He occupies two floors, and has his apartments equipped with all of the modern improvements necessary in dentistry. Painless extraction is his specialty in one direction, while in another he does crown and bridge work in so perfect a manner that the result leaves the teeth at the nearest approach to the appearance of naturalness and usefulness. Dr. Sherwood is a young man, native of Hoosac Falls, Rensselaer County, New York, and has resided in Washington thirteen years. He is one of the most competent experts in his line. He is a conscientious man in his profession, and in all business matters he is allied with integrity. His patrons embrace the first families of Washington.

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V. W. POWER, Importer and Wholesale Dealer in Wines and Liquors, 915 Louisiana Avenue, N. W.—Mr. Power engaged in the liquor business in Alexandria, Va., in 1875, and built up a large trade. The exigencies and a rapid increase in trade led him to remove to this city in 1891, as he could here enjoy better facilities for his trade than in Alexandria. He selected his present location, which comprises a large building, 40 x 100 feet in dimensions and three floors, all of which are fitted up with every necessity for the needs of his trade. He employs seven skillful men in handling the business and caring for the wants of his patrons. Mr. Power is a direct importer of many of the finest and choicest wines, liquors and cordials that go to make up his stock, and thus gives to his trade the best goods that money can procure at prices that are lower than any other house in the trade. His own special brands are known as "Virginia Glade," "Monogram," "Cabinet," "XXXX," "XXX," "XX"—pure rye whiskies of ripe age and a delicious flavor. He also handles the "Hannesville," "Mt. Vernon," "Monticello," "Melvale" and Stewart's pure rye whiskies. Besides these he carries a fine line of the goods of the best distillers in the country. He sells by the case and in bulk, and always guarantees his goods as represented. He has at all times a large stock in bond, and receives his goods through the Georgetown port. He keeps on hand at all times a nice line of Maryland and Pennsylvania whiskies and Ohio and California wines and brandies. Mr. Power is in the active prime of life, noted for his executive ability and business push, and his friends are legion, both in commercial and social circles.

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CHAS. WERNER, Dealer in Wood, Coal and Coke.—Mr. Werner's head office is located at 9th and E Streets, N. W., while he has eligible yards at 6th and K Streets, N. W., and 58 G Street, N. E., and mill at 9th and I Streets, S. W. These yards cover over three-quarters of an acre of ground and have a holding capacity of 5,000 tons of coal. He employs seventeen persons and keeps twelve wagons busy in delivering goods. He carries the best grades of coal, wood and coke, which he handles at wholesale and retail, and is Government contractor to supply coal on demand. He keeps a regular stock of 3,000 tons and has every facility for handling the same, being in direct connection with the Pennsylvania and Baltimore and Ohio Railways. His offices are finely located, and he is in touch with the times, working hard and conscientiously to build up his business, which he purchased in 1889. Mr. Werner is a native of Washington and a young man with a large list of acquaintance. He holds a reliable and high position in the business world, having established a rule to ally himself permanently on the side of integrity, and along this line he has worked. He will consent to handle only the highest grade of goods, and his patrons are of the class that will accept none but the best. Mr. Werner has built his business up to success, and the reward of prosperity is merited.

JOSEPH FERERRO, Commission Merchant, Foreign and Domestic Fruits, 909 Louisiana Avenue and 912 C Street.—This business was established in 1885 by Mr. Fererro, who is a native of Italy, but who has been an enterprising resident of this city for a number of years. During the nine years that he has been in trade the business has grown to a magnitude that is equaled by no other house in the same line in the city. The business is located in the very centre of the commission trade, and is conducted on a solid basis. Owing to the exigencies of the trade, which had grown to phenomenal proportions, Mr. Fererro was compelled to open his branch store at 912 C Street, and his judgment has since been proven by the rapid increase in his business. He also has a branch establishment at Richmond, Va. The extensive business controlled by Mr. Fererro extends to all parts of the United States, and he is a direct importer of fruits from all the markets of the world. He solicits consignments from the different markets. He is an extensive dealer in oranges, lemons, bananas, pineapples, grapes, peaches, berries, melons, apples, green and dried fruits, etc. The house bears the most enviable reputation among consignors for the promptitude with which it makes returns for shipments. Mr. Fererro gives as references the National Bank of the Republic of this city and the following well-known houses in New York: Geo. H. Richardson, John E. Kerr & Co., J. H. Killough & Co., The Aspinwall Fruit Co., The Wessels Co. and E. P. Loomis & Co.

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M. C. MITCHELL, Hardware Merchant, 3108 M Street, N. W.—This business was established in 1840 by Mr. John Kooft, and in 1861 came under the control of Mr. Chas. Memmet, who was succeeded by the present proprietor 13 years ago. The premises occupied are well arranged and admirably adapted to the purposes of the business, and a full stock of stoves of all kinds, ranges, house-furnishing goods, refrigerators, water-coolers, ice-cream freezers, oil, gas and vapor stoves is kept on sale, also the original and only new process vapor stoves, which lead all others, and for which Mr. Mitchell is sole agent. He also keeps on hand the best-quality vapor-stove fluid. The salesroom presents the ample dimensions of 18 by 120 feet, and connected therewith is a workshop perfectly equipped with tools and appliances, in which fifteen skilled hands are employed. Estimates are furnished by Mr. Mitchell on all kinds of tin and sheet-metal work, and his personal attention is given to tin-roofing, repairing and jobbing, setting furnaces, etc. Mr. Mitchell is a native of the State of Virginia, and has been a resident of the District a period of twenty-four years. He is one of the leading representatives of his line of business in the city, and controls a trade which is derived from the District and all the surrounding towns.

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E. P. CROSS'S Boarding Stable, 809-11-13 19th Street, N. W., is perhaps the oldest establishment of the kind in Washington, the business having been inaugurated by Thomas Smith over half a century ago. The present proprietor succeeded to the business in 1885, the affairs being under the management of Joseph E. Rawlings. The stable is commodious and conveniently arranged for the care of horses and carriages, twenty-five stalls being in use, and the building is well drained and thoroughly ventilated. A number of experienced stablemen are employed, and horses placed to board here have the best possible care and attention. Horses are boarded by the day, week or month, and orders day or night have prompt attention. Mr. Joseph E. Rawlings, the efficient manager, is a native of Washington, and is a valued member of the Masonic fraternity and of the Patriotic Order of Elks. The proprietor, Mr. E. P. Cross, was born in Vansville, Prince George's County, Maryland, and has resided in Washington since 1850. He is a prominent member of the A. F. & A. M. and is regarded as a successful business man and public-spirited citizen.

GEORGE MAIER, Bookbinder, 421 11th Street, N. W., is a native of Germany, and came out to the States and direct to Washington in 1853; and, although advanced in years, he holds his own, for the very reason that he is a bookbinder in the strictest sense of the word, having served a rigid apprenticeship, and his work stands the severest test. His shop is amply commodious, and thoroughly equipped for the highest grade of work. He employs a competent force of skillful bookbinders, and has all of the work that he can attend to, and his bookbinding invariably gives satisfaction. He is careful with his tasks, and makes a specialty of putting on bindings that will endure the wear of time, one of the features of his work being the flexible back, which permits the book lying open flat. In business matters Mr. Maier is a thoroughly conscientious and trustworthy man, and has built up his fine trade by fulfilling his obligations and doing his work promptly in all instances.

* * *

R. T. SCOTT, Painter, 638 G Street, N. W.—This business was established in 1885 by Mr. R. T. Scott. Mr. Scott is a native of Washington and a young man of practical ideas and a thorough knowledge of the art sublime, in which he has justly won success. A specialty is made of high-class work in every style and design. Store and front painting is made a specialty, and many of the houses in the city show the taste and beauty of the work of this firm. In sign writing the latest methods are employed, and originality in design and finish is given that makes them both attractive and effective as a means of attracting the attention of the public. A specialty is made of gilding on glass in every style. The shop is fully equipped for any kind of work, and prompt attention is given to all orders.

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F. P. HACKNEY is the proprietor of the celebrated Fountain Stables at No. 2808 M Street, Georgetown. Mr. Hackney has been in business twenty-five years, and has so developed it that to-day he has two floors, 50 by 75 feet in area, and accommodations for stabling twenty-five horses. His premises are light, airy and built with respect to sanitary improvements, while he employs a full staff of capable grooms and liveried drivers. He has some of the best road horses in the business, and his carriages are a model of style and neatness. He carries on a profitable trade and makes a special feature of boarding horses. He supplies the best grain and hay for his boarders, and gives them the best of care. Mr. Hackney is an expert judge of horses and is popular among breeders and horse owners. He is a native of this city, and an active member of numerous societies.

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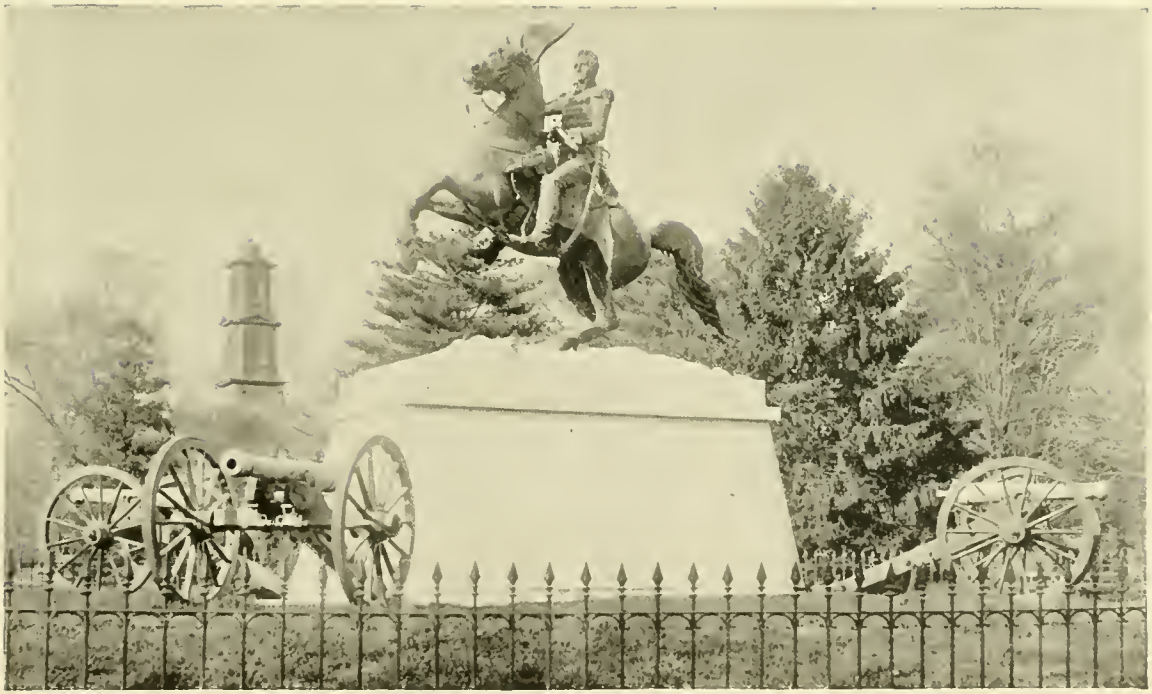
PFEIFFER & CONLIFF, 417 11th Street, N. W., make a special feature of handling the Stieff Pianos. Of the members of this firm, D. G. Pfeiffer was born in Rhode Island and came to Washington in 1888. J. C. Conliff is a native of Philadelphia and has been in Washington since 1888. They are both young men, active and ambitious to outdo their rivals, and they consider that they are handling the highest-grade instruments on the market. They established their business in 1888 and have developed a most flattering success among the first families of the District. Their store is 25 by 100 feet in space, and stocked heavily with the Stieff, Newby & Evans and Bush & Gerts pianos. They also handle organs of the best makes, and have a special corps of men engaged in tuning instruments. Their terms are cash and easy installment payments, and their method of doing business is allied with strict integrity. The house of Pfeiffer & Conliff is regarded as an absolutely reliable one, and instruments purchased here may be safely received upon the bare recommendation of the firm, as their honorable business tenure has been one that has brought the music-loving public forward with ready indorsements of their business policy.



JACKSON STATUE.

G. TAYLOR WADE, Commission Merchant, whose place of business is at 911 B Street, Northwest, occupies two floors 28 by 70 feet, and utilizes the assistance of fifteen employees. The trade is principally local so far as sales are concerned, but the receipts comprise the products of many States. Florida to Michigan are especially represented by their fruit and vegetable output. The house was established in 1867 under the firm of Andrews & Wade, but in 1888 Mr. Wade became the sole proprietor. He makes a specialty of Florida oranges, tomatoes, potatoes, cucumbers, cabbages, beets, pears, strawberries, grapes, peas, plums, apples, etc. Mr. Wade is a native of the District and is prominent in the councils of the Masons and the Knights of Pythias.

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W. S. JENKS, Hardware Merchant, of 717 7th Street, has convinced his patrons that he has the best conveniences that the market affords in this line. He is a dealer in reliable furnaces, ranges and latrobes, slate mantels, etc., while his place is also the headquarters for vapor stoves and Danforth fluid. He carries a large assortment of cooking and heating stoves, and his prices are within the reach of all. His business was established in 1866 by C. Reissner, and in 1877 the firm became Reissner & Jenks. In 1879 it was W. S. Jenks & Co., and in 1892 Mr. Jenks succeeded to the business. He has a finely-fitted store 23 by 107 feet in space, and carries a very large stock of goods, and has a special department reserved for tin, light sheet-iron and copper work, repairing, etc., requiring a force of twenty skilled workmen in these various branches. He carries all of the best makes of stoves, ranges, heaters, etc., and does a rushing trade throughout the District. Mr. Jenks was born in Boston and has resided in Washington forty-two years. He is a prominent member of the Masonic fraternity and is held in high esteem by all men. He is straightforward and honorable in business matters, and his house is a credit to the street.

JOHN R. ERGOOD, Dealer in Groceries of all Kinds, Table Luxuries, Old Wines and Liquors, 1408 14th Street, N. W.—Mr. Ergood is a young man of undeniable business talent, the three years he has been in business substantiating this fact. He is a native of Washington. Recognizing the fact that no half-way measures would catch the trade of his section he established his business in taking style, and success from the start was the result. High-class groceries are Mr. Ergood's specialties. His customers are of the very best residents of the Northwest section. The store occupies a space of 25 by 75 feet, and six competent clerks are employed to give prompt attention to customers.

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JOHN FEGAN, Wine Merchant, 462 Pennsylvania Avenue, N. W.—Mr. Fegan's is one of the oldest-established houses in this city, it having been founded by Peter Fegan in 1854. In 1885 John Fegan succeeded him. He has a finely-arranged sales-house, 25 by 100 feet in space, and occupies two floors. He carries a very large stock of the best and oldest brands of wines, cordials, brandies, gins, rums, whiskies, beers, porters and ales, and makes a specialty of a pure rye whisky called the "Arlington." Mr. Fegan's trade is wholesale only, and extends throughout the District and vicinity. His stock comprises imported and domestic goods, in bond and free, and he receives through the port of Georgetown case goods of the highest grades, which he sells by gallon or in bulk to the trade, supplying, also, the large hotels in bulk or by gallon quantities. He has every facility for the perfect storage and preservation of his goods, and employs ten skilled men in the process of handling his wares. Mr. Fegan was born in Ireland in 1820, and came out to the States in 1842. He is one of the most noted experts in the testing of liquors known in this city, and (something that not one man out of a hundred can do) he will distinguish the brands and classify the different brands of liquors from fifty samples, one after the other.

D. O'C. O'DONOGHUE, Jr., Pharmacist, Corner of 1st and C Streets, N. W.—The District Pharmacy is at present owned by Mr. D. O'C. O'Donoghue, Jr., who is a native of Portland, Maine, but who came to Washington three years ago, and, after making deserved progress in his profession, bought out this store, where all the best and purest drugs and all the incidentals to the drug trade may be found. Included in these incidentals are toilet articles, patent preparations, etc. Especial care is given to accurately compounding prescriptions, and particular attention is paid to physicians' orders. The store is 20 by 40 feet, is well fitted up, and its contents are neatly and attractively displayed. So large is the volume of business that Mr. O'Donoghue keeps four employees busy. He himself is a registered pharmacist, as are his prescription clerks. The reputation and management of the District Pharmacy unite in insuring ability and care.

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W. T. REDMAN, General Commission Merchant, is centrally located at 916 Louisiana Avenue, where he occupies premises 25 x 50 feet in dimensions, well adapted in every way for the preservation of perishable articles and the prompt fulfillment of orders. He is a young man and was born in Maryland. In 1889 he came to Washington, and although only established in business on his own account a period of a year and a half the success he has achieved has proved the sagacity of the venture. He is conducting a general commission business, and through his influential connections in the best producing sections is enabled at all times to offer the best inducements to all having business relations with him. Mr. Redman handles only the very finest creamery and dairy butter, which he receives direct, also cheese, eggs, poultry, etc., and makes a specialty of flour of all the leading popular brands, corn, beans, hominy, lard, pickles, sauerkraut, hermetically sealed fruits, vegetables, table luxuries, preserves, etc.

G. S. WHITMORE, Printer, 509 9th Street, N. W.—This business was established in 1885 by W. S. Whitmore, and in 1887 his son, the present proprietor, succeeded him. Mr. Whitmore was born in Minnesota, and is a young man with a straight record. He is an active member of the Order of the Jr. O. W. A. M. and the Sons of Veterans. He is a practical man, and one of the most reliable in this city, his work always being delivered promptly as promised, and free from the effects of crooked feeding and finger-marks. He has every facility for turning out stylish work, employing a full staff of skilled workmen, and being in possession of the latest improved presses, new type, etc., and his plant being operated by electric power. Mr. Whitmore makes a specialty of church work, and his business extends throughout the District. Fine work is his forte, and he brings his practical experience to bear in the superintendence over all contracts. In his business operations he is always found on the side of veracity.

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THOS. P. BALDWIN, Furnaces, Ranges and Latrobes, 1730 Pennsylvania Avenue, N. W.—He established this business in 1892, and has developed it until he realizes a handsome profit and has all of the work that he can attend to. He employs a capable corps of men, and does a general business in tin, copper and sheet-iron, in which he is a practical and reliable worker. He guarantees all work and gives prompt attention to jobbing, and his promises are invariably carried out. His shop is fully equipped for work, and his contracts take him throughout the District. He undertakes the most extensive jobs in the way of setting and repairing furnaces, ranges and latrobes, and any estimate that he may make is sure to come within the bounds of fair and reasonable figures. Mr. Baldwin is a native of Washington, and has ever proven himself a man of unerring business veracity, and his success is based upon his loyalty to uprightness and truth.

CHARLES LOCKHEAD, Plumber, 3027 M Street, West Washington, has been established in the business a period of seven years, and in that time executed a vast amount of work in the line of sanitary plumbing, drainage, heating, building and gas fitting. He has made the subject of sanitation and ventilation a close study, keeps pace with the rapid march of improvement, and is admirably equipped to carry through to completion successfully contracts and orders in any part of the city. Only competent workmen are employed, and every department of the business is under Mr. Lockhead's immediate supervision. He is a careful, reliable workman, and during his career has formed business connections of a permanent character with the leading builders and property owners. Mr. Lockhead makes a specialty of lead burning, also the complete fitting up of buildings for the introduction of water, gas, steam and hot-water heat. Drainage and repairing and jobbing, and all work intrusted to him, is carefully and conscientiously executed with skill according to the latest improved methods. A full stock of iron and lead pipe plumbing and gas-fitting materials, drain tile, sinks, bath tubs and the latest improved modern sanitary devices is kept on hand. Estimates and specifications are cheerfully furnished, and the best satisfaction guaranteed and given. Mr. Lockhead is a native of Scotland, but for the past thirty-four years has been a resident of this country.

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T. M. WHITNEY, Manufacturer of Cider and Vinegar, No. 471 Pennsylvania Avenue, N. W., uses pure substances, and thereby lies his success. He established his business in 1879, and has a finely-fitted place, fully equipped, and his is the only cider mill in the city. He has an extensive trade throughout the city and District, and does a wholesale and retail business. He uses the highest grade of picked apples in making cider, and has a press of large capacity. His products also include the finest grade of vinegar, and his patrons are the great hotels, restaurants, cafés and private families.

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"THE INVENTIVE AGE," a monthly scientific magazine, was established in 1890. The success achieved by its founder, Mr. James T. DuBois, has been continued and even excelled by the new management, Messrs. Alex. S. Capehart and Marshall H. Jewell, who bring to the enterprise ripe experience, abundant enterprise and capital. Mr. Jewell was for ten years state printer of North Dakota and publisher of the "Daily Tribune" at Bismarck, and Mr. Capehart has also spent all his life in journalistic work. The magazine is the organ of the American Association of Inventors and Manufacturers, and recognized as one of the leading scientific illustrated magazines in the country. It claims to be best dollar magazine published. It occupies a building owned, designed and erected especially for it—one of the handsomest blocks in Washington—corner of Eighth and H streets. It describes and illustrates new inventions, and is a true and faithful reflex of the inventive genius of the world.

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W. H. GARGES & BRO., Carriage Manufacturers, 656 and 658 Pennsylvania Avenue, S. E.—These gentlemen are manufacturers and dealers in fine carriages, phaetons, buckboards, business wagons, etc. Their factory occupies three floors 40 by 100 feet, and they carry a large stock of standard vehicles. They also do repairing in all its branches, and make a specialty of horseshoeing, employing only experienced workmen. The firm established itself in 1871, and consists of W. H. and Eugene B. Garges. Both are natives of Virginia. They are practical workmen, and look carefully after their eight to ten employees to see that everything turned out is of the most workmanlike description. Both are members of the Masonic and other fraternity organizations.

LEWIS S. HAYDEN, 1010 F Street, N. W., is a dealer in Government publications, handling all kinds of literary, scientific and historical works, pamphlets, magazines and engravings, and also buys and takes all kinds of literary matter in exchange. He was born in Baltimore, and came to Washington in 1853. For many years he has been actively engaged in all classes of book business, having established his present house in 1882. His store is a museum of literature, every kind of publication being found here, and he has over 40,000 books in stock. When one comes to consider that this comprises a lot equal to the library of many an eminent man of the country, as well as many of the public libraries in existence, the magnitude of his collection may be fancied. Mr. Hayden is a student of literature, and can place the most obsolete quotations, while there is not a title of a work that he cannot connect with the author. He takes great pride in his collection, and his patrons, with whom he is on intimate terms, include leading authors, journalists and professional men of all the arts. He has one of the largest places of this description in the city, and it is the delight of students to visit his store and lose themselves in the labyrinth of literature—historical works and volumes of antiquity. Mr. Hayden's store is 22 by 50 feet, with a double basement 40 by 50 feet in area, and here the visitor is lost in the realm of brain-monuments. He is one of the most popular men in Washington, and comes of a very old and illustrious family, being an active member of the Sons of the American Revolution.

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THOMAS HEANY, Monumental Mason, 460 and 462 Massachusetts Avenue, N.W., is a native of Ireland, but migrated to the United States in 1869, and came to Washington in 1871. The fact that he is an Irish-American should be a sufficient eulogy without stating that he is a business success and a man whose good deeds will live after him. He is practical in his business methods and carries one of the largest stocks of monuments, slabs, posts, headstones, &c., of marble and granite in the city. His yard was established in 1873, and is 22 by 60 feet. He has in his employ from ten to twelve workmen and makes a specialty of cemetery work. Mr. Heany has the distinction of having made the monuments that mark the graves of General McComb, Commodore Rodgers and many other notable people.

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J. WM. LEHMANN.

UNION SIGN CO., 8th and D Streets, N. W., stands eminent in this line of work. This business was established in Washington fifteen years ago by the present proprietor, J. Wm. Lehmann, who is a native of Los Angeles, Cal., and has resided in this city thirty years, and is one of the most expert sign writers here. He is thirty-six years of age, therefore in the prime of ambition, and his experience is of twenty years duration, having begun work at his trade when sixteen years old. He has a commodious shop, completely equipped for fine work, and employs the most expert sign painters that high wages can control. He is in touch with the times, and adopts the newest designs, and the specialty of his work is quick execution. He has patrons among the leading business houses and shopkeepers who desire changes in signs, and does a considerable amount of work in sign advertising. Mr. Lehmann has made a reputation for exceedingly neat work, and in all of his undertakings has convinced his patrons that he is worthy of their utmost confidence.

GEO. W. WISE, Furnishing Undertaker, 2900 M Street, Georgetown, D. C., has built up a prosperous business as an undertaker and practical embalmer. He established his business in December, 1883, and has officiated upon some of the most important funeral occasions. He carries an extensive and varied stock of undertakers' supplies, and in the direction of embalming is unsurpassed. He has every facility for work, including carriages, hearses, etc., and skilled assistants. Mr. Wise was born at Canton, Ohio, and has the honor of having served with distinction during the war, from 1861 to 1865. He is an active member of Garfield Post, No. 7, G. A. R. He came to Washington in 1873. He is a member of the I. O. O. F., the Good Templars and the Order of American Mechanics, and has a popular standing as a business man. He is a man of strict integrity, and the exercise of tact has resulted in his success.

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PETER GROGAN, Furniture and Carpets, 819, 821 and 823 7th Street, N. W., carries a complete line of all that is latest and antique in furniture and new and artistic and rich in carpets, rugs and matting. This gentleman was born in Ireland, and came out to the States in 1863, and twenty-six years ago (1867) he established his business in Baltimore. In 1883 he opened his Washington house, and continued both until 1888, when he closed out his Baltimore business by sale of his good-will and patronage. His present premises consist of a fine five-story building, 44 by 100 feet in space, where he carries a very extensive stock of the highest grade of goods known in this trade. His business is confined chiefly to this city, and he sells goods on the cash and easy payment principle. He employs thirty-five competent clerks, and pays every attention to the demands of his customers, which embraces the prompt delivery of goods. Mr. Grogan is of an artistic turn of mind, and the first in his line to seize upon a new idea that will evolve itself into the making of a stylish piece of furniture, and many a suggestion to the manufacturer emanates from him. He keeps pace with all of the foreign and domestic styles in carpets, which he receives direct from Oriental countries as well as from the leading American makers, and in the way of furniture and bedding he offers the latest patterns that the products of the country afford. Quality is a guiding rule with Mr. Grogan, and his goods are of the highest grade.

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C. G. SLOAN & CO., General Auctioneers, 1407 G Street, N. W.—This is one of the largest auction houses in the city. The business was established in 1891 by Marcus B. Latimer and Charles G. Sloan, and in 1893 the present firm succeeded. They are general auctioneers for the sale of works of art and goods of every description. They occupy a fine fire-proof building five stories in height, 25 by 100 feet in space, while the annex, 28 by 100 feet, is used for the storage of carriages, etc. The regular sales days are Saturdays, but the art sales are conducted each day in the week. The auction rooms are on the ground and second floors, while there are forty separate for storage. The book department is on the second floor, and some of the most astonishing collections of books are frequently found here. They also catalogue and arrange for the sale of libraries. Mr. Sloan is a young man and a native of Washington.

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B. NORDLINGER, Boot and Shoe Maker, 3130 M Street, W., is a native of France, and came out to the States in 1858, and in 1868 established his place of business. He carries an extensive stock of high-class boots and shoes, of the latest styles, for women, girls, boys and men. He deals in the best makes and is the accredited agent for W. L. Douglas, whose fine shoes for men are famous the world over. Mr. Nordlinger has the finest shoe shop in Georgetown, and his method of dealing with customers is one that gains him daily additional patronage.

CHAS. F. HERRMANN.

CHAS. F. HERRMANN, Manufacturer of Jewelry, Room 8, Central Building, corner of 9th Street and Pennsylvania Avenue.—This business was established here in 1892. Mr. Herrmann is a native of this city and a young man completely in touch with the exigencies of the times, and, withal, a careful and practical worker, having learned his trade after a rigid apprenticeship. He manufactures the highest grade of jewelry for the trade, making a specialty of diamond-mounting. His business is confined to Washington, and he finds all the work that he can attend to in the line of making small jewelry to order. He repairs jewelry and always turns his work out with promptness, having in his employ a sufficient corps of capable artisans to enable him to fulfill his promises on time. His close application to work has made him successful, and the commercial world has always found him loyal to the rule of strict integrity. He is popular in business and social circles, and deserves his progress.

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GEO. B. LOCKHART, Pharmacist, southwest corner 32d and O Streets, N. W.—Mr. Lockhart is a native of Virginia, and has been a resident of Washington for some years. He is a regular licentiate druggist of the District of Columbia, and during the time that he has been established in business, a period of fifteen years, he has not only been successful but gained the esteem and confidence of the whole community. His store is 25 by 40 feet in dimensions, and made attractive by handsome ornamental counters and cases and a superb soda fountain; the interior arrangements and fittings harmoniously blending, while the stock of drugs and medicines is of the highest standard character, embracing everything belonging to the business—toilet articles, surgical appliances and all the various pharmaceutical and proprietary preparations. The prescription laboratory is under the immediate control of Mr. Lockhart, and medicines are compounded and dispensed at all hours with exactitude and promptness. Physicians' prescriptions are a specialty, and in the pharmacy only the freshest and purest drugs are used.

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D. BALLAUF, Practical Mechanician, 731 7th Street, N. W.—Mr. Ballauf was born in Goettingen, Kingdom of Hanover, in 1828, and in 1832 came out to the States with his parents, settling in Baltimore. In 1850 he came to Washington and established his business. Mr. Ballauf is a constructor of light machinery, experimental and model work, and he has the oldest and finest equipped workrooms in the city. He uses gas power and has the latest improved lathes, machinery, etc., necessary in this line of work, and employs from eight to ten expert mechanics. He manufactures models for the United States and foreign patent offices, and furnishes files of all orders for certified duplicates for Patent Office models, and models of any foreign patents from drawings and specifications in the library of the Patent Office for lawsuits in case of infringement. He also furnishes original models for inventors, and models to complete application for patents, from drawings and specifications that may be filed in the Patent Office. He is a thorough, practical mechanician, and has done work for some of the leading inventors. He is of an ingenious turn of mind, and inventors often benefit by receiving his suggestions. He is prompt with his work, and invests his models with the best style and finish. His business is constantly increasing, and after years of labor he can write down his various tasks as successful.

J. A. GRIESBAUER, Merchant Tailor, conducts two fine establishments in this city, one at 435 9th Street, and the other at 804 F Street, N. W., the former being 20 by 85 and the latter 25 by 90 feet in space. Mr. Griesbauer, who was born in Germany, and came out to the States in 1869, established this business in Washington that same year, and has developed it until he is the possessor of a most lucrative trade. He is a practical cutter and tailor, and carries a very large stock of goods at each of his shops, where he employs a force of twenty-five skilled tailors, and produces high-class work for customers only. His patrons are members of the diplomatic, official and fashionable circles, and his styles are the latest from London and Paris, while the cut, fit, workmanship and quality of the fabrics, trimmings and linings are of the first grade. He makes suits for $20.00 and upwards, and has a special run on trousers made to order for $5.00 upwards. In addition to his fine custom trade Mr. Griesbauer conducts the Washington Tailoring Company at 804 F Street, N. W., over which he has placed Mr. C. H. Martin as manager. He established this department August 1, 1893, and reserves it for a cheaper grade of goods at lower prices. The success of this branch is already assured, and Mr. Griesbauer is regarded as one of the most prosperous of Washington's merchant tailors.

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THE PABST BREWING CO. of Milwaukee was established in 1842 by Jacob Best and his sons. For the first few years the production and sales of the brewery were small, being limited to two or three hundred barrels. In 1860 the plant passed into the hands of Philip Best as sole owner. After four years of hard work and increasing success Mr. Best admitted to the partnership his son-in-law, Mr. Fred Pabst, whose name in connection with the unexcelled products of his brewery has since become familiar to connoisseurs of fine lager and export beers in almost all parts of the civilized world. The business continued to increase, and in 1873 the Philip Best Brewing Co. was incorporated with Captain Pabst as its president. The capital stock was fixed at $300,000, but in 1874 was increased to $2,000,000. In 1889 the corporate name of the company was changed to "Pabst Brewing Company" in honor of its president, Mr. Fred Pabst, in recognition of the able leadership, prudent management and indomitable energy with which he has ever conducted the affairs of the company to continued success and prosperity; and from a modest beginning has developed it to its present unrivaled magnitude. At the same time the capital stock was increased to $4,000,000. The present capacity of the Pabst brewery is 2,000,000 barrels a year, the largest of any lager-beer brewery in the world. In the manufacture of this enormous quantity of beer about 1,700,000 bushels of malt, 2,800,000 pounds of rice, 1,000,000 of hops and 30,000 tons of coal are consumed. The cooperage used amounts to nearly 2,250,000 packages of various sizes, the number of bottles to 20,500,000, and the number of corks to over 20,000,000. The floor space used by the company is 1,500,000 square feet, or nearly 34½ acres. Over 750 tons of ice are used

daily, and 1,500 persons are employed in the main plant. As cultivated tastes differ in preference, the Pabst Brewing Company manufacture different varieties of beer, each made of purest ingredients and by the best process known to science. Among them are "Export," "Select," "Bohemian," "Bavarian," "Hofbraeu" and "Standard." The company also manufactures the "Best Tonic," a highly-concentrated extract of malt and hops. The company has branches in all of the leading cities of the country. Among the most important ones is that of the City of Washington, which was established in 1888. This prosperous branch of a great industrial enterprise is in charge of Mr. W. A. Engel, who has been identified with the company for the past six years, and in charge of the Washington branch since 1892. Mr. Engel was born in Germany, and has been a resident of this country for the past twelve years. Although a young man, he has the ability, pluck and push that make successful business men, and the constantly increasing trade of the Washington branch attests this fact, and is most gratifying to his friends and employers. The building used for handling the large business of the company in this city is a three-story brick, 42 x 100 feet in area, with stables and sheds in the rear. The building is fully equipped with all the appliances used in bottling. Steam power is used, and thirty men are given constant employment in the different departments of the trade. The bottling capacity of the place is seventy barrels per day, and the trade is throughout the District and the vicinity. All of the leading hotels, restaurants, buffets and many private residences of the city use the Pabst beer. The Pabst beer received the first prize at the World's Fair, and since that time Mr. Engel has been extremely busy trying to keep up with the increased orders. Mr. Engel is a most popular business man, and is equally popular in social circles. He has an extended acquaintance among the leading men of the Capital City, and is an almost invaluable representative of the great corporation to whom he is devoting his time.

E. BURGDORF is the Proprietor of the widely-known Livery Stable which is eligibly located at 410-420 8th Street, N. W. This gentleman established his business in 1873, and has so developed it that he controls the cream of the trade in the livery line. He occupies a fine brick building 50 by 100 feet in space and two stories high. These premises are the most perfectly equipped in the city and include 100 stalls, fitted with all of the sanitary improvements, brick floors, open stalls, and ample air and ventilation and light are afforded. Mr. Burgdorf's turnouts are the most fashionable in this line, and his steeds are well groomed and highly fed, so that they present a smart appearance. He has any number of first-class, bright rigs, phactons, coupés, couplets, landaus and victorias, and he keeps his drivers in livery, so that it is impossible to distinguish a Burgdorf turnout from a private rig. His patronage is among the first families. Mr. Burgdorf gives special attention to boarding horses, and has some noted steeds in his place. He employs thirty skillful grooms and stablemen. He has two carriage houses, one of wood, 80 by 100 feet in space, and a brick one on the opposite side of the street, where he carries his fine stock of vehicles. He also does a large business in the sale and purchase of horses, which he receives from and sends to all parts of the country. His business policy is one of absolute integrity, and he has so conducted his affairs that he has made a record of honor of the highest character. At Seven Oaks, Prince George County, Md., Mr. Burgdorf owns a stock farm of 300 acres, devoted to pasturing and wintering horses, and obtains a large patronage from the gentlemen of Washington. The stable on the place has accommodations for 100 head of horses, is unsurpassed in accommodation by any stable in the country, and has running water. The farm is nicely situated, and being only six miles from the city affords a pleasant drive over good roads, and is an interesting place to visit by any one interested in the subject.

H. S. STRANG, Commission Merchant, 918 Louisiana Avenue.—This is one of the oldest houses in the line in this city, having been established in 1861. Mr. Strang has two floors, 25 by 100 feet in space, devoted to business, where he carries a large stock of the choicest foreign and domestic fruits, and all kinds of produce, which he receives from every point of the compass. He makes a special feature of fruits, bananas, oranges and lemons, melons, cocoanuts, domestic and tropical products, and carries everything in the line of a first-class fruiterer. His place of business is patronized by the first families and leading hotels whose members and guests are epicureans in the strictest sense of the word and who appreciate high-grade goods. Mr. Strang is an expert in the fruit trade, and deserves the distinctive credit for being the first to bring the finest fruits of the season into the market here. Mr. Strang is a native of New Jersey, and has resided in Washington a number of years, where he is held in the highest respect and esteem.

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H. MARKWARD is the well-known House Painter, Grainer, Glazier and Hardwood Finisher at 609 G Street, N. W. This industry is one of the most important in the category of trades, and Mr. Markward has been successfully engaged in this line of trade in the city since 1873. A thoroughly practical painter by profession, an artist by intuition, and a gentleman by nature—the soul of honor and integrity—he has built up a large trade, and many of the Capital's fine residences and magnificent buildings give evidence of his genius and skill in his calling. He gives estimates and makes contracts for any kind of work, and no contract is too large for him to handle with thorough success and in the most thorough and competent manner. He employs a dozen skilled workmen and artists in the different lines of his trade, and completes work in the best possible manner and without unnecessary delay.

R. M. BROWN, Dealer in Paints, Oils, Glass and Artists' Materials, 1252 7th Street, N. W.—This business was founded in 1874 at 1148 7th Street, near M Street, and at once proved its right to existence by an influx of patronage that was most creditable to the founder. As each year passed so grew the trade, until 1884, when Mr. Brown removed to his present commodious and central store. The premises now occupied are well chosen for the trade, and have an area of 25 by 66 feet. The store is handsomely fitted up for the requirements of the business. Mr. Brown employs a force of competent salesmen, and devotes his personal attention to every detail of the trade. He carries a full and complete line of paints, oils, varnishes and artists' materials, and handles exclusively the celebrated The John Lucas Co.'s paints, which have a reputation second to none for durability and finish for any desired use. A full line of artists' materials are always to be found. Mr. Brown is equally as popular in social and fraternal circles as in business life.

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KENNEDY & SCHAEFER, Plumbers, 306 Pennsylvania Avenue, S. E.—This firm came into existence in 1891 and has rapidly advanced in business. The founders were Mr. P. B. Kennedy, a native of Portsmouth, Va., and Mr. P. C. Schaefer, a native of this city. Both gentlemen are members of the Master Plumbers' Association, and both, as such, are practical and skilled workmen, and thoroughly familiar with every detail of their exacting calling. They have a large, commodious store and workroom, and employ eight men in the different lines of the trade. Many of the new dwellings in the city have been fitted out with gas and plumbing by the firm, and the work has given the best of satisfaction. They make a specialty of sanitary work. Both are men of genius and have the perseverance to surmount every obstacle in promoting their business interests.

GEORGE T. KEEN.

GEORGE T. KEEN, Merchant and Ladies' Tailor, 1310 and 1312 F Street.—This house is the largest establishment of its kind south of New York, and stands as a rival of the very best in the country. The premises occupied by Mr. Keen consist of a four-story building, each floor 50 by 105 feet in area. Each department is fitted up regardless of expense, and it is one of the finest stores in the city. The stock of goods carried is very large, and includes the highest grade of imported and domestic fabrics. Mr. Keen leads in his business, and the first gentlemen and ladies of high fashionable circles are his patrons. He is the first to introduce all the latest and correct styles from London and Paris. Mr. Keen was born in Hartford County, Maryland, and came to the Capital City in 1862. In 1865 he established his business in a modest way in this city. The adoption of the very latest things in men's wear and the latest and most fashionable cut to his goods soon brought him an immense trade. He moved to his present location in 1892. His salesrooms were fitted specially for his trade and are arranged with plate-glass mirrors and fitted in carved oak. Mr. Keen is essentially a tailor artist, and nothing leaves his establishment that is not of the finest workmanship. He exercises the finest judgment in the selection of his woolens and suitings, and is the first to secure all the new shades, patterns and textures in both American and foreign markets, and his styles are always recognized as being *au fait*. Mr. Keen has won his pre-eminence in his line by honestly deserving it.

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PROF. J. J. GEORGES & SON are the eminent and leading Chiropodists, "Foot Specialists" and Artistic Bootmakers of the city. A special feature of the firm is painless treatment of the most excruciating bunions, corns, ingrowing and club nails. Their natural Bunion Cure gives instant and permanent relief and does away with the knife. Their elegant parlors are located at 1115 Pennsylvania Avenue. This business was established in 1861 by the senior partner of the firm. He was born in Germany and came out to the States in 1853. He has a proud record, having attended the feet of some of the most eminent men, notably the late President R. B. Hayes, General W. T. Sherman, General Hiram Berdan, J. G. Blaine, Wm. Walter Phelps and many others, and the comfort that he afforded these great men is proverbial. In 1887 the Professor's capable son, Wm. M. Georges, came into the firm. He is a native of Washington and popular in society, as is also his father, who is a member of various social organizations. Professor Georges has always held that shoes made to order will do a great deal toward ridding the feet of bunions and corns, and having made a study of this branch the Messrs. Georges are regarded as the best versed and most practical bootmakers in town. Both in the line of men's and women's shoes does this rule apply, and the carriages of the first families are seen at the Professor's door. Perfect fits, latest styles, a superior quality of stock, unexcelled workmanship and strict integrity in dealing with patrons have enabled Professor Georges & Son to build up a most profitable and enviable trade.

IRA H. JOHANNES, Manufacturing Jeweler, 935 Pennsylvania Avenue, N. W.; Telephone Call, 173-2.—This gentleman first established his business in Washington in 1875, after coming from Baltimore, the place of his nativity. He served a rigid apprenticeship, and is regarded as one of the best-versed and most practical men in his line. He contracts for fine diamond mounting, engraving, enameling, designing, etc., and has a large patronage among the leading men in the trade. He makes a specialty of Masonic jewels and all kinds of fine medals to order, and in this line he commands a large business from the Lodges of Washington and vicinity. He has an eligibly fitted place, occupying one floor, fully equipped with all the modern improvements, including electric power. He possesses the latest inventions in machinery, and employs a force of ten to twelve skilled artisans in his work. His orders are invariably turned out promptly and with a perfection that at once manifests the skillful workman. Mr. Johannes is regarded as a man of sterling business principles, and his success is a just reward for close attention to his duties and the wishes of his customers.

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WALLERSTEIN BROS., General Commission Merchants, 212 10th Street, N. W.—This house has been established under the present name since 1889, and is one of the best-known and most prosperous houses in the trade, having a large branch at Richmond, Va. They conduct a general wholesale and retail produce commission business, having heavy transactions in poultry, butter, eggs, dried fruits, wool, furs, etc. They are the largest dealers in live and dressed poultry in this market. They do a very large business extending throughout the country, and they bear a most enviable reputation among consignors for the promptitude with which they make returns on shipments. The premises occupied by the firm consist of three floors, each 23 x 90 feet, and are admirably adapted for the handling of their large business, which gives constant employment to a number of employees. The firm receives goods from Virginia, Maryland, West Virginia, Kentucky, Ohio, Florida, and many other States. This firm gives as references the National Bank of the Republic, in this city; the Planter's National Bank, of Richmond, Va., and Mr. C. J. Rixey, Cashier of the Farmers' National Bank, of Culpepper, Va. H. Wallerstein & Son, 1302 and 1304 East Cary Street, Richmond, Va., represent the other branch of the house. The members of the Washington firm are Byron, Isaac and Nathan Wallerstein, and all are prominent in the commercial and financial circles of the city, and well-known as energetic, progressive and honorable business men.

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WILLIAM REYNOLDS, Practical Plumber, 1728 Pennsylvania Avenue, has been established since 1883. He has a fine shop, 18 by 100 feet in space, fully equipped and completely stocked with all of the supplies necessary in the plumbing trade. He employs from ten men upward, and these are the most skillful that high wages can command. Mr. Reynolds estimates and contracts for large jobs, and his work is invariably carried on with promptness and care, no pains being spared in the doing of it. He is a registered plumber and gives his personal attention to the superintending of all contracts. He is also a member of the Master Plumbers' Association and a prominent worker in the Masonic order. He was born in Cleveland, Ohio, and has resided in Washington a number of years. Mr. Reynolds makes a feature of sanitary plumbing, and installs buildings with all that is necessary and complete, from water pipes, gas mains, etc., to bath tubs. He has had all the work that he could attend to during his career as a plumber, and his customers are his best endorsers, a fact proven in their constantly retaining him when new work is found necessary. He is honorable in all of his transactions and stands among the first men in his calling.

BOND & CO., Stables, 426 and 428 8th Street, N. W.—This business was established in 1878, and in 1890 the present proprietors, Messrs. A. H. Bond and C. E. Wiley, bought the good-will and property of the concern. They have fine stables, located in a building 60 by 100 feet in area, two stories high, and fully equipped with all of the latest improvements, including the highest order of sanitary regulation, ventilation and good drainage. There are sixty stalls in these stables, and special attention is given to boarding horses, the best grade of hay, grain and cut feed being provided. The stock kept by this firm on hire is all stylish and sleek and well fed and groomed, the harness is kept new and bright, the vehicles comprising landaus, coupes, broughams, victorias, phaetons, buckboards, surreys, buggies and all the latest novelties in carriages of all descriptions. In the introduction of novelties in carriages this firm leads the city, and has acquired a reputation for styles and elegance unequaled. Drivers and footmen in livery are provided, and in all respects their turnouts are equal to those of any private parties. There are no better judges of horseflesh in this city than the members of this firm. Mr. Bond was born in Philadelphia and has been in Washington for a number of years. He is a prominent Mason and in the prime of life. Mr. Wiley is a native of Berryville, Va., and is a young and active business man. These gentlemen stand high in business circles, they are noted for their upright dealings, and their stables are among the most popular in the city.

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M. A. TAPPAN, Sporting Goods, 1013 Pennsylvania Avenue.—This is the largest house of the kind in Washington, and was established in 1873 by A. C. Steven in 10th Street. Later he removed to 819 Pennsylvania Avenue, and in 1884 Mr. Tappan succeeded him in business, purchasing his entire interests. The trade had grown to such proportions by 1888 that Mr. Tappan was obliged to move, and he found larger quarters at his present address. His store is 25 by 75 feet in space, modernly equipped and stocked with everything in the line of sportsmen's goods in the market. He deals in every variety of guns, rifles, revolvers and ammunition, pocket cutlery and razors, and his place is the headquarters for fishing tackle, split bamboo and lancewood rods being a special feature of his stock. He sells the Chamberlain loaded cartridge and the celebrated E. C. and Wood powders, Quimby's hunting suits, etc. His place is the accredited Washington depot for A. G. Spaulding & Bros.' athletic and baseball supplies, lawn-tennis goods and racquets of every description, and also the popular kodak. Mr. Tappan is a native of New York State and has resided in Washington since 1863. He is in the prime of life and a widely known man, both in business and social circles, being also an active member of the order of F. & A. M. His business policy is one of strict integrity, and commends itself to all men who are in sympathy with honor and truth.

D. L. COON, Boarding and Sale Stables, 623 G Street, N. W.—This is an old-established brick stable, 60 by 200 feet, having three floors, so that there is ample room for the storage of vehicles, and with fifty stalls for the reception of stock. The stable is fully equipped in every respect, and the most careful attention is paid to both horses and carriages by the competent employees whom Mr. Coon keeps. He does a general livery business, paying especial attention to boarding. He is always prepared to furnish open and closed carriages and pleasure wagons, and also to serve for parties, receptions, weddings, balls, funerals, etc. He also receives stock from all parts of the country, and makes a specialty of fine-bred horses. If one purchases a horse from Mr. Coon, perfect reliance can be placed on whatever statements he may make in regard to the animal. Mr. Coon is a young man, fully acquainted with his business. He is a native of Virginia, and, though he has only been in Washington a year, he has established himself in the regard of the community and has a large clientage. He is a member of the Livery Stable Keepers' Association, and belongs to the Masonic and other fraternities.

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DYER & COMPTON, Practical Plate Glass Handlers, 1741 Pennsylvania Avenue.—This firm began operations April 1, 1893, and are designated as dealers in polished plate, French and American window glass; also, oils, paints, varnishes and brushes. They estimate upon orders and make free deliveries of goods at retail. They carry a very large stock of plain and beveled glass from the best-known foreign and American manufacturers, and also the highest grades of paints, etc., for painters use. Their place of business is neatly arranged, and every attention is given to patrons, and the firm has every prospect of a permanent success. Giles Dyer is a native of Prince George County, Md., and has resided in Washington since 1892. J. W. Compton was born in Maryland, and has been in Washington four years, that period also covering his experience in the paint and oil trade. Both gentlemen are in the prime of life, with excellent antecedents, hosts of friends, first-class business connections, and their prosperity in their venture is assured.

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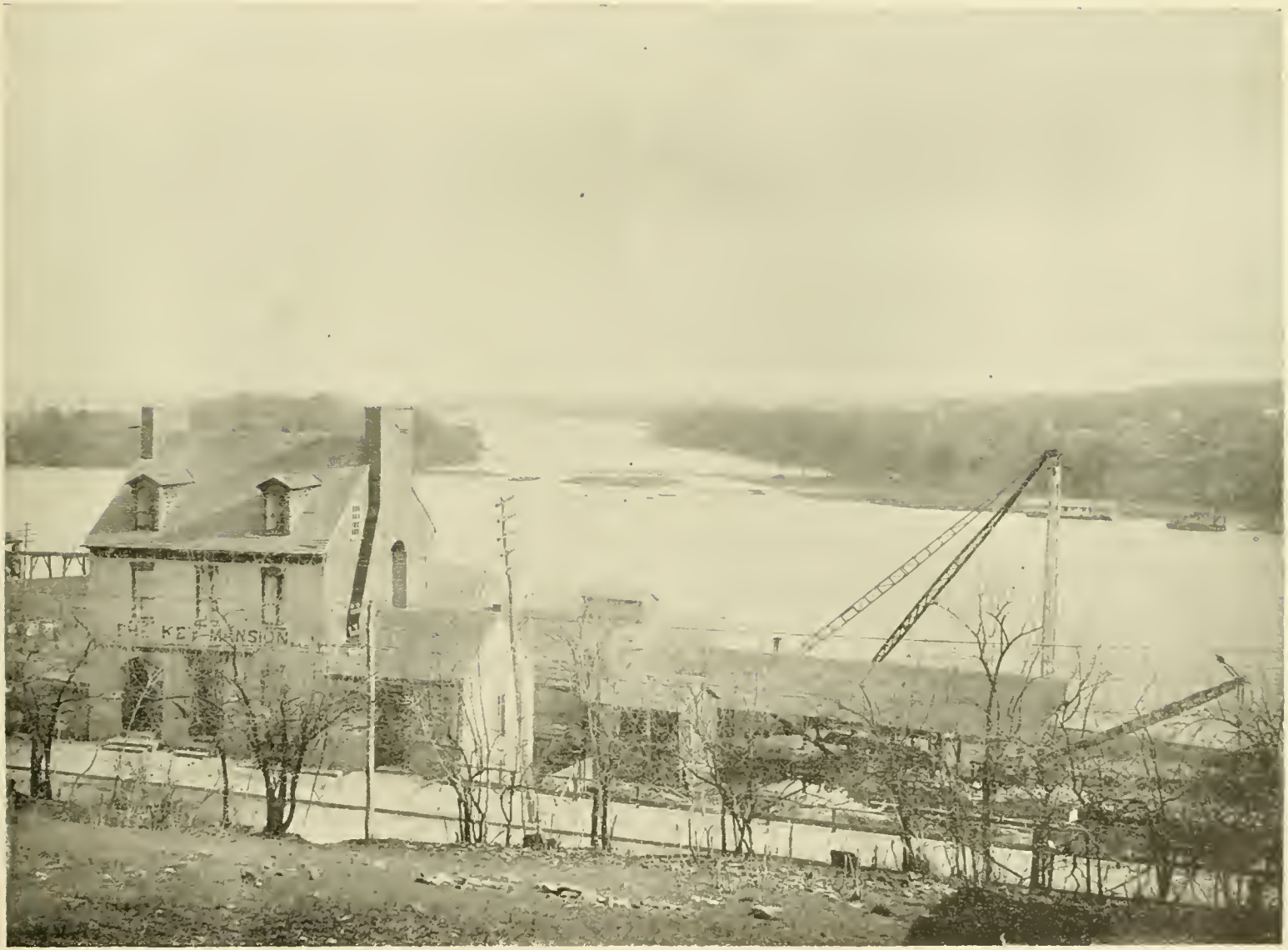
YALE STEAM LAUNDRY, 43 G Street, N. W.—This laundry is one of the most complete in the country, having been established for the past five years by F. H. Walker & Co., the present proprietors. They have eligible, finely-fitted uptown offices at 514 10th Street, and their workshop in G Street is one of the most thoroughly equipped in the city, being an entire new block built expressly for laundry purposes. Two floors are occupied, each 25 by 175 feet in space, steam power being used. All of the most modern machinery is in operation here, including steam manglers, ironers, etc. Fifty skilled laundresses and other persons are employed, and the work done surpasses their most industrious competitors. Fabrics of the finest texture are cleaned with care and done up in exquisite style and finish, and goods are never injured, no mischievous substances being used in the process of washing. The firm's members, F. H. Walker and F. E. Smith, are both natives of Washington, and have a wide business acquaintance with the leading hotels and families, for whom they do work of the most satisfactory kind. Their prices are reasonable, and liberal discounts are given in cases of family washing. A woman has charge of the women's apparel, and the utmost care is exercised in all lines of work done here. The firm have agencies in all parts of the city, and make a special feature of a high grade of work on collars, cuffs and shirts. Work is invariably turned out with the punctuality with which it is promised and delivered in good form on time. In all of their business undertakings Messrs. Walker & Co. exercise the rule of strict honesty, and their custom has increased, until their shop is operated to the full limit of its capacity.



KEY MANSION. RESIDENCE OF THE COMPOSER OF "STAR SPANGLED BANNER."

F. H. COLE, Watchmaker and Jeweler, 435 7th Street, S. W.—This business was established in 1887 under the firm name of Cole Brothers. In 1893 Mr. F. H. Cole took over the business, and it has since been conducted by him with most gratifying results. In regard to appointment and arrangement Mr. Cole's store is tasteful and convenient. The stock is large and varied, embracing everything tasteful and ornamental in watches, clocks, diamonds, jewelry, silver and plated ware, etc., suited to all needs, and for sale at reasonable prices, and warranted as represented. Mr. Cole sells goods on weekly and monthly payments, and orders for manufacturing or repair work are filled with dispatch and accuracy, experienced watchmakers and jewelers being employed for that purpose. Mr. Cole is a native of Maine, and is a master of every detail of his art. He is a young man of superior business ability, with that skill and probity which beget and retain confidence, and he has attained a large measure of substantial success.

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JAMES H. LEWIS, Planing and Moulding Mill, 453 to 461 Maryland Avenue, S. W.—This business was established by Mr. Lewis in this city in 1876, and under his careful and intelligent management has become one of the most important industrial enterprises of the city. The success attending the venture required the enlargement of his plant and facilities, and in 1891 he secured his present large quarters. He occupies two floors in a building 40 by 100 feet in space, fully equipped with all the newest and improved wood-working machinery, which is operated by steam, and his trade gives uninterrupted employment to twenty-five skilled mechanics. He manufactures to order, and carries in stock all kinds of sash, doors, blinds and wood mantels, and makes a specialty of fine stair building. Mr. Lewis gives special attention to stair building and designing, and many elaborate and beautiful specimens of his work adorn the homes of refinement and culture that make Washington the most beautiful of residential cities. Immediate attention is given to all orders, and executed in the shortest possible time consistent with fine work. Mr. Lewis gives estimates on all kinds and styles of work, and no order is too large or too small to receive his personal attention. He makes special designs in all styles of mouldings, both for ceiling or wall use, and is thoroughly equipped for this difficult branch of trade. He uses the best materials in work, and handles a full line of domestic and fancy imported woods. His long experience in this line, his integrity and worth, are always a guarantee of general excellence of workmanship, and faith in his skill and judgment is always warranted. Mr. Lewis is a native of Washington, and is recognized among builders and contractors as one of the most reliable and substantial business men of the city. He is an influential member of the Knights of Pythias, and alike in social and trade circles he is held in highest esteem.

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W. R. BROWN, Grocer, Wine and Spirit Merchant, 20th Street and Pennsylvania Avenue.—Mr. Brown is a dealer in the highest grade of groceries, wines and liquors, and is a direct importer of all the delicacies fit for a gentleman's table, including potted and tinned goods, preserves, jams, pickles, fine teas, coffees, spices, cordials, wines, ales, beers, porters, etc. He also deals in choice sugar, butter, fresh eggs, etc., and his ample-sized store is heavily stocked with the good things of the market. Mr. Brown caters to a high-class trade, the first families, cafés, hotels and restaurants being among his patrons. Mr. Brown is a native of Washington, and has therefore a definite knowledge of the tastes of the people, and he has discovered that they will have none but the best of supplies, and his guarantee as to the quality of articles is always accepted as truth. He established his business in 1872, and since he opened his doors his record has been an open book, purity of goods and honest weight and fair prices being his motto.

J. F. JARVIS, Photographer and Publisher of Views, Factory, 219 G Street, N. W.; Office and Store, 135 Pennsylvania Avenue, N. W., one block from the Capitol.—This is the most attractive and extensive view and souvenir establishment for visitors in the United States. Here may be found views from all parts of the world, made by the proprietor himself, Mr. Jarvis being an extensive traveler. This house also controls the business of the city in albums of views, shell goods (satinwood), stereoscopes, graphoscopes, photos of celebrities, guide books, articles made from condemned greenbacks, souvenir spoons, aluminum and silver-plated souvenirs. The stereoscopic view business has become so immense that the proprietor found it uecessary to establish a factory at 219 G Street, N. W. This is one of the most complete in the United States, and employs a large number of hands, male and female. From here views of everything interesting in the world are manufactured and distribnted to all parts of the globe through Messrs. Underwood & Underwood, who have been appointed sole agents, having offices in New York, Ottawa, Kansas; Toronto, Canada, and Liverpool, England. Some thousands of views are turned out by this house every day, and it well deserves the reputation for superior work which it has gained.

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H. M. ALLEN, Merchant in Household Goods, Hardware, Tinware, Glassware, Crockery, Toys and Fancy Goods, 3101 M Street, W.—Mr. Allen established his business in 1892. He carries a very large stock of goods, and displays them in a manner that makes them most attractive. He receives patronage from the best of families, and makes a specialty of 5 and 10 cent articles. His place of business is large and commodious, and he employs capable clerks to serve his customers. Mr. Allen is a native of New York State, and has resided in Washington a number of years. He is an active member of the G. A. R., George N. Morris Post No. 19, and also of the Order of F. & A. M.

H. B. MASON.

H. B. MASON & CO., Dealers in Watches, Diamonds and Jewelry, 918 F Street, N. W.—A review of the leading factors of commercial life would be incomplete without special reference to this house, which was established in 1890 by E. H. Saxton & Co. as a branch of their Boston house. In 1891 the firm name changed to Saxton, Mason & Co., the present proprietor becoming a member. In 1893 Mr. Mason assumed full and entire charge of the business under the present firm name. The career of the house has been a most honorable one and one of unwavering success from its start, and has made a reputation that is lasting in the trade. The store occupied is a commodious one and specially fitted for the requirements of the growing trade. The bnsiness done is purely a wholesale and jobbing business, the trade of the house extending through all the Atlantic States. The firm employs a nnmber of experienced salesmen on the road. They handle a fine line of watches of all of the best American and foreign makes, and do a large trade in precious stones. They have exceptional facilities for matching gems of every kind, dealing as they do with the leading importers who buy direct from the great diamond markets of the Continent. The firm handles a large line of jewelry, and also manufactures gold watch cases. In this branch of their trade they have enjoyed the greatest success, and their trade has found that they manufacture goods that can always be relied upon, and that give the best of satisfaction. Mr. Mason has had long experience in the trade and is an expert in buying gems. He is a young man and enjoys the confidence of the bnsiness community.

J. H. SCHULTZE, Dealer in Cigars and Tobacco, 2913 M Street, occupies a store 18 by 30 feet in area, neatly and tastefully arranged for the requirements of the business. Mr. Schultze is one of the most experienced and best practical cigar makers in the District, and turns out a line of goods unsurpassed in quality and fine flavor. All the various brands he manufactures are in active demand. He carries a full stock of goods, including all the different brands of fine cigars of his own make, also imported goods and Havana, Connecticut and all kinds of leaf tobacco; also, fine-cut and plug chewing and smoking tobaccos of all the leading manufacturers, and pipes, snuff and smokers' articles of every description. The trade is drawn from the city and surrounding towns, and is not only large but of the most substantial character. Mr. Schultze is a prominent member of the Blue Lodge Scottish Rite, Free Masons. He is a native of Germany, but has resided in the United States since 1848.

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JOHN S. P. GREEN is a Wholesale and Retail Dealer in Wall Papers, Window Shades, Trimmings, Room Mouldings and the celebrated Lincrusta-Walton at 423 9th Street, N. W., and controls the most desirable patronage in this city. He established his business in Washington in 1887. He is a native of this city, in the prime of life, and thoroughly in touch with the needs of the people. He carries a very large stock of the latest designs in wall coverings, and makes shades to order, employing fifteen skilled hands in the various departments of his business. He contracts for interior decorations in paper, fresco and paint, and estimates on large jobs both in Washington or at any point. His store is 17 by 50 feet in space, and eligibly located and arranged with all the modern improvements. His patrons include the first families, who have come to learn that Mr. Green is a thoroughly practical man in his line. He is widely popular in business circles and society centres, and is a leading member of the fraternity of Odd Fellows.

J. J. HOGAN, Dealer in Oysters, Crabs, etc., has eligible premises at 417 and 419 12th Street, N. W. He established his business in 1873, and has built it up until he has developed it into a most profitable concern. His store and basement are each 25 by 100 feet in space, and he employs a force of men equaling thirty-five to take care of the orders that come in for oysters, crabs, clams and terrapin. He does a trade among the leading hotels and families in a retail way, and as a wholesaler he ships goods to New York, Chicago and many cities of the West. In the season his oyster sales amount to 500 bushels per day, and he receives prime salt water oysters every morning. Mr. Hogan is a native of Ireland, where he was born in 1844. He came out to the States in 1858, and has spent the better part of his time in Washington. He is a very popular man in business circles, and is a prominent figure in the P. P. O. of Elks, No. 15.

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J. G. HODGES, National Bookbinder, 511 9th Street, N. W.—Mr. Hodges engages in fine job book-binding, blank-book making, numbering, perforating and paper ruling, and has a shop modernly and completely equipped with the latest improved machinery, and employs a full staff of capable men in his work. He has electric power and a capacity for turning out great quantities of high-grade work. His shop is 25 by 100 feet in space. Mr. Hodges is a practical bookbinder, and was born in Philadelphia in 1861. He moved to Washington in 1867, and in 1887 established his business at 323 4½ Street, N. W., but his business outgrowing the capacity of his shop he removed to his present quarters in 1892. Mr. Hodges is in touch with all the modern improvements in binding, and one of these is the use of the spring back, which causes the book, when open, to lie perfectly flat. Mr. Hodges is a popular man in his line, and has an extensive acquaintance, being an active member of the Order of F. & A. M. He is a strictly punctual man in all that he undertakes to do, and his word is his bond.

MOORE & FIDLER, Flour and Feed, corner of 7th Street and Florida Avenue, N. W.—This house, though a comparatively young one in the business, stands high in rank among the mercantile interests. Founded in 1887 by C. R. Harban, it was so conducted until 1890, when the name changed to Harban & White, and again changed in 1891, when the present proprietors purchased the business with its good-will and stock. The store and lofts occupied in the transaction of the enormous trade are 25 by 75 feet, and constantly filled with flour, feed, grain, lime, cement, plaster, pitch, hair, etc., besides a line of hardware and agricultural implements and stable furnishings. The business has grown during the regime of the present firm, which is proof positive that honest dealing, coupled with well-directed effort, is the keystone of success. Mr. John A. Moore is a native of Washington, while Mr. John G. Fidler is from Maryland. Both stand high in mercantile circles and are rated among the reliable business men.

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HENRY F. REH, Decorator and Designer, 320 12th Street, N. W.—A native of Germany, Mr. Reh came to this country when a child, and for a period of thirty-seven years has been a resident of Washington. Since 1871 he has been in his present business of practical and artistic decorating and designing. Experienced and painstaking in his work, Mr. Reh has established a reputation in the business life of Washington that is second to none in his branch of trade. Especially well known is his name in the extensive decorations of buildings for all inaugural, civil and military celebrations. Mr. Reh carries a large stock of wall coverings and everything thing necessary to his business in his neat and commodious store, and his steady trade demands a force of fourteen employees to look after the wants of his patrons. In addition to meeting the demands of Washington trade, Mr. Reh's services have been in demand in many cities of the Union, owing to his acknowledged artistic ability in his specialty of flag decoration for buildings.

COOK & JARBOE, Manufacturers of Carriages and Wagons, 3295, 3297, 3299 M Street, W.—Mr. J. J. Cook established this business in 1863. He is a native of Ireland, and came here when a child. In 1884 he admitted to partnership Mr. H. Jarboe, who was born in Washington, and the business has continued to increase at a most profitable pace. The firm occupy a three-story building 66 by 114 feet in space, the ground floor being devoted to the repository and the upper floors to the general manufactory, painting, trimming, etc. A force of fifteen skilled mechanics is employed. The warehouse is at 3295 and 3297 M Street, where a large stock of vehicles is carried, including carriages, wagons, etc. Order work is a special feature of the business, and the trade extends throughout the District and the neighboring towns. Repairing in all of its branches is promptly attended to. Carrying a stock of 150 jobs of the latest pattern to select from, they are prepared at all times to furnish their patrons with the most stylish and modern-built vehicles the market affords.

W. S. ANDERSON & CO., General Commission Merchants, 202 9th Street and 901 B Street, N. W.—This business was founded in 1865 by E. E. Anderson; later he took into partnership his brother, W. S. Anderson, and the firm was known as E. E. Anderson & Bro. In 1881 the present firm was formed, E. E. Anderson retiring, and his son, Robert L. Anderson, becoming the junior member. They are all natives of Maryland, but have become thoroughly identified with the interests of Washington. They have two stands—one at 901 B Street and the other at 202 9th Street. They occupy two floors each, 28 by 50 feet, and employ five men. They handle all kinds of country produce, fruits in season, lemons and Florida oranges. They make advances on consignments, when the parties are known to be responsible, and they carry out the principle of quick sales and prompt returns.

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THE AGE PRINTING COMPANY, General Commercial Printers, southwest corner of 8th and H Streets, N. W., in the Inventive Age Building.—The proprietors of this concern are Chas. W. Smiley and Wm. Brown. The firm was founded October 19, 1893, and is at the head of one of the largest plants in this city. The space occupied is 4,000 square feet, and the place is as completely equipped as modern invention can make it. The firm use electric power, and have all of the latest improved presses, new type, etc. There are four job and one cylinder presses, and a large body of experienced compositors and pressmen are employed. They print everything, from a card to a newspaper, including the *American Microscopical Journal*, founded in 1880, and edited by C. W. Smiley, and also *The Microscope*, established in 1881 by Dr. Stowell, now of Washington. They also print the *Inventive Age*, a monthly journal. The head of the firm, Chas. W. Smiley, was born in Fitchburgh, Mass., September 10, 1846. From the age of sixteen to twenty-one he worked in a wood-ware factory. He graduated in 1874 from the Wesleyan University of Middletown, Conn., and in 1879 came to Washington under the appointment of Gen. Francis A. Walker as special agent for the Tenth Census. He is a highly-educated man, and a member of several scientific societies. Wm. Brown is a native of Virginia, and was educated at the University of Virginia, at Charlottesville, and left that institution in 1861 to join the Confederate Army, in which he served with valor, rising from the ranks to a Captain in the Adjutant-General's Department, which responsible position he held at the close of the war. Mr. Brown came to Washington in 1890 as special agent of the Eleventh Census. The Age Printing Company is in the midst of a great success, and the work produced is of the first quality, and comes forth neat and orderly and on time. Messrs. Smiley and Brown are men of sterling integrity, and popular in business circles.

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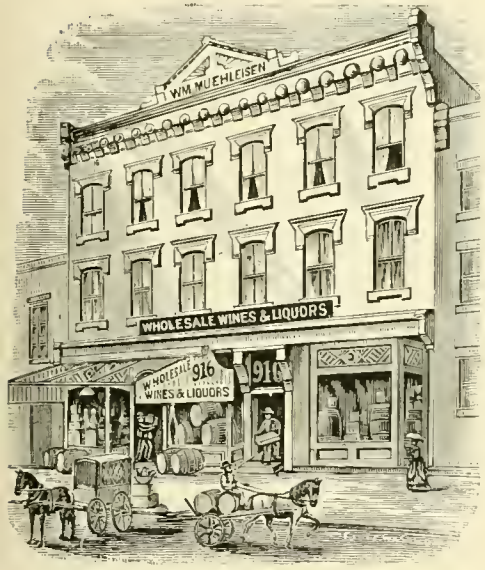
NATH. BREWER is the well-known dealer in flour, feed, lime, plaster, cement and hay, at 660 Pennsylvania Ave., S. E. The business requires large quarters, with an area of 40 by 85 feet, with lofts, with every modern facility for conducting all branches of the business. As a dealer in flour Mr. Brewer has a reputation for reliability second to none. His stock of all kinds of cereals is especially worthy the attention of buyers, as regards both extent and quality. By purchasing all stock from the first hands direct and in large lots, and with an intimate knowledge of the wants of his customers, he is in a position to offer inducements which are equal, if not superior, to those obtainable from any other quarter. His stock of lime, plaster and cement is kept up to the highest standard of excellence by fresh and frequent invoices from original sources, and orders are filled with the utmost promptness. Hay and straw are sold by the bale or cargo. Mr. Brewer is a native of Virginia, and a merchant of many years' experience, and known as prompt, painstaking and always solicitous of his patrons' wants.



WM. MUEHLEISEN, Wholesale Wine and Liquor Dealer, 916 and 918 5th Street, N. W.—This house was established in 1866 by Xander & Muehleisen, and in 1870 Wm. Meuhleisen succeeded to the entire business, and conducted it with unwavering success until his demise in 1889, when his son took entire charge of the interests of the house. The premises occupied are most eligible and commodious, occupying two handsome three-story buildings 50 by 100 feet in dimensions. Structurally the building is an ornament to the city, and is provided with an elevator and all the modern appliances. The storage facilities are large, and Mr. Muehleisen employs a dozen salesmen, porters and packers, and all orders are given immediate attention and carefully and promptly packed and shipped or delivered. This house does distinctively a wholesale business, and its trade extends into Virginia and Maryland, as well as throughout the city and District of Columbia. Large and small lots are handled and sold to the trade. Their long experience in this line of trade has given them exclusive control of some of the standard leading brands of liquors. One of the special brands of an excellent whiskey is that of "Oakmont," one of the purest and finest of ryes in the country. "Lakeland" is another of the fine liquors handled by this firm, as is "Our Monogram." Their general line of goods includes brandies, gins, wines, cordials, etc. Mr. Muehleisen carries a large line of California wines of the choicest vintage. They receive through the Port of Georgetown. Mr. Muehleisen is a native of this city, and a young man of rare business attainments, thoroughly conversant with the wants of the trade, and maintains an enviable standing in mercantile life. Two able assistants in conducting the affairs of the business are Mr. Henry English and Mr. Lawrence Siebel. Both these gentlemen have been connected with the house for many years, and are exceedingly popular with their trade.

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THOMAS J. BRASHEAR'S SONS, Book and Job Printers, 625 Louisiana Avenue, have one of the oldest establishments in their line in Washington, the business having been established in 1868 by the father of the present proprietors, the sons, Messrs. L. C. and T. J. Brashear, succeeding to the business in 1889. The office is eligibly located and is 25 by 100 feet in dimensions, fully equipped for all kinds and the finest quality of typographical work, including steam-power presses and a very large stock of latest styles of type and every other requisite of a first-class printing establishment. All kinds of book and job work are executed by the Messrs. Brashear with despatch and in the best style of the typographic art, and the firm confidently claim that they furnish the best work at lower rates than any other responsible office in the city. Orders for printing of all kinds, from a business card to finest bookwork, are filled promptly, and the fullest satisfaction is invariably guaranteed. The Messrs. Brashear are both practical printers of many years' experience, and give to every detail of their work their personal attention and supervision. Their promptness and business methods have always inspired the confidence of their customers, and their success has been decided and eminently deserved. These live and energetic printers are natives of Washington, and enjoy the unqualified esteem and regard of all with whom they have formed business or social acquaintance.

A. GOODMAN, Hatter and Furnisher, 331 Pennsylvania Avenue, S. E.—Mr. Goodman is one of the men who have made their business a success by their judgment in selecting for their patrons lines of standard goods of the latest fashion and best make that experience in the trade can give. Though Mr. Goodman has been in business but a year in his present location, he has built up a trade that would indeed be flattering to older merchants. Conservatism and integrity have been the stepping-stones to the success of many men, and this heritage stands Mr. Goodman in stead. With a cheerful, commodious store and a large stock from which to make selections, he is in a position to fill the wants of customers. In hats he carries a complete line, from the stylish silk and crush hats to those of every other style. His line of furnishings is a most creditable one, embracing everything in underwear and in neckwear and gloves. The styles of scarfs, Tecks and four-in-hands are superb, and any one, no matter how fastidious, can find every facility for selection. Mr. Goodman was born in Washington, and is equally popular in social and financial circles.

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A. W. FETZER, Photographer, 402–412 7th Street, N. W.—He is a photographer and portrait artist in crayon, pastel and oil, and as such is regarded as one of the most successful and popular in the city. He is a native of Pennsylvania and has resided in Washington since 1876. He established his place of business in 1884, and is a practical artist in colors as well as photography. His establishment, which occupies the three upper floors, covers 5,000 feet of space, and is completely equipped with all of the modern apparatus known to the photographer's art. He employs ten skilled artists, and gives his personal attention to the posing of subjects. Work in all of the various styles is finished in the prompt time that it is promised, and with strict regard to all that is classical and artistic in finish. The reception rooms are large and there is a very excellent display of his products, both in photography and crayon work. Entirely independent of these galleries, Mr. Fetzer conducts a studio at 601–603 Massachusetts Avenue, as an artist in crayon, pastel and oil. The showroom is finely and attractively fitted, and is ample in size, while he occupies three floors, each 22 by 100 feet in space, devoted to the use of framing, painting, developing, etc., and ten capable persons are employed here. This is one of the largest establishments of the kind in Washington, and goods are shipped to all parts of the States and Europe. Mr. Fetzer's trade comes from the highest classes, and his work is appreciated as that of a thorough artist. His life is a very busy one, and he has so systematically divided his work that he still finds time to devote to the study of all the new improvements in his art. Mr. Fetzer is a capable business man, and by conscientious attention to duty he has made his calling one of profit and a credit to his profession.

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BECK BROS., Carriage and Wagon Builders, corner of 3d and D Streets, S. W., two squares below Pennsylvania Avenue.—The members of this firm are Clarence E. and William E. Beck, and they established their business in 1888. Both are practical workmen, and between them they fully understand every detail of their trade. Mr. Clarence Beck is a practical trimmer and Mr. William Beck is an experienced carriage painter. Their store is a two-story building, 50 by 60 feet. On the ground floor is a blacksmith and wheelwright shop, and in the second story is the painting and trimming department. They make carriages and wagons of every description to order, and also make a specialty of repairing, which they guarantee to do promptly and satisfactorily. Mr. Clarence Beck is a native of Maryland, while Mr. William Beck was born in Delaware, but both have been in Washington a number of years, and have acquired a large acquaintanceship here. Besides their reputation for prompt and satisfactory work, the Messrs. Beck are quite popular in social circles.

THE "COURANT," at West Washington, was established in October, 1885, by Mr. F. A. Cogswell, who is the present proprietor and editor. He then succeeded to all the newspapers published in Georgetown, from the "Weekly Ledger," in 1790, to the present time, the "Courant" being now the only newspaper published in Georgetown. It is a very outspoken eight-page weekly, published Saturdays, and has made its way as an extremely successful medium of news, being devoted to finance, topics of the day, general business, new literature, etc. The "Courant's" home is a fine three-story building, located at 1323 32d Street, N. W., 18 by 75 feet in space, fully equipped, and devoted to all lines of job printing, publishing, etc. Part of the ground floor is reserved as the stationery department, where a large assortment of goods is kept, including all kinds of stationery, bibles, school supplies, office necessities, etc. The "Courant" is in most able and highly-practical hands, Mr. Cogswell being one of the best printers, journalists and literary men in the District. He is a native of Georgetown, in the prime of life, and an active member of several societies.

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WILLIAM L. WILSON, Printer, is a young man, and stands foremost in his rank. He has eligibly located premises at 430 11th Street, and his offices are among the most thoroughly equipped in the city, including electric power, new type and modern presses. He employs from ten to fourteen skilled compositors and pressmen, and gives his personal supervision to all of the work that leaves the shop. His business includes all lines of printing, commercial and legal, and excellent, clean work is his motto. He established his business in 1887 at 409 10th Street, N. W., and in February, 1891, removed to his present eligible quarters. He has two floors, 25 by 100 feet in space, and his offices are a model of neatness. His trade is throughout the District, and he has the patronage of leading firms who appreciate a high order of work. He aims to observe the rule of promptness in all of his operations, and he has established a reputation for strict honor in all of his dealings. Mr. Wilson's success in his profession is richly deserved and one that is bound to be permanent.

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G. WARFIELD SIMPSON, Merchant Tailor and Outfitter, corner of F and 12th Streets.—Mr. Simpson established his business in 1886 in 9th Street, and in 1892 had so increased his patronage that he was compelled to have larger and more central quarters, and removed to his present finely-appointed shop. His store is 22 by 70 feet in space, and is fitted in the most modern style, with everything that can be conducive to the success of a large and exclusive trade in his line. Mr. Simpson carries a very large stock of the highest grade of imported and domestic goods for custom work, his patrons being among the first men of fashion's ranks. The founder of the business is a young man and a native of the city. He employs a large force of skilled cutters, designers and finishers in the manufacture of his goods, and all suits that bear the stamp of "Simpson" bear the guarantee that they are in the extreme of style, and that in workmanship they cannot be equaled in the city.

P. B. ANDERSON & CO., Printers, 1010 and 1012 Pennsylvania Avenue, N. W.—This business was established in December, 1889, and by dint of clever management has been developed until customers come from all parts of the District. The firm do quick, clean, accurate work, and such a blot as traces of dirty fingers is never seen on the work turned out by this house. They give estimates for the most extensive contracts, and undertake every class of printing, from a visiting or business card to a book, and include in their line the printing of newspapers, job and commercial work of a high grade. The best of inks are used, and a competent staff of eighteen compositors, job printers, pressmen and feeders is employed. Three floors of the building are occupied, and steam, electric and hand power are used. Mr. Anderson, the head of the house, is a young man and a thoroughly practical, capable printer, being versed in every detail of his trade. He began as a "devil" in the office, and by this means worked his way to the front. He will not permit his men to slight a job, and his patrons are therefore from the class who demand absolutely perfect work, and they get it here, one of his special features being press work for the trade.

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POTBURY & LEE, Manufacturers of Fine Boots and Shoes, 514 11th Street, N. W.—This house was established in 1874 on F Street, N. W., and in 1893 the firm removed to their present finely-arranged store. It is of ample dimensions and stocked with every description of high-grade shoes for men. This is the largest custom house in the city, the firm receiving orders for shoes from regular customers in all parts of the country, who have for years worn goods of their manufacture. The members of the firm are practical boot and shoe makers, and their factory in the rear of the salesrooms is completely equipped with the most modern machinery, while a force of from ten to twelve skilled men is constantly employed in the work of manufacture. The stock used in turning out these products is the highest grade in the market, and the workmanship is the best that excellent wages can command. The styles are the latest in the markets of Europe and America. Mr. H. Potbury is a native of England, and came out to the States direct to Washington in 1866. Mr. W. C. Lee was also born in England, and came over in 1870, settling in Washington. He is an active member of the Order of the Knights of Pythias, and a reliable business man, like his partner. Both are in the prime of life, and imbued with enterprise and ambition. Their place of business is one of the most popular in this city, and their products are worn by the leading men of the District.

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S. K. SPALDING, Manufacturers' Agent, 603 E Street, N. W.—Mr. Spalding represents a number of the best and most reliable manufacturers of mantels, tiles, etc., in the country. He occupies a tastefully fitted up store, in which a fine display is made of wood mantels in modern and antique designs, also slate mantels in imitation of rare and costly marbles, and tile mantels in geometrical figures, marble mosaics, open fireplaces, grates, etc. Mr. Spalding furnishes designs and estimates, and enters into contracts for all kinds of artistic work in his line, and guarantees the best satisfaction. He lays tile and marble flooring, executes tessellated work in the highest style of the art, sets grates and mantels and manufactures to order mantels from architects' designs. A native of Philadelphia, Mr. Spalding has resided in Washington for some time, and is well and popularly known to builders and architects. He has been established in business since 1890, and was a member of the firm of R. C. Mangum & Co., whom he succeeded three years after. He is a gentleman of splendid artistic abilities, most excellent good taste and judgment, and sustains a high reputation. He is doing a fine business, and the display made of art mantels, tiling, etc., in his establishment is, without doubt, the largest and most complete in its variety to be seen in Washington.

J. H. CHESLEY & CO., Metal, Hardware and Stove Repairs, 1004 F Street, N. W.—Among the leading business concerns on the above busy street we find this extensive house. Established in 1885 by Mr. Brainard H. Warner and the late J. H. Chesley, and at the death of Mr. Chesley succeeded by Messrs. West and Rudolph, and more recently passing into the hands of Messrs. Cuno H. Rudolph, William D. West, Chas. E. West and James D. Darnall, its trade has gradually grown, and they now not only enjoy the patronage of the various government departments, and that of the best class of citizens in the city, but cover a territory as far south as South Carolina, west to Ohio, and north to Pennsylvania. In order to accommodate their growing business, they found it necessary to erect, in 1893, on 10th Street, near F, an additional warehouse, four stories high, equipped with all conveniences for the rapid handling of business, and connected the same with their F Street quarters, forming an L, thus having a ground-floor space of 4,250 square feet, with entrances at 1004 F Street, N. W., and 522 10th Street, N. W. Mr. Rudolph, the senior member of the firm, is a native of Baltimore, Md., and his nineteen years' experience in the metal and house-furnishing business eminently qualifies him to look after that branch of the firm's business. The Messrs. West are Washingtonians, and have had many years' training in the hardware trade, which branch they especially oversee. The stove-repair branch is under the management of Mr. Darnall, and is the largest of its kind south of New York City. In this department are carried repairs for over 3,000 stoves, making an average stock of 300,000 pounds of castings and requiring an area of 100,000 square feet to properly arrange and store. The firm represents some of the largest factories and mills in the United States, and has been fortunate in obtaining large contracts from the Navy Department for hardware and other supplies for a number of the new cruisers and battleships built during the past two years at the Navy Yards at Brooklyn and Norfolk, and many of the leading business places and residences are finished with wares obtained from them. With each branch in charge of such competent managers, aided by a corps of sixteen courteous and capable employees, the firm cannot fail to make a further success, and we predict for it a brilliant future.

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WM. C. HAUPTMAN, of 1922 Pennsylvania Ave., can so transform a man by properly shoeing him that he would not know himself. He deals in high-class boots and shoes, and has been successfully engaged in business since 1892. His place of business is finely fitted and heavily stocked with all that is high grade and fashionable in boots, shoes, rubbers and slippers for women, men, lads, misses and children. His trade is local, the patrons including the first families in this vicinity. His windows are neatly dressed, and shelves and show cases are models of tasteful display. He is a young man, native of Washington, and has entered upon his calling with a determination to win. His business record is clean, and the prospects for a permanent success are all on his side.

W. F. TAPPAN, Jeweler, 604 9th Street, N. W.—Mr. Tappan established his business in Washington in 1870 at the corner of 9th and F Streets, and in 1880 removed to his present place. His store is roomy and finely fitted, with a neat window, showcase and shelf display, and his goods are sold to the first families. He carries a large stock of goods, such as diamonds, watches, etc., and has a special department for repairing, employing skilled jewelers. Mr. Tappan was born in Newburyport, Mass., March 23, 1842, and made a noble war record from 1861 to 1864 with the 19th Massachusetts Volunteers, Company I. He is an active member of the George G. Meade Post, No. 5. In 1864 he came to Washington, and from that date until 1870 he was connected with the jewelry house of T. P. Libby, when he established his own business. He carries a high grade of goods and his commercial record is one of unwavering integrity. He has the endorsement of business circles for veracity and fair dealing.

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J. J. DECKER, Bookseller, Engraver, Stationer, 1111 F Street, N. W.—The book emporium conducted by Mr. J. J. Decker is regarded as one of the most extensive and complete in its selections of books to be found in the city. It includes books on all subjects by ancient and modern authors—science, history, travel, biography, fiction, poetry, philosophy, etc. Hardly any book inquired for upon any subject of general interest but will be found upon his shelves. All new books of merit are received as soon as issued, and are to be had at the publisher's lowest prices, and any book not in stock is immediately procured on order. The stock embraces stationery of every imaginable description, including all the most recent novelties of home and foreign production, and the assortments are always full and complete and beautiful in quality, shades and colors. Employment is given to several of the most expert engravers, and the finest work known to the art is produced. In this line Mr. Decker enjoys a liberal patronage. Orders for bookbinding, the making of special blank books, and for every description of printing, are carried out with dispatch, neatness and satisfaction, while his charges are in all instances fair and equitable. Holiday novelties are displayed in profusion on each recurring day, and include the choicest designs of the leading manufacturers. The location is upon one of the great thoroughfares of the city, and is admirable in every respect. The store, which is 25 by 90 feet in dimensions, is finely fitted and arranged in the most attractive manner, and since its establishment in 1881 has steadily grown in public favor and patronage, and is a favorite resort for buyers of books, fine stationery, engravings, etc. Mr. Decker is a native of the city, well-known and highly regarded for his energy and enterprise and strict honor in all his dealings.

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DURAND & MERRICK, Wholesale Fruit and Produce Merchants, 939 B Street, N. W.—This firm occupies two floors, 25 by 90 feet, and employ from six to eight men to properly transact their large business. They do a wholesale and commission trade, dealing in general produce, fruits in season, poultry, game, potatoes, onions, turnips, etc. They receive goods from all parts of the country, but their trade is mostly in the District of Columbia. This house was established in 1884 by W. O. and Henry A. Durand under the firm name of Durand Bros. In 1888 Mr. Ernest M. Merrick was taken into partnership, and the firm became Durand Bros. & Merrick. In 1893 Mr. W. O. Durand retired, when the present partnership took place. Mr. Henry A. Durand is a native of New York State, but has been in Washington since 1884. He is a man of middle age, with a wide business acquaintance, and well liked by all who know him. Mr. Ernest M. Merrick is a native of Ohio, but has resided in Washington since 1885. He is a young, energetic, competent man, and makes his presence in the firm felt.

DISTRICT CYCLE CO., 452 Pennsylvania Avenue, N.W.—Among the many commercial houses of the Capital City this concern takes a high place. It is the legitimate outgrowth of a small agency established some years ago, but early in 1892 the present company was formed with Mr. W. A. Richwine as Manager. Under his able administration the business has grown to large proportions. In February, 1894, the want of more room led the company to move to its present location. The salesroom of the District Cycle Co. is the largest and finest appointed in the city, and is the headquarters of the leading wheelmen of the vicinity. Connected with the establishment is a large riding hall, with a corps of competent instructors, where novices are taught to ride by methods both novel and safe. Speedy proficiency is assured, while falls are made an impossibility. The company is sole agent for the "Columbia," in all styles and patterns. This wheel is the favorite among Washington riders. It is a light and easy runner and a particular favorite with lady riders. This company does a large business in the sale and exchange of wheels of all kinds, a large stock of which are always to be seen at their rooms, together with a full assortment of sundries and wheelmen's supplies. The firm also handle and are agents for the Hartford Cycle Co., the Western Wheel Works, and the Hickory Wheel Co. They rent machines and do a large trade in this branch of their business. Mr. W. A. Richwine is a native of Philadelphia, and has resided in this city since 1891. He is an enthusiastic wheelman, and has a large acquaintance in bicycle circles.

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NIXON BREWER, Dealer in Flour, Feed, Hay and Grain, 209 7th Street, S. W.—This is a well-known Washington house. Mr. Brewer is a native of Virginia, but came to Washington in January, 1863, and commenced to work in the feed business. His establishment occupies three floors, each 76½ by 99½ feet, and every foot of available space is utilized for stock. He does both a wholesale and retail trade, and employs from eight to ten men. The special brands of family flour which Mr. Brewer emphasizes, and on which he stakes his reputation, are "White Rose" and "Cook's Pride."

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M. SILVERBERG & CO., of 312 7th and 313 8th Streets, N. W.—These gentlemen are picture-frame makers and gilders, while they also deal extensively in etchings, engravings, paintings, water colors, easels, etc. The business was established by Mr. Silverberg in 1864, the "Company" being silent. This is one of the foremost houses in Washington, and occupies three floors, 25 by 120 feet each. The ground floor is given up to the display of goods, of which there are found here the choicest in the market. Entrance is effected from 7th and 8th Streets, and opportunity is given for an excellent show of works of art, easels, fine frames, etc. A specialty is made of gilding, and the upper floor is given over for factory purposes. Mr. Silverberg is an artist by profession and has a secret process for restoring old oil paintings, a line in which he is very successful. He employs twenty skilled clerks and workmen and has built up a most profitable business among the first families of the city. He is widely known and popular, in the prime of life, and a member of several societies. He is a native of Washington and has grown up in her atmosphere.

M. B. FLYNN is a well-known Dealer in Stoves, Ranges, Latrobes, Furnaces and House Furnishing Goods, at 651 Pennsylvania Avenue, S. E.—This business was started fifteen years ago by Mr. Flynn, who has been a prominent resident of Washington for the past twenty-eight years, and through his sagacious and careful management has grown to its present proportions. Mr. Flynn has a handsome store and employs half a dozen salesmen and workers. He deals in all kinds of stoves, ranges, latrobes, heaters and furnaces, and his long experience in the selection of these goods guarantees that he handles only the best. He does tin roofing and handles slate mantels, beside carrying a full line of house-furnishing goods. He makes a specialty of slate and tin roofing and turns out the best work. Mr. Flynn is an earnest and conscientious merchant, and a résumé of Washington's business industries would be incomplete without mention of him.

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HOUSE & HERRMANN are leaders in the handling of Furniture, Carpets, Draperies, Stoves, etc., at their places of business, 917 to 923 7th Street, and 636 Massachussetts Avenue, N. W., Washington; 1300 Main Street, Wheeling, W. Va., and 175 Ontario Street, Cleveland, Ohio. These gentlemen established their business in Washington in 1885, in Wheeling in 1886, and in Cleveland in 1892. On June 9, 1892, the firm was incorporated with a capital stock of $200,000, the officers being Geo. E. House, President, and T. Philip Herrmann, Secretary and Treasurer. In Washington they occupy three floors on 7th Street, 80 by 100 feet in space, with an L running through to Massachusetts Avenue, comprising four floors, each 25 by 100 feet. They carry an exceedingly large stock of goods, and here, as in Cleveland and Wheeling, they are denominated the leading men in house furnishings, carpets, draperies, etc. They are ranked among the first merchants who give employment to a large number of people, their force amounting to upward of seventy-five employees. They are model business men and attend strictly to the management of their large interests, working hard to build up and increase their patronage. This they are accomplishing with success, and their names are allied with all that is honorable. Their goods are of the highest quality, and all the latest styles in furniture, carpets and draperies are introduced. Their customers in the three cities comprise the best classes, and their goods are sold on the cash and easy payment systems, according to the desire of their patrons. Messrs. House & Herrmann are men of unwavering business probity, and have the full confidence of the public.

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JAMES M. HODGES, Dealer in Paints, Oils, etc., 1312 Pennsylvania Avenue, is a representative merchant. He established his business in 1870 as Nalley & Hodges, and in 1876 came into the full possession of the house. He deals in paints, oils and a general stock of painters' supplies, making a special feature of ready-made paints, and also of Harland's English, Parrott, Valentine and other varnishes, Stevens' flat brick red, Harrison's town and country ready-mixed paints, etc., while he is the sole accredited agent for H. W. Johns Manufacturing Co.'s asbestos liquid paints. The place of business is ample in size, and a force of twenty men, all skilled artisans, is employed in the work of fine artistic house and fresco painting, the patronage in this branch of Mr. Hodges' business lying throughout the District and vicinity. He is an artist by profession—that is, a mural decorator and fresco painter—and in this line of art he has accomplished some very effective results in private dwellings, churches and public buildings. He gives his close personal attention to the superintendence of work, and patrons may rely upon it that the highest honorable order of service will be given. Mr. Hodges was born in Philadelphia, and has resided in Washington since 1868. He is an active and prominent member of the F. & A. M. and other societies.

DILMAN J. COFFMAN.

DILMAN J. COFFMAN, Printer, 480 Pennsylvania Avenue, N. W.—Born in Virginia, Mr. Coffman came to Washington in 1869, and in 1887 he established his business here, after having made a most thorough apprenticeship and mastered all of the intricacies of his trade. He has one of the most completely equipped printing houses in the city, including all the modern presses, new type, the latest devices, steam heat and electric power. Mr. Coffman's trade is local. He is fully capable of producing and takes pride in turning out artistic jobs of a high order and, while employing a large force of capable compositors and pressmen, he gives his personal supervision to the completion of all work. Job printing of every description is his specialty, and his motto is fine and quick work at reasonable prices. His shop is one of the cleanest in Washington, and his patrons include the leading merchants, offices and business houses requiring work done. Mr. Coffman may at once be characterized as an artist in his calling, and in all business operations he is the soul of upright dealing.

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LONDON BAZAAR, located at 715 Market Space.—This business was established in 1884 by E. A. Stiebel, who was succeeded in 1893 by A. Opperheimer, the present proprietor. In addition to this establishment, which is the main store, he has an elegantly fitted place at 717 Pennsylvania Avenue, between 7th and 8th Streets, N. W., where is located the New York Umbrella Company, a specialty being the manufacture and sale of all grades of ladies' and men's umbrellas and parasols, particular attention being given to repairing and recovering of the same. In the main store, the Bazaar, the highest grade of goods is carried, including every novelty and fancy article worn by ladies, while millinery, cloaks and fancy goods are the firm's leading specialties. The first families patronize this Bazaar, and it is a busy place the day in and day out. The place is fitted with all of the modern improvements, including electric lights. Two floors are used, each 22 by 85 feet in space, and thirty skilled clerks are employed to wait upon customers. Mr. Opperheimer is a native of Germany and has been a resident of the States twelve years. He is in the prime of youth, and a popular, rising business man, while he is also widely known in society. He is a member of several lodges, including the Knights of Pythias.

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BOYCE, LYNN & CO., General Commission Merchants, 935 Louisiana Avenue, N. W.—This business was originally established in 1872 by T. M. Spilman, then it became Spilman & McGregor in 1891, and in 1892 the present firm bought out the business. Mr. Wm. Boyce was born in England, but came to the United States while he was a child, and has resided here ever since. He is a man of middle age, cautious and conservative in his views, but with keen business instincts. Mr. J. W. Lynn is a native of Virginia, and has only been in Washington since 1890. He is a young man full of energy and push and with well-developed business ability. They do a wholesale commission business and occupy three floors, 25 by 80 feet. They receive goods from Maryland, Virginia, West Virginia, Tennessee, Georgia, Florida, Pennsylvania, Ohio and New York. They ship mostly to New York and Ohio. They handle butter, eggs, fresh and dried fruits, vegetables, nuts, poultry, live and dressed, and game in season. Their trade requires the constant employment of four men, and it is constantly increasing.

N. T. REDMAN, Commission Merchant, 950 Louisiana Avenue, N. W.—This well-known house was established in 1880, and has enjoyed the fullest share of success from its inception. In the commission trade of the city Mr. N. T. Redman has a high reputation, and no house in that line of commercial activity has better facilities for handling large consignments, disposing of them promptly, and making returns, than does this popular house. Mr. Redman handles butter, cheese, eggs, poultry and all kinds of general produce, and is also engaged in the grocery business, commanding a large trade, which is both wholesale and retail. His store is a most commodious one, occupying two large floors in the most eligible location for that branch of trade. He gives constant employment to half a dozen salesmen, and has two delivery wagons with which he supplies his customers at the shortest notice. Mr. Redman has a high rating as a responsible dealer, and refers to the commercial agencies and the Lincoln National Bank. He is interested in all that pertains to the good of the city, and is one of its most able and highly-respected citizens.

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EDWARD STOLPE, Gold, Silver and Nickel Plater, 1747 Pennsylvania Avenue, N. W.—Mr. Stolpe also attends to bronzing, gilding and repairing ornaments and fixtures, general metal work, jewels, badges, etc., and makes a specialty of lamps. He buys gold and silver for cash, and turns it into the most stylish of novelties. His shop is of ample size and fully equipped, and he employs a staff of capable artisans. Mr. Stolpe is a native of Germany, and came out to the States in 1861. He established his business in this city in 1865, and has the credit for being one of the foremost men in his line and one of the most reliable. His patrons are scattered throughout the city and country, and a great deal of his work is done on order. He is prompt in all of his business undertakings, and a man of sterling commercial veracity.

BRILLIANT SIGN CO., at 631 G Street, N. W., is one of the houses in the Capital City where a high-grade of excellent work is turned out. G. A. Bowerbank established the business two years ago, and called to his aid only experienced men in the art. Being an expert and practical sign maker himself, and knowing every detail of the exacting trade, he has built up a trade that may be envied by older heads in the business. His atelier is fully equipped with every necessary for fine work, and any order is turned out at the earliest possible moment. A specialty is made of all kinds of advertising signs, from the plain to the most elaborate one that skill and ingenuity can devise, and paint and gold make. Brilliant and glass signs of any description made at lowest terms and in any style. The Brilliant Sign Co. is also agent for Palur's Patent Transfer Letters, the most attractive and durable letters for windows and outside sign work. These removable letters were awarded a gold medal, the highest award, at the World's Fair.

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P. R. TAVENNER & BRO., Wholesale and Retail Wood and Coal Merchants, 3323 M Street, N. W.—These gentlemen were born in Virginia and have resided in Washington twenty-two years. They established their business in October, 1892, and have so developed it that they give employment to twenty persons and have a capacity for turning out 10,000 bundles of wood per day. They have steam power and supply wood by the cord or in bundles, and also do an extensive business in the sale of coals, both hard and soft. Their yard is 138 by 190 feet in dimensions, and their facilities for supplying patrons with wood and coal on demand are unsurpassed. They handle only the highest grade of fuel, and their patrons include the largest corporations, hotels and private families in the District. Messrs. Tavenner & Bro. are popular in business circles, and the senior member of the firm is an active member of the K. of P.

GEO. S. DOREMUS.

FRANK C. JUST.

DOREMUS & JUST, Model Makers, 414 11th Street, in the Star Building.—This business was established in 1889 by M. D. Doremus, the present firm having succeeded him in 1892. They are both natives of New York State, and in the prime of life. Mr. G. S. Doremus has been twelve years and Mr. Frank C. Just four years in Washington, and their business success has been abundant. They have a fine shop, 50 by 100 feet in space, fully equipped with steam power, and employing some of the most experienced model makers in the country. They make duplicates of Patent Office models for law cases, and have a large *clientèle* among inventors who require models to place on file with applications for patents. They also manufacture small novelties, and all kinds of screw-machinery work. Their business extends throughout the States on order ; a special feature being their finishing department, which is not surpassed by any this side of New England. Among the many fancy finishing done by them are gold, silver, oxidized silver, white and blue nickel, copper, old-copper bronze, antique brass and bars. Lacquering in different colors. Special attention given to enameling, which is done by the baking process ; also, the refinishing of chandeliers, mantel ornaments and all kinds of house trimmings. Their bicycle department is the most complete of any in Washington, on account of their having machinery and their own nickel plant and oven for doing the finest kind of enameling. Their shop is a veritable museum in itself, and almost every novelty that genius can contrive is found here in duplicate.

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TRUMAN & CORNELL, 639 Pennsylvania Ave., S. E., have a large and varied stock of artistic paper hangings, window shades and room mouldings. All are of the latest styles and designs. They also do fresco painting, and they make the interior decoration of a house a specialty. Both have artistic tastes and are practically acquainted with all the details of every branch of their work. Both members of the firm are natives of Washington, and young men of energy and business tact and ability. Their store is 22 x 75 feet, and their business is so great that they employ from eight to ten men. All their work gives satisfaction, and they are meeting with that success that follows earnest and well-directed effort.

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WILLIS WORSTER (late Worster & Adams), Commission Merchant, 204 9th Street, N. W., opposite Centre Market.—This firm was originally Worster & Adams, and was established in 1870, Mr. Worster going into business for himself in 1885. He is a native of Washington. Two floors occupying a space of 25 by 85 feet are necessary for the business, which is handled by a corps of six assistants. Fruits, vegetables and country produce are received from all the adjoining States, upon which advances are made and quick sales reported. Mr. Worster refers to the National Bank of the Republic as to his ability and responsibility.

GILL & SON, Confectioners, 11th and F Streets.—This firm, which is devoted to the sale and manufacture of Gill's candies, was established in 1890 by the son, W. S. Gill, and in 1891 A. J. Gill, his father, became a partner in the house, the latter, who is a highly-experienced and practical confectioner, taking charge of the manufacturing department, while the son, W. S. Gill, acts in the capacity of general manager. Their trade is wholesale and retail, and confined chiefly to the District of Columbia, though they ship goods to all parts of the States. They occupy a fine four-story building, which is fully equipped with all of the modern improvements in the way of manufacturing sweets of the highest grades for jobbers and retail consumers. They employ twenty-five capable persons in the manufacture of their goods, and guarantee that their products are the best in the market. They ship goods, express paid, to any part of the United States at prices superior to any other firm's, and their assortment is always wide, the quality paragon, and the products fresh and stylishly packed. The assortment of sweets comprises every known flavor in chocolates, bon-bons, etc., and their miscellaneous stock consists of marshmallows, genuine gum-drops, French nougat (rose, pistachio, vanilla), Jordan almonds (roasted, dragée, souffle), and French fruit jellies. The prevailing price for these high-grade goods is 60 cents per pound, and in addition to these brands they make to order reception candies in any shape desired, in any tint and of any flavor. The forty-two years of practical experience of Mr. Gill, Sr., in this work places him at the head of his profession. He was born in Ireland and came to the States forty-six years ago, residing in Philadelphia and Pittsburg until three years ago, when he came to Washington. W. S. Gill was born in Philadelphia and was taken by his father to Pittsburg when eight weeks old. He married in Pittsburg, and came to Washington and established the business as aforesaid.

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HARRY B. KOCH, Jewelry and Diamonds, Corner of Third Street and Pennsylvania Avenue, S. E.—This business was established in 1891 by the present proprietor, who is a native of Pennsylvania and who has been a resident of the city the past four years, and who is well known in polite circles, being a prominent member of a number of the leading societies of the city. Mr. Koch

is a practical watchmaker and jeweler, and makes a special departure in repairing fine chronometers and adjusting them to isochronism, temperature and positions, and in setting gems in any style that may be desired. His store is handsomely fitted up, well lighted and ventilated, and at all times he carries a complete stock of goods, from the best manufacturers and in the latest and newest designs. He shows a fine line of holiday goods and jewelry for presents. His prices are the lowest, and his work and goods always bear the highest guarantee.

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H. C. HOLTHER, Mural Decorator, 1206 G Street, N. W., was born up among those grand old lakes and mountains of Norway, the Land of the Midnight Sun, and like so many of his countrymen his talent ran to art. He came out to the States in 1867, and engaged in his career as a painter of interiors, a frescoer and mural decorator in Boston, Mass., where he remained for eighteen years, and in 1886 he established his business in Washington by opening his studio. He estimates upon and contracts to do work on an extensive scale—high-class art, antique and modern, being his specialty, his field covering churches, private dwellings, galleries, halls, etc. The White House also bears evidence of his artistic skill in its decorations. His patrons are located throughout the District, and he has from twenty to twenty-five skilled artists in his employ the year around. There is a natural element of art in the Norseman, who, like the Saxon race, came down from that wonderful Aryan family of shepherds who out of Northwestern Asia went first to India, and gradually, by increase of progeny, found a home in Norway and other climes; and it has remained for Mr. Holther to illustrate the fact of his possessing that talent by making some of the handsomest decorations in Washington. His work bears the highest endorsement, and he ranks among the first mural artists of this country.

J. N. GARRISON & SONS, Flour, &c.—This house was founded in 1889 by M. P. T. Moran, and in 1893 he was succeeded by the present proprietors. Two floors, each 25 x 35 feet in area, of the building at the corner of 28th and M Streets are occupied, and every facility and convenience is provided for storing stock and to accelerate business transactions. Mr. Garrison has formed business connections with producers in this District and adjoining States, from whom he receives his supplies, and is always enabled to offer the best inducements in prices and at the same time guarantee the quality of the products. He makes a specialty of J. H. Gambrill's A No. 1 Patent Process Flour, and carries a heavy stock of all the other popular brands, also feed, meal, corn, oats, shorts, cut and baled hay and straw. Mr. Garrison is a thorough-going, wide-awake business man, and enjoys a large and lucrative wholesale and retail trade which is annually increasing in volume, and his future prospects, under existing auspices, are of the most favorable character. He was born in Virginia.

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D. F. EISEMAN, Hats, &c., 3103 M Street, W.—This enterprise was established by Mr. Eiseman a year ago, and the patronage he has secured is commensurate with the energy and ability he has devoted to its management. The dimensions of the store are 22 by 65 feet, and all the surroundings are in perfect keeping with the character of the business. Mr. Eiseman follows the fashions closely, and keeps in stock only such goods as are sought after by the critical and fastidious. He has the very newest styles in silk hats, derbys and wool and cloth hats, all kinds of caps, fine dress shirts, silk and woolen underwear, elegant neck dressing, hosiery, gloves, etc., and can offer better inducements in prizes and quality of goods than any others in the business in the city. Mr. Eiseman is of German nationality, and has resided in the United States since 1879.

N. STUDER, Florist, 936 F Street, N. W.—In Washington the work of the florist is regarded as a most worthy and desirable profession, and a leading man in this line is N. Studer. Born in Switzerland, the land of beautiful flowers, he came out to the States in 1870, and in 1873 established his business in Washington as a grower of flowers. He opened his retail place in 1886 in 15th Street, and in 1890 removed to his present eligible quarters. He conducts a very extensive trade, both wholesale and retail, among the leading jobbers and first families, and has a highly fashionable clientèle, supplying wedding parties, receptions, etc. He carries a large stock of baskets, vases, palms, and all of the specimens of the most beautiful blossoms. His windows in the show rooms in this city are of huge plate-glass, and afford an excellent view and a great display of all rare plants, exotics, orchids and flowers in season. He makes pronounced and successful exhibitions at the flower shows, has a special trade in young plants, and supplies cut flowers and designs for parties, balls, weddings and funeral services. Mr. Studer is of an artistic mind and has an eye for the exquisite. Likewise does he devote special attention to the grafting and intermarriage of choice flowers, and some of his products have won commendation from the most notable connoisseurs in the floral line. He employs twenty-four capable persons in his grounds, forcing houses and salesrooms, and has an extensive trade in flowers throughout Maryland, Virginia, West Virginia, New York, Pennsylvania and Massachusetts, in addition to his great and popular patronage in the District of Columbia. His products are always of the highest grade and the finest, choicest breed, and his business policy is one of loyalty to the principle of integrity. He is an active member of the Washington Florists' Club. Mr. Studer's nurseries at Anacostia, D. C., is the only place in the District of Columbia where all the better and rarer varieties of the trees, shrubs, plants, vines and tubers are grown and their values tested, and where their growth and habits can be examined by visitors,

who are welcome at all times. We mention only the principal groups and classes of above, as fruit trees, berries and small fruits, grapevines, ornamental and shade trees, evergreen trees, evergreen and deciduous shrubs, vines and creepers, hardy herbaceous and perennial plants, hardy ornamental grasses, bulbs and tubers, annuals in endless variety, bedding plants in all the popular sorts, roses—hybrids, monthly, moss and climbing, decorative and house plants, as palms and ferns, and all the leading foliage and house-blooming plants, orchids, aquatic plants and water lilies, etc., too many to be all mentioned here.

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KELLEY & CHAMBERLIN, Commission Merchants, 807 D Street.—These gentlemen established their business in this city in 1867, and carry on one of the most extensive and reliable lines of trade in their category. This is the oldest commission house in the line, and a special feature is made of handling general produce, fruits, vegetables, poultry, game, potatoes, onions, apples, etc., on a wholesale basis only. The firm advance cash on consignments, and guarantee quick sales at the highest prices that any firm could possibly obtain. The members of the firm are two in number. Andrew W. Kelley came from Virginia, and located in Washington in 1861. He is an active member of the Masonic fraternity, and a man of wide acquaintance and popularity. E. H. Chamberlin was born in Philadelphia, and settled in Washington in 1862. He is prominent in the Masonic Order, and bears the unlimited confidence of the business world. The gentlemen in question are both in the prime of life and active in commerce. They are first-class appraisers of produce, and handle only that which comes from reliable farms, gardens and dairies. Their store is large and well adapted to their trade, their clerks are polite and obliging, and the house of Kelley & Chamberlin is regarded as one of the landmarks of Washington.

MISS E. C. BRESNAHAN, Dining-Rooms and Manufacturer of Sweets, 410 7th Street, N. W.—This lady is identified with the business interests of Washington in a wide degree, and conducts one of the most attractive dining-rooms in the city. Miss Bresnahan established her business in 1889, and has brought it up to a plane of marked success. She occupies two floors 28 by 100 feet in space, and on the ground floor is her neatly-arranged dining-room with attractive tables spread with fine linen and good ware. Everything is a model of cleanliness, from office to kitchen, and Miss Bresnahan's tables are served with the best food in the market, including breadstuffs and fine desserts. The second floor is given over to the manufacture of sweets of all descriptions, while delicious ice-creams are made in the basement. From fourteen to sixteen capable persons are employed in the place, and the patrons are of the first families. Miss Bresnahan is a native of Washington and a most clever business woman, and is to be congratulated upon the manner in which she has conducted her affairs. Her dining-rooms are the headquarters of the élite of Washington.

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JACOB XANDER, Wines and Liquors, 1315 7th Street, N. W., between N and O Streets.—This house was established by the present proprietor about eighteen years ago, and has steadily grown in prestige and popularity. The store is 22 by 90 feet in area, and fitted up with every accessory necessary in the trade. The finest line of liquors, brandies, cordials and imported and domestic wines are constantly kept in stock and sold in any quantity, either by the glass, pint, quart, gallon or in case lots. Mr. Xander is a native of Germany, and an expert in all kinds of liquors, and buys direct and handles only the best standard brands. He has built up a large family trade in all kinds of liquors, and his patrons are always contented. He is a wide-awake, active and reputable business man, and well known in mercantile circles.

H. T. OFFTERDINGER

H. T. OFFTERDINGER, Manufacturer of High-Class Cigars and Dealer in Smokers' Articles, 506 9th Street and 917 Pennsylvania Avenue.—Among the brands that he takes special pride in may be mentioned the Army and Navy, a fine 10-cent cigar that has been praised by every lover of a fine after-dinner smoke. The business was established in 1872 by T. A. Offterdinger on 9th Street, N. W., between D and E Streets. In 1883, on his death, his widow succeeded him under the management of his nephew, the present proprietor, who in 1887 moved to the present place. He is a native of Lynchburg, Va., and came to Washington in 1878. A young man, thoroughly practical in all branches of his business, having learned his trade with his uncle, he is energetic and enterprising and has built up an extensive business among notable men, both in the wholesale and box trade. His stores are the most completely and the most attractively arranged of any in the Capital City. The interiors are carefully arranged for the display of goods, with handsomely finished wall cases and pipe cases of his own invention. Long rows of show-cases filled with the choicest brands of imported and domestic goods, cigars, cigarettes and mixtures attract the purchaser, and make selections easy. Here can be found everything in the line of smokers' articles that the most exquisite taste can suggest, including the staple and choice grades of tobaccos and fine mixtures, the largest and best line of French briar and other pipes at all prices and in every style, and all kinds of smokers' sundries and notions. In the popular brands made by Mr. Offterdinger, the Army and Navy and "Patent Flat Heads" are the favorites and leaders, and enjoyed almost exclusively by some of the most refined tastes of the city. The trade enjoyed by this house is by no means confined to the city, but extends throughout the District and to other points. Polite and experienced clerks are employed in these stores, and a large force of skilled cigar makers is constantly employed. Mr. Offterdinger is possessed with sterling enterprise, alert to meet the most exacting requirements of patrons, and his success has placed him in the front rank in mercantile circles.

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JAMES KELEHER, Livery Stables, 423, 425 and 427 8th Street, East Side, between D and E Streets.—These stables are among the largest and they are the very oldest in Washington. Mr. Keleher was born in Ireland in 1815, and came to Boston, Mass., in 1832, and to Washington in 1836, in which year he established his present place of business. He is the oldest stableman in the city. His place contains three floors, 73 by 110 feet each, and he has forty stalls for horses, and 427 horses are used for carriages. Every effort has been made in the way of improvements of the most modern character, including drainage, good air, light and sanitary effects. The building is of brick, and in winter it is warm and in summer it is cool. His horses are well groomed, and look sleek and abundantly fed; his carriages, coupes, landaus and buggies, also his harness, are new and bright, and his drivers are uniformed, so that there is no possibility of discriminating between these and private turnouts. Mr. Keleher is one of the best informed of all men in matters of horseflesh, and his excellent judgment is often sought in affairs in this line. His patrons embrace the first families, and many an official who is seen driving in a carriage that is supposed to be his own is really a pensioner upon and indebted to Mr. Keleher for his turnout. He is a man of unwavering business veracity, and in all of his operations has proven himself loyal to his promises.

GEORGE STAUFF, Cigars, 903 7th Street—Mr. Stauff is a Tobacconist and Manufacturer of Fine Cigars at wholesale and retail, and succeeded, in 1889, Herman Gosch, who established the business in 1852. Mr. Stauff is a practical man in his business, and gives his personal supervision over all work. He has a fine shop in the rear and a busy branch store at 629 7th Street, N. W., which he opened in 1892. Thus, spreading his business, his name has become identified with the leading manufacturers and wholesalers. He does business in all parts of the country on order, particularly a box trade, the leading professional men who have spent a season in Washington and met Mr. Stauff invariably continuing to patronize him from their own homes. He makes a specialty of the "Novelty," a 5-cent cigar, which is very popular, and "Paris Medal," two for 25 cents. He is a young man, native of Maryland, and has resided in Washington a number of years.

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L. M. COOK & CO., Produce Commission Merchants, 303 10th Street, N. W.—This firm is composed of L. M. Cook and George H. Sparks, and, although the partnership was only formed in 1892, they have met with great success in their business. They brought to their work ripe wisdom and lots of self-bought experience, and they have successfully competed with older and better-known firms engaged in the same line of trade. They occupy two floors and cellar, each 20 by 80 feet, employ from three to five assistants, and ship to points in Maryland and Virginia, but receive from not only the States named, but largely from West Virginia, North Carolina and Tennessee. The house handles all kinds of produce, poultry, game, eggs, butter, wool, small stock, and everything produced by farmers. The firm advances cash on consignments, and realizes good profits on quick sales. Both partners are natives of the Old Dominion.

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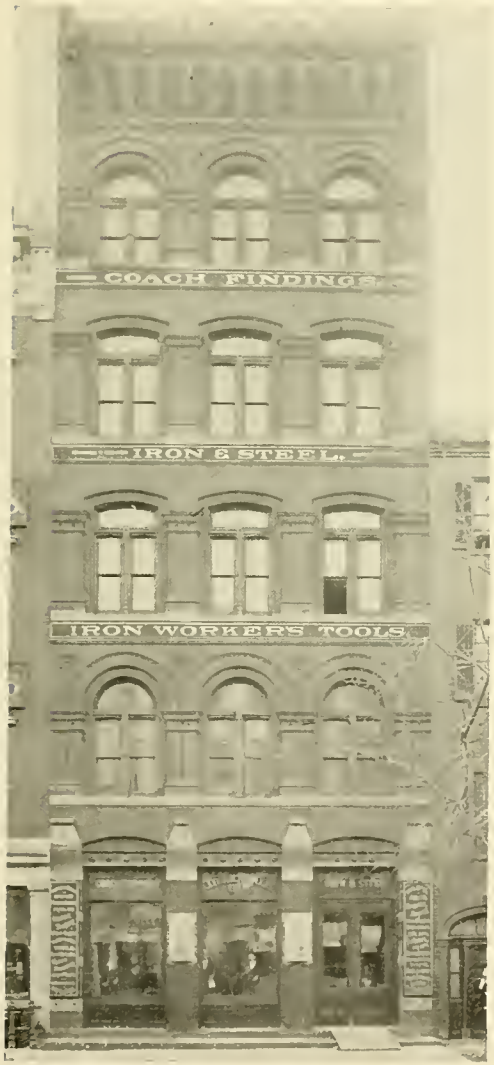
J. G. SCHLOSSER & CO., Plumbing and Heating, 441 G Street, N. W.—This is one of the most popular concerns of its kind in Washington. The business was founded in 1890 by the head of the present firm, Mr. C. T. Hughes becoming a member of the firm in March, 1893. The commodious establishment is conveniently located, being immediately opposite the Pension Office, and every facility for the extensive business of the firm is provided. The stock in trade is very large and varied, comprising all kinds of gas fixtures, stoves, garden hose, etc. A corps of six to eight skilled workmen are employed by the firm, and orders are filled with care and dispatch, first-class workmanship and the best of materials being guaranteed. A specialty is made of sanitary work, in which both members of the firm are practical experts, and the fullest confidence in the skill and intelligence of these successful artisans is always justified. Repairing and remodeling has likewise special and prompt attention. Mr. Schlosser is a native of the District of Columbia, as is his partner, and both are young men of excellent business ability and energy. They are members of the Masonic order, and in business life and social circles alike they are held in universal esteem.

S. S. SHEDD & BRO., Plumbers and Gas Fitters. —The plumbing and gas-fitting establishment conducted by Messrs. S. S. Shedd & Bro., No. 432 9th Street, N. W., is one of the principal factors in the introduction of sanitary work in the dwellings of Washington. Since this firm was established in 1887 it has always been their aim to do the most perfect work possible that entire satisfaction should be given and guaranteed, and they determined that when once done by them the work should need no doing over. On this basis their reputation has been gained, as many testimonials bear witness. They make a specialty of this branch of business, in which they confess no superior, making estimates and contracts for the largest plants, including manufacturing establishments, office buildings, dwellings, etc., and completing the same on reasonable terms. Their trade is not only given to new work, but to repairing and remodeling old and defective work. They employ a large force of skillful workmen, and all details are carefully guarded that the best of work shall be done. Their line of sanitary goods and appliances, of which they make a fine display, comprises all the recent improvements for bathing rooms, wash rooms, closets, etc. The premises occupied at 432 9th Street consist of a store and basement 28 by 110 feet in size, with an L 23 by 30 feet. They carry a very large assortment of lamps and gas fixtures in exquisite designs in bronze, iron and hand-painted ware, employing their own designer especially in the line of gas fixtures, and in this class of work they aim to supply the very highest quality at moderate prices. The visitor at their store will not only see superb umbrella lamps, a bewildering display of gas fixtures, electrical fixtures, malachite stands, and gas registers, but, as well, a very large stock of gas stoves, furnaces, latrobes, grates and ranges with all the attachments thereto for perfect heating and lighting of establishments. In all these lines of goods the name of the firm is a guarantee of excellence, well known throughout all Washington and vicinity where their trade extends. The firm is composed of Mr. S. S. Shedd and Mr. John L. Shedd.

E. G. SCHAFER & CO., 424-426 11th Street, N. W., are dealers in supplies for plumbers, gas and steam fitters, and are credited with being one of the most eminent firms in this line. The business was established in 1884 by E. G. Schafer, there being no Co. The place of business is distinctly fitted for this line of trade, and is four stories in height, 42 x 100 feet in space. A very large and complete stock of goods is carried, and the trade is confined to Washington in a retail way, while as wholesalers the firm employ a force of capable commercial travelers, who handle the goods throughout the Southern States. Mr. Schafer is a native of Washington and in the prime of life. He is one of the most favorably known men in business circles, and is socially eminent and popular, being a Free and Accepted Mason of the highest degree, and a hard-working member of the lodge of the I. O. O. F., while he also belongs to other societies. He has learned the business thoroughly and given it his close personal attention to such an extent that he is thoroughly conversant with his calling and a capable judge of the quality of goods that he deals in. These he rules must always be of the first order, and his patrons include leading plumbers and steam-fitters, and dealers who use gas and steam-fitters' and plumbers' goods in great quantities. Mr. Schafer has always met his obligations in commercial life, and his word is his bond. He carries a first-class stock, his salesrooms are attractively arranged, and he employs a force of twelve skilled clerks to wait upon customers. His business place is one of the most prominent in this line in the city. While Washington is not noted for a great diversity of manufacture, the recent great development of the builders' interests and public improvements has stimulated many lines into activity, and Mr. Schafer has been among those who, foreseeing the opportunities for an extensive business, increased his facilities accordingly, and by so doing as above stated, has carried his trade to many other points.



J. B. KENDALL.—There is a very authentic history, written in the Sanskrit language, which asserts that the Aryans, as long ago as 1500 B. C., made and rode in the most magnificent carriages. The industry of coach building is to-day one of the most important in this country, and coach findings play an important part in the world of mercantile supplies. The name of J. B. Kendall is prominently connected in this respect. He is located at 618 Pennsylvania Avenue and 619 B Street, N. W., and occupies a fine five-story building 28 by 75 feet in space, with a three-story rear extension 28 by 68 feet in space, also three storage warehouses at other points in the city. He carries a very large stock of carriage-makers' supplies and findings, such as bar iron, steel, wood stock, tools, etc., including everything used by wheel and millwrights and carriage builders, such as iron, wheels, paints, varnish, hubs, hardware, etc. The history of carriages, from the day of the Aryans already mentioned, is of deep interest. The perfection or height of their art was reached while they lived in Northwestern Asia; and, after invading India, they seem to have lost the art, for even to-day, in some sections of India, the carriage consists of two round slices cut from the ends of logs, and used as wheels, and to these, which are held together by an axle, is attached a rough-hewn tongue, to which oxen are hitched. Even in London in the early days, after the Aryan race or their descendants had settled there, the common carry-all was, as it is in Japan to-day, the sedan chair. It is true that now all of the most stylish carriages, in whatsoever form they are made, originate in London, and these styles are quickly adopted in the cities of the States. Washington is a great carriage-building city, and, therefore, an excellent market for coach findings. The business under discussion was established in 1878 by J. E. Kendall, and in 1880 the present incumbent, the son, J. B. Kendall, succeeded to the interest and good-will of the firm. He is a native of Washington, and a man of sterling upright business principle. His career has been a most successful one, and most deservedly so, as his stock is of the first quality and his commercial policy is one of strict loyalty to integrity. His trade is not only with the factories in and about Washington, but extends through Maryland, Virginia and North Carolina. Besides dealing in goods pertaining to the carriage and wagon trade, Mr. Kendall does a large business in general supplies, contracting with the Government and with railroads for material of all sorts.

V. BALDWIN JOHNSON, Coal, Wood and Coke.—The immense development of Washington within the last few decades, in population, wealth, in public and private improvements, has opened up many opportunities for enterprising business men to engage in the active affairs of the city—opportunities not surpassed in any other city of the country during the same period. While for a long time there have been many firms engaged in the coal, wood and coke trade of the city, it has remained for Mr. V. Baldwin Johnson to make some innovations in the manner of conducting business to the advantage of consumers which have been largely appreciated. Mr. Johnson maintains that the best coal is the cheapest; that coal, to be cheap, must be of the best quality; that it always should be kept dry and delivered dry; that wet coal cannot be thoroughly screened—that it is heavier than dry coal, and that it carries a loss of from two to four bushels per ton to the purchaser. Coal, wood and coke should alike be kept dry, to insure the purchaser full weight and measure and the best results. At the time Mr. Johnson entered the coal business (in 1883) the only visible shedding for fuel appurtenant to each of the many coal establishments of the city consisted only of a few square yards of rough roofing, designed and used almost exclusively for sheltering kindling wood. The idea of keeping the articles coal and coke under cover, and in large quantities, originated in this city with Mr. Johnson, and its rapid development has been due to and successfully pioneered by him. Ten years ago the Washington consumer knew little, if anything, of the advantages of dry coal over wet coal, and a request by a consumer for dry coal was regarded by the average dealer of that day more in the light of a "cranky" whim than of a sensible and just request. Of that day the same statement is almost equally true of thoroughly screened, clean coal. Since that time, however, Mr. Johnson has so persistently advertised and emphasized the great advantages of "dry coal," "clean coal" and coal of the "best quality," and the people have come so thoroughly to recognize and demand these advantages, that all the most enterprising coal merchants of the city are to-day publishing them as essential features of their system. In order to verify the truth of these statements, as well as to gain a clear comprehension of the steady evolution of these improved conditions of service to consumers, it would be interesting to compare the advertisements of coal dealers ten years ago with those of the last few years, and notably with those of the winter just passed. In order to carry out his idea of proper business methods in the handling of fuel, Mr. Johnson has caused his several yards to be extensively shedded with tin and other water-tight roofing, under which coal, wood and coke are stored in large quantities for delivery in all seasons, at bottom prices and full weight and measure. He has established three yards, having in the aggregate a sheltered capacity much in excess of that possessed by any other firm in the city. His facilities for maintaining supplies from the various mines, forests, and coke ovens, of the highest grades of quality, are not surpassed. His yards are at 1101 Rhode Island Avenue, N. W., 511 A Street, N. E., and 519 4½ Street, S. W., the former being his main yard and office. These yards are kept full by constant receipts, and customers are always sure of obtaining dry fuel at all times, delivered in all sections of the city. This fact has become duly appreciated, and has led to a very liberal patronage during the eleven years he has been in business, so that to-day his yards are among the largest distributing points for fuel in the District of Columbia. In the three great business points of reliability, enterprise and economic methods Mr. Johnson has no superior. In the transaction of his business he gives employment to a large number of wage-earners. The carts and wagons bearing his name are familiar on all the streets and avenues of the city, and he not only supplies the wants of the people on the best of terms, but contributes in no small degree to the general welfare. He is a native of Dorchester, Maryland, a resident of Washington for many years, and is thoroughly identified with its interests.

HARBAN & BENNETT, Merchant Tailors, are gentlemen of high standing and character in the community, and whose unexcelled fine custom work is endorsed by leading business and society men, from which class the patronage is drawn. The firm embarked in business in 1885, and from the start have been the recipients of a large and substantial patronage. They are located at 1419 New York Avenue, and occupy a handsome attractive store, 25 x 100 feet in area, complete in all appointments. The assortment of goods displayed by the firm embraces the choicest woolens, worsteds, suitings, trouserings, overcoatings, etc., from the leading and most reputable European and American manufacturers, in all the new styles and patterns made popular by the decrees of fashion. The stock is all new, and has been judiciously selected expressly for the best class of patrons, and is in such variety that those who keep pace with the fashions, and others more conservative in their dress, can secure exactly what they may want. Messrs. Harban & Bennett are designers and cutters of men's wearing apparel, of skill and experience, and among the most reliable of those in the merchant-tailoring profession. The patrons come from fashion's highest ranks, and the business policy of the firm is one that enables them to retain the confidence of the most critical and fastidious customers. They furnish the latest and most fashionable garments according to the season, and can guarantee a perfect fit and superior workmanship. They are recognized as an authority on what is the proper thing to wear, fashionable styles and patterns, and it should be said to their credit that many of the best-dressed men in the city are their permanent patrons. Mr. J. H. Harban was born in Howard Co., Md., and Mr. A. J. Bennett in Virginia. The former has been a resident of this city eighteen years, and the latter twenty years.

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RIDGEWAY & BEEK, Carriages and Wagons, 1725 7th Street, N. W.—This representative house was founded in 1890 by George W. Ridgeway and William Beek, both thoroughly practical and experienced men in the business. Their factory is a substantial one, 40 x 100 feet in dimensions, and is a repository for display as well as a manufactory. A visit to their place will satisfy any one that the productions of the house justly merit the commendations bestowed by the trade and public. Their output consists of wagons, carriages, phaetons and vehicles of every style, made in the most durable manner and of the best materials. Mr. Ridgeway is a native of Maryland and has been in Washington for ten years. He is a blacksmith by trade and gives personal supervision to that part of the business. Mr. Beek is a native of Virginia and has resided in the Capital for two score years. A wheelwright by trade, he gives his entire attention to that part of the business. Thus, the firm are enabled to turn out the best work under a guarantee of superiority. All kinds of repairing are done.

H. H. HENSEY & CO., Crockery, House Furnishings and Toys, 824 7th Street, N. W., between H and I Streets.—H. H. Hensey & Co. are at the head of the Washington Variety Store at the above address, Mrs. H. H. Hensey being the Company. This business was established in 1888, under the present style, at 1410 P Street, N. W. In 1890 they removed to 1238 7th Street, N. W., and in 1893 took possession of their present quarters. They are dealers in a wide variety of goods, including every description of toys, holiday novelties, crockery, tin, wooden and willow-ware and household goods. They have a neatly-arranged store, 20 by 80 feet in space, and employ from seven to eight persons. Mr. Hensey was born in New York City, and has resided in Washington nine years. He made a gallant record in the late war, from 1861 to 1864, as Regimental Commissary Sergeant of the 1st New York Mounted Rifles. He is an active member of the Lincoln Post, No. 3, G. A. R., and prominent in the Order of Knights of Pythias and others.

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J. H. VIERS, Grocer, 3218 M Street, N. W.—Mr. Viers has had a valuable experience in the grocery trade, and is an active young man who brings to bear every possible qualification for success in catering to the wants of the public. He occupies a tastefully fitted up store, complete in all appointments, employs a staff of eight clerks and assistants, keeps delivery teams in active service, and is always prompt in calling for and delivering orders. Mr. Viers is in direct communication with leading importers, manufacturers and wholesale houses, and his many customers are always assured of receiving the freshest and finest-quality goods to be obtained in the market. The stock is full and complete, and all goods are fully guaranteed as represented. The choicest teas from China and Japan, and the finest coffees from Mocha, Java and South America are a specialty, also canned goods, table luxuries, jellies, preserves, condiments, dairy products and all the most popular brands of family flour, including the celebrated "Silver Sheaf" patent flour, for which he is sole agent. Mr. Viers also keeps in stock smoked meats and provisions, foreign and domestic green and dried fruits, and everything in the line of staple and fancy groceries. Mr. Viers is recognized as a useful and honorable citizen, a thoroughly responsible business man, and well deserves the confidence in which he is held by all having dealings with him. He was born in Rockville, Md., has been a resident of Washington thirteen years, and established in business in his present location since 1891. He also handles all the popular brands of whiskies, wines, brandies and cigars, and has a large family trade in the District.

J. F. SAUM & CO., Wholesale Commission Merchants, 925 Louisiana Avenue.—This house was established in 1872 by J. F. and J. A. Saum, and continued under the same title until the decease of the latter in 1877. At that time Mr. J. F. Saum took entire charge of the business under the present firm name, and has since conducted it with unwavering success. Mr. Saum is a native of Virginia, and came to Washington in 1872 and engaged in his present trade. The premises occupied by the firm comprise four floors, each 20 by 60 feet in areage, and are completely fitted for the expeditious handling of the large trade of the house. Messrs. J. F. Saum & Co. are general Washington commission merchants, and handle butter, cheese, eggs, live and dressed poultry, dressed hogs, all kinds of game in season, corn, oats, hay, dried fruits, potatoes, onions, apples, oranges and other fruits. The house receives and ships goods to all parts of the country, and bears the most enviable reputation among consignors for the promptitude with which they make returns on shipments. They give as references the Citizens' National Bank of Washington; N. H. Shea, wholesale grocer, 632 Pennsylvania Avenue; J. C. Ergood, wholesale grocer, 633 Louisiana Avenue; W. S. Hoge, President of the Commercial Fire Insurance Company; Moore & Cole, Parkersburg, W. Va.; Robinson & Blair, Max Meadows, Va.; W. S. Tucker, traveling auditor and paymaster, Seaboard Air Line, Portsmouth, Virginia.

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M. F. SALTZ, Tailor and Importer, 1332 F Street, N. W., founded his business in 1879, and was formerly located in Pennsylvania Avenue. Eight years ago he removed to his present place, which is one of the most attractive and neatly-arranged tailoring establishments in the city. He carries a very large stock of imported goods of the highest grade, and devotes himself to custom trade only, his patrons comprising the leading men of society. Mr. Saltz is a man of the times, strictly in keeping with the fashions—all that is new and novel from London and Paris is adopted by him. He uses the finest fabrics, and employs from eighteen to twenty of the most skillful tailors that high wages can command. Mr. Saltz is a native of France, and has resided in America many years.

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MILLARD PRICE.

MILLARD PRICE & CO., Commission Merchants, 950 Louisiana Avenue, N. W.—Mr. Albion Price, of Maryland, started in business in 1879, being then the senior partner of Albion Price & Co. Millard Price, the present head of the business, entered the firm in 1883, and continued with that firm until October 10, 1893, when he retired and established a business for himself on the same day under the style of Millard Price & Co. Mr. Price is a young man of fine appearance and great energy. He has good business judgment, an abundance of tact, and is successful in retaining his customers. He is a native of Maryland, but came to Washington because he believed in its business future. His establishment occupies two floors, 25 by 50 feet, and he has constant employment for four men. He receives goods from Maryland, Virginia, North Carolina, Tennessee, Kentucky, Ohio, New York, Kansas and Illinois. While the bulk of his goods consists of butter, eggs and poultry, of which he makes a specialty, he handles general produce and does an exceedingly large amount of trade, most of which is with Washington merchants, although he has among his customers storekeepers in the smaller towns of Maryland and Virginia which are within easy reach of the District.

J. A. GOLDSTEIN is one of the leading designers and engravers in precious metals, whose attractive studio is located in the Central Building. A young man, native of this city, and thoroughly educated in the practical departments of his profession, Mr. Goldstein established his business in 1890. He has four rooms, fully equipped for work, and employs ten (at times more) skilled artists in the work of engraving, chasing, etching, designing, making artistic novelties in silver and gold, lettering, etc. One of Mr. Goldstein's specialties is miniature portrait-work on watches and brooches by the Goldstein Enameline process. In etching portraits, landscape and marine views, heraldic and other devices, and ornamental designs on articles of silverware, communion and other church-wares, and presentation pieces, this house excels. Orders for this work (which is the product of skilled art-handwork, finished by new and peculiar electrical and chemical processes) are received here from every State in the Union, from Canada, Mexico and Alaska. Specimens of this work shown in Europe have received the highest commendation; and Herr Brun, one of the Court Engravers of Prussia, pronounced the specimens shown him to be the finest work of the kind he had seen.

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"THE MODEL" is a high-class clothing house at 908 7th Street, N. W., of which Tanzer & Co. are the proprietors. The business was established in 1890 by the present firm. They have a roomy and tastefully arranged store, with finely-dressed windows and a large stock of men's and boys' one-price wear, a line in which they are specialists. They deal in trousers, hats, haberdashery, a full line, and they keep up with the styles from London and Paris. They handle dress and everyday-wear shirts, cravats, collars, cuffs, hosiery, umbrellas, walking sticks, etc. "The Model" is the acknowledged headquarters for the leaders of Washington society and all well-dressed men. The firm's motto is one price, and only a first-class house adheres to this rule. Edward Tanzer is a native of Maryland, and his partner, George Coblenzer, was born in Germany. He has resided in America about fifteen years. Both gentlemen are thorough in all of the details of their calling. They have convinced the public that they carry only the best quality and latest style of goods, and in this respect they are qualified to render the best service. Their business policy is one of strict probity.

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WILLIAM E. STOCKETT & CO., Manufacturers of Blank Books, Corner of 9th and D Streets, N. W., are manifestly eminent in Washington. Here is found one of the most completely equipped factories in Washington for bookbinding in all of its branches, and the manufacture of blank books. This house was established November 12, 1886, and has developed its business until it stands among the first in this line in the city. From fifteen to eighteen skilled hands are employed, and the products go throughout the District and vicinity. The building is 25 by 100 feet in space, and occupies a floor fitted with electric power and all the modern machinery necessary in this line of work. The firm are sole manufacturers of the Philadelphia patent flexible-back blank books, one of the most useful improvements in bookbinding, as it admits of opening the book perfectly flat. They also do ruling and perforating, and deal in a general line of bookbinders' supplies. They are reliable, prompt and efficient in their work, and are regarded as being at the head of firms that turn out reliable contracts at reasonable figures. The firm comprises the brothers William E. and Charles A. Stockett, both natives of Washington and in the prime of life. Charles A. Stockett is prominent, and, like his brother, is widely known in business and social circles. The firm are noted for their strict integrity, and the fidelity with which they conduct their business affairs along the line of honesty, and their success is a just reward for their close attention to business.

JOHN KEYWORTH, Groceries.—This business is located at the corner of 9th and D Streets, N. W., and is one of the oldest in the city, having been established in 1865 by Mr. Keyworth. He is a wholesale and retail dealer in fine groceries and delicacies of all descriptions. He is the sole agent for the celebrated Poland Spring Water and sole proprietor of the celebrated brands of "Silver Wedding" and "Keyport" pure rye whiskies, useful for medicinal purposes. His trade is in the District and vicinity. He has an exceedingly fine display of goods of the finest, purest grade, imported and domestic. Mr. Keyworth was born in Washington, and is in the prime of life. He received a thorough education, after which he set out in his mercantile career, and was born on the square in which he does business. His store, which is 25 by 100 feet in space, is modernly arranged, and is the headquarters for all that is high-class and delicious in table goods. He pays special attention to the wants of his patrons. In business circles Mr. Keyworth is regarded as absolutely reliable, and his career has been marked with integrity from the start. He is essentially a merchant, having given his entire time up to that calling. He is in touch with all of the demands of the times. He will not handle goods that are not up to the standard, and thus, by supplying honest stock, he has the confidence of the purchasing public.

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A. & C. LERCH, Dyeing, Scouring and Dry Cleaning, 826 12th Street, N. W.—After many years' experience in the most celebrated establishments in this line in France, Germany and in this country, Mr. Anton Lerch and Mrs. Caroline Lerch opened their establishment at 1205 New York Avenue in September, 1884. Owing to the skillful and conscientious manner in which they have executed all work entrusted to them their patronage has increased yearly and to such an extent as to compel them at the present time to enlarge the large and spacious place which they at present occupy. This extension has been made by the purchase of the building 826 12th Street, immediately around the corner from their present store, and also by their new building 1206 and 1208 I Street, which is in the rear of their establishment. When completed, their new establishment will be one of the most completely equipped in this country, and will be the largest this side of New York City. The store room and finishing rooms will be on the 12th Street side of the L-shaped establishment, while on I Street will be the chemical cleaning department and dye works, which will be equipped with the very latest and most improved machinery of foreign and domestic invention. Their business has increased wonderfully, being at present six times in volume what it was the first year, and their delivery wagon may be seen before many of the prominent West End residences, even up to the Executive Mansion. Mrs. Caroline Lerch, who for several years was chief of this department in the best-known establishment in Paris, personally supervises all such work as evening and party dresses, laces, plushes, velvets, kid gloves, etc.

HOLMES & CO., Dealers in Rubber Goods, 511 9th Street, have a very finely-fitted place of business, which consists of a store 30 by 120 feet in space, and here they carry an exceedingly large stock of goods of which they are jobbers and retailers. They deal in standard rubber goods, making a specialty of genuine mackintoshes, while their stock also comprises hose, belting, packing, women's and men's fine rubber clothing, boots, shoes, druggists' sundries, dolls, balls, toys, tennis and russet shoes, etc. The firm also have a stereotype made from Holmes' stereotype compound, a patented article that gives excellent service in the form of type for stamping and printing. This composition is sold throughout the United States. The business of the house in other lines of goods is throughout the District. The business, which is very large, was established in 1886 by E. S. Holmes, who is a native of Worcester, Mass. He has resided in Washington over thirty years. He is in all commercial matters a man of sterling character, and his word is his bond. Goods coming from his house with his trade-mark may be depended upon as reliable, and he has never violated the principle of veracity in all of his dealings.

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NICHOLAS SCHLEGEL is the proprietor of the Sale and Exchange Stables at 803 North 8th Street, N. W. He established this place of business in 1874, and has one of the cleanest, healthiest, most thoroughly equipped stables in this city. There are forty stalls for the accommodation of stock here, while on Pennsylvania Avenue, between 4½ and 6th Streets, he has a stable with twenty stalls, and this place is equally well kept. Each stall contains fine stock for sale or exchange, and in this line of business Mr. Schlegel is known throughout the country. There is perhaps not a man in all the land who knows more about a horse than he does, and he has handled some of the finest horseflesh in America. He is in communication with the breeders of the best stock in all sections of the world, and buys and sells horses at private sale for all classes of work and driving. He employs a large force of capable stablemen and grooms, and the utmost care is taken with his stock. His business policy is one of absolute integrity, and the recommendation that he gives with a horse is as good as gold. Mr. Schlegel is a native of Washington and knows every important man in the city; therefore, his facilities in his business are great. He is an honored member of the order of I. O. O. F., and in all of his operations possesses the confidence of his customers. He has a fresh supply of horses shipped to him weekly. He supplies all the leading business men in the city with driving and draught horses.

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JAMES HUDSON, Decorator, 608 14th Street, N. W.—This gentleman is a general contractor and house painter, making a special feature of high-class fresco decorating, employing the most skillful men in his line and undertaking the most difficult and extensive jobs, some of the leading builders having put this kind of work into Mr. Hudson's hands. He is a native of England, and came out to the States over a half century ago. In 1857 he established business in New York, and in 1865 moved to this city, where he continued in business alone until 1890, when he and Mr. Geo. F. W. Strieby entered into partnership, which terminated in 1893, Mr. Hudson succeeding to the interest and good-will. He is an active member of the Masonic order and has an extensive acquaintance, and in all of his operations he has proven himself faithful to his obligations, his work being conducted with promptness and in a manner that elicits the praise of his patrons. Mr. Hudson is not alone a painter but a practical artist, and the art of fresco decorating is among the highest arts. He is a man of originality of design, and his business has increased. He has had contracts from the Government—at Albany, N. Y.; Auburn, N. Y., and Alexandria, Va.

BUCKLEY, THE TAILOR.

BUCKLEY, the Tailor, 810 F Street, N. W., is one of the best-known men in Washington, and his shop is the headquarters for the leaders of fashion and most prominent men in this city. He was born in England and came out to the States eleven years ago. He is a practical cutter and tailor, and for ten years was engaged as manager and salesman with Nicoll, the Tailor, working between Washington and New York. He employs the highest grade of goods that he can find, and imports them; his styles are the latest; his large force of workmen are the best that the highest wages can command, and his garments give the utmost satisfaction and service. The trimmings and linings are the most expensive in the market, and a fit is always guaranteed. Richard B. Buckley is, in fact, the leader among tailors in this city. His facilities for producing perfect garments are unexcelled, and he has never been known to violate his promises regarding the output of work or the quality of the fabric. He is a man of strict business veracity.

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CAPITAL FURNITURE CO., 1238 7th Street, N. W.—This house was established in 1893 by Mr. J. L. Hendrix, who is the manager and financial head of the rapidly-growing business. He is a native of Georgia, and has lived in Washington but one year, in which time he has built up a trade that would be flattering to many older houses in the business. The store is a commodious one, with an area of 24 by 90 feet, and a complete stock of the best furniture in the city, at lowest prices, is to be found. In parlor, chamber, library, dining-room and kitchen furniture can be seen every style and grade at all prices. Handsome brocaded and silk-upholstered furniture are shown that would make any home a paradise of comfort, beauty and content. Mr. Hendrix sells goods for cash or on easy monthly payments. Mr. Hendrix is imbued with that honorable spirit of enterprise which assists in building up the great monuments of trade, and the Capital Furniture Co. has a most brilliant future before it.

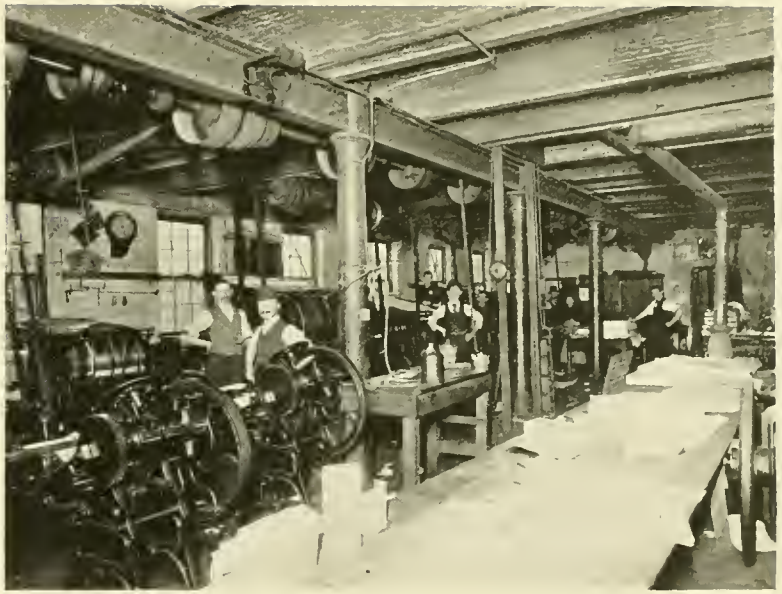
* * *

THE GREAT ATLANTIC & PACIFIC TEA CO. has branches in every city in the United States, among the most important of these being the Washington houses at 501 and 503 7th Street, 1620 14th Street, N. W., and 815 H Street, N. E., and 3104 M Street, Georgetown, D. C. This mighty concern was originally organized in 1854, and reorganized in 1861, and again in 1869. The head offices are at 35 and 37 Vesey Street, New York, and the total number of houses in the States is 230. The Washington branches were opened in 1877, and over twenty-five capable clerks are employed, the business being under the able management of Newton H. Bowman, who has been with the firm since 1873. The stock carried by the company embraces the highest grade of coffee and tea, A. & P. baking powder, A. & P. condensed milk, etc.; a special brand of coffee handled being celebrated as the "Eight O'Clock Breakfast Coffee." "Thea-Nectar" is another specialty. The business of this firm extends throughout the District and vicinity. To Mr. Bowman is due the fact that the company's business has attained to its present excellent proportions, and he has built up a name for sterling veracity in his connection with the Great Atlantic & Pacific Co. The first families of Washington and all of the leading hotels and restaurants are patrons, and there is but one endorsement of the company's policy of business, and that is that they supply the highest grade of goods.

KARL XANDER, Liquors, 439 K Street, N. W.—This gentleman is a native German and came to the States in 1872. He established his present business in this city in 1885, and in 1889 he embarked in the wholesale trade, and has built up a large and prosperous patronage. Mr. Xander occupies a handsome building, 22 by 75 feet in areage. It is one of the finest fitted and elaborately appointed places in the city, and every requirement for the successful conduct of a large business is provided. He carries in stock at all times one of the largest and most complete lines of fine wines and liquors to be found in the city. The long experience of Mr. Xander in this line of trade has made him a connoisseur in these goods, and only the most reliable and those known to be strictly pure are handled. He is a direct importer of wines of the finest vintage, and handles them both at wholesale and retail, and in any quantity to suit the purchaser. Every standard brand of champagne, hock, rhine, claret and other blends of wines is to be found here, and is sold at the lowest prices commensurate with the excellent quality. He also makes a specialty of fine whiskies, cordials, gins, brandies and rums, and has made a large trade on his "Southern Bouquet" whisky and "Millvale," which are pronounced by expert judges to be the choicest blended and aged liquors in the market. The leading hotels, restaurants and buffets, as well as the choicest family trade, are supplied by Mr. Xander. He does a large retail trade, having a handsomely fitted buffet, which is completely stocked with nice goods of every kind. Mr. Xander is one of the most prominent German-Americans in the city, and stands at the very pinnacle in commercial rectitude and in the esteem of the public. He is a well-known member of several of the leading societies of the city, and takes as prominent a position in social circles as he maintains in business. Goods bearing the name of Xander carry a guarantee of purity and age, and are those that are sought by every connoisseur.

* * *

JOHN BYRNE & CO., 1322 F Street, N. W., are publishers, importers of and dealers in new and second-hand law books, they dealing exclusively in this line. Their business was established in 1892, and in 1893 they moved from 608 14th Street, N. W., to their present address. They have already built up a most profitable and flourishing trade, and they have among their patrons some of the very eminent lawyers of this city. The work of the firm is highly appreciated, as they have every facility for introducing many foreign books on law that have never been found on sale before. Mr. Byrne, the head of the firm, is a native of Ireland and has resided in the States twelve years.



GLOBE PRINTING OFFICE.—It is singular what historical research will do, and this point is openly illustrated in the sphere of printing, which, with movable type, was for years popularly credited to John Gutenberg, but critical examination of early Dutch and German specimens and historical evidence would seem to point to Laurens Janszoon Coster, of Haarlem, as the first inventor. The date of the Haarlem invention is variously placed between 1420 and 1430. This reflex is justifiable in the face of the fact that one of the oldest printing houses in Washington has come within reach of historical research, namely that controlled by Messrs. Hartman & Cadick, Printers and Publishers, Globe Office, 339 Pennsylvania Avenue. This office was built about 1838 by the "Congressional Globe," the proprietor having been Mr. Franklin Reeve. In 1872 the "Globe" newspaper was brought out by the "Congressional Record," when Mr. Frank Reeve succeeded as proprietor of the printing office. In 1880 the plant became the property of E. W. Oyster; in 1882 Gray & Clarkson succeeded, and in 1886 Mr. Gray assumed the entire charge, he being succeeded by Hartman & Cadick, the present proprietors. They occupy a four-story building, 60 feet on Pennsylvania Avenue, and a five-story building in the rear, 125 feet. The Pennsylvania Avenue front is of old-style granite, and a most impressive structure it is. The office is fitted in mahogany, with marble floors, and the entire plant is the most completely equipped of any printing house in this vicinity. Steam power is used, and there are seven cylinder and five job presses, with cutters, book-trimmers, folding machines, &c. The composing room is fitted with everything that is new and late in invention relating to the work of carrying on a great establishment. The type comprises every style, antique and modern, and everything that has a tendency to facilitate neat and attractive work. Every class of printing is carried on here, from a postal card to a four-sheet poster, and promptness is one of the characteristic features of Hartman & Cadick's success. They give employment to thirty skilled compositors, job-printers and pressmen, and their close personal inspection is a guarantee that the work may be relied upon as the perfection of art in printing. Both members of the firm are practical printers, and very popular among the printers of Washington.

B. F. WADDEY, Hatter and Furrier, 3139 M Street.—Mr. Waddey has had many years' experience catering to the tastes of people of refinement in all that pertains to head-gear and fur garments, and throughout his business career—which dates from 1888, when he succeeded Mr. W. F. Seymour, who had been established previously a period of nearly half a century—he has sustained a well-deserved reputation alike for superior goods, low prices and fair and honorable dealing. In dimensions the store is 20 by 60 feet, and its complete appointment embraces every modern adjunct of utility and convenience. The stock carried is very complete, and comprises the very latest and most fashionable styles in silk, derby, wool and cloth hats and caps of all the leading manufacturers, and elegant fur hats, cloaks, seal sacques, gloves, robes, etc., and umbrellas, satchels, etc. A special business is made of altering furs to the present styles, also to repairing, and no pains are spared to render the utmost satisfaction to the most fastidious of patrons. He follows the fashions closely, and brings out the new styles as soon as introduced in New York and London. His prices are governed by moderation, and he is the recipient of a large fashionable patronage. Mr. Waddey was born in Alexandria, Va., and has been a resident of Georgetown, now a part of the City of Washington, fifty years.

* * *

JAS. R. FREEMAN, Gardener, 612 13th Street, N. W., is a native of England and came out to the States in 1868, and in 1878 established his business in this city. He has an attractive and completely stocked store, 25 x 100 feet in space, where are always found the finest specimens of cut flowers, plants, palms and exotics. He makes a specialty of floral designs for weddings, receptions, birthday and marriage anniversaries, teas, funerals, etc., and carries a complete display of baskets, vases, etc. He employs from fourteen to sixteen skilled gardeners, and his forcing-houses at the intersection of 32d and F Streets and Brightwood Avenue are among the largest and most completely equipped in the country, the glass covering 30,000 feet of space. He raises rare plants and makes a particular feature of the intermarriage of flowers and the propagation of new species of roses and other delicious blossoms. Mr. Freeman is an artist in his way, and has made flowers his life study. He is an active member of the Society of American Florists and the Washington Florists' Club, and stands in the first rank among the gardeners of this country. His products are always awarded a place of honor at the floral fairs, and his name as a gardener has become so widely known in Washington that the first families have made it a rule to extend to him their patronage.

* * *

MARYLAND CIGAR COMPANY, 908 to 914 G Street, N. W.—The Manager of this Company is Thomas A. Gorman. This gentleman, who was for years connected with the Treasury Department of the United States Express Company, established the business in February, 1893, in partnership with John Stuckert, and they have built up the trade to a profitable standing. The factory and salesrooms proper are in Baltimore, Md., under Mr. Stuckert's management. Both gentlemen are natives of Maryland and practical cigar makers. They carry a full line of the highest grade of domestic and imported cigars, their special brands being "La Palma," "Key West," "Coronet," "Maryland" and "Phœnix." They do a large business in box goods, wholesale and retail, and it is said of them that they sell the best 5 and 10 cent cigars this side of Cuba. They are men of wide experience in this line, and both stores are heavily stocked with the highest grade of goods—a fine window and show-case display being made of all kinds of materials for smokers, such as pipes, cigarettes, cigar-holders, lighters, chewing tobacco, etc. In addition to the cigar business that is done in the Washington house, Mr. Gorman still conducts a branch of the express business in the interest of the United States Company.

UNITED STATES PATENT OFFICE.

R. J. SHEPHERD, Machinist and Engineer, 211 12th Street, N. W.—Mr. Shepherd has had eighteen years' practical everyday experience in his chosen profession. At the above address Mr. Shepherd has a shop, 25 by 50 feet, fully equipped with all sorts of improved iron-working machinery, where he employs eight to ten men in the building of engines, boilers, steam pumps, pulleys, shaftings and this class of steam supplies, and gives special, careful and immediate attention to all kinds of repair work in his line. He is a native of Savannah, Ga., but a resident of Washington since a boy; in short, he has grown up with the city, watching her necessities in his branch of trade, and is fully capable of coping with them. Mr. Shepherd is a member of the F. & A. M., and an energetic, reliable man whose success is not only assured, but deserved.

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